

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:39 PM
To: alex.moskos@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=alex.moskos%40pd.boston.gov&key=g2f8HhXw7Db2gHMOjxhpVrhyFmLxP1JagXahDSBn1kQ%3D>

From: Phil Harris [pr@geofeedia.com]
Sent: Wednesday, October 12, 2016 4:54 PM
To: alex.moskos@pd.boston.gov
Subject: Geofeedia Update to All Customers

[Geofeedia Logo](#)

Dear Geofeedia Customers,

Since 2011, our company has been on a mission to transform the way in which organizations leverage social media, utilizing social data from various sources to connect individuals as well as organizations, such as yours, to the information you need, whether to enhance operations or to improve public safety.

As many of you recognize, ours is a developing and, at times, transitioning, industry; as technology develops, standards and expectations often evolve.

To that point, Geofeedia has recently been featured in news articles related to how a select group of our clients in the law enforcement sector use our platform to access publicly available data.

For the most part, these articles are the result of information requests directed at law enforcement agencies from one organization, who was focusing on privacy issues and the use of social media data related to the same. Due to our market penetration and visibility, we became a natural focus of some of the attention.

As a valued client, we wanted to communicate directly, with you, regarding the content of those reports and related events.

First and foremost, we see our tool as a force of good; we are very proud of our product, our collective mission as a company, and the very good work that our clients are doing with the product that we have built together.

Nonetheless, and like many new and disruptive technologies, there can be misperceptions about how these technologies are used, as well as for what – and what safeguards are in place to protect civil liberties and privacy concerns.

A number of the news articles have raised questions about how law enforcement entities use the publicly available data that we provide them access to, particularly around specific events and groups of people. We have worked diligently with our partners, subject matter experts, various clients and our own team members to ensure that we have rigorous safeguards and policies in place to prevent the misuse of our software, as well as the inappropriate segmenting of data. We are going to continue to work to ensure those protections are in place, understood and followed. Where we can make enhancements, we are committed – as we have been – to working on those.

Moreover, we have been working with a number of our data suppliers on these issues for some time; in certain cases, this has involved modifying policies. In others,

it has meant limiting particular data feeds so as to ensure privacy issues are addressed. As of yesterday, Twitter informed us that our access to their data was being suspended, due to concerns that were raised in the news reports. While Twitter is only one of the many data feeds available to you, as a customer, we recognize its significance as an information source. We have been in contact with Twitter – as we have with a number of other partners, to include certain privacy groups – to answer their questions and address their concerns. We believe that, through understanding our mission and policies, and ongoing steps that we are taking, as well as, critically, the important role that Geofeedia plays for our clients, such as you, we will be able to resolve any remaining issues.

The onus is on us, as the leader in our market, to ensure that our partners, clients and the public have the facts. You are saving lives and helping people in an honest and forthright way; we at Geofeedia are going to continue to work to ensure that you are able to leverage the publicly available information that is accessible through our platform.

We look forward to continuing to work on these matters, which are critical for our clients, our company and the communities that we serve. We are working as quickly as possible to address them. As soon as we have additional information to provide, we will update you.

Thank you,

Phil Harris, CEO

Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

Update your [email preferences](#) to choose the types of emails you receive, or [unsubscribe](#).

From: Chris Fenlon [chris.fenlon@geofeedia.com]
Sent: Tuesday, September 27, 2016 12:03 PM
To: alex.moskos@pd.boston.gov
Subject: RE: IACA and Social Content Guest Pass

Hello Alexander,

I hope your week is off to a great start!

Two weeks ago, the IACA conference took place in Louisville, KY. Geofeedia was able to share our social monitoring capabilities for law enforcement to some of the brightest and forward thinking public safety and law enforcement professionals. Our team works with over 500 agencies providing a patented software that monitors social media by "location-first" searching and provides other location based intelligence.

We have arranged a guest pass regarding recent events to give you access and insights into the value we provide to intelligence analysts, detectives, and other units. Below is a link to both the Charlotte, NC riots and Linden, NJ.

[Charlotte Riots Guest Pass](#)
[Linden, NJ Collection](#)

We would love to get on your calendar to discuss how your agency can get value from location based insights?

[Schedule time on my calendar](#)

Best regards,
Chris

--

Chris Fenlon | Sales Development Representative

(o) [312.724.8456](tel:312.724.8456)

(c) [614.440.2181](tel:614.440.2181)

geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

From: Brandon Filoramo [brandon.filoramo@geofeedia.hi.ms]
Sent: Saturday, September 06, 2014 9:48 AM
To: moskosa.bpd@cityofboston.gov
Subject: See you at the New England Intel Conference

Good morning,

My name is Brandon Filoramo and I wanted to quickly introduce myself as a speaker at the upcoming New England Intelligence Conference on September 10. I'm with Geofeedia, the leading location-based social media intelligence platform for law enforcement and public safety, and I'll be hosting an informational session called "Accessing Location Tagged Social Media" at 11:30am in the Junior Ballroom.

I look forward to meeting you next week, and please feel free to reach out to me with any questions prior to the event.

Regards,

Brandon Filoramo
East Coast Representative
Geofeedia, Inc. | geofeedia.com
O: 312.724.8457 C: 248.703.8608
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, August 07, 2015 7:29 AM
To: andre.watson@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by **ryan.walsh@pd.boston.gov** to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

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Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=andre.watson%40pd.boston.gov&key=J2qMPwt4MVuLE76hCjcC0su6ueBcvVAqgOMP14XXNK4%3D>

From: Phil Harris [pr@geofeedia.com]
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Phil Harris, CEO

Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

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From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:39 PM
To: andrew.greathouse@pd.boston.gov
Subject: Geofeedia Invitation

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Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=andrew.greathouse%40pd.boston.gov&key=uZyCsmXXCPHpfzYd5BAelcQGkjs2Ugi8rod%2BNM%2BWC4%3D>

From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Friday, May 22, 2015 1:57 PM
To: andrew.greathouse@pd.boston.gov
Subject: Geofeedia

Good Afternoon Andrew,

Hope you are having a good week. I'm reaching out because we are looking to gather quotes from some of our beta testers. We were hoping you would be ok with using a quote from yourself, given the feedback you provided in our call.

I had our marketing department put together a sample quote that we could use, if the one below looks good to you:

"We were thrilled to beta test the Geofeedia platform. The new platform is even easier to use, and the enhanced search capabilities will be critical for our analysts to find, investigate and act on the right location-tagged social media signals."

Of course, we understand if you can't approve us using a quote for the beta program, but were hoping you'd say yes! If you have any questions, I'm more than happy to answer.

Have a great Memorial Day weekend!

Best,
Trent
Andrew Greathouse
Senior Intelligence Analyst
Boston Regional Intelligence Center

--

Trent McMahan
Senior Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [317-214-8714](tel:317-214-8714)
M: [765-635-4092](tel:765-635-4092)
55 Monument Circle, Suite 710
Indianapolis, IN 46204

From: Laura Bohnert [laura.bohnert@geofeedia.com]

Sent: Tuesday, April 14, 2015 1:05 PM

To: andrew.greathouse@pd.boston.gov

Subject: Invitation: Geofeedia Beta Program Office Hours @ Wed Apr 15, 2015 1:30pm - 2pm (andrew.greathouse@pd.boston.gov)

Attachments: invite.ics

Geofeedia Beta Program Office Hours

[more details »](#)

Hello!

We are so excited that you are one of our first beta users. As Andy mentioned, he and I will be hosting open office hours. Please join us to ask any questions you may have as you become more familiar with our new features. We can't wait to hear your feedback!

As a reminder you can also reach out to success@geofeedia.com with any questions or concerns.

Call in info is below. We look forward to speaking with you!

Many thanks,
Laura

You have been invited to a join.me online meeting

Join the meeting: <https://join.me/LauraBGeo>

On a computer, use any browser with Flash. Nothing to download.

On a phone or tablet, launch the [join.me](https://join.me/app) app (<https://join.me/app>) and enter meeting code: LauraBGeo

Join the audio conference:

Dial a phone number and enter access code, or connect via internet.

By phone:

United States - Hartford, CT +1.860.970.0010

Canada - Edmonton +1.587.415.0177

Access Code 349-998-124#

Other international numbers available (<https://join.me/intphone/349998124/0>)

By computer via internet:

Join the meeting, click the phone icon and select 'Call via internet'. A small download might be required.

Start time by time zones (<https://join.me/timezone/1429119000000/1429120800000>)

When Wed Apr 15, 2015 1:30pm – 2pm Eastern Time

Where <https://join.me/LauraBGeo>, see conference numbers in the invitation ([map](#))

Calendar andrew.greathouse@pd.boston.gov

Who (Guest list has been hidden at organizer's request)

Going? **Yes** - **Maybe** - **No** [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account andrew.greathouse@pd.boston.gov because you are subscribed for invitations on calendar andrew.greathouse@pd.boston.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Andy Falkenstein [andy.falkenstein@geofeedia.com]
Sent: Thursday, December 17, 2015 9:08 AM
To: andrew.greathouse@pd.boston.gov; Ben Adelt; ryan.walsh@pd.boston.gov
Subject: Invitation: Geofeedia Layers Feedback @ Fri Dec 18, 2015 11am - 11:30am (andrew.greathouse@pd.boston.gov)
Attachments: invite.ics

Geofeedia Layers Feedback

[more details »](#)

You have been invited to a [join.me](#) online meeting

Join the meeting: <https://join.me/andy.falkenstein>

On a computer, use any browser. Nothing to download.

On a phone or tablet, launch the [join.me](#) app (<https://join.me/app>) and enter meeting code: andy.falkenstein

Join the audio conference:

Dial a phone number and enter access code, or connect via internet.

By phone:

United States - Atlanta, GA +1.404.801.3225

Access Code 949-156-681#

Other international numbers available (<https://join.me/intphone/949156681/0>)

By computer via internet:

Join the meeting, click the phone icon and select 'Call via internet'. A small download might be required.

Start time by time zones (<https://join.me/timezone/1450454400000/1450456200000>)

When Fri Dec 18, 2015 11am – 11:30am Eastern Time

Where <https://join.me/andy.falkenstein>, +1.404.801.3225 Access Code: 949-156-681# ([map](#))

Calendar andrew.greathouse@pd.boston.gov

Who

- Andy Falkenstein - organizer
- Andrew Greathouse
- Ben Adelt
- ryan.walsh@pd.boston.gov

Going? **Yes** - **Maybe** - **No** [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account andrew.greathouse@pd.boston.gov because you are subscribed for invitations on calendar andrew.greathouse@pd.boston.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#).

From: Andy Falkenstein [andy.falkenstein@geofeedia.com]
Sent: Thursday, December 17, 2015 9:07 AM
To: Ryan Walsh
CC: Andrew Greathouse
Subject: Re: Customer Feedback - Geofeedia Layers Design

Hi Ryan,

Thank you for the quick response. Let's plan for 11:00am EST on Friday. You should receive a meeting invite shortly.

Thanks
Andy

On Wed, Dec 16, 2015 at 4:41 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Andy,

I could do Friday or Tuesday after 11 and anytime during that slot on Monday.

thanks,
Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Wed, Dec 16, 2015 at 1:50 PM, Andy Falkenstein <andy.falkenstein@geofeedia.com> wrote:

Hi Andrew & Ryan,

Hope you're both doing well - it's been a while since we connected during the Geofeedia 4.0 Beta program.

We are working on a new "Layers" concept that will allow users to add additional data elements, such as crime areas, traffic, or weather, onto the map throughout Geofeedia.

As we work through the design process, we are looking for feedback from strategic customers and would love your perspective and thoughts. Do you have any time during the following blocks for a quick 30 minute phone conversation?

- Friday, Dec 18 from 10:00am - 12:00pm EST
- Monday, Dec 21 from 1:00pm - 4:00pm EST
- Tuesday, Dec 22 from 10:00am - 2:00pm EST

Please let me know if any of those times work for you, and I'll get a meeting on the calendar.

Thanks, and have a great day,
Andy

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Andy Falkenstein
Director, Product Manager
Geofeedia, Inc. | www.geofeedia.com

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Andy Falkenstein
Director, Product Manager
Geofeedia, Inc. | www.geofeedia.com
[317-435-2433](tel:3174352433)



From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Friday, May 29, 2015 3:08 PM
To: Andrew Greathouse
Subject: Re: Geofeedia

Thanks Andrew, it's no problem if we can't, just wanted to inquire!

Best,
Trent

On Fri, May 29, 2015 at 3:37 PM, Andrew Greathouse <Andrew.Greathouse@pd.boston.gov> wrote:

That I'm not sure of. Let me check with my supervisor.

From: Trent McMahan [mailto:trent.mcmahan@geofeedia.com]
Sent: Friday, May 29, 2015 3:37 PM
To: Andrew Greathouse
Subject: Re: Geofeedia

Hi Andrew,

No problem at all for the delay, I've been busy getting caught up myself. I certainly understand leaving your name out of the quote, I'll check with my marketing team to make sure they'll still want to use it.

If we leave out your name, do you believe it would be ok to reference the Boston Regional Intelligence Center?

Thanks,

Trent

On Fri, May 29, 2015 at 3:10 PM, Andrew Greathouse <Andrew.Greathouse@pd.boston.gov> wrote:

Hey Trent - apologize for the delay..still getting caught up from days off last week.

You guys are welcome to use the quote, though I'd ask that you not associate my name with it given the (sometimes) sensitive nature of our work.

Looking forward to the new release.

Have a good weekend,

Andy

From: Trent McMahan [mailto:trent.mcmahan@geofeedia.com]

Sent: Friday, May 22, 2015 2:57 PM

To: Andrew.Greathouse@pd.boston.gov

Subject: Geofeedia

Good Afternoon Andrew,

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I had our marketing department put together a sample quote that we could use, if the one below looks good to you:

"We were thrilled to beta test the Geofeedia platform. The new platform is even easier to use, and the enhanced search capabilities will be critical for our analysts to find, investigate and act on the right location-tagged social media signals."

Of course, we understand if you can't approve us using a quote for the beta program, but were hoping you'd say yes! If you have any questions, I'm more than happy to answer.

Have a great Memorial Day weekend!

Best,

Trent

Andrew Greathouse

Senior Intelligence Analyst

Boston Regional Intelligence Center

--

Trent McMahan

Senior Customer Success Manager

Geofeedia, Inc. | geofeedia.com

O: [317-214-8714](tel:317-214-8714)

M: [765-635-4092](tel:765-635-4092)

55 Monument Circle, Suite 710

Indianapolis, IN 46204

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O: [317-214-8714](tel:317-214-8714)

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From: Trent McMahan [trent.mcmahan@geofeedia.com]
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Subject: Re: Geofeedia

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Boston Regional Intelligence Center

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M: [765-635-4092](tel:765-635-4092)

55 Monument Circle, Suite 710

Indianapolis, IN 46204

From: Andrew Greathouse [andrew.greathouse@pd.boston.gov]
Sent: Friday, May 29, 2015 2:11 PM
To: Trent McMahan
Subject: RE: Geofeedia

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Andrew Greathouse
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Boston Regional Intelligence Center

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O: [317-214-8714](tel:317-214-8714)
M: [765-635-4092](tel:765-635-4092)
55 Monument Circle, Suite 710
Indianapolis, IN 46204

From: Andy Falkenstein [andy.falkenstein@geofeedia.com]
Sent: Thursday, May 21, 2015 8:44 PM
To: Andy Falkenstein
BCC: andrew.greathouse@pd.boston.gov
Subject: Thank you for your participation!

Thank you for your participation in the Geofeedia beta program. We hope you enjoyed the early access to the new platform features, and your partnership has provided invaluable feedback that shaped the final product updates.

As we begin final preparation for launch, all beta accounts will be deactivated on **Tuesday, May 26th at 7:00 PM EDT**. As stated in the welcome email, any locations or recordings created in beta account will be deleted.

If you have any questions, please feel free to reach out to us at beta@geofeedia.com, and thanks again for your help and feedback.

Andy



□ Andy Falkenstein
Senior Technical Product Manager
Geofeedia, Inc. | www.geofeedia.com
[317.927.8408](tel:317.927.8408)

From: Andy Falkenstein [andy.falkenstein@geofeedia.com]

Sent: Friday, December 18, 2015 10:57 AM

To: andrew.greathouse@pd.boston.gov; Ben Adelt; ryan.walsh@pd.boston.gov

Subject: Updated Invitation: Geofeedia Layers Feedback @ Fri Dec 18, 2015 11:30am - 12pm (andrew.greathouse@pd.boston.gov)

Attachments: invite.ics

This event has been changed.

Geofeedia Layers Feedback

[more details »](#)

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Dial a phone number and enter access code, or connect via internet.

By phone:

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Start time by time zones (<https://join.me/timezone/1450454400000/1450456200000>)

When **Changed:** Fri Dec 18, 2015 11:30am – 12pm Eastern Time

Where <https://join.me/andy.falkenstein>, +1.404.801.3225 Access Code: 949-156-681# ([map](#))

Calendar andrew.greathouse@pd.boston.gov

Who

- Andy Falkenstein - organizer
- Ben Adelt
- ryan.walsh@pd.boston.gov
- Andrew Greathouse

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account andrew.greathouse@pd.boston.gov because you are subscribed for updated invitations on calendar andrew.greathouse@pd.boston.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#).

From: Geofeedia [no-reply@geofeedia.com]

Sent: Friday, January 01, 2016 2:13 AM

To: anthony.twining@pd.boston.gov

Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by **ryan.walsh@pd.boston.gov** to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Anthony.Twining%40pd.boston.gov&key=4JJPVA5ZBY9yhZfcNbWjdLUTm%2F5%2Blvps%2B1XtIsCUrpo%3D>

From: Phil Harris [pr@geofeedia.com]
Sent: Wednesday, October 12, 2016 4:55 PM
To: anthony.twining@pd.boston.gov
Subject: Geofeedia Update to All Customers

[Geofeedia Logo](#)

Dear Geofeedia Customers,

Since 2011, our company has been on a mission to transform the way in which organizations leverage social media, utilizing social data from various sources to connect individuals as well as organizations, such as yours, to the information you need, whether to enhance operations or to improve public safety.

As many of you recognize, ours is a developing and, at times, transitioning, industry; as technology develops, standards and expectations often evolve.

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We look forward to continuing to work on these matters, which are critical for our clients, our company and the communities that we serve. We are working as quickly as possible to address them. As soon as we have additional information to provide, we will update you.

Thank you,

Phil Harris, CEO

Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

Update your [email preferences](#) to choose the types of emails you receive, or [unsubscribe](#).

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:40 PM
To: brendan.wheeler@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=brendan.wheeler%40pd.boston.gov&key=84%2FWlcAlopHhVGLjP5OonbUTm%2F5%2Blvps%2B1XtIsCUrpo%3D>

From: Geofeedia [no-reply@geofeedia.com]
Sent: Wednesday, January 14, 2015 12:39 PM
To: brett.loycano@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by **ryan.walsh@pd.boston.gov** to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

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Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Brett.Loycano%40pd.boston.gov&key=TDNU2B%2B7JR7pf5Vq154dbHz%2FOKd5I5XK4fxNVUA1YgY%3D>

From: Geofeedia [no-reply@geofeedia.com]
Sent: Tuesday, January 20, 2015 9:01 AM
To: sandra.kirwin@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

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Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Sandra.Kirwin%40pd.boston.gov&key=Et4xm1KOFFFs4c3tX9Mucnz%2FOKd5I5XK4fxNVUA1YgY%3D>

From: Phil Harris [pr@geofeedia.com]
Sent: Wednesday, October 12, 2016 4:55 PM
To: sandra.kirwin@pd.boston.gov
Subject: Geofeedia Update to All Customers

[Geofeedia Logo](#)

Dear Geofeedia Customers,

Since 2011, our company has been on a mission to transform the way in which organizations leverage social media, utilizing social data from various sources to connect individuals as well as organizations, such as yours, to the information you need, whether to enhance operations or to improve public safety.

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Thank you,

Phil Harris, CEO

Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

Update your [email preferences](#) to choose the types of emails you receive, or [unsubscribe](#).

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 1:01 PM
To: blair.rapalyea@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Blair.Rapalyea%40pd.boston.gov&key=CKAQdvJcVOnEF5eAAYntTVUaZgWSpTzXj6BEpqT4YIE%3D>

From: Phil Harris [pr@geofeedia.com]
Sent: Wednesday, October 12, 2016 4:54 PM
To: blair.rapalyea@pd.boston.gov
Subject: Geofeedia Update to All Customers

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Thank you,

Phil Harris, CEO

Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

Update your [email preferences](#) to choose the types of emails you receive, or [unsubscribe](#).

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 4:32 PM
To: andrew.zani@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Andrew.Zani%40pd.boston.gov&key=WxS7ZhNAvN1FgDffy4JDMLhyFmLxP1JagXahDSBn1kQ%3D>

From: Geofeedia [no-reply@geofeedia.com]
Sent: Wednesday, January 14, 2015 12:41 PM
To: andrew.zani@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by **ryan.walsh@pd.boston.gov** to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

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- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Andrew.Zani%40pd.boston.gov&key=WxS7ZhNAvN1FgDffy4JDMLhyFmLxP1JagXahDSBn1kQ%3D>

From: Geofeedia [no-reply@geofeedia.com]
Sent: Wednesday, April 27, 2016 4:42 PM
To: kaylee.hutchinson@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by **ryan.walsh** to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

Username: Kaylee.Hutchinson

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Kaylee.Hutchinson%40pd.boston.gov&userId=29827&key=x0rFNjJfmDcmN2smh47jhs26Nilo1N5e8rod%2BNM%2BWC4%3D>

From: Phil Harris [pr@geofeedia.com]
Sent: Wednesday, October 12, 2016 4:55 PM
To: kaylee.hutchinson@pd.boston.gov
Subject: Geofeedia Update to All Customers

[Geofeedia Logo](#)

Dear Geofeedia Customers,

Since 2011, our company has been on a mission to transform the way in which organizations leverage social media, utilizing social data from various sources to connect individuals as well as organizations, such as yours, to the information you need, whether to enhance operations or to improve public safety.

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Thank you,

Phil Harris, CEO

Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

Update your [email preferences](#) to choose the types of emails you receive, or [unsubscribe](#).

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 4:32 PM
To: anthony.stevens@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Anthony.Stevens%40pd.boston.gov&key=4JJPVA5ZBY9xEbaUFVpCALUTm%2F5%2Blvps%2B1XtIsCUrpo%3D>

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, December 15, 2014 2:18 PM
To: anthony.stevens@pd.boston.gov
Subject: Geofeedia Trial

Hi Anthony,

Thank you for reaching out. I have been in touch with Ryan Walsh and Dave Carabin and we are in the process of collecting feedback from you recently expired Geofeedia trial. Please be sure to let them know about your experience using Geofeedia.

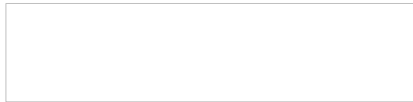
I will let you know where things stand once I have learned from them about next steps.

Thank you,
Jon Newman

--



Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:40 PM
To: clifford.goodband@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

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Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=clifford.goodband%40pd.boston.gov&key=CkGDMeFP6XmuPHoxBG3VD%2BIOjUPa821Z8rod%2BNM%2BWC4%3D>

From: Geofeedia [no-reply@geofeedia.com]
Sent: Monday, January 27, 2014 9:37 AM
To: clifford.goodband@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

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Accept this invitation: <https://geofeedia.com/account/D6h1P/join?emailAddress=clifford.goodband%40pd.boston.gov&key=Q6EBRaLVo50t%2B3lxcS2lmr59xzMYy9AJf%2FApcBeeva8%3D>

From: Phil Harris [pr@geofeedia.com]
Sent: Wednesday, October 12, 2016 4:55 PM
To: clifford.goodband@pd.boston.gov
Subject: Geofeedia Update to All Customers

[Geofeedia Logo](#)

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Phil Harris, CEO

Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

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From: Jon Newman [jon.newman@geofeedia.hi.ms]
Sent: Thursday, September 18, 2014 10:20 AM
To: clifford.goodband@pd.boston.gov
Subject: IACA Follow Up - Geofeedia

Hi Cliff,

My name is Jon Newman and I represent Geofeedia. I'm reaching out because I was in attendance at last week's IACA conference and was happy to hear Geofeedia's location-based social media intelligence platform mentioned during a number of sessions.

In case you weren't able to hear what some of the speakers thought of our platform, agencies across the country rely on Geofeedia for:

- Actionable, public data tied to specific locations of interest
- Preventive policing
- Drug investigations
- Gang intelligence
- And much more...

Because we chose to attend the conference for educational purposes rather than as a vendor, I didn't get the chance to show you our platform in action. Can we set up a quick 30-minute call this week or next so I can make sure you see a live demo and get any questions you may have about location-based social media intelligence answered?

Please let me know what works for you and we can get something set up. In the meantime, you can [click here](#) for a quick overview of our platform or [click here](#) to read a few of the many success stories we've heard from our customers.

I look forward to speaking soon,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Jon Newman [jon.newman@geofeedia.hi.ms]
Sent: Tuesday, September 23, 2014 10:47 AM
To: clifford.goodband@pd.boston.gov
Subject: RE: IACA Follow Up - Geofeedia

Hi again Cliff,

Wanted to follow up on the note I sent last week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

I'd be happy to arrange a quick demo and free trial for further evaluation and consideration. Please let me know if that's something that would interest you, and I appreciate your time.

Regards,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

On Thu 18, 2014 at 3:19 PM, Cliff Goodband <clifford.goodband@pd.boston.gov> wrote:

Hi Cliff,

My name is Jon Newman and I represent Geofeedia. I'm reaching out because I was in attendance at last week's IACA conference and was happy to hear Geofeedia's location-based social media intelligence platform mentioned during a number of sessions.

In case you weren't able to hear what some of the speakers thought of our platform, agencies across the country rely on Geofeedia for:

- Actionable, public data tied to specific locations of interest
- Preventive policing
- Drug investigations
- Gang intelligence
- And much more...

Because we chose to attend the conference for educational purposes rather than as a vendor, I didn't get the chance to show you our platform in action. Can we set up a quick 30-minute call this week or next so I can make sure you see a live demo and get any questions you may have about location-based social media intelligence answered?

Please let me know what works for you and we can get something set up. In the meantime, you can [click here](#) for a quick overview of our platform or [click here](#) to read a few of the many success stories we've heard from our customers.

I look forward to speaking soon,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

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From: Jon Newman [jon.newman@geofeedia.hi.ms]
Sent: Monday, September 29, 2014 1:04 PM
To: clifford.goodband@pd.boston.gov
Subject: RE: IACA Follow Up - Geofeedia

Hi Cliff,

I just wanted to follow up one last time to see if you received my messages about Geofeedia. I want to respect your time so I won't continue to fill your inbox. If I do not hear back, I'll assume that now is not a good time to evaluate our technology but will hope to hear from you sometime in the future.

Thank you again for your time,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

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- Actionable, public data tied to specific locations of interest
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- Gang intelligence
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Please let me know what works for you and we can get something set up. In the meantime, you can [click here](#) for a quick overview of our platform or [click here](#) to read a few of the many success stories we've heard from our customers.

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jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, January 13, 2015 5:49 PM
To: David Carabin
CC: Cliff Goodband; Mark Bachta; Walsh, Ryan; Carly Tschantz
Subject: Re: Quote and Contract Question

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks

Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.

Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman <jon.newman@geofeedia.com>

wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08,
2015
Form Submission Type: New Vendor Registration - Vendor
ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Hi Jon,

The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info

regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the

City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays!
Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin
<david.carabin@pd.boston.gov>
wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014 at 3:54 PM,
David Carabin
<david.carabin@pd.boston.gov>
wrote:

Hi Jon,
I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really

fast for our City's processing capabilities.

Thoughts?
Issues?

On Mon, Dec 22, 2014 at 2:00 PM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM,
David Carabin
<david.carabin@pd.boston.gov>
wrote:

Jon,
I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need a contract and can

essentially
issue a PO
immediately.

Can you let
me know
what your
thoughts are
on this? We
have some
money
available
that will
allow us to
move VERY
quickly on
this. The
bonus for me
is that we
really want
to have this
software up
and running
prior to the
Tsarnaev
Trial
beginning in
January.
We are the
point for all
intel
coordination
related to
this trial.

What can we
get for
\$9,999 (# of
seats not to
exceed, and
for how
many
months)? I'll
work with
you on this
and then we
can get an
extended
contract in
place that
can pick up
where this
leaves off.

Make
sense?

Thanks,
Dave

--


**David
Carabin**
Director
Boston
Regional
Intelligence
Center
Bureau of

Intelligence
& Analysis
Boston
Police
Department
Office: [617-343-4328](tel:617-343-4328)

**NOTE -
UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

--


Jon Newman
Director, Law
Enforcement /
Public Safety
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| geofeedia.com
[312-724-8439](tel:312-724-8439)
(Primary)
[636-236-4267](tel:636-236-4267)
(Secondary)
Skype:
jon.newman21
444 N Wells St.,
Suite 502
Chicago, IL 60654

--


David Carabin

Director
Boston
Regional
Intelligence
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Bureau of
Intelligence &
Analysis
Boston Police
Department
Office: [617-343-4328](tel:617-343-4328)

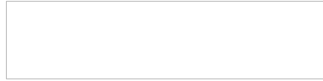
**NOTE -
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EMAIL
ADDRESS:**

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--


Jon Newman
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Safety
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| geofeedia.com
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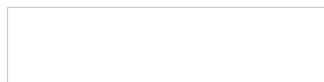
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--

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Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)

NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

--

[Redacted]

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[Redacted]

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[Redacted]

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[Redacted]

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[Redacted]

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David Carabin

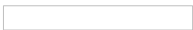
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Chicago, IL 60654



From: Ally Brettnacher [ally.brettnacher@geofeedia.com]
Sent: Monday, July 20, 2015 8:15 AM
To: david.carabin@pd.boston.gov
CC: McNeil, Benjamin; Trent McMahan
Subject: BRIC & BPHC - Geofeedia Email Introduction

Dave - Thank you for your willingness to connect with Ben McNeil of the Boston Public Health Commission (copied on this email). The BPHC is considering a platform like Geofeedia to use primarily during activation (i.e. the Boston Marathon, natural disasters etc.).

Ben - Meet Dave Carabin from the BRIC. Dave would be happy to speak with you about his experience using Geofeedia so far.

I'll let the two of you take it from here. In the meantime, enjoy your Monday!

Best,
Ally

--

Ally Brettnacher
Account Executive
Geofeedia, Inc. | geofeedia.com
O: (317) 813-9313
M: (317) 340-7310
@allytbrett

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, December 30, 2015 10:48 AM
To: jon.newman@geofeedia.com; trent.mcmahan@geofeedia.com; will.catton@geofeedia.com
CC: Ryan Walsh
Subject: Fwd: Geofeedia service
Attachments: attachment.htm; PO 663364 Geofeedia BRIC.pdf

All - attached please find the PO for extending the BRIC's Geofeedia service. Please contact Ryan Walsh in my absence. Thank you.

Sent from my iPhone

Begin forwarded message:

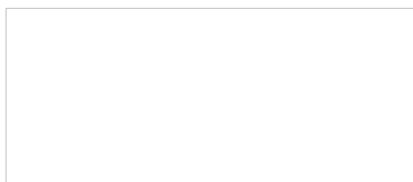
From: Andrew Murphy <andrew.murphy@boston.gov>
Date: December 30, 2015 at 9:53:30 AM EST
To: Ryan Walsh <ryan.walsh@pd.boston.gov>, David Carabin <david.carabin@pd.boston.gov>
Subject: Geofeedia service

Hi Ryan and Dave. We just issued the PO for the continuation of your Geofeedia service through 5/31/16. You may need to send the attached to your point of contact. Thanks.

Andrew

Andrew Murphy
Regional Planner

Office of Emergency Management (OEM)
Boston City Hall, Room 204 | Boston, MA 02201
Phone: 617-635-1796 | Fax: 617-635-2974 | andrew.murphy@boston.gov



Unable to Process

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, December 16, 2015 9:49 AM
To: jon.newman@geofeedia.com
CC: Ryan Walsh
Subject: Fwd: geofeedia

Good Morning, Jon. Please see below. We were supporting an investigation related to Yik Yak and went dark with the loss of Geofeedia's service. I appreciate Carly's prompt response on this; however, can you please provide some additional insight on if and when we should expect this service to work again? We need to let the agency know if we can no longer support their investigative needs, and I need to let my team know if they can no longer rely on Geofeedia for views against Yik Yak.

Thank you.
Dave

Sent from my iPhone

Begin forwarded message:

From: Ryan Walsh <ryan.walsh@pd.boston.gov>
Date: December 16, 2015 at 8:55:33 AM EST
To: David Carabin <david.carabin@pd.boston.gov>
Subject: Fwd: geofeedia

Just FYI...newly discovered limitation with GeoFeedia...no Yik Yak for now...Mark had a case with NU involving it that he was trying to help out but couldn't...

----- Forwarded message -----

From: Carly Tschantz <carly.tschantz@geofeedia.com>
Date: Wed, Dec 16, 2015 at 8:20 AM
Subject: Re: geofeedia
To: Ryan Walsh <ryan.walsh@pd.boston.gov>
Cc: Will Catton <will.catton@geofeedia.com>, Mark Bachta <mark.bachta@pd.boston.gov>

Hey Ryan,

Thanks for reaching out. Normally, I would let Will take care of you, but I know he is out West meeting with LAPD today.

With Yik Yak, we had to temporarily turn off the service as it was affecting the performance of the rest of the application. As I understand the situation, Yik Yak does not have the infrastructure to handle our API requests for data. We are actively working to resolve the issue, but I have not been given an indication on timeline :(

HOWEVER, I have some exciting developments that will be deployed TODAY!

We will now allow customers to store keyword lists within the app within your Data Manager's Keyword Template tab. You will be able to reuse these templates for any search filter & recording alerts. You can even filter for emojis using this feature. Live chat will also be available during business hours to resolve questions in real-time. I've attached our most recent emoji glossary for suggested combinations.

Let me know if you have any follow up questions too.

Best Regards,

Carly Tschantz
Enablement Specialist
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:(773)304-4177)
M: [\(847\) 624-6522](tel:(847)624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654



On Wed, Dec 16, 2015 at 6:49 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Carly and will

Quick question below about yik yak in geofeedia...are there any known issues with this source? We're having trouble getting them to return in a search.

Thanks
Ryan

Sent from my iPad

Begin forwarded message:

From: Mark Bachtta <mark.bachtta@pd.boston.gov>
Date: December 16, 2015 at 5:50:02 AM EST
To: Ryan Walsh <Ryan.Walsh@pd.boston.gov>
Subject: geofeedia

Do you know if there is something wrong with the yikyak feed in Geofeedia? Nothing is showing up for that feed no matter how broad I make the search.

--

Mark W. Bachtta
Supervisory Homeland Security Intelligence Analyst
Boston Regional Intelligence Center (BRIC)
Main: [617-343-4328](tel:617-343-4328)
Desk: [617-343-5495](tel:617-343-5495)
Mobile: [617-593-6495](tel:617-593-6495)
mark.bachtta@pd.boston.gov

<Emoji Glossary.pptx>

Geofeedia, Inc.

Geofeedia, Inc.
444 North Wells Street
Suite 502
Chicago, IL 60654

(312)724-8900
accounting@geofeedia.com

Invoice

Date	Invoice No.
01/16/2015	1630
Due Date	01/16/2015

Bill To

BRIC (Boston Regional Intelligence Center)
1 City Hall Plaza, Room 204
Boston, MA 02201 USA

Amount Due	Enclosed
\$9,999.00	

Please detach top portion and return with your payment.

Activity	Quantity	Rate	Amount
<ul style="list-style-type: none">Geofeedia subscription 1/13/2015 - 7/31/2015 <p>POC: Andrew Murphy email: andrew.murphy@boston.gov</p> <p>To obtain a credit card authorization form or bank details, please contact josh.vervack@geofeedia.com</p>			9,999.00
Total			\$9,999.00

Geofeedia, Inc.

Geofeedia, Inc.
444 North Wells Street
Suite 502
Chicago, IL 60654

(312) 724-8900
accounting@geofeedia.com

Invoice

Date	Invoice #
12/31/2015	2508
Terms	Due Date
Due on receipt	12/31/2015

Bill To

BRIC (Boston Regional Intelligence Center)
1 City Hall Plaza, Room 204
Boston, MA 02201 USA

Amount Due	Enclosed
\$6,700.00	

Please detach top portion and return with your payment.

Activity	Quantity	Rate	Amount
<ul style="list-style-type: none">Geofeedia subscription, 4-months Contract start date: 2/1/16 - 5/31/16 <p>PO #: BOSTN-0000663364 POC: David Carabin email: david.carabin@pd.boston.gov</p> <p>To obtain a credit card authorization form or bank details, please contact josh.vervack@geofeedia.com</p>			6,700.00
Total			\$6,700.00

ORDER FORM

This order form is subject to and governed by the terms and conditions of Geofeedia's Online Terms of Service posted at <http://www.geofeedia.com/terms-of-service>. Please review the Online Terms of Service carefully before signing below, as your signature below constitutes your agreement to be bound by its terms. If for any reason you are unable to view the Geofeedia Online Terms of Service online at the website given above, please contact Geofeedia immediately.

Pursuant to this Order Form, Customer is purchasing subscriptions to the Geofeedia Service identified below, subject to any specified usage parameters (e.g. number or types of users, number of locations, volume of data, etc.) and any professional services described herein. The term of this Order Form shall automatically renew for subsequent one-year terms unless either party provides notice to the other party at least forty-five days prior to the Contract End Date.

Order Information

Account Name: Bston Regional Intelligence Center	Contract Start Date: 8/1/2015
Prepared By: Trent McMahan	Contract End Date: 1/31/2016
Total Amount: [\$9,999.00]	

Subscription Term, Billing & Payment Information

Company Name: Boston Regional Intelligence Center	Billing Phone: 617-343-4328
Billing Name: David Carabin	Billing Fax:
Billing Email: David.carabin@pd.boston.gov	Payment Method: Invoice
Billing Address: 1 City Hall Plaza, Room 201 Boston, MA 02201 United States	PO Number: [IF APPLICABLE]
Billing Terms: Invoices sent Annually Customer Initials _____ Invoices for Overage Fees, if any, sent monthly.	
Payment Terms: Due Upon Receipt. Interest accrues at the rate of 1.5% per month 90 days after the invoice date. Invoices 30 days or more past due may result in suspension of Services.	

Customer: [CUSTOMER NAME]

Geofeedia, Inc.

Signature: _____

Signature: _____

Printed: _____

Printed: _____

Title: _____

Title: _____

Date: _____

Date: _____

Application Services Subscription*

The Application Services include the following:

Service Edition

Total Price

Standard Service Package

Customer orders the following Standard Service Package:

Geofeedia Team Edition

\$ 9,999.00

Total Permitted Users: Twenty-Five (25)

Standard Applications

- Real-Time Search
- Up to five (5) Real-Time Streams
- Administrator functions

Premium Applications

- Geofeed Manager (up to 15)
- Collections
- Alerts
- Influencers

Other Included Features

- Shape File Support
- Language Translations
- Data Export
- Analytics
- Networks currently Included: Instagram, Twitter, Flickr, Picasa, YouTube, Facebook, YikYak

Data Storage**

- Up to 200,000 post per month

Search Radius

- Maximum of 15 kilometers

Additional options

N/A

None

Training and Implementation

No charge

Geofeedia Video Training (included)

Total Annual Cost

\$ 9,999.00

Order Comments

* Assuming no Overage Fees.

** Data overage will be billed at a cost of \$50.00 per 1,000 posts in excess of per-month allowance.

Note: Any other services not included hereunder and must be identified in a separate, executed Statement of Work.

For additional details regarding standard features and functionality of the Application Services, please visit:

<http://geofeedia.com/how-it-works>

ORDER FORM

This order form is subject to and governed by the terms and conditions of Geofeedia's Online Terms of Service posted at <http://www.geofeedia.com/terms-of-service>. Please review the Online Terms of Service carefully before signing below, as your signature below constitutes your agreement to be bound by its terms. If for any reason you are unable to view the Geofeedia Online Terms of Service online at the website given above, please contact Geofeedia immediately.

Pursuant to this Order Form, Customer is purchasing subscriptions to the Geofeedia Service identified below, subject to any specified usage parameters (e.g. number or types of users, number of locations, volume of data, etc.) and any professional services described herein. The term of this Order Form shall automatically renew for subsequent one-year terms unless either party provides notice to the other party at least forty-five days prior to the Contract End Date.

Order Information

Account Name: Bston Regional Intelligence Center	Contract Start Date: 8/1/2015
Prepared By: Trent McMahan	Contract End Date: 1/31/2016
Total Amount: [\$9,999.00]	

Subscription Term, Billing & Payment Information

Company Name: Boston Regional Intelligence Center	Billing Phone: 617-343-4328
Billing Name: David Carabin	Billing Fax:
Billing Email: David.carabin@pd.boston.gov	Payment Method: Invoice
Billing Address: 1 City Hall Plaza, Room 201 Boston, MA 02201 United States	PO Number: [IF APPLICABLE]
Billing Terms: Invoices sent Annually Customer Initials _____ Invoices for Overage Fees, if any, sent monthly.	
Payment Terms: Due Upon Receipt. Interest accrues at the rate of 1.5% per month 90 days after the invoice date. Invoices 30 days or more past due may result in suspension of Services.	

Customer: [CUSTOMER NAME]

Geofeedia, Inc.

Signature: _____

Signature: _____

Printed: _____

Printed: _____

Title: _____

Title: _____

Date: _____

Date: _____

Application Services Subscription*

The Application Services include the following:

Service Edition

Total Price

Standard Service Package

Customer orders the following Standard Service Package:

Geofeedia Team Edition

\$ 9,999.00

Total Permitted Users: Thirty (30)

Standard Applications

- Real-Time Search
- Up to five (5) Real-Time Streams
- Administrator functions

Premium Applications

- Geofeed Manager (up to 15)
- Collections
- Alerts
- Influencers

Other Included Features

- Shape File Support
- Language Translations
- Data Export
- Analytics
- Networks currently Included: Instagram, Twitter, Flickr, Picasa, YouTube, Facebook, YikYak

Data Storage**

- Up to 200,000 post per month

Search Radius

- Maximum of 15 kilometers

Additional options

N/A

None

Training and Implementation

No charge

Geofeedia Video Training (included)

Total Annual Cost

\$ 9,999.00

Order Comments

* Assuming no Overage Fees.

** Data overage will be billed at a cost of \$50.00 per 1,000 posts in excess of per-month allowance.

Note: Any other services not included hereunder and must be identified in a separate, executed Statement of Work.

For additional details regarding standard features and functionality of the Application Services, please visit:

<http://geofeedia.com/how-it-works>



Boston Marathon | Activation Plan

April 20th, 2015



Usage Overview

Goal:	Predict, Monitor, and Prevent Risk In/Around Marathon Venues
Anticipated Activity:	Crowd Control, Potential Terrorist Activity, Theft, Rumor Control
Assets:	Command Center, Patrol Teams, Citizens
Locations:	Marathon Route, Start Line, Finish Line, Post-Race Party Venue
Actions Taken:	Pre-Event, During Event, Post-Event

Geofeedia Features

Challenges

Physical Assets

Crowd Protection/Intelligence Gathering

Event/Crisis Management

Threat Mitigation

Solutions

Streamer



Recordings



Alerts



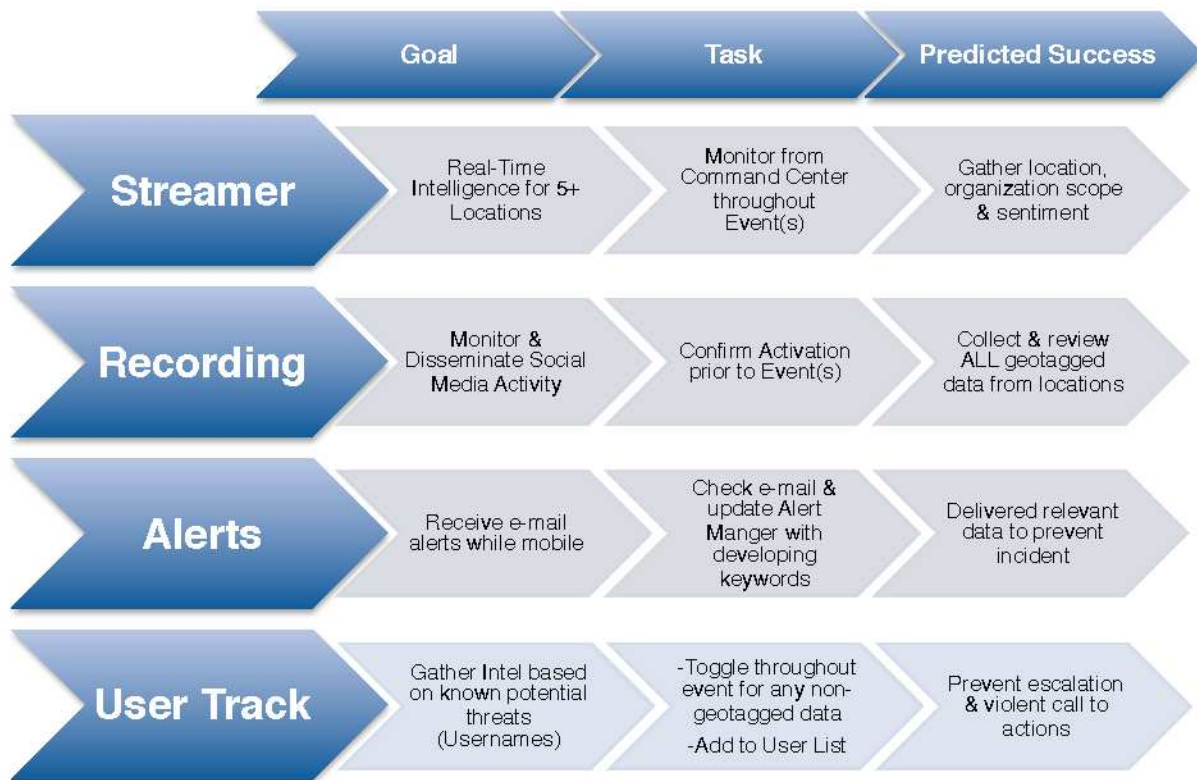
User Track



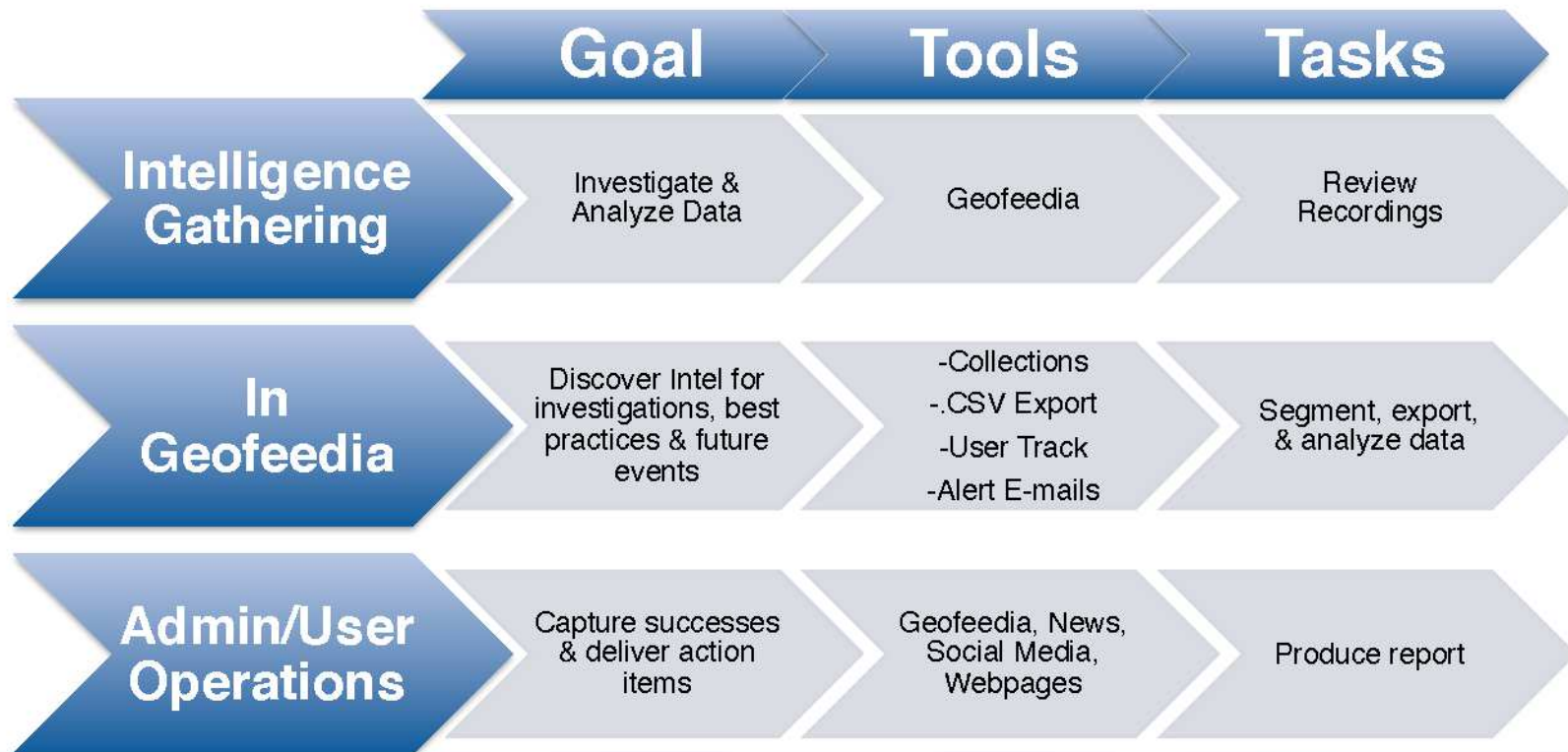
Week 1-2 | Pre-Event



Week 3 | Day of Event(s)



Week 4 | Post-Event



Apps



Search



Streamer



Geofeed
Manager



Collections



Alerts



Influencers



API

Features

- Language Translation
- Data Filters
- CSV Downloads
- Shape File Uploads
- Analytics



The historic course starts on Main Street in the rural New England town of Hopkinton and follows Route 135 through Ashland, Framingham, Natick, and Wellesley where Route 135 joins Route 16. It continues along Route 16 through Newton Lower Falls, turning right at the fire station onto Commonwealth Avenue, which is Route 30. It follows Commonwealth through the Newton Hills, bearing right at the reservoir onto Chestnut Hill Avenue to Cleveland Circle. The route then turns left onto Beacon Street continuing through Kenmore Square, and under Massachusetts Avenue. The course turns right onto Hereford Street (NOTE: against normal traffic flow) then left onto Boylston Street, finishing near the John Hancock Tower in Copley Square.

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BOSTON MARATHON Official JetBlue Course Map

- KEY**
- Mile Marker
 - MBTA Subway Station (Worcester/Framingham line)
 - MBTA Commuter Rail Station

Gatorade and Poland Spring are available to runners at every mile mark along the course and at the finish line.



From: Nicholas Werle [nick.werle@geofeedia.com]
Sent: Monday, August 29, 2016 10:54 AM
To: david.carabin@pd.boston.gov; ryan.walsh@pd.boston.gov
CC: Will Catton; Mike Hortatsos
Subject: Geofeedia / Everbridge connector

David and Ryan,

Greetings from Geofeedia and I hope you are well.

We have recently began a partnership with Everbridge, which to my understanding is the mass notification provider the BRIC. Part of the partnership includes a Connector that allows groups with access to both Geofeedia and Everbridge to launch an Incident and send to vital members of your team when they find something of interest in Geofeedia. We are in the pilot stage for this feature.

Will Catton let me know you no longer have access to Geofeedia, and being that the BRIC is one of the handful of accounts that has Incidents, would you be willing to pilot?

You would receive Geofeedia access again, and we can be flexible in pricing.

When is a good time to discuss?

Best, Nick

--

[Schedule Time on my Calendar](#)

Nick Werle | Business Development / Partner Sales Manager

(o) 317.661.4906

(c) 317.728.9998

geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

From: Phil Harris [phil@geofeedia.com]

Sent: Wednesday, June 25, 2014 7:16 AM

To: harold.cataldo@pd.boston.gov; paul.fitzgerald@pd.boston.gov; david.carabin@pd.boston.gov; mhartzler@sheriff.hamilton-co.org; nick.warnecke@hamilton-co.org; LJ Fusaro; michael.kowal@ct.gov; ctic@ct.gov; kenneth.rigney@ct.gov; shawn.griffin@ct.gov; danielle.johnson@ct.gov; brett.paradis@ct.gov; lee.toffey@ct.gov; jclynch@cvs.com; michael.vendetti@cvscaremark.com; lee.wight@dc.gov; william.kewer@ct.gov; daniel.cooler@hq.dhs.gov; macy.hunsicker@hq.dhs.gov; thomas.nowak@dhs.gov; peter.payson@hq.dhs.gov; trevor.wilson@hq.dhs.gov; brian.moynihan@hq.dhs.gov; michael.peterson@hq.dhs.gov; daniel.meadows@state.de.us; sean.connelly@ic.fbi.gov; james.doherty@ic.fbi.gov; robert.hehl@ic.fbi.gov; christopher.t.hermann@ic.fbi.gov; george.hurley@ic.fbi.gov; frank.mores@ic.fbi.gov; kerry.sleeper@ic.fbi.gov; matthew.soles@ic.fbi.gov; matthew.niedermeier@ic.fbi.gov; andrea.rugg@ic.fbi.gov; Phil Harris; Jack Schenk; rick.smith@cincinnati-oh.gov; nicholas.minogue@hsi.dhs.gov; joyh@leotta.co; tsirl@leotta.co; kristine.foley@massmail.state.ma.us; melissa.pirrota@massmail.state.ma.us; dermot.quinn@massmail.state.ma.us; anna.h.love@maine.gov; lindsey.nystrom@massmail.state.ma.us; amy.thibault@pol.state.ma.us; kristin.wilczynski@state.ma.us; daivd.engel@maryland.gov; Glenn Archer; seanle@nctc.gov; bradfoss@nctc.gov; William Schenkelberg; gbrowning@nespin.riss.net; cdonovan@nespin.riss.net; rflood@nespin.riss.net; dkennedy@nespin.riss.net; rplasse@nespin.riss.net; mrinaldi@nespin.riss.net; dsekula@nespin.riss.net; dkelley@nehidta.org; onelson@nehidta.org; ktivnan@nehidta.org; jcosta@cityofnewport.com; frosa@cityofnewport.com; msellers@cityofnewport.com; deirdre.boulter@dos.nh.gov; christopher.scott@dos.nh.gov; lpp4895@gw.njsp.org; maureen.lancaster@ohsp.state.nj.us; lpp5083@gw.njsp.org; lpp5263@gw.njsp.org; jimsheehan@verizon.net; jdaley@dhses.ny.gov; robert.poisson@troopers.ny.gov; rlzwayer@dps.state.oh.us; thyman@pa.gov; williath@dni.gov; henrydo@dni.gov; john.mccoy@ema.ri.gov; stephen.morley@ema.ri.gov; william.accardi@risp.dps.ri.gov; michael.dicomitis@risp.dps.ri.gov; dawn.mannix@risp.dps.ri.gov; Patrick Reilly; john.soscia@risp.dps.ri.gov; marc.housley@ct.gov; brian.pires@usdoj.gov; andrea.dew.uk@usnwc.edu; paul.gately@usnwc.edu; jessica.l.mcintyre@uscg.mil; erin.g.lambie@uscg.mil; michael.macarilla@state.vt.us; ctic.er@ct.gov; thomas.guthlein@ema.ri.gov; mark.mudge@dos.nh.gov

CC: Jon Newman

Subject: Geofeedia: Newport NERIG Follow-up

My name is Phil Harris, CEO of Geofeedia (www.geofeedia.com).

We appreciate the opportunity to sponsor the NERIG Conference in Newport. We are here to support your mission.

Geofeedia is a social media intelligence platform that pinpoints the location of persons of interest, weapons, gang members, threats, and more. We have the ability to geo-fence specific locations such as a house, apartment building, neighborhood, school, event location or an entire city to find social intelligence specific to that location. Since inventing this technology almost three years ago, we've signed-up dozens of Fusion, HIDTA, and Major Cities' law enforcement groups..... and hundreds of LE groups at the local level.

Per a request from several of you, we would be delighted to share Geofeedia on a trial basis with the correct person from your intelligence team. We can also put you in touch with our Fusion Center customers in the Northeast. Please just let me know.

Thank you for the consideration.

With respect,



Phil Harris

CEO

Geofeedia, Inc. | geofeedia.com

(312) 257-2923

101 North Wacker Drive, Suite 2008
Chicago, IL 60606

From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Tuesday, June 02, 2015 3:59 PM
To: David Carabin
Subject: Geofeedia - PO
Attachments: Geofeedia Order Form - BRIC.pdf

Hi David,

Hope you are having a good week. We received the PO for the Geofeedia renewal. Would you also be able to send a signed copy of the attached order form to me as well? We keep this for our records to identify the software license you have.

As long as we have a signature we will be all set! If you have any questions, I'd be happy to answer.

Best,
Trent

--

Trent McMahan
Senior Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [317-214-8714](tel:317-214-8714)
M: [765-635-4092](tel:765-635-4092)
55 Monument Circle, Suite 710
Indianapolis, IN 46204

ORDER FORM

This order form is subject to and governed by the terms and conditions of Geofeedia's Online Terms of Service posted at <http://www.geofeedia.com/terms-of-service>. Please review the Online Terms of Service carefully before signing below, as your signature below constitutes your agreement to be bound by its terms. If for any reason you are unable to view the Geofeedia Online Terms of Service online at the website given above, please contact Geofeedia immediately.

Pursuant to this Order Form, Customer is purchasing subscriptions to the Geofeedia Service identified below, subject to any specified usage parameters (e.g. number or types of users, number of locations, volume of data, etc.) and any professional services described herein. The term of this Order Form shall automatically renew for subsequent one-year terms unless either party provides notice to the other party at least forty-five days prior to the Contract End Date.

Order Information

Account Name: Bston Regional Intelligence Center	Contract Start Date: 8/1/2015
Prepared By: Trent McMahan	Contract End Date: 1/31/2016
Total Amount: [\$9,999.00]	

Subscription Term, Billing & Payment Information

Company Name: Boston Regional Intelligence Center	Billing Phone: 617-343-4328
Billing Name: David Carabin	Billing Fax:
Billing Email: David.carabin@pd.boston.gov	Payment Method: Invoice
Billing Address: 1 City Hall Plaza, Room 201 Boston, MA 02201 United States	PO Number: [IF APPLICABLE]
Billing Terms: Invoices sent Annually Customer Initials _____ Invoices for Overage Fees, if any, sent monthly.	
Payment Terms: Due Upon Receipt. Interest accrues at the rate of 1.5% per month 90 days after the invoice date. Invoices 30 days or more past due may result in suspension of Services.	

Customer: [CUSTOMER NAME]

Geofeedia, Inc.

Signature: _____

Signature: _____

Printed: _____

Printed: _____

Title: _____

Title: _____

Date: _____

Date: _____

Application Services Subscription*

The Application Services include the following:

<u>Service Edition</u>	<u>Total Price</u>
------------------------	--------------------

Standard Service Package

Customer orders the following Standard Service Package:

<u>Geofeedia Team Edition</u>	\$ 9,999.00
--------------------------------------	--------------------

Total Permitted Users: Thirty (30)

Standard Applications

- Real-Time Search
- Up to five (5) Real-Time Streams
- Administrator functions

Premium Applications

- Geofeed Manager (up to 15)
- Collections
- Alerts
- Influencers

Other Included Features

- Shape File Support
- Language Translations
- Data Export
- Analytics
- Networks currently Included: Instagram, Twitter, Flickr, Picasa, YouTube, Facebook, YikYak

Data Storage**

- Up to 200,000 post per month

Search Radius

- Maximum of 15 kilometers

Additional options	N/A
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None

Training and Implementation	No charge
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Geofeedia Video Training (included)

Total Annual Cost	<u>\$ 9,999.00</u>
--------------------------	---------------------------

Order Comments

* Assuming no Overage Fees.

** Data overage will be billed at a cost of \$50.00 per 1,000 posts in excess of per-month allowance.

Note: Any other services not included hereunder and must be identified in a separate, executed Statement of Work.

For additional details regarding standard features and functionality of the Application Services, please visit:

<http://geofeedia.com/how-it-works>

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, June 09, 2014 4:16 PM
To: david.carabin@pd.boston.gov
Subject: Geofeedia - Social Media Intelligence - @NRIG
Attachments: OneSheet-LawEnforcement (4).pdf

Hi Director Carabin,

I hope you are well. Bill Schenkelberg from NEORFC put us in touch before, and I have spoken with Ryan Walsh a handful of times in the past. Geofeedia recently presented at the NE Regional Fusion Center Director's a few weeks ago, and I wanted to personally reach out.

Do you know if Geofeedia is something being considered at the BRIC?

We are currently working with 28 fusion centers around the country including Mass Commonwealth, and we would love to help support you all as well.

Please let me know if this is something you would be interested in learning more about.

Thank you,
Jon Newman

--



Jon Newman
Director of Sales, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
312-724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

From: Will Catton [will.catton@geofeedia.com]
Sent: Friday, July 08, 2016 2:36 PM
To: David Carabin; Walsh, Ryan
CC: Jon Newman; Brandon Filoramo
Subject: Geofeedia Assistance for the BRIC

Dave and Ryan,

With the recent events taking place around the country, I wanted to reach out and offer up our assistance if need be. In times of tragedy, we know the Fusion Centers often get an influx of requests. Just know we are here to help in any way possible.

Please feel free to call or email me if we can do anything to assist by monitoring anticipated protests or rallies in your area. I'm happy to turn on Geofeedia access through the weekend if that would be beneficial?

Will Catton | Domain Expert

(o) 312.300.7993

(c) 317.416.7606

geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Thursday, June 11, 2015 8:40 AM
To: David Carabin
CC: Trent McMahan; Brandon Filoramo
Subject: Geofeedia for UASI cities conversation

Hi Dave,

I hope all is well. I know you have been in touch with Trent for the renewal of Geofeedia and it looks like things are running smoothly.

I wanted to inquire about your email a few months ago regarding additional interested parties being interested in Geofeedia. You mentioned that you submitted a project proposal that I assume has been voted on by now?

In making sure we are all aligned, I have copied both Trent and Brandon from Geofeedia on this message. Brandon has also been in touch with Chief Mazzie at Everett PD as well.

Can we set up a 10 minute call tomorrow or next week to discuss?

Thanks!
Jon

--

Jon Newman
Director, Strategic Accounts
Geofeedia, Inc. | geofeedia.com
O: 312-724-8439
M: 636-236-4267
444 N Wells St., Suite 502
Chicago, IL 60654

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:38 PM
To: david.carabin@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=david.carabin%40pd.boston.gov&key=RqNaclYz1HltX3wnC0dwnnz%2FOKd5I5XK4fxNVUA1YgY%3D>

From: Geofeedia [no-reply@geofeedia.com]

Sent: Monday, October 28, 2013 2:16 PM

To: Carabin, David

Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by **chuck@nowheretohide.org** to join **Geofeedia** as a member of the **NOWHERETOHide.ORG** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **NOWHERETOHide.ORG** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://geofeedia.com/account/j1q/join?emailAddress=CarabinD.bpd%40cityofboston.gov&key=L%2B4JTFY%2BCav5ldqTLLqhwYelts%2B5AiY%2BQP108msbc%2BY%3D>

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, December 22, 2014 11:50 AM
To: David Carabin
Subject: Geofeedia Proposal / Sole Source
Attachments: BRIC PROPOSAL 12.22.14.pdf; BRIC sole source-signed.pdf

Hi Dave,

Thanks again for your time on the phone this morning. I have attached an updated proposal for your review along with sole source documentation.

I am working on the contract vehicle stuff today and will let you know what progress is made.

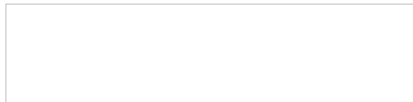
Please let me know if you need anything else in the meantime.

Thanks,
Jon Newman

--



Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, December 23, 2015 12:05 PM
To: David Carabin
CC: Ryan Walsh; Brandon Filoramo
Subject: Geofeedia team in town January 4

Hi David,

Hope you are enjoying the holidays.

Our CEO just sent me a note that our exec team (CEO, CTO, VP Product) will be in Boston for an investor meeting on January 4.

I know we have a lot of moving parts with you all at the moment so I don't want to overwhelm anyone, but I'm wondering if it is worth having them swing by to discuss product advancements as well as the overall UASI region opportunity. I believe Ryan just had a call with them this week about a new "layering" concept.

Brandon and I will not be there, but again, just letting you know.

If you think it's worth it, let's get something on the schedule and if not, we can continue from where we are now.

Thanks and Merry Christmas!

Jon

--

Jon Newman
Director, Strategic Accounts
Geofeedia, Inc. | geofeedia.com
O: 312-724-8439
M: 636-236-4267
444 N Wells St., Suite 502
Chicago, IL 60654

From: Phil Harris [pr@geofeedia.com]
Sent: Wednesday, October 12, 2016 4:54 PM
To: david.carabin@pd.boston.gov
Subject: Geofeedia Update to All Customers

[Geofeedia Logo](#)

Dear Geofeedia Customers,

Since 2011, our company has been on a mission to transform the way in which organizations leverage social media, utilizing social data from various sources to connect individuals as well as organizations, such as yours, to the information you need, whether to enhance operations or to improve public safety.

As many of you recognize, ours is a developing and, at times, transitioning, industry; as technology develops, standards and expectations often evolve.

To that point, Geofeedia has recently been featured in news articles related to how a select group of our clients in the law enforcement sector use our platform to access publicly available data.

For the most part, these articles are the result of information requests directed at law enforcement agencies from one organization, who was focusing on privacy issues and the use of social media data related to the same. Due to our market penetration and visibility, we became a natural focus of some of the attention.

As a valued client, we wanted to communicate directly, with you, regarding the content of those reports and related events.

First and foremost, we see our tool as a force of good; we are very proud of our product, our collective mission as a company, and the very good work that our clients are doing with the product that we have built together.

Nonetheless, and like many new and disruptive technologies, there can be misperceptions about how these technologies are used, as well as for what – and what safeguards are in place to protect civil liberties and privacy concerns.

A number of the news articles have raised questions about how law enforcement entities use the publicly available data that we provide them access to, particularly around specific events and groups of people. We have worked diligently with our partners, subject matter experts, various clients and our own team members to ensure that we have rigorous safeguards and policies in place to prevent the misuse of our software, as well as the inappropriate segmenting of data. We are going to continue to work to ensure those protections are in place, understood and followed. Where we can make enhancements, we are committed – as we have been – to working on those.

Moreover, we have been working with a number of our data suppliers on these issues for some time; in certain cases, this has involved modifying policies. In others,

it has meant limiting particular data feeds so as to ensure privacy issues are addressed. As of yesterday, Twitter informed us that our access to their data was being suspended, due to concerns that were raised in the news reports. While Twitter is only one of the many data feeds available to you, as a customer, we recognize its significance as an information source. We have been in contact with Twitter – as we have with a number of other partners, to include certain privacy groups – to answer their questions and address their concerns. We believe that, through understanding our mission and policies, and ongoing steps that we are taking, as well as, critically, the important role that Geofeedia plays for our clients, such as you, we will be able to resolve any remaining issues.

The onus is on us, as the leader in our market, to ensure that our partners, clients and the public have the facts. You are saving lives and helping people in an honest and forthright way; we at Geofeedia are going to continue to work to ensure that you are able to leverage the publicly available information that is accessible through our platform.

We look forward to continuing to work on these matters, which are critical for our clients, our company and the communities that we serve. We are working as quickly as possible to address them. As soon as we have additional information to provide, we will update you.

Thank you,

Phil Harris, CEO

Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

Update your [email preferences](#) to choose the types of emails you receive, or [unsubscribe](#).

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, December 08, 2015 9:28 AM
To: David Carabin
CC: Will Catton; Brandon Filoramo
Subject: Geofeedia updates

Hi Dave:

Hope all is well and you had a nice Thanksgiving. It was great catching up with you and the team at the fusion center conference.

A few things I wanted to run past you....

-Renewal: Your Geofeedia renewal is up in January. Will Catton is your guy from our side. Let us know if you need anything

-UASI project: Any new updates from this side? Brandon and I are happy to arrange a trip to pitch this to the appropriate people.

-Geofeedia City-Tour: In 2016 we are traveling to our largest cities and hosting full-day breakout sessions and roundtables to share best practices. Would you have any interest in hosting or can you recommend a place in Boston?

-ShotSpotter: Do you use ShotSpotter in the BRIC? We are working on a few integration projects with mutual customers where we auto populate social media data around a given perimeter and timeframe of a shot signal. Wondering if you would have any interest in discussing more in detail.

Sorry for the long note. Let me know if you have a chance to catch up.

Thanks,
Jon

--

Jon Newman
Director, Strategic Accounts
Geofeedia, Inc. | geofeedia.com
O: 312-724-8439
M: 636-236-4267
444 N Wells St., Suite 502
Chicago, IL 60654

From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Tuesday, July 14, 2015 3:53 PM
To: David Carabin
Subject: Geofeedia

Hi Dave,

Hope all is well. We are working with the Boston Public Health Commission on possibly gaining access to Geofeedia. We thought it might be nice to introduce them to someone local and how you've used Geofeedia effectively.

Would you mind if we put our contact the the Commission in touch with you for a reference? I certainly want to be mindful of your time and wouldn't expect them to have many questions.

Thanks,
Trent

--

Trent McMahan
Senior Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [317-214-8714](tel:317-214-8714)
M: [765-635-4092](tel:765-635-4092)
55 Monument Circle, Suite 710
Indianapolis, IN 46204



From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Tuesday, November 10, 2015 4:32 PM
To: David Carabin; Walsh, Ryan
CC: Will Catton
Subject: Geofeedia

Hi Dave & Ryan,

Hope all is well. I wanted to let you know I have changed roles at Geofeedia. As such, my colleague, Will Catton, will be your new point of contact moving forward. Will is specializing in Public Safety and will be a great resource for everyone at BRIC. Of course, I'll still be around, in case you need anything.

Please don't hesitate to reach out to anyone from the team!

Thanks,
Trent

--

Trent McMahan
Senior Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [317-214-8714](tel:317-214-8714)
M: [765-635-4092](tel:765-635-4092)
55 Monument Circle, Suite 710
Indianapolis, IN 46204

From: Jon Newman [jon.newman@geofeedia.com]

Sent: Thursday, June 11, 2015 4:41 PM

To: david.carabin@pd.boston.gov; Trent McMahan; Brandon Filoramo

Subject: Invitation: BRIC / Geofeedia: discuss UASI funding @ Tue Jun 16, 2015 10am - 10:30am (David Carabin)

Attachments: invite.ics

BRIC / Geofeedia: discuss UASI funding

[more details »](#)

860-970-0010 access code: 127-560-510#

When Tue Jun 16, 2015 10am – 10:30am Eastern Time

Where 860-970-0010 access code: 127-560-510# ([map](#))

Calendar David Carabin

Who

- Jon Newman - organizer
- Trent McMahan
- david.carabin@pd.boston.gov
- Brandon Filoramo

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account david.carabin@pd.boston.gov because you are subscribed for invitations on calendar David Carabin.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Jon Newman [jon.newman@geofeedia.com]

Sent: Friday, December 19, 2014 10:54 AM

To: david.carabin@pd.boston.gov; ryan.walsh@pd.boston.gov

Subject: Invitation: BRIC / Geofeedia pricing discussion @ Mon Dec 22, 2014 11am - 11:30am (David Carabin)

Attachments: invite.ics

BRIC / Geofeedia pricing discussion

[more details »](#)

When Mon Dec 22, 2014 11am – 11:30am Eastern Time

Where Dial: 860-970-0010 ; access code: 127-560-510# ([map](#))

Calendar David Carabin

Who

- Jon Newman - organizer
- ryan.walsh@pd.boston.gov
- david.carabin@pd.boston.gov

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account david.carabin@pd.boston.gov because you are subscribed for invitations on calendar David Carabin.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Geofeedia, Inc. [quickbooks-email@intuit.com]
Sent: Monday, June 15, 2015 2:51 PM
To: david.carabin@pd.boston.gov; andrew.murphy@boston.gov
CC: accounting@geofeedia.com
Subject: Invoice 1974 from Geofeedia, Inc.
Attachments: Invoice_1974_from_Geofeedia_Inc.pdf

Geofeedia, Inc.

Invoice
1974

Due: 06/13/2015

Amount: **\$9,999.00**

Hello,

Your invoice is attached. Please remit payment upon receipt.
Thank you for your business - we appreciate it very much!

Sincerely,
Geofeedia, Inc.

[View Invoice Now](#)

[Send message to your invoicer](#)

Geofeedia, Inc.

Geofeedia, Inc.
444 North Wells Street
Suite 502
Chicago, IL 60654

(312)724-8900
accounting@geofeedia.com

Invoice

Date	Invoice #
06/13/2015	1974
Terms	Due Date
Due on receipt	06/13/2015

Bill To

BRIC (Boston Regional Intelligence Center)
1 City Hall Plaza, Room 204
Boston, MA 02201 USA

Amount Due	Enclosed
\$9,999.00	

Please detach top portion and return with your payment.

Activity	Quantity	Rate	Amount
<ul style="list-style-type: none">Geofeedia subscription 8/1/2015 - 1/31/2016 <p>PO #: BOSTN-0000656149 POC: David Carabin, Andrew Murphy email: david.carabin@pd.boston.gov, andrew.murphy@boston.gov</p> <p>To obtain a credit card authorization form or bank details, please contact josh.vervack@geofeedia.com</p>			9,999.00
Total			\$9,999.00

From: Geofeedia, Inc. [quickbooks-email@intuit.com]

Sent: Monday, January 04, 2016 2:42 PM

To: david.carabin@pd.boston.gov

CC: accounting@geofeedia.com

Subject: Invoice 2508 from Geofeedia, Inc.

Attachments: Invoice_2508_from_Geofeedia_Inc.pdf

Geofeedia, Inc.

INVOICE	DUE DATE	BALANCE DUE
2508	12/31/2015	\$6,700.00

[View invoice](#)

Dear David Carabin,

Your invoice is attached. Please remit payment upon receipt.

Thank you for your business - we appreciate it very much.

Sincerely,
Geofeedia, Inc.

Geofeedia, Inc.

Geofeedia, Inc.
444 North Wells Street
Suite 502
Chicago, IL 60654

(312) 724-8900
accounting@geofeedia.com

Invoice

Date	Invoice #
12/31/2015	2508
Terms	Due Date
Due on receipt	12/31/2015

Bill To

BRIC (Boston Regional Intelligence Center)
1 City Hall Plaza, Room 204
Boston, MA 02201 USA

Amount Due	Enclosed
\$6,700.00	

Please detach top portion and return with your payment.

Activity	Quantity	Rate	Amount
<ul style="list-style-type: none">Geofeedia subscription, 4-months Contract start date: 2/1/16 - 5/31/16 <p>PO #: BOSTN-0000663364 POC: David Carabin email: david.carabin@pd.boston.gov</p> <p>To obtain a credit card authorization form or bank details, please contact josh.vervack@geofeedia.com</p>			6,700.00
Total			\$6,700.00

From: Al Meger [al.meger@geofeedia.com]
Sent: Tuesday, October 21, 2014 1:05 PM
To: carabind.bpd@cityofboston.gov
Subject: My new role at Geofeedia

Hi Dave,

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback!
<http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

This email was sent from: Geofeedia, located at 101 North Wacker Drive, Suite 2008, Chicago, IL 60606. [Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

□

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Monday, May 09, 2016 4:45 PM
To: Jon Newman
CC: Will Catton; Brandon Filoramo
Subject: Re: BRIC Social Media Project - Registration Instructions

Yes, this is in fact for the larger regional project. I can't believe it has taken us this long to prepare for this... Thanks Jon.

Dave

On Mon, May 9, 2016 at 5:33 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hi Dave,

Thanks for sending this along. Are you able to confirm if this is for the larger regional project that we previously discussed or if this is simply for the continuation of the BRIC end-user access that already exists for Geofeedia. Either way, we plan on participating.

Thanks,
Jon

On Mon, May 9, 2016 at 4:00 PM, David Carabin <david.carabin@pd.boston.gov> wrote:
Good Afternoon,

I'm contacting you because you have expressed interest in conducting business with the Boston Regional Intelligence Center. I will be issuing a formal Bid or RFP (to be determined) for a regional social media analytics project within the very near future. I was advised by the Boston Police Department's Contracts Unit that companies must be registered with the City of Boston in order to bid on City contracts. Please review and follow the attached instructions for registering with the City. Additionally, please be advised that you must include a valid e-mail contact person, as this person will be the one to receive any and all electronic documents that may come from the bid (i.e. addendums, etc.).

Thank you very much. Please reach out with any questions.

Dave

--

David Carabin

Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department

--

Jon Newman | Director, Public Sector

(o) [312.724.8439](tel:312.724.8439)
(c) [636.236.4267](tel:636.236.4267)
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

|

--

David Carabin

Director

Boston Regional Intelligence Center

Bureau of Intelligence & Analysis

Boston Police Department

Office: [617-343-4328](tel:617-343-4328)

Email: david.carabin@pd.boston.gov

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, May 09, 2016 4:33 PM
To: David Carabin
CC: Will Catton; Brandon Filoramo
Subject: Re: BRIC Social Media Project - Registration Instructions

Hi Dave,

Thanks for sending this along. Are you able to confirm if this is for the larger regional project that we previously discussed or if this is simply for the continuation of the BRIC end-user access that already exists for Geofeedia. Either way, we plan on participating.

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Thank you very much. Please reach out with any questions.

Dave

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David Carabin

Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department

--

Jon Newman | Director, Public Sector

(o) 312.724.8439

(c) 636.236.4267

geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, May 09, 2016 4:46 PM
To: David Carabin
CC: Will Catton; Brandon Filoramo
Subject: Re: BRIC Social Media Project - Registration Instructions

No problem at all. Glad to see it's progressing and looking forward to participating.

On Mon, May 9, 2016 at 4:45 PM, David Carabin <david.carabin@pd.boston.gov> wrote:
Yes, this is in fact for the larger regional project. I can't believe it has taken us this long to prepare for this...
Thanks Jon.

Dave

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Hi Dave,

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Thanks,
Jon

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Thank you very much. Please reach out with any questions.

Dave

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David Carabin

Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department

--

Jon Newman | Director, Public Sector

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[Redacted]

□

[Redacted]

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David Carabin

Director
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Email: david.carabin@pd.boston.gov

--

Jon Newman | Director, Public Sector

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(c) 636.236.4267

geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

[Redacted]

□

[Redacted]

From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Friday, June 05, 2015 2:56 PM
To: David Carabin
CC: Andrew Murphy
Subject: Re: Geofeedia - PO

Thanks Dave, have a great weekend!

Best,
Trent

On Fri, Jun 5, 2015 at 3:13 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Attached please find the signed Geofeedia renewal form. Please let me know if you need anything else.

Thank you,

Dave

On Tue, Jun 2, 2015 at 4:59 PM, Trent McMahan <trent.mcmahan@geofeedia.com> wrote:

Hi David,

Hope you are having a good week. We received the PO for the Geofeedia renewal. Would you also be able to send a signed copy of the attached order form to me as well? We keep this for our records to identify the software license you have.

As long as we have a signature we will be all set! If you have any questions, I'd be happy to answer.

Best,
Trent

--

Trent McMahan
Senior Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [317-214-8714](tel:317-214-8714)
M: [765-635-4092](tel:765-635-4092)
55 Monument Circle, Suite 710
Indianapolis, IN 46204

--

David Carabin

Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
Email: david.carabin@pd.boston.gov

--

Trent McMahan

Senior Customer Success Manager

Geofeedia, Inc. | [geofeedia.com](https://www.geofeedia.com)

O: [317-214-8714](tel:317-214-8714)

M: [765-635-4092](tel:765-635-4092)

55 Monument Circle, Suite 710

Indianapolis, IN 46204

From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Tuesday, June 09, 2015 4:11 PM
To: David Carabin
CC: Andrew Murphy
Subject: Re: Geofeedia - PO

No problem, I'll have our COO sign it and send a copy over.

Thanks,
Trent

On Tue, Jun 9, 2015 at 4:09 PM, David Carabin <david.carabin@pd.boston.gov> wrote:
Trent can you please return to me a fully signed copy of the invoice/order form that will be used, just for my records. Thanks

Sent from my iPhone

On Jun 9, 2015, at 5:04 PM, Trent McMahan <trent.mcmahan@geofeedia.com> wrote:

Dave,

Thanks for understanding, I don't think my Sales Manager would be happy with me giving 6 months free!

Andrew, I'll send over an email with the invoice asap, sorry for any confusion.

If there is anything I can help with, please don't hesitate to have anyone reach out. I saw the Red Sox are on a little bit of a streak, hopefully they can keep it up!

Best,
Trent

On Tue, Jun 9, 2015 at 3:49 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Trent - if you want to send us a free 6 months, I will happily accept :)

No prob - thanks

On Tue, Jun 9, 2015 at 4:46 PM, Trent McMahan <trent.mcmahan@geofeedia.com> wrote:

Hi Dave,

My mind must have been awash on Friday. As you sent this back, I realized the agreement was for 6 months at \$9,999, which would have made the original date of 1/31/16, the correct end date.

It's not common for us to have 6 month contracts, which is why I must have changed it so quickly thinking I had made an error originally. I sincerely apologize for this. The original document you sent is the correct document. Start date of 8/1/15 and an end date of 1/31/16.

Feel free to give me a call if I can clarify this and again, apologies for my oversight on Friday.

Thanks,
Trent

On Tue, Jun 9, 2015 at 3:28 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Trent,
Here is the signed, updated form. Just to be clear, this should contract our use from August 1st, 2015 - July 31, 2016, correct? Thank you very much!

Dave

On Fri, Jun 5, 2015 at 4:06 PM, Trent McMahan
<trent.mcmahan@geofeedia.com> wrote:

Hi Dave,

I noticed a mistake in the order form, which is my fault! The contract end date stated 1/31/16, which we definitely don't want.

I updated the form to reflect a full year (7/31/2016) and have attached it here. Sorry for asking you to sign it again, but would you be able to sign the updated form?

Andrew asked me to send the invoice to him, so I have attached one with his name as the billing contact, if that works best.

Sorry again for my mistake, I want to make sure we have the correct dates though.

Thanks,
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David Carabin
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Boston Regional Intelligence Center
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Subject: Re: Geofeedia - PO

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From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Tuesday, June 09, 2015 4:05 PM
To: David Carabin
CC: Andrew Murphy
Subject: Re: Geofeedia - PO

Dave,

Thanks for understanding, I don't think my Sales Manager would be happy with me giving 6 months free!

Andrew, I'll send over an email with the invoice asap, sorry for any confusion.

If there is anything I can help with, please don't hesitate to have anyone reach out. I saw the Red Sox are on a little bit of a streak, hopefully they can keep it up!

Best,
Trent

On Tue, Jun 9, 2015 at 3:49 PM, David Carabin <david.carabin@pd.boston.gov> wrote:
Trent - if you want to send us a free 6 months, I will happily accept :)

No prob - thanks

On Tue, Jun 9, 2015 at 4:46 PM, Trent McMahan <trent.mcmahan@geofeedia.com> wrote:
Hi Dave,

My mind must have been awash on Friday. As you sent this back, I realized the agreement was for 6 months at \$9,999, which would have made the original date of 1/31/16, the correct end date.

It's not common for us to have 6 month contracts, which is why I must have changed it so quickly thinking I had made an error originally. I sincerely apologize for this. The original document you sent is the correct document. Start date of 8/1/15 and an end date of 1/31/16.

Feel free to give me a call if I can clarify this and again, apologies for my oversight on Friday.

Thanks,
Trent

On Tue, Jun 9, 2015 at 3:28 PM, David Carabin <david.carabin@pd.boston.gov> wrote:
Hi Trent,
Here is the signed, updated form. Just to be clear, this should contract our use from August 1st, 2015 - July 31, 2016, correct? Thank you very much!

Dave

On Fri, Jun 5, 2015 at 4:06 PM, Trent McMahan <trent.mcmahan@geofeedia.com> wrote:
Hi Dave,

I noticed a mistake in the order form, which is my fault! The contract end date stated 1/31/16, which we definitely don't want.

I updated the form to reflect a full year (7/31/2016) and have attached it here. Sorry for asking you to sign it again, but would you be able to sign the updated form?

Andrew asked me to send the invoice to him, so I have attached one with his name as the billing contact, if that works best.

Sorry again for my mistake, I want to make sure we have the correct dates though.

Thanks,
Trent

On Fri, Jun 5, 2015 at 3:13 PM, David Carabin <david.carabin@pd.boston.gov> wrote:
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Thank you,

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Hi David,

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As long as we have a signature we will be all set! If you have any questions, I'd be happy to answer.

Best,
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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Tuesday, June 09, 2015 3:29 PM
To: Trent McMahan
CC: Andrew Murphy
Subject: Re: Geofeedia - PO
Attachments: Geofeedia Order Form - BRIC Signed.pdf

Hi Trent,
Here is the signed, updated form. Just to be clear, this should contract our use from August 1st, 2015 - July 31, 2016, correct? Thank you very much!

Dave

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From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Friday, June 05, 2015 3:06 PM
To: David Carabin
CC: Andrew Murphy
Subject: Re: Geofeedia - PO
Attachments: Geofeedia Order Form - BRIC.doc

Hi Dave,

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From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Tuesday, June 09, 2015 3:47 PM
To: David Carabin
CC: Andrew Murphy
Subject: Re: Geofeedia - PO

Hi Dave,

My mind must have been awash on Friday. As you sent this back, I realized the agreement was for 6 months at \$9,999, which would have made the original date of 1/31/16, the correct end date.

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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Thursday, June 11, 2015 4:26 PM
To: Jon Newman
CC: Trent McMahan; Brandon Filoramo
Subject: Re: Geofeedia for UASI cities conversation

Hi Jon,

You are correct. I did submit a proposal and it was in fact accepted. Next steps (sometime this summer) will be to formalize requirements with my regional partners and then work to bring some companies in for demonstrations and probably put the requirements out to bid. You will definitely be on the list of companies to bring in for demonstrations. We are not quite there yet, and likely won't be able to make a move forward until we get past the July 4th celebrations up here. Also, just so you know, the grant funding for this project will not be available until sometime around February of next year -- that is when we anticipate this grant award being issued to us.

I'm happy to have a brief conversation about this if you'd like, but I'm not available until early next week. Please let me know and I'll coordinate with you to set up a call.

Thanks,
Dave

On Thu, Jun 11, 2015 at 9:39 AM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hi Dave,

I hope all is well. I know you have been in touch with Trent for the renewal of Geofeedia and it looks like things are running smoothly.


I wanted to inquire about your email a few months ago regarding additional interested parties being interested in Geofeedia. You mentioned that you submitted a project proposal that I assume has been voted on by now?

In making sure we are all aligned, I have copied both Trent and Brandon from Geofeedia on this message. Brandon has also been in touch with Chief Mazzie at Everett PD as well.

Can we set up a 10 minute call tomorrow or next week to discuss?

Thanks!
Jon

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David Carabin

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Email: david.carabin@pd.boston.gov

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, September 08, 2015 11:22 AM
To: David Carabin
CC: Brandon Filoramo
Subject: Re: Geofeedia for UASI cities conversation

Hi Dave,

I hope all is well and you enjoyed the holiday weekend!

I wanted to circle back regarding the UASI region conversation from a few months ago.

Not sure if any progress has been made on approvals, etc. but would like to connect to see where and how we can help.

Thanks,
Jon

On Tue, Jun 16, 2015 at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Thanks again for your time today. We look forward to the opportunity to work with the UASI region.

Let us know how we can help and if / when we should begin coordinating travel arrangements your way.

Attached is the sole source documentation you requested.

Looking forward to further correspondence.

Respectfully,
Jon

On Thu, Jun 11, 2015 at 4:41 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Just sent an invite with a conference line to dial.

Thanks!

On Thu, Jun 11, 2015 at 4:36 PM, David Carabin <david.carabin@pd.boston.gov> wrote:
Tuesday at 10am? Please send me call in details and I'll touch base with you next week.
Thank you.

On Thu, Jun 11, 2015 at 5:33 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Thank you for the response. A call next week sounds great. As I mentioned, we want to make sure all of our ducks are in a row.

Does Monday afternoon or Tuesday morning work for you?

Thanks,
Jon

On Thu, Jun 11, 2015 at 4:25 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Tuesday, September 08, 2015 12:37 PM
To: Jon Newman
CC: Brandon Filoramo
Subject: Re: Geofeedia for UASI cities conversation

Hi Jon,
You are right on point. We aim to get things moving shortly. I just began the initial discussions with my grant administrator last week, and we hope to have the first requirements meeting with our committee during the beginning of October and should hopefully begin bringing companies in for demos shortly thereafter.

I'll keep you posted once this gets rolling.

Thank you,

Dave

On Tue, Sep 8, 2015 at 12:21 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
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From: Jon Newman [jon.newman@geofeedia.com]
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David Carabin

Director
Boston Regional Intelligence Center
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Sent: Thursday, June 11, 2015 4:41 PM
To: David Carabin
CC: Trent McMahan; Brandon Filoramo
Subject: Re: Geofeedia for UASI cities conversation

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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Thursday, June 11, 2015 5:12 PM
To: Jon Newman
Subject: Re: Geofeedia for UASI cities conversation

got it. thanks

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, September 08, 2015 12:45 PM
To: David Carabin
CC: Brandon Filoramo
Subject: Re: Geofeedia for UASI cities conversation

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, June 16, 2015 11:19 AM
To: David Carabin
CC: Trent McMahan; Brandon Filoramo
Subject: Re: Geofeedia for UASI cities conversation
Attachments: BRIC sole source 6.16.pdf

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June 16, 2015

David Carbin
Boston Regional Intelligence Center
1 City Hall Plaza, Room 201
Boston, MA 02201

Re: Sole Source Designation for Geofeedia, Inc.

Dear Mr. Carabin,

Thank you for the opportunity to provide you with information concerning Geofeedia's Social Media monitoring and analytics platform. Geofeedia is the sole provider of the Geofeedia platform. Geofeedia is a web-based social media discovery and analytics platform that allows government agencies and corporations to understand what's happening at a place in real time. No other social media monitoring platform provides the following combination of data, features, and capabilities, as found in Geofeedia.

Patented, Location-based Social Media Monitoring Platform

Geofeedia is a patented (12 patents issued) location-based social media monitoring platform available for law enforcement. The algorithms necessary to search and aggregate social media data in this manner are intellectual property and not available in other software packages. Unlike keyword-centric platforms, Geofeedia takes a "geo-first" approach and only provides social media data that has been geo-coded with precise latitude and longitude coordinates from GPS enabled devices, therefore allowing law enforcement agencies to extract actionable intelligence from vast volumes of social media content in the locations most important to them.

The following patents support the overall Geofeedia technology and various features and functions of our platform: 8655873, 8612533, 8639767, 8595317, 2827184, 9055074, 8655983, 8990346, 8862589, 8484224, 8850531, 8849935.

In addition, Geofeedia offers a number of features not available with any other vendor:

- Data from **seven sources** (Facebook, Twitter, Instagram, YouTube, Flickr, Picasa, Sina-Weibo)
- The **Geofeedia Streamer**, which allows users to stream the real-time social content coming from multiple locations simultaneously
- **Real-time alerts**, automatically notifying users via email of new content from defined users or containing defined keywords
- **Data archiving**, enabling users to easily store all social data from a defined location in a secure, cloud-based data center for future access and analysis
- **Network analysis** to describe social media relationships once a subject has been identified.
- An **aggregate collage view** of search results, displaying data in an organized timeline with all sources displayed together or individually
- Ability to **consolidate and aggregate** content coming from multiple locations into one single feed.
- **Simple and elegant creation of collections** for workflow and curating processes.
- Workflow capabilities to **integrate and push discovered posts** on Geofeedia to popular CRM platform.
- Create **curated and embeddable Instagram maps** to display content within other websites or intelligence platforms.
- Direct **import of shape files** for any customer location.
- Integrated **mobile application** that enables mobile use of the Geofeedia platform, including data and feeds created on the desktop platform.

Location-based social media intelligence vs. keyword monitoring tools

While hundreds of social media monitoring tools are available to help organizations search for and monitor social conversations surrounding specific keywords or hashtags, none of them have the hyper-local, geo-social capabilities of Geofeedia's platform.

Unlike traditional monitoring platforms that start with a keyword, Geofeedia starts with a location, and rich social media intelligence can be gathered from any specific location in the world regardless of what words are used. This is a vital differentiator when considering the fact that, based on analyses conducted by

Geofeedia, up to 70% of content posted to social media networks from a location or event does not contain keywords that would be relevant to a search. In fact, many images and videos posted to sites like Instagram or Flickr do not contain a text caption at all, making this rich content nearly impossible to find without a location-based tool like Geofeedia.

For organizations with locations of importance, location-based social data is vital when trying to gain enhanced situational awareness, identifying those who witnessed an event, securing live events, visualizing what is happening in and around specific areas and much more.

Conclusion

The Boston Regional Intelligence Center has a critical need to monitor the social media content coming from specific locations of interest. Many software solutions focus solely on keyword and hashtag monitoring, and other location-based platforms lack the patented technology, location accuracy and feature set of Geofeedia. The functionality of Geofeedia's platform is critical to fulfilling the needs of the Boston Regional Intelligence Center.

I would be happy to discuss with you the data, features, and services available to you with Geofeedia. Should you have any questions concerning this document or require additional information, please do not hesitate to contact me.

Sincerely,

Jon Newman
Director of Law Enforcement
Geofeedia, Inc.

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, October 06, 2015 9:27 AM
To: David Carabin
CC: Brandon Filoramo
Subject: Re: Geofeedia for UASI cities conversation

Hi Dave,

Hope all is well. Just circling back to see what kind of progress has been made on the Geofeedia conversation in working with the UASI region.

Look forward to connecting.

Thanks,
Jon

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Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
Email: david.carabin@pd.boston.gov

--



Jon Newman
Director, Strategic Accounts
Geofeedia, Inc. | geofeedia.com
O: [312-724-8439](tel:312-724-8439)
M: [636-236-4267](tel:636-236-4267)
444 N Wells St., Suite 502
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Director, Strategic Accounts
Geofeedia, Inc. | geofeedia.com
O: 312-724-8439
M: 636-236-4267
444 N Wells St., Suite 502
Chicago, IL 60654

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Thursday, June 11, 2015 4:37 PM
To: Jon Newman
CC: Trent McMahan; Brandon Filoramo
Subject: Re: Geofeedia for UASI cities conversation

Tuesday at 10am? Please send me call in details and I'll touch base with you next week. Thank you.

On Thu, Jun 11, 2015 at 5:33 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hi Dave,

Thank you for the response. A call next week sounds great. As I mentioned, we want to make sure all of our ducks are in a row.

Does Monday afternoon or Tuesday morning work for you?

Thanks,
Jon

On Thu, Jun 11, 2015 at 4:25 PM, David Carabin <david.carabin@pd.boston.gov> wrote:
Hi Jon,

You are correct. I did submit a proposal and it was in fact accepted. Next steps (sometime this summer) will be to formalize requirements with my regional partners and then work to bring some companies in for demonstrations and probably put the requirements out to bid. You will definitely be on the list of companies to bring in for demonstrations. We are not quite there yet, and likely won't be able to make a move forward until we get past the July 4th celebrations up here. Also, just so you know, the grant funding for this project will not be available until sometime around February of next year -- that is when we anticipate this grant award being issued to us.

I'm happy to have a brief conversation about this if you'd like, but I'm not available until early next week. Please let me know and I'll coordinate with you to set up a call.

Thanks,
Dave

On Thu, Jun 11, 2015 at 9:39 AM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hi Dave,

I hope all is well. I know you have been in touch with Trent for the renewal of Geofeedia and it looks like things are running smoothly.

I wanted to inquire about your email a few months ago regarding additional interested parties being interested in Geofeedia. You mentioned that you submitted a project proposal that I assume has been voted on by now?

In making sure we are all aligned, I have copied both Trent and Brandon from Geofeedia on this message. Brandon has also been in touch with Chief Mazzie at Everett PD as well.

Can we set up a 10 minute call tomorrow or next week to discuss?

Thanks!
Jon

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Jon Newman
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David Carabin

Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
Email: david.carabin@pd.boston.gov

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, December 19, 2014 9:50 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Geofeedia Licensing Questions

Hi Dave,

Just circling back to see if you are still available at the suggested times on Monday or Tuesday of next week.

Thanks,

On Wed, Dec 17, 2014 at 4:32 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Nice hearing from you! Yes, Monday I am free at 11am EST or anytime after 1pm EST. Tuesday I am free anytime before noon EST. Please let me know what works for you and I will send over an invite to block off a 30 minute window, although the conversation should not last that long.

Thanks,

On Wed, Dec 17, 2014 at 4:26 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I'd like to schedule a call with you to discuss your licensing model and costs for BRIC licensing. Will you have time Monday or Tuesday of next week for a conversation?

Thank you.

--

David Carabin

Director

Boston Regional Intelligence Center

Bureau of Intelligence & Analysis

Boston Police Department

Office: [617-343-4328](tel:617-343-4328)

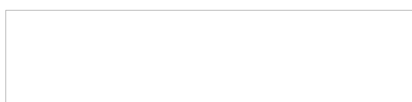
NOTE - UPDATED EMAIL ADDRESS:

david.carabin@pd.boston.gov

--



Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
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|

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312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
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Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, December 17, 2014 5:33 PM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Geofeedia Licensing Questions

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Thank you.

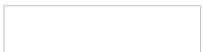
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David Carabin

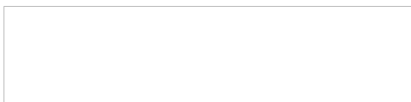
Director
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NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

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Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Will Catton [will.catton@geofeedia.com]
Sent: Wednesday, December 30, 2015 10:55 AM
To: David Carabin
CC: Jon Newman; Trent McMahan; Ryan Walsh
Subject: Re: Geofeedia service
Attachments: Geofeedia Order Form - BRIC (4 month extension).pdf

Thanks Dave! I'll pass this along to our Billing Dept. to get everything started on their end and will extend your team's access through 5/31/16.

Are you or Ryan able to sign the order form and send back as well? I've re-attached that just in case.

Will Catton
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (312) 300-7993
M: (317) 416-7606
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Dec 30, 2015 at 10:48 AM, David Carabin <david.carabin@pd.boston.gov> wrote:
All - attached please find the PO for extending the BRIC's Geofeedia service. Please contact Ryan Walsh in my absence. Thank you.

Sent from my iPhone

Begin forwarded message:

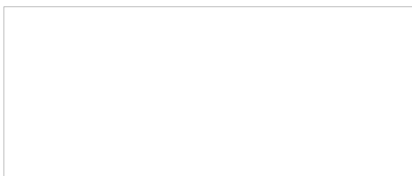
From: Andrew Murphy <andrew.murphy@boston.gov>
Date: December 30, 2015 at 9:53:30 AM EST
To: Ryan Walsh <ryan.walsh@pd.boston.gov>, David Carabin <david.carabin@pd.boston.gov>
Subject: Geofeedia service

Hi Ryan and Dave. We just issued the PO for the continuation of your Geofeedia service through 5/31/16. You may need to send the attached to your point of contact. Thanks.

Andrew

Andrew Murphy
Regional Planner

Office of Emergency Management (OEM)
Boston City Hall, Room 204 | Boston, MA 02201
Phone: [617-635-1796](tel:617-635-1796) | Fax: [617-635-2974](tel:617-635-2974) | andrew.murphy@boston.gov



ORDER FORM

Order Information

Account Name: Boston Regional Intelligence Center	Contract Start Date: 2/1/16
Prepared By: Will Catton	Contract End Date: 5/31/16
Preparation Date: 12/10/15	
Total Amount: \$6,700.00	

Subscription Term, Billing & Payment Information

Company Name: Boston Regional Intelligence Center	Billing Phone: (617) 343-4328
Billing Name: David Carabin	Billing Fax:
Billing Email: David.Carabin@pd.boston.gov	
Billing Address: 1 City Hall Plaza, Room 201 Boston, MA 02201	Payment Method: Invoice
	PO Number: [IF APPLICABLE]
Billing Terms: Invoices sent <i>Annually</i>	

Payment Terms: Due Upon Receipt. Interest accrues at the rate of 1.5% per month 60 days after the invoice date. Invoices 30 days or more past due may result in suspension of Services.

This Order Form is subject to and governed by the terms and conditions of the Geofeedia Service Agreement posted online at <http://www.geofeedia.com/legal/service-agreement/> (unless there is already a Geofeedia Service Agreement in force and effect between you and Geofeedia, in which case the terms of such existing Geofeedia Service Agreement shall govern this Order Form). If for any reason you are unable to view the Geofeedia Service Agreement online at <http://www.geofeedia.com/legal/service-agreement/>, please contact Geofeedia immediately.

This Order Form is valid for 60 days from the Preparation Date.

Customer: _____	Geofeedia, Inc.
Signature: _____	Signature: _____
Printed: _____	Printed: _____
Title: _____	Title: _____
Date: _____	Date: _____

Order Form (Cont'd) – Boston Regional Intelligence Center

Application Services Subscription*

The Application Services include the following:

Service Edition

Total Price

Standard Service Package

Customer orders the following Standard Package:

\$6,700.00

Geofeedia Public Safety Edition

Total Permitted Users: Thirty (30)

Search

- Real-Time Search Plus
- Keyword Search
- Discovery Search
- Streamer (5)
- Influencer Search

Engage & Share

- Alerts with Boolean Exclusions
- Notification Inbox
- iOS/Android Mobile App

Archive & Analyze

- Unlimited Data
- Unlimited Locations and Recordings
- Analytics
- Translate
- Collections
- CSV Export

Search Radius

- Maximum of 15 kilometers

Support & Services

Unlimited Tutorials & Documentation

Customer Support

Customer Success Manager

Total Annual Cost

\$6,700.00

Order Comments

For additional details regarding standard features and functionality of the Application Services, please visit:

<http://geofeedia.com/how-it-works>

From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Thursday, December 31, 2015 12:17 PM
To: Ryan Walsh
CC: David Carabin; Will Catton; Jon Newman
Subject: Re: Geofeedia service

Thanks Ryan.

Will is out of the office today and I have processed this for you. Have a Happy New Year!

Best,
Trent

On Thu, Dec 31, 2015 at 11:27 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Will,

Attached is the signed form. Let me know if you need anything additional.

Thanks,
Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Wed, Dec 30, 2015 at 3:21 PM, David Carabin <david.carabin@pd.boston.gov> wrote:
Ryan can handle.

Sent from my iPhone

On Dec 30, 2015, at 10:55 AM, Will Catton <will.catton@geofeedia.com> wrote:

Thanks Dave! I'll pass this along to our Billing Dept. to get everything started on their end and will extend your team's access through 5/31/16.

Are you or Ryan able to sign the order form and send back as well? I've re-attached that just in case.

Will Catton
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(312\) 300-7993](tel:3123007993)
M: [\(317\) 416-7606](tel:3174167606)
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Dec 30, 2015 at 10:48 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

All - attached please find the PO for extending the BRIC's Geofeedia service. Please contact Ryan Walsh in my absence. Thank you.

Sent from my iPhone

Begin forwarded message:

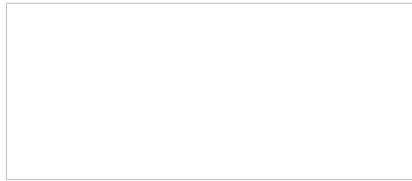
From: Andrew Murphy <andrew.murphy@boston.gov>
Date: December 30, 2015 at 9:53:30 AM EST
To: Ryan Walsh <ryan.walsh@pd.boston.gov>, David Carabin <david.carabin@pd.boston.gov>
Subject: Geofeedia service

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Andrew

Andrew Murphy
Regional Planner

Office of Emergency Management (OEM)
Boston City Hall, Room 204 | Boston, MA 02201
Phone: [617-635-1796](tel:617-635-1796) | Fax: [617-635-2974](tel:617-635-2974) | andrew.murphy@boston.gov



<Geofeedia Order Form - BRIC (4 month extension).pdf>

--
Trent McMahan
Senior Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [317-214-8714](tel:317-214-8714)
M: [765-635-4092](tel:765-635-4092)
55 Monument Circle, Suite 710
Indianapolis, IN 46204



From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Thursday, December 31, 2015 11:28 AM
To: David Carabin
CC: Will Catton; Jon Newman; Trent McMahan
Subject: Re: Geofeedia service
Attachments: BRIC - GeoFeedia Order Form.pdf

Hi Will,

Attached is the signed form. Let me know if you need anything additional.

Thanks,
Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Wed, Dec 30, 2015 at 3:21 PM, David Carabin <david.carabin@pd.boston.gov> wrote:
Ryan can handle.

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From: Andrew Murphy <andrew.murphy@boston.gov>
Date: December 30, 2015 at 9:53:30 AM EST
To: Ryan Walsh <ryan.walsh@pd.boston.gov>, David Carabin

<david.carabin@pd.boston.gov>

Subject: Geofeedia service

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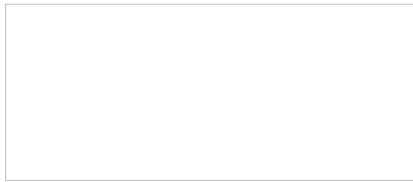
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<Geofeedia Order Form - BRIC (4 month extension).pdf>

ORDER FORM

Order Information

Account Name: Boston Regional Intelligence Center **Contract Start Date:** 2/1/16
Prepared By: Will Catton **Contract End Date:** 5/31/16
Preparation Date: 12/10/15

Total Amount: \$6,700.00

Subscription Term, Billing & Payment Information

Company Name: Boston Regional Intelligence Center **Billing Phone:** (617) 343-4328
Billing Name: David Carabin **Billing Fax:**
Billing Email: David.Carabin@pd.boston.gov
Billing Address: 1 City Hall Plaza, Room 201 **Payment Method:** Invoice
Boston, MA 02201 **PO Number:** [IF APPLICABLE]

Billing Terms: Invoices sent *Annually*

Payment Terms: Due Upon Receipt. Interest accrues at the rate of 1.5% per month 60 days after the invoice date. Invoices 30 days or more past due may result in suspension of Services.

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This Order Form is valid for 60 days from the Preparation Date.

Customer: Boston Regional Intelligence Center **Geofeedia, Inc.**
Signature: [Signature] **Signature:** _____
Printed: Ryan Walsh **Printed:** _____
Title: Deputy Director **Title:** _____
Date: 12/31/15 **Date:** _____

Order Form (Cont'd) – Boston Regional Intelligence Center

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Customer Success Manager

Total Annual Cost

\$6,700.00

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<http://geofeedia.com/how-it-works>

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Sent: Thursday, December 31, 2015 1:19 PM
To: Trent McMahan
CC: Ryan Walsh; David Carabin; Jon Newman
Subject: Re: Geofeedia service

Thank you Ryan. As Trent mentioned, access has already been extended through 5/31/16.

Happy New Year!

Will Catton
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (312) 300-7993
M: (317) 416-7606
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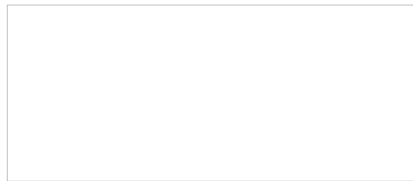
From: Andrew Murphy <andrew.murphy@boston.gov>
Date: December 30, 2015 at 9:53:30 AM EST
To: Ryan Walsh <ryan.walsh@pd.boston.gov>, David Carabin
<david.carabin@pd.boston.gov>
Subject: Geofeedia service

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Boston City Hall, Room 204 | Boston, MA 02201
Phone: [617-635-1796](tel:6176351796) | Fax: [617-635-2974](tel:6176352974) | andrew.murphy@boston.gov



<Geofeedia Order Form - BRIC (4 month extension).pdf>

M: [765-635-4092](tel:765-635-4092)

55 Monument Circle, Suite 710

Indianapolis, IN 46204

From: Brandon Filoramo [brandon.filoramo@geofeedia.com]
Sent: Wednesday, December 23, 2015 1:07 PM
To: Jon Newman; David Carabin
CC: Ryan Walsh
Subject: Re: Geofeedia team in town January 4

Hi David,

Happy holidays, and hope all is well in Boston,.

Building on what Jon mentioned below, our C-level executives would primarily focus the meeting on our product vision for 2016 and beyond.

A core strategy in the coming months will be to not only geo-visualize and analyze social data, but also import our customer's own data as well as other non-social geo sources (eg ShotSpotter, Everbridge, etc)

This would also be a great opportunity for your end users of the platform to share their feedback and suggestions on Geofeedia with our Chief Technology Officer and Head of Product Development.

Respectfully,

Brandon Filoramo

On Wed, Dec 23, 2015 at 12:05 PM Jon Newman <jon.newman@geofeedia.com> wrote:

Hi David,

Hope you are enjoying the holidays.

Our CEO just sent me a note that our exec team (CEO, CTO, VP Product) will be in Boston for an investor meeting on January 4.

I know we have a lot of moving parts with you all at the moment so I don't want to overwhelm anyone, but I'm wondering if it is worth having them swing by to discuss product advancements as well as the overall UASI region opportunity. I believe Ryan just had a call with them this week about a new "layering" concept.

Brandon and I will not be there, but again, just letting you know.

If you think it's worth it, let's get something on the schedule and if not, we can continue from where we are now.

Thanks and Merry Christmas!

Jon

--


Jon Newman
Director, Strategic Accounts
Geofeedia, Inc. | geofeedia.com
O: 312-724-8439
M: 636-236-4267
444 N Wells St., Suite 502
Chicago, IL 60654

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, February 17, 2016 10:32 AM
To: Ryan Walsh
CC: David Carabin; Will Catton; Brandon Filoramo
Subject: Re: Geofeedia updates

Hi Ryan,

Hope all is well. Any updates on the UASI project?

Thanks,
Jon

On Tue, Jan 26, 2016 at 5:07 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hi Ryan,

Thanks for the detail. Let us know if we can help with anything in the meantime. Looking forward to it.

-Jon

On Tue, Jan 26, 2016 at 4:57 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Jon,

We are still in the requirements gathering phase of the UASI project but will hopefully have those requirements settled soon and be sure to give you a chance to review them and setup a demo. I think we likely have 2-3 weeks lefts to get the requirements where we'd like them but hopefully we'll wrap it up sooner than that.

Thanks,
Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

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From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Monday, March 14, 2016 10:25 PM
To: Jon Newman
CC: David Carabin; Will Catton; Brandon Filoramo
Subject: Re: Geofeedia updates

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, August 08, 2016 8:34 AM
To: David Carabin
CC: Will Catton; Ryan Walsh; Brandon Filoramo
Subject: Re: Geofeedia updates

Hi Dave,

Hope all is well. Any updates on the RFP process for the UASI project?

Thanks,
Jon

On Tue, Jun 21, 2016 at 2:24 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope all is well and we aren't reaching out too much... It's been a month since our last dialogue so wanted to see if you have any updates on the RFP for the UASI project? Any new insights on timing?

Please let us know if we can help with anything.

Thanks,
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On Thu, May 19, 2016 at 4:32 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

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Looking forward to participating in the RFP.

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[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Mon, Mar 14, 2016 at 3:01 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan, Hi Dave,

Hope all is well. Just checking in again on progress updates. We have a few moving pieces to bring to your attention.... First, Will from our team will be in town visiting our client Lowell PD during the last week of March. Could be a good opportunity to stop by for any type of updates, etc. Also, Brandon has had recent developments with other UASI cities in the area and we want to make sure we are messaging the progress to everyone appropriately.

Is it possible to set aside 15-20 minutes to discuss this week?

Thanks,
Jon

On Wed, Feb 17, 2016 at 4:36 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

We're just about to wrap up finalizing the requirements overall and I would think we'll have something out there during the month of March once we get the internal approvals needed.

We'll definitely keep you in the loop as we move forward. Thanks for checking in.

-Ryan

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Ryan.Walsh@pd.boston.gov

On Wed, Feb 17, 2016 at 10:32 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan,

Hope all is well. Any updates on the UASI project?

Thanks,

Jon

On Tue, Jan 26, 2016 at 5:07 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

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Ryan.Walsh@pd.boston.gov

On Thu, Jan 21, 2016 at 1:50 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave,

Happy New Year! Hope you enjoyed the holidays.

Just checking in on any advancements regarding the UASI project. Are we in a place to begin scheduling demos? We have a decent amount of upcoming travel and would like to make sure there is plenty of time to block off for this opportunity.

Look forward to hearing from you.

Talk soon,
Jon

On Tue, Dec 8, 2015 at 8:42 AM, David Carabin

<david.carabin@pd.boston.gov> wrote:

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-ShotSpotter: Do you use ShotSpotter in the BRIC? We are working on a few integration projects with mutual customers where we auto populate social media data around a given perimeter and timeframe of a shot signal. Wondering if you would have any interest in discussing more in detail.

Sorry for the long note. Let me know if you have a chance to catch up.

Thanks,
Jon

--



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David Carabin

Director
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[Redacted]

[Redacted]

[Redacted]

--

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[Redacted]

□

[Redacted]

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Thursday, May 19, 2016 2:18 PM
To: Will Catton
CC: Ryan Walsh; Jon Newman; Brandon Filoramo
Subject: Re: Geofeedia updates

Hey guys,

Two quick updates. At the moment it doesn't appear that we have funding available to pay for service beyond the terms of the existing contract. This is unfortunate, because we would hate to go without service for any gap in time. We had hoped that this larger UASI project would have been in place in time to mitigate a gap in service, but unfortunately that is not the case.

The second update is regarding this larger UASI project we've been talking about for some time now... The plan was to have this posted as a BID last week, but unfortunately it got held up again. There is a very good chance this will have to go out as an RFP, and if this is the case, there will be another delay as there is a whole process that we'll have run paperwork through and seek approvals for before it can get posted. Again, I'll do my best to keep you guys posted on the progress of this, and I will certainly notify you once it posts.

Thanks for your continued patience,

Dave

On Thu, May 19, 2016 at 2:00 PM, Will Catton <will.catton@geofeedia.com> wrote:

Hi Ryan,

Hope all is well out in Boston.

We are currently working on the RFP for the BRIC Social Media Project. In the meantime, I wanted to send another reminder that your current Geofeedia licenses are scheduled to expire on May 31st.

Would you like us to send over a standard renewal form for the BRIC? If so, how long would you like the extension for? We are excited about the larger opportunity but also want to ensure you do not lose access in the meantime.

Please let us know what works best for you.

Will Catton | Domain Expert

(o) [312.300.7993](tel:312.300.7993)

(c) [317.416.7606](tel:317.416.7606)

geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

On Wed, May 4, 2016 at 9:44 AM, Will Catton <will.catton@geofeedia.com> wrote:

Hi Ryan,

Just wanted to follow up and see if you had a few minutes to talk today?

The Geofeedia renewal is set to expire on the 31st of this month. Would you like us to provide another extension order form or has there been some progress with the larger UASI plan? Either way, let me know and we'll be sure to get over the appropriate information.

Thank you,

Will Catton | Domain Expert

(o) [312.300.7993](tel:312.300.7993)
(c) [317.416.7606](tel:317.416.7606)
geofeedia.com

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□

On Wed, Apr 13, 2016 at 10:25 AM, Will Catton <will.catton@geofeedia.com> wrote:

Hi Ryan,

Hope things are going well.

I wanted to send a quick reminder the BRIC account is set to expire on May 31st. Would you like us to send over a renewal form just for the BRIC, or is there still a possibility of rolling this in with the larger UASI deal?

Please let us know if you would prefer we setup a quick call to discuss.

Will Catton | Customer Success Manager

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(c) [317.416.7606](tel:317.416.7606)
geofeedia.com

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On Mon, Mar 14, 2016 at 10:25 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

Dave and I are both out of the office this week on vacation and at a training. Let me take a look at the schedule when we get back next week and I'll try to give you a quick call. Overall unfortunately we don't have much of an update as we've been swamped with several other priorities the past few weeks.

Thanks,
Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
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Talk soon,
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Sorry for the long note. Let me know if you have a chance to catch up.

Thanks,
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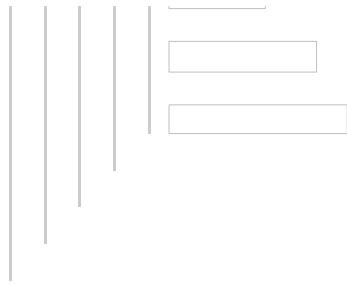
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Email: david.carabin@pd.boston.gov

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Thursday, December 10, 2015 10:09 AM
To: Jon Newman
CC: Will Catton; Brandon Filoramo; Walsh, Ryan
Subject: Re: Geofeedia updates

Thanks Jon. Quick update. We got the process moving with our regional stakeholders, in preparation for the upcoming contract we have all been anticipating. It is clear that this will not be completed by Jan 31, 2016, as we will likely need to put this out to RFP. I'm working to secure funding for a short-term contract extension of our existing Geofeedia service, so that we don't go dark while we are working through this "regional" contract. Can you please provide me with a quotes to extend our existing Geofeedia service at the BRIC from 1.) Feb 1-May 31, 2016 and 2.) Feb 1-June 30, 2016. I am going to do my best to get this approved ASAP to cover our anticipated gap period. Where we do NOT have funding set aside and approved specifically for this purpose, any extra consideration you can provide us related to pricing will go a long way (and will be greatly appreciated).

Thanks - talk soon!

Dave

On Tue, Dec 8, 2015 at 12:33 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Thanks for the quick and detailed response.

Glad to hear things are moving in the right direction.

I agree with you on the 2016 tour. It would be good to get as many agencies in the region together as possible. We were initially thinking sometime in February.

The scenario you describe in ShotSpotter is exactly what we are working on with others at the moment. Geofeedia will soon be fully integrated with ShotSpotter in NYPD's Domain Awareness System - pretty exciting stuff... Would love to try and scope a proof of concept for your environment as well.

Let us know how we can help.

Thanks,
Jon

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, December 16, 2015 1:02 PM
To: David Carabin
CC: Ryan Walsh
Subject: Re: geofeedia

Hi Dave,

Good question. We have been in touch with Yik Yak a lot lately. We've even offered to pay them for exclusive access to an API. To be transparent, they have not been as cooperative as we expected which has slowed the process significantly. That said, we are still very hopeful to add Yik Yak back but it doesn't look very likely for the near future.

We are adding Periscope and Vine as additional sources. Both should be available by end of year or early January.

Hope this helps.

On another note, any additional word on hosting a session we spoke about previously? I think we are shooting for a Feb / March timeframe.

Thanks,
Jon

On Wed, Dec 16, 2015 at 8:49 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Good Morning, Jon. Please see below. We were supporting an investigation related to Yik Yak and went dark with the loss of Geofeedia's service. I appreciate Carly's prompt response on this; however, can you please provide some additional insight on if and when we should expect this service to work again? We need to let the agency know if we can no longer support their investigative needs, and I need to let my team know if they can no longer rely on Geofeedia for views against Yik Yak.

Thank you.
Dave

Sent from my iPhone

Begin forwarded message:

From: Ryan Walsh <ryan.walsh@pd.boston.gov>
Date: December 16, 2015 at 8:55:33 AM EST
To: David Carabin <david.carabin@pd.boston.gov>
Subject: Fwd: geofeedia

Just FYI...newly discovered limitation with GeoFeedia...no Yik Yak for now...Mark had a case with NU involving it that he was trying to help out but couldn't...

----- Forwarded message -----

From: **Carly Tschantz** <carly.tschantz@geofeedia.com>
Date: Wed, Dec 16, 2015 at 8:20 AM
Subject: Re: geofeedia
To: Ryan Walsh <ryan.walsh@pd.boston.gov>
Cc: Will Catton <will.catton@geofeedia.com>, Mark Bachta <mark.bachta@pd.boston.gov>

Hey Ryan,

Thanks for reaching out. Normally, I would let Will take care of you, but I know he is out West meeting with LAPD today.

With Yik Yak, we had to temporarily turn off the service as it was affecting the performance of the rest of the application. As I understand the situation, Yik Yak does not have the infrastructure to handle our API requests for data. We are actively working to resolve the issue, but I have not been given an indication on timeline :(

HOWEVER, I have some exciting developments that will be deployed TODAY!

We will now allow customers to store keyword lists with in the app within your Data Manager's Keyword Template tab. You will be able to reuse these templates for any search filter & recording alerts. You can even filter for emojis using this feature. Live chat will also be available during business hours to resolve questions in real-time. I've attached our most recent emoji glossary for suggested combinations.

Let me know if you have any follow up questions too.

Best Regards,

Carly Tschantz
Enablement Specialist
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:7733044177)
M: [\(847\) 624-6522](tel:8476246522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Dec 16, 2015 at 6:49 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly and will

Quick question below about yik yak in geofeedia...are there any known issues with this source? We're having trouble getting them to return in a search.

Thanks
Ryan

Sent from my iPad

Begin forwarded message:

From: Mark Bachta <mark.bachta@pd.boston.gov>
Date: December 16, 2015 at 5:50:02 AM EST
To: Ryan Walsh <Ryan.Walsh@pd.boston.gov>
Subject: geofeedia

Do you know if there is something wrong with the yikyak feed in

Geofeedia? Nothing is showing up for that feed no matter how broad I make the search.

--

Mark W. Bachta
Supervisory Homeland Security Intelligence Analyst
Boston Regional Intelligence Center (BRIC)
Main: [617-343-4328](tel:617-343-4328)
Desk: [617-343-5495](tel:617-343-5495)
Mobile: [617-593-6495](tel:617-593-6495)
mark.bachta@pd.boston.gov

<Emoji Glossary.pptx>

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, December 31, 2014 1:55 PM
To: David Carabin
Subject: Re: Quote and Contract Question

Sounds great!

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Hi Jon,

I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

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Sent from my iPhone

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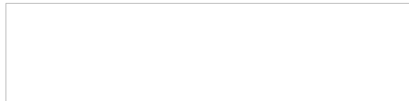
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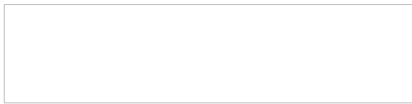
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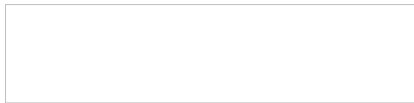
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, January 13, 2015 7:40 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Hi Dave,

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Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID: 0000078005
Form Status: Approved

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Thanks,

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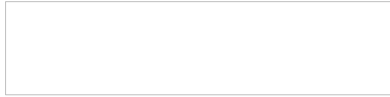
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[Redacted]

From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Wednesday, January 14, 2015 8:49 AM
To: David Carabin
CC: Jon Newman; Cliff Goodband; Mark Bachta; Walsh, Ryan
Subject: Re: Quote and Contract Question

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:
Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

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Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

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Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks

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Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.

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which
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\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
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Once
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are
able
to
sign
and
return,
I
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to
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for
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Do
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We
can
move
this
much
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if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
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and
if
we
can
stay
at
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If
we
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this,
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and
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PO
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Can
you
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me
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We
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that
will
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The
bonus
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Tsarnaev
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What
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months)?
I'll
work
with
you
on
this
and
then
we
can
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in
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Make
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Thanks,
Dave

-
-

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Office: [617-
343-
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NOTE

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**UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

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Director,
Law
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/
Public
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| geofeedia.com

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(Primary)

[636-236-4267](tel:636-236-4267)
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Skype:
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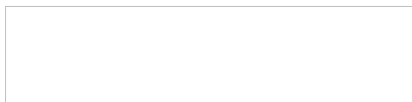
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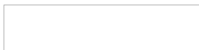
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, December 22, 2014 5:10 PM
To: David Carabin
Subject: Re: Quote and Contract Question

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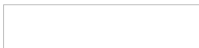
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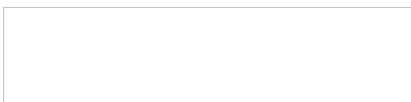
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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Tuesday, January 13, 2015 4:54 PM
To: Jon Newman
CC: Cliff Goodband; Mark Bachta; Walsh, Ryan
Subject: Re: Quote and Contract Question
Attachments: BRIC PROPOSAL 1.13.15 (7 month)-signed.pdf

Jon,
Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks

Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.

Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID:
0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

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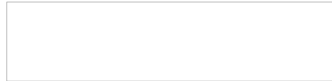
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Skype: jon.newman21

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David Carabin

Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)

NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

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Sent: Thursday, January 08, 2015 4:57 PM
To: Jon Newman
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
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We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

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Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

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Sent from my iPhone

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What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

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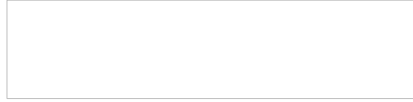
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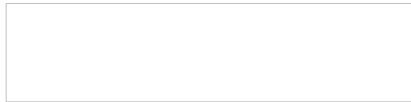
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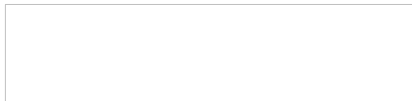
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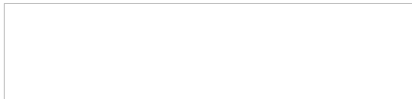
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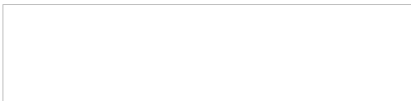
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From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Wednesday, January 14, 2015 9:40 AM
To: David Carabin
CC: Jon Newman; Cliff Goodband; Mark Bacht; Walsh, Ryan
Subject: Re: Quote and Contract Question

Hello Everyone,

I wanted to also confirm that your account is now active, and you an access any searches you may need. Let me know if you need assistance with adding users and assigning admin rights in anyway.

Thank you.

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:7733044177)
M: [\(847\) 624-6522](tel:8476246522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:
Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti

Form Submission Date: Thursday at
10:47 AM January 08, 2015
Form Submission Type: New Vendor
Registration - Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

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Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

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tomorrow

Sent from my
iPhone

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2014, at 5:10
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Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Yes,
that
is
fine.
Our
hope
was
to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an
invoice
which
has
30-
45
days
to
be
paid
off.
If
this
is

possible,
please
let
me
know.
Otherwise,
it
can
wait.

Thanks,

On
Mon,
Dec
22,
2014

at
3:54
PM,

David
Carabin

<david.carabin@pd.boston.gov>

wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details
regarding
the
contract/PO
process
for
this
specific
matter.
He
believes
he
should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
of
people
out
for
the
holidays,
so
we
just

need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks
that
January
9th
will
be
a
likely
day
to
get
everything
accomplished.

I
know
that
pushes
things
out
a
few
weeks,
but
this
is
actually
really
fast
for
our
City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman
<jon.newman@geofeedia.com>

wrote:
Just
got
word
on
my
end
that
we
can
make
this
work.
I
have
attached
an

updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I
am
able
to
activate
the
account
for
use.

Do
you
know
what
kind
of
timeline
we
are
looking
at
here?

On
Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>
wrote:

Jon,
I
just
spoke
to
my
grant
administrator...
We
can
move
this
much
quicker
if
we

attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).
If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?
We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really
want
to
have
this

software
up
and
running
prior
to
the
Tsamaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?

I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

David Carabin
Director
Boston
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NOTE

-

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ADDRESS:

david.carabin@pd.boston.gov

-

-

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Newman
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Law
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/

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| geofeedia.com

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(Primary)

[636-](tel:636-236-4267)

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[4267](tel:636-236-4267)

(Secondary)

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jon.newman21

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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Thursday, April 16, 2015 1:05 PM
To: Jon Newman; trent.mcmahan@geofeedia.com
CC: Walsh, Ryan; Carly Tschantz
Subject: Re: Quote and Contract Question

Hi Jon and Trent,

I'm reaching out to get the ball rolling on the BRIC's next contract with Geofeedia. As you know, our current contract expires on July 31, 2015. Unfortunately, we are working with another limited pool of funding for this renewal. I met with my grant administrator this morning and he believes we will have enough funding to set up another contract with you for the time period of August 1, 2015 - January 31, 2016. We are anticipating this cost staying below the \$10,000 margin -- if it goes above, we will need to put this contract out to bid which will delay the process and create additional risks. Will it be possible to put a new contract in place that is structured and priced similar to the one we are currently using? If so, can you please send me a quote at your earliest convenience so that I can get the ball rolling on this?

On Feb 1, 2016, we will have a new funding source available that will allow for a lot more flexibility, contractually. There are also additional interested parties that would like to explore Geofeedia as a social media solution to support their organization's public safety needs, within the Metro Boston Homeland Security Region. This should present you with an opportunity to compete for a much larger contract supporting the BRIC's whole region of law enforcement stakeholders, as opposed to just the internal BRIC personnel. I submitted a budget/project proposal that will be voted on within the next few months. Once I know more, we will be able to begin coordinating some demonstrations, etc. for these additional stakeholders.

Please reach out with any questions. Hopefully this contract to get the BRIC from August through January will be as simple as the last contact.

Thank you,
Dave

On Tue, Jan 13, 2015 at 5:48 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachtta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks

Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor
ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the

City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman
<jon.newman@geofeedia.com>
wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin
<david.carabin@pd.boston.gov>
wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman
<jon.newman@geofeedia.com>
wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014 at 3:54 PM, David Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi Jon,
I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really fast for our City's processing capabilities.

Thoughts?
Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman

<jon.newman@geofeedia.com>

wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and

return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,
I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need a contract and can essentially issue a PO immediately.

Can you let me know what your thoughts are on this? We have some money available that will allow us to move VERY quickly on this. The bonus for me is that

we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin
Director
Boston
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Boston
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Office: [617-343-4328](tel:617-343-4328)
***NOTE -
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**EMAIL
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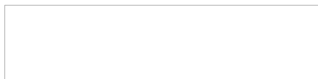
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Email: david.carabin@pd.boston.gov

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, January 14, 2015 7:56 AM
To: Jon Newman
CC: Cliff Goodband; Mark Bachta; Walsh, Ryan; Carly Tschantz
Subject: Re: Quote and Contract Question

Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
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Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM
January 08, 2015
Form Submission Type: New Vendor
Registration - Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

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On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the

City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

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has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

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the
way
we
hope,
he
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that
January
9th
will be
a
likely
day to
get
everything
accomplished.
I know
that
pushes
things
out a
few
weeks,
but
this is
actually
really
fast
for our
City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman
<jon.newman@geofeedia.com>

wrote:
Just
got
word
on
my
end
that
we
can
make
this
work.
I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until

July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I
am
able
to
activate
the
account
for
use.

Do
you
know
what
kind
of
timeline
we
are
looking
at
here?

On
Mon,
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at
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AM,
David
Carabin
<david.carabin@pd.boston.gov>
wrote:

Jon,
I
just
spoke
to
my
grant
administrator...
We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place

for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).
If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?
We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and

running
prior
to
the
Tsarnaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

--

David

Carabin
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Bureau
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&
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Police
Department
Office: [617-343-4328](tel:617-343-4328)


NOTE


-

**UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

--


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/
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| geofeedia.com
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(Secondary)
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**David
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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Monday, December 22, 2014 4:54 PM
To: Jon Newman
Subject: Re: Quote and Contract Question

Hi Jon,

I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really fast for our City's processing capabilities.

Thoughts? Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

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Jon,

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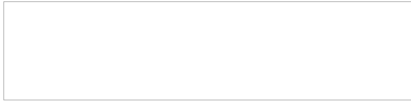
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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, December 31, 2014 11:25 AM
To: Jon Newman
BCC: Andrew Murphy
Subject: Re: Quote and Contract Question

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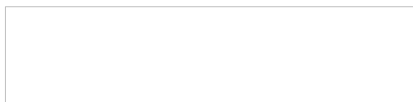
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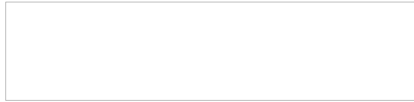
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Sent: Wednesday, December 31, 2014 11:18 AM
To: David Carabin
Subject: Re: Quote and Contract Question

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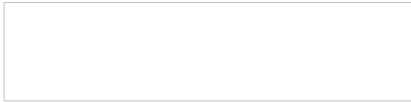
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NOTE - UPDATED EMAIL ADDRESS:
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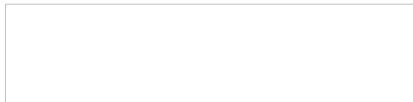
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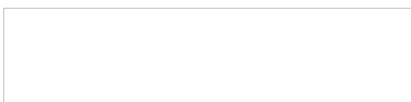
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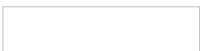
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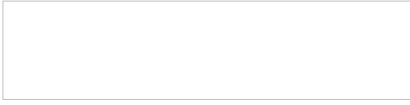
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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Tuesday, January 13, 2015 8:22 AM
To: Jon Newman
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there...
Thanks for checking in.
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Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

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Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

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Hi Jon,

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Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

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Thoughts? Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

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wrote:

Jon,

I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need a contract and can essentially issue a PO immediately. Can you let me know what your thoughts are on this? We have some money available that will allow us to move VERY quickly on this. The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin

Director
Boston Regional Intelligence
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Bureau of Intelligence &
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Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
**NOTE - UPDATED EMAIL
ADDRESS:**
david.carabin@pd.boston.gov

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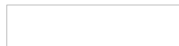
Jon Newman
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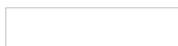
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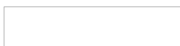
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[Redacted]

From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Friday, April 17, 2015 8:00 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question
Attachments: Geofeedia Order Form - BRIC.pdf

Hi David,

Thank you for the email. I'm excited to work with your organization moving forward!

Apologies for my delayed response, I wanted to confirm this was something we could accommodate again. Good news, is we can!

We have had to put measures in place in our contracts moving forward that keep our system from being abused. Because of this, I wanted to point out a few things written in the attached order form that are different.

Users: We have had to put a measure in place to limit an account from suddenly going from 10 users to 100 and being used across multiple organizations without our knowledge. This is something your organization has not done and we certainly appreciate that.

I have put the number of users in the contract to Twenty-Five (25), as I see your account has 19 active users. I did this with hopes the extra 6 user licenses would give you flexibility.

Geofeed Manager (Recordings): Another item we are not able to leave as unlimited anymore is the Recordings function, strictly for data purposes. Ultimately, it's more likely you'll go over your data cap before using all 15 location recordings. I looked into your account and noticed you have 4 active recordings. Again, hoping the 15 number gives you enough flexibility as it's unlikely you will ever go that high.

Please let me know if you have any questions or concerns around this and I will be happy to work with you to look into any changes.

Thanks,
Trent

On Thu, Apr 16, 2015 at 2:05 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon and Trent,

I'm reaching out to get the ball rolling on the BRIC's next contract with Geofeedia. As you know, our current contract expires on July 31, 2015. Unfortunately, we are working with another limited pool of funding for this renewal. I met with my grant administrator this morning and he believes we will have enough funding to set up another contract with you for the time period of August 1, 2015 - January 31, 2016. We are anticipating this cost staying below the \$10,000 margin -- if it goes above, we will need to put this contract out to bid which will delay the process and create additional risks. Will it be possible to put a new contract in place that is structured and priced similar to the one we are currently using? If so, can you please send me a quote at your earliest convenience so that I can get the ball rolling on this?

On Feb 1, 2016, we will have a new funding source available that will allow for a lot more flexibility, contractually. There are also additional interested parties that would like to explore Geofeedia as a social media solution to support their organization's public safety needs, within the Metro Boston Homeland Security Region. This should present you with an opportunity to compete for a much larger contract supporting the BRIC's whole region of law enforcement stakeholders, as opposed to just the internal BRIC personnel. I submitted a budget/project proposal that will be voted on within the next few months. Once I know more, we will be able to begin coordinating some demonstrations, etc. for these additional stakeholders.

Please reach out with any questions. Hopefully this contract to get the BRIC from August through January will be as simple as the last contact.

Thank you,
Dave

On Tue, Jan 13, 2015 at 5:48 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachtá and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

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Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

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Great, thanks!

Sent from my iPhone

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beginning
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What
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not to
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how
many
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I'll work
with
you on
this and
then we
can get
an
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in place
that can
pick up
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this
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Make
sense?

Thanks,
Dave

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NOTE

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**UPDATED
EMAIL**

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444 N Wells St., Suite 502
Chicago, IL 60654

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David Carabin
Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

--

Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
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Email: david.carabin@pd.boston.gov

--
Trent McMahan
Senior Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [317-214-8714](tel:317-214-8714)
M: [765-635-4092](tel:765-635-4092)
55 Monument Circle, Suite 710
Indianapolis, IN 46204

ORDER FORM

This order form is subject to and governed by the terms and conditions of Geofeedia's Online Terms of Service posted at <http://www.geofeedia.com/terms-of-service>. Please review the Online Terms of Service carefully before signing below, as your signature below constitutes your agreement to be bound by its terms. If for any reason you are unable to view the Geofeedia Online Terms of Service online at the website given above, please contact Geofeedia immediately.

Pursuant to this Order Form, Customer is purchasing subscriptions to the Geofeedia Service identified below, subject to any specified usage parameters (e.g. number or types of users, number of locations, volume of data, etc.) and any professional services described herein. The term of this Order Form shall automatically renew for subsequent one-year terms unless either party provides notice to the other party at least forty-five days prior to the Contract End Date.

Order Information

Account Name: Bston Regional Intelligence Center	Contract Start Date: 8/1/2015
Prepared By: Trent McMahan	Contract End Date: 1/31/2016
Total Amount: [\$9,999.00]	

Subscription Term, Billing & Payment Information

Company Name: Boston Regional Intelligence Center	Billing Phone: 617-343-4328
Billing Name: David Carabin	Billing Fax:
Billing Email: David.carabin@pd.boston.gov	Payment Method: Invoice
Billing Address: 1 City Hall Plaza, Room 201 Boston, MA 02201 United States	PO Number: [IF APPLICABLE]
Billing Terms: Invoices sent Annually Customer Initials _____ Invoices for Overage Fees, if any, sent monthly.	
Payment Terms: Due Upon Receipt. Interest accrues at the rate of 1.5% per month 90 days after the invoice date. Invoices 30 days or more past due may result in suspension of Services.	

Customer: [CUSTOMER NAME]

Geofeedia, Inc.

Signature: _____

Signature: _____

Printed: _____

Printed: _____

Title: _____

Title: _____

Date: _____

Date: _____

Application Services Subscription*

The Application Services include the following:

<u>Service Edition</u>	<u>Total Price</u>
------------------------	--------------------

Standard Service Package

Customer orders the following Standard Service Package:

<u>Geofeedia Team Edition</u>	\$ 9,999.00
--------------------------------------	--------------------

Total Permitted Users: Twenty-Five (25)

Standard Applications

- Real-Time Search
- Up to five (5) Real-Time Streams
- Administrator functions

Premium Applications

- Geofeed Manager (up to 15)
- Collections
- Alerts
- Influencers

Other Included Features

- Shape File Support
- Language Translations
- Data Export
- Analytics
- Networks currently Included: Instagram, Twitter, Flickr, Picasa, YouTube, Facebook, YikYak

Data Storage**

- Up to 200,000 post per month

Search Radius

- Maximum of 15 kilometers

Additional options	N/A
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None

Training and Implementation	No charge
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Geofeedia Video Training (included)

Total Annual Cost	<u>\$ 9,999.00</u>
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Order Comments

* Assuming no Overage Fees.

** Data overage will be billed at a cost of \$50.00 per 1,000 posts in excess of per-month allowance.

Note: Any other services not included hereunder and must be identified in a separate, executed Statement of Work.

For additional details regarding standard features and functionality of the Application Services, please visit:

<http://geofeedia.com/how-it-works>

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, January 07, 2015 10:11 AM
To: Jon Newman
Subject: Re: Quote and Contract Question

Hi Jon,

The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:
Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

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Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman <jon.newman@geofeedia.com>
wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

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Thoughts? Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman
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Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

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Jon,

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What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

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NOTE - UPDATED EMAIL ADDRESS:

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Jon Newman

Director, Law Enforcement / Public Safety

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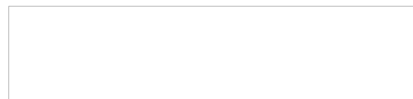
[312-724-8439](tel:312-724-8439) (Primary)

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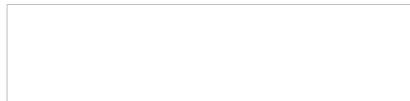
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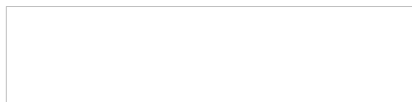
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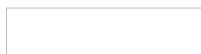
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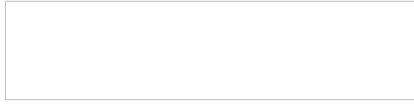
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NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Monday, December 22, 2014 2:08 PM
To: Jon Newman
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Hi Jon. I'll find out and get back to you ASAP. Thanks

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

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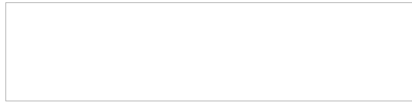
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NOTE - UPDATED EMAIL ADDRESS:

david.carabin@pd.boston.gov

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Thursday, January 08, 2015 7:37 AM
To: Jon Newman
Subject: Re: Quote and Contract Question

Great thank you!

Sent from my iPhone

On Jan 7, 2015, at 8:12 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

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Make sense?

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Dave

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NOTE - UPDATED EMAIL

ADDRESS:

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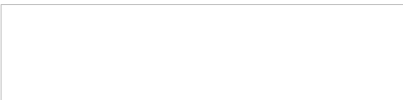
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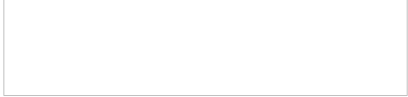
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Chicago, IL 60654



From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Wednesday, April 22, 2015 11:46 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question
Attachments: Geofeedia Order Form - BRIC.pdf

Hi Dave,

Thank you for the email. That won't be a problem at all, as long as the new users are under the Regional Intelligence Center and it's not being shared with other divisions. Based on your email, it doesn't sound like that's the case at all, so I've gone ahead and added 5 more users to make the total 30.

If you do see an increase in the user base, there is a chance your data consumption will likely go up along with it. At this point, it looks like you have enough room to spare and shouldn't have a problem, but I wanted to let you know beforehand with increased usage it may cause the data limits to get close.

I have gone ahead and attached the updated form for you. I'm glad to hear we could work this out!

Best,
Trent

On Wed, Apr 22, 2015 at 12:24 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Trent,

Thank you very much for the quick response. I reviewed the updated info you provided -- this all makes sense to me. And thank you very much for raising our number of users -- this is actually something I wanted to discuss with you... We really needed the bump from 20-25, so thank you very much for this. I have a decent size group of analysts that I would consider power users, and I also have a group of analysts that use the system a bit less frequently, albeit during times when it is very much a necessary tool. We are going to be right at the top of our threshold by August once we are able to hire to fill a few vacancies we have in the office. I'm a bit nervous that this is going to leave us with no wiggle room in the event one of our detectives (as opposed to our analysts) needs to use this to support an investigation. Is there any chance you could expand our number of users to 30 in order to provide us with this flexibility? I can pretty much assure you that the additional five users would likely be very much "occasional" users; however, I just would hate to find myself in a position where we had no room for expansion. Is this possible? I sincerely appreciate your consideration.

Thank you,
Dave

On Fri, Apr 17, 2015 at 8:59 AM, Trent McMahan <trent.mcmahan@geofeedia.com> wrote:

Hi David,

Thank you for the email. I'm excited to work with your organization moving forward!

Apologies for my delayed response, I wanted to confirm this was something we could accommodate again. Good news, is we can!

We have had to put measures in place in our contracts moving forward that keep our system from being abused. Because of this, I wanted to point out a few things written in the attached order form that are different.

Users: We have had to put a measure in place to limit an account from suddenly going from 10 users to 100 and being used across multiple organizations without our knowledge. This is something your organization has not done and we certainly appreciate that.

I have put the number of users in the contract to Twenty-Five (25), as I see your account has 19 active users. I did this with hopes the extra 6 user licenses would give you flexibility.

Geofeed Manager (Recordings): Another item we are not able to leave as unlimited anymore is the Recordings function, strictly for data purposes. Ultimately, it's more likely you'll go over your data cap before using all 15 location recordings. I looked into your account and noticed you have 4 active recordings. Again, hoping the 15 number gives you enough flexibility as it's unlikely you will ever go that high.

Please let me know if you have any questions or concerns around this and I will be happy to work with you to look into any changes.

Thanks,
Trent

On Thu, Apr 16, 2015 at 2:05 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon and Trent,

I'm reaching out to get the ball rolling on the BRIC's next contract with Geofeedia. As you know, our current contract expires on July 31, 2015. Unfortunately, we are working with another limited pool of funding for this renewal. I met with my grant administrator this morning and he believes we will have enough funding to set up another contract with you for the time period of August 1, 2015 - January 31, 2016. We are anticipating this cost staying below the \$10,000 margin -- if it goes above, we will need to put this contract out to bid which will delay the process and create additional risks. Will it be possible to put a new contract in place that is structured and priced similar to the one we are currently using? If so, can you please send me a quote at your earliest convenience so that I can get the ball rolling on this?

On Feb 1, 2016, we will have a new funding source available that will allow for a lot more flexibility, contractually. There are also additional interested parties that would like to explore Geofeedia as a social media solution to support their organization's public safety needs, within the Metro Boston Homeland Security Region. This should present you with an opportunity to compete for a much larger contract supporting the BRIC's whole region of law enforcement stakeholders, as opposed to just the internal BRIC personnel. I submitted a budget/project proposal that will be voted on within the next few months. Once I know more, we will be able to begin coordinating some demonstrations, etc. for these additional stakeholders.

Please reach out with any questions. Hopefully this contract to get the BRIC from August through January will be as simple as the last contact.

Thank you,
Dave

On Tue, Jan 13, 2015 at 5:48 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,
Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:
Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there...
Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM
January 08, 2015
Form Submission Type: New Vendor Registration
- Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be

authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman
<jon.newman@geofeedia.com>
wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman
<jon.newman@geofeedia.com>
wrote:

Sounds good.

On Mon, Dec 22, 2014
at 4:13 PM, David Carabin
<david.carabin@pd.boston.gov>
wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman
<jon.newman@geofeedia.com>
wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be

paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon,
Dec 22,
2014 at
3:54 PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi Jon,
I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get

everything
accomplished.
I know
that
pushes
things
out a
few
weeks,
but this
is
actually
really
fast for
our
City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec 22,
2014 at
2:00
PM, Jon
Newman
<jon.newman@geofeedia.com>

wrote:

Just
got
word
on
my
end
that
we
can
make
this
work.
I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I am
able
to
activate

the
account
for
use.

Do
you
know
what
kind
of
timeline
we
are
looking
at
here?

On
Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Jon,
I
just
spoke
to
my
grant
administrator...

We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).

If
we
do
this,
we
don't
need

a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?

We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.

The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and
running
prior
to
the
Tsamaev
Trial
beginning
in
January.

We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get

for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

--

**David
Carabin**
Director
Boston
Regional
Intelligence
Center
Bureau
of
Intelligence
&
Analysis
Boston
Police
Department
Office: [617-
343-
4328](tel:617-343-4328)

NOTE


-

**UPDATED
EMAIL**

ADDRESS:

david.carabin@pd.boston.gov

--


Jon
Newman
Director,
Law
Enforcement
/
Public
Safety
Geofeedia,
Inc.
| geofeedia.com
~~312-~~
~~724-~~
~~8439~~
(Primary)
~~636-~~
~~236-~~
~~4267~~
(Secondary)
Skype:
jon.newman21
444 N
Wells
St.,
Suite
502
Chicago,
IL
60654

--

**David
Carabin**

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&
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Department
Office: [617-
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NOTE


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**UPDATED
EMAIL**

ADDRESS:

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(Primary)

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(Secondary)
Skype:
jon.newman21
444 N Wells
St., Suite
502
Chicago, IL
60654



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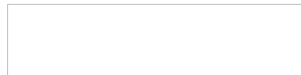
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David Carabin
Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department

Office: [617-343-4328](tel:617-343-4328)
NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

--

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[Redacted]

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[Redacted]

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Email: david.carabin@pd.boston.gov

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Trent McMahan
Senior Customer Success Manager
Geofeedia, Inc. | geofeedia.com
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M: [765-635-4092](tel:765-635-4092)
55 Monument Circle, Suite 710
Indianapolis, IN 46204

[Redacted]

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David Carabin

Director
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Boston Police Department
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ORDER FORM

This order form is subject to and governed by the terms and conditions of Geofeedia's Online Terms of Service posted at <http://www.geofeedia.com/terms-of-service>. Please review the Online Terms of Service carefully before signing below, as your signature below constitutes your agreement to be bound by its terms. If for any reason you are unable to view the Geofeedia Online Terms of Service online at the website given above, please contact Geofeedia immediately.

Pursuant to this Order Form, Customer is purchasing subscriptions to the Geofeedia Service identified below, subject to any specified usage parameters (e.g. number or types of users, number of locations, volume of data, etc.) and any professional services described herein. The term of this Order Form shall automatically renew for subsequent one-year terms unless either party provides notice to the other party at least forty-five days prior to the Contract End Date.

Order Information

Account Name: Bston Regional Intelligence Center	Contract Start Date: 8/1/2015
Prepared By: Trent McMahan	Contract End Date: 1/31/2016
Total Amount: [\$9,999.00]	

Subscription Term, Billing & Payment Information

Company Name: Boston Regional Intelligence Center	Billing Phone: 617-343-4328
Billing Name: David Carabin	Billing Fax:
Billing Email: David.carabin@pd.boston.gov	Payment Method: Invoice
Billing Address: 1 City Hall Plaza, Room 201 Boston, MA 02201 United States	PO Number: [IF APPLICABLE]
Billing Terms: Invoices sent Annually Customer Initials _____ Invoices for Overage Fees, if any, sent monthly.	
Payment Terms: Due Upon Receipt. Interest accrues at the rate of 1.5% per month 90 days after the invoice date. Invoices 30 days or more past due may result in suspension of Services.	

Customer: [CUSTOMER NAME]

Geofeedia, Inc.

Signature: _____

Signature: _____

Printed: _____

Printed: _____

Title: _____

Title: _____

Date: _____

Date: _____

Application Services Subscription*

The Application Services include the following:

<u>Service Edition</u>	<u>Total Price</u>
------------------------	--------------------

Standard Service Package

Customer orders the following Standard Service Package:

<u>Geofeedia Team Edition</u>	\$ 9,999.00
--------------------------------------	--------------------

Total Permitted Users: Thirty (30)

Standard Applications

- Real-Time Search
- Up to five (5) Real-Time Streams
- Administrator functions

Premium Applications

- Geofeed Manager (up to 15)
- Collections
- Alerts
- Influencers

Other Included Features

- Shape File Support
- Language Translations
- Data Export
- Analytics
- Networks currently Included: Instagram, Twitter, Flickr, Picasa, YouTube, Facebook, YikYak

Data Storage**

- Up to 200,000 post per month

Search Radius

- Maximum of 15 kilometers

Additional options	N/A
---------------------------	-----

None

Training and Implementation	No charge
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Geofeedia Video Training (included)

Total Annual Cost	<u>\$ 9,999.00</u>
--------------------------	---------------------------

Order Comments

* Assuming no Overage Fees.

** Data overage will be billed at a cost of \$50.00 per 1,000 posts in excess of per-month allowance.

Note: Any other services not included hereunder and must be identified in a separate, executed Statement of Work.

For additional details regarding standard features and functionality of the Application Services, please visit:

<http://geofeedia.com/how-it-works>

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Thursday, November 20, 2014 7:18 PM
To: Jon Newman
CC: Ryan Walsh
Subject: Re: Trial Accounts

Thanks Jon and Ryan

Sent from my iPhone. Please excuse spelling and grammar errors.

On Nov 20, 2014, at 5:35 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan,

Thank you for helping me coordinate the demo. I hope everyone found it beneficial.

I will just need a list of first/last names and email addresses and a timeline of when you want to get started. We can activate a trial for 2 weeks from your start date.

I will send invites to everyone along with user guides and videos to help walk everyone through the tool.

Let me know if you need anything else on my end.

Thanks,

On Thu, Nov 20, 2014 at 2:49 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

Thanks for getting on the line with us and demonstrating the Geofeedia tools for us today.

After talking with Dave, we'd like to take you up on your offer to create a few trial accounts for us to test out the features over a short period of time.

What would you need from us to get them setup?

Let me know if this would be possible and we can go from there.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov



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636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Thursday, November 20, 2014 5:35 PM
To: Ryan Walsh
CC: David Carabin
Subject: Re: Trial Accounts

Hi Ryan,

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I will send invites to everyone along with user guides and videos to help walk everyone through the tool.

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Thanks,

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After talking with Dave, we'd like to take you up on your offer to create a few trial accounts for us to test out the features over a short period of time.

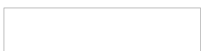
What would you need from us to get them setup?

Let me know if this would be possible and we can go from there.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

--



Jon Newman
Director, Law Enforcement / Public Safety
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636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654

From: Jon Newman [jon.newman@geofeedia.com]

Sent: Monday, June 15, 2015 10:19 AM

To: david.carabin@pd.boston.gov; Brandon Filoramo; Trent McMahan

Subject: Updated Invitation: BRIC / Geofeedia: discuss UASI funding @ Tue Jun 16, 2015 11:30am - 12pm (David Carabin)

Attachments: invite.ics

This event has been changed.

BRIC / Geofeedia: discuss UASI funding

[more details »](#)

860-970-0010 access code: 127-560-510#

When **Changed:** Tue Jun 16, 2015 11:30am – 12pm Eastern Time

Where 860-970-0010 access code: 127-560-510# ([map](#))

Calendar David Carabin

Who

- Jon Newman - organizer
- Brandon Filoramo
- david.carabin@pd.boston.gov
- Trent McMahan

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account david.carabin@pd.boston.gov because you are subscribed for updated invitations on calendar David Carabin.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Saturday, October 29, 2016 9:46 AM
To: Jon Newman
BCC: david.carabin@pd.boston.gov
Subject: Update

Good morning,

Hope all is well.

I have recently decided to pursue opportunities beyond Geofeedia and I personally wanted to reach out to a handful of my contacts and say thank you for working with me (and putting up with me) over the past 4 years.

There has been nothing more satisfying than hearing from customers like you on a daily basis sharing the incredible stories as to how Geofeedia has helped you and your overall mission. This journey working alongside you has been nothing short of incredible. Beyond Geofeedia, thank you for the great work you do in continuing to keep our communities safe.

I am forever grateful to you and I hope our paths cross again in the future. Please feel free to stay connected with me via my LinkedIn profile [here](#).

Very Respectfully,
Jon

--

Jon Newman | Director, Public Sector

(o) [312.724.8439](tel:312.724.8439)
(c) [636.236.4267](tel:636.236.4267)
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

Powered by Sigstr

From: Brandon Filoramo [brandon.filoramo@geofeedia.hi.ms]
Sent: Saturday, September 06, 2014 9:49 AM
To: david.cataldo@pd.boston.gov
Subject: See you at the New England Intel Conference

Good morning,

My name is Brandon Filoramo and I wanted to quickly introduce myself as a speaker at the upcoming New England Intelligence Conference on September 10. I'm with Geofeedia, the leading location-based social media intelligence platform for law enforcement and public safety, and I'll be hosting an informational session called "Accessing Location Tagged Social Media" at 11:30am in the Junior Ballroom.

I look forward to meeting you next week, and please feel free to reach out to me with any questions prior to the event.

Regards,

Brandon Filoramo
East Coast Representative
Geofeedia, Inc. | geofeedia.com
O: 312.724.8457 C: 248.703.8608
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:40 PM
To: elizabeth.campbell@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=elizabeth.campbell%40pd.boston.gov&key=fa2Xbai574VhFIHktcuJh4D%2BU1EdYxhCXG%2FuZpdUu60TcTLH9OrL8A%3D%3D>

From: Jon Newman [jon.newman@geofeedia.com]

Sent: Friday, November 21, 2014 12:47 PM

To: Ryan Walsh; david.carabin@pd.boston.gov

CC: michael.ridge@pd.boston.gov; brendan.wheeler@pd.boston.gov;

andrew.greathouse@pd.boston.gov; blair.repalyea@pd.boston.gov;

alex.moskos@pd.boston.gov; clifford.goodband@pd.boston.gov; jennifer.gillis@pd.boston.gov;

elizabeth.campbell@pd.boston.gov; timothy.fitzgerald@pd.boston.gov;

john.riley@pd.boston.gov; kelley.hutchinson@pd.boston.gov; nicholas.gamino@pd.boston.gov

Subject: Geofeedia trial

Hello everyone:

You should have just received an email invitation to the two week Geofeedia trial which begins today. Please click the link in the email and create a password for your login.

Below are a few short videos and user guides to help walk you through the tool:

<https://www.youtube.com/watch?v=pjZU8KRoezo>

<http://geofeedia.com/how-it-works>

▫ [Geofeedia how to.pdf](#)

▫ [User Guide- September2014.pdf](#)

User Track video:

▫ [User Track Twitter-Instagram Set Up.mov](#)

****Ryan, Timothy and Kelley:** You already had access in a previous trial so I was not able to send you invitations but your account is active. Please login using your email address as your username and the original password you had created. If you do not remember your password, email me directly and I will reset it for you.

Please do not hesitate to reach out if you have any questions.

Thank you,

--



Jon Newman

Director, Law Enforcement / Public Safety

Geofeedia, Inc. | geofeedia.com

312-724-8439 (Primary)

636-236-4267 (Secondary)

Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Al Meger [al.meger@geofeedia.com]
Sent: Tuesday, October 21, 2014 1:05 PM
To: campbellel@cityofboston.gov
Subject: My new role at Geofeedia

Hi Elizabeth,

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback!
<http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

This email was sent from: Geofeedia, located at 101 North Wacker Drive, Suite 2008, Chicago, IL 60606. [Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

□

From: Al Meger [al.meger@geofeedia.hi.ms]
Sent: Monday, December 08, 2014 10:20 AM
To: campbellel@cityofboston.gov
Subject: RE: My new role at Geofeedia

Hi Elizabeth,

I hope that your Thanksgiving break was enjoyable and relaxing. I really enjoyed down time with my family.

I wanted to follow up one last time before the Holidays to see if you received my previous messages about demoing Geofeedia. I want to respect your time so I won't continue to fill your inbox.

If I do not hear back from you, I would like to wish you and your family a Merry Christmas and a Happy New Year!

Thank you again for your time,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

On Thu 20, 2014 at 3:20 PM, Elizabeth Campbell <campbellel@cityofboston.gov> wrote:

Hi again Elizabeth,

I wanted to follow up on the note I sent the other week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

I'd be happy to arrange a quick demo and free trial for further evaluation and consideration. Please let me know if that's something that would interest you, and I appreciate your time.

Regards,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

Hello

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

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All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Al Meger [al.meger@geofeedia.hi.ms]
Sent: Thursday, November 20, 2014 10:21 AM
To: campbellel@cityofboston.gov
Subject: RE: My new role at Geofeedia

Hi again Elizabeth,

I wanted to follow up on the note I sent the other week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

I'd be happy to arrange a quick demo and free trial for further evaluation and consideration. Please let me know if that's something that would interest you, and I appreciate your time.

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Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

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Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Geofeedia [no-reply@geofeedia.com]
Sent: Tuesday, January 20, 2015 9:01 AM
To: harold.cataldo@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by **ryan.walsh@pd.boston.gov** to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Harold.Cataldo%40pd.boston.gov&key=NsYZv19%2FLimqC9bLx%2BvKVUaZgWSpTzXj6BEpqT4YIE%3D>

From: Phil Harris [pr@geofeedia.com]
Sent: Wednesday, October 12, 2016 4:54 PM
To: harold.cataldo@pd.boston.gov
Subject: Geofeedia Update to All Customers

[Geofeedia Logo](#)

Dear Geofeedia Customers,

Since 2011, our company has been on a mission to transform the way in which organizations leverage social media, utilizing social data from various sources to connect individuals as well as organizations, such as yours, to the information you need, whether to enhance operations or to improve public safety.

As many of you recognize, ours is a developing and, at times, transitioning, industry; as technology develops, standards and expectations often evolve.

To that point, Geofeedia has recently been featured in news articles related to how a select group of our clients in the law enforcement sector use our platform to access publicly available data.

For the most part, these articles are the result of information requests directed at law enforcement agencies from one organization, who was focusing on privacy issues and the use of social media data related to the same. Due to our market penetration and visibility, we became a natural focus of some of the attention.

As a valued client, we wanted to communicate directly, with you, regarding the content of those reports and related events.

First and foremost, we see our tool as a force of good; we are very proud of our product, our collective mission as a company, and the very good work that our clients are doing with the product that we have built together.

Nonetheless, and like many new and disruptive technologies, there can be misperceptions about how these technologies are used, as well as for what – and what safeguards are in place to protect civil liberties and privacy concerns.

A number of the news articles have raised questions about how law enforcement entities use the publicly available data that we provide them access to, particularly around specific events and groups of people. We have worked diligently with our partners, subject matter experts, various clients and our own team members to ensure that we have rigorous safeguards and policies in place to prevent the misuse of our software, as well as the inappropriate segmenting of data. We are going to continue to work to ensure those protections are in place, understood and followed. Where we can make enhancements, we are committed – as we have been – to working on those.

Moreover, we have been working with a number of our data suppliers on these issues for some time; in certain cases, this has involved modifying policies. In others,

it has meant limiting particular data feeds so as to ensure privacy issues are addressed. As of yesterday, Twitter informed us that our access to their data was being suspended, due to concerns that were raised in the news reports. While Twitter is only one of the many data feeds available to you, as a customer, we recognize its significance as an information source. We have been in contact with Twitter – as we have with a number of other partners, to include certain privacy groups – to answer their questions and address their concerns. We believe that, through understanding our mission and policies, and ongoing steps that we are taking, as well as, critically, the important role that Geofeedia plays for our clients, such as you, we will be able to resolve any remaining issues.

The onus is on us, as the leader in our market, to ensure that our partners, clients and the public have the facts. You are saving lives and helping people in an honest and forthright way; we at Geofeedia are going to continue to work to ensure that you are able to leverage the publicly available information that is accessible through our platform.

We look forward to continuing to work on these matters, which are critical for our clients, our company and the communities that we serve. We are working as quickly as possible to address them. As soon as we have additional information to provide, we will update you.

Thank you,

Phil Harris, CEO

Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

Update your [email preferences](#) to choose the types of emails you receive, or [unsubscribe](#).

From: Nicholas Werle [nick.werle@geofeedia.com]
Sent: Monday, April 04, 2016 12:20 PM
To: jean-paul.limontas@pd.boston.gov
Subject: Geofeedia // your demo request

Jean Paul,

Thank you for your interest in Geofeedia. We currently work with the Boston Regional Intelligence Center and other public safety agencies in your area. Do you have a brief window to connect before we schedule your demo?

Best regards,
Nick

--

Nick Werle | Business Development Representative

(o) 317.661.4906

(c) 317.728.9998

geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, April 08, 2016 3:38 PM
To: jean-paul.limontas@pd.boston.gov
Subject: Geofeedia information

Hi Jean-Paul,

Thank you again for your time on the phone today. I hope you now have a better sense of Geofeedia's pricing model, etc.

As we discussed, our model typically consists around different user groups within the same agency accessing the platform. So, we may have a contract with Special Ops, Intelligence, Patrol, etc. etc.

For you specifically, we have an existing contract with the BRIC which is around \$21,000 annually. Dave Carabin and I have been in touch in an effort to roll out Geofeedia to the entire UASI region which would include around 9 cities around Boston. Their current access is currently for folks assigned to the BRIC only and they have a set number of licenses to allow that. You would have the option to piggy back off of that contract, obviously at a higher price point than where they are currently but this may be easy from a procurement standpoint.

Otherwise, for BPD's School Unit, you are looking at around **\$17,500** for access. This would include access for all 21 people in the unit.

You also mentioned gangs falling under the same umbrella. We could look at adding them as well (I would have to know how many people are in Gangs). Pricing could potentially fluctuate but not likely by much.

Hope this helps.

Please let me know if I can help with anything else.

Thanks,
Jon

--

Jon Newman | Director, Public Sector

(o) 312.724.8439

(c) 636.236.4267

geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

From: nick.werle@geofeedia.com

Sent: Wednesday, April 06, 2016 10:34 AM

To: jean-paul.limontas@pd.boston.gov; Jon Newman

Subject: Invitation: Boston Police School Unit / Geofeedia Call @ Fri Apr 8, 2016 2pm - 2:30pm (jean-paul.limontas@pd.boston.gov)

Attachments: invite.ics

Boston Police School Unit / Geofeedia Call

[more details »](#)

Jean-Paul,

To join my conference call, dial this number:
US+1.734.746.0035

Conference ID:
311-227-604#

When Fri Apr 8, 2016 2pm – 2:30pm Eastern Time

Calendar jean-paul.limontas@pd.boston.gov

Who

- nick.werle@geofeedia.com - organizer
- Jon Newman
- Jean-Paul Limontas

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account jean-paul.limontas@pd.boston.gov because you are subscribed for invitations on calendar jean-paul.limontas@pd.boston.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#).

From: Jean-Paul Limontas [jean-paul.limontas@pd.boston.gov]
Sent: Wednesday, April 06, 2016 9:25 AM
To: Nicholas Werle
Subject: Re: Geofeedia // your demo request

Nick

I'm assigned to the School Police Unit. Has the BRIC used all of the # of users? Can you tell me what the subscription cost is? Feel free to contact me any time [REDACTED]

Thanks
Jean-Paul

On Tue, Apr 5, 2016 at 4:34 PM, Nicholas Werle <nick.werle@geofeedia.com> wrote:
Jean-Paul,

Geofeedia works with organizations to provide annual subscription packages with a certain # of users, rather than contracting with individuals. Which organization with Boston Police do you belong? That would help me route your request to the correct area and help get you access.

If you are open for a call tomorrow morning or Thursday it might be easier to connect over the phone. Let me know when you're free.

Best, Nick

On Mon, Apr 4, 2016 at 12:28 PM, Jean-Paul Limontas <jean-paul.limontas@pd.boston.gov> wrote:

Nick,

I figured that your company might already work with the BRIC. Is the service available to individual officers? I am interested in setting parameters that are specific to my unit. However if there is already an account with BPD or the BRIC I'm not sure how to go about it.

Please feel free to contact me
[REDACTED]

Thanks,
Jean-Paul

On Apr 4, 2016 1:20 PM, "Nicholas Werle" <nick.werle@geofeedia.com> wrote:
Jean Paul,

Thank you for your interest in Geofeedia. We currently work with the Boston Regional Intelligience Center and other public safety agencies in your area. Do you have a brief window to connect before we schedule your demo?

Best regards,
Nick

--

Nick Werle | Business Development Representative

(o) [317.661.4906](tel:317.661.4906)

(c) [317.728.9998](tel:317.728.9998)

geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

[Redacted]

[Redacted]

[Redacted]

Nick Werle | Business Development Representative

(o) 317.661.4906

(c) 317.728.9998

geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

[Redacted]

[Redacted]

[Redacted]

From: Geofeedia [sales@geofeedia.com]
Sent: Saturday, April 02, 2016 6:46 AM
To: jean-paul.limontas@pd.boston.gov
Subject: Your Geofeedia Resource

[Geofeedia](#)

Hi Jean-Paul, thanks for your interest in Geofeedia!

Below is a link to download the whitepaper you requested on our website. If you haven't already done so, the best next step would be for you to request a personal demonstration with one of our team members so we can show you how location-based social media monitoring can help achieve your specific goals. When you're ready to request your live demo, just visit geofeedia.com/demo!

- Team Geofeedia

[geofeedia-resource-button](#)

Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

Update your [email preferences](#) to choose the types of emails you receive, or [unsubscribe](#).

From: Geofeedia [event@geofeedia.com]

Sent: Friday, April 22, 2016 3:10 PM

To: jennifer.gillis@pd.boston.gov

Subject: Connect with Geofeedia at the LEIU/IALEIA Annual Training Event

Hi Jennifer,

Will you be at the LEIU/IALEIA Annual Training Event in New Orleans next week? It would be great if you could stop by booth #406 to see the latest updates to the Geofeedia platform. With public safety at stake, predicting, analyzing, and acting on social media conversations in real-time is a must. Geofeedia enables agencies to stay ahead of developing topics, trends or potential situations of interest with real-time location-based intelligence.

I wanted to reach out before the conference and share social media content our platform has gathered from recent events, including the attacks in Paris and Brussels, protests in Baltimore, and active shooter situation in San Bernardino.

[**>>>Download Geofeedia's Social Media Content: Public Safety Snapshot**](#)

If you are interested in learning more about how Geofeedia can help you predict, analyze, and act on on real-time social media content stop by the booth next week.

I look forward to chatting with you.

Thank you,

JonNewman

Jon Newman

Director, Public Sector

Geofeedia - 444 N Wells St., Suite 502 Chicago, IL

Click [Here](#) to manage your email settings.

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:40 PM
To: jennifer.gillis@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=jennifer.gillis%40pd.boston.gov&key=KifzLpB6RRnqgeKB3k%2FbBbUTm%2F5%2Blvps%2B1XtIsCUrpo%3D>

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, December 08, 2014 5:24 PM
To: jennifer.gillis@pd.boston.gov
Subject: Geofeedia Request

Hi Jennifer,

Thank you for inquiring about extending your free trial. At this time I am in the process of working with Ryan Walsh to gather feedback from the trial period. This will ultimately help in the final decision on whether or not to move forward with Geofeedia.

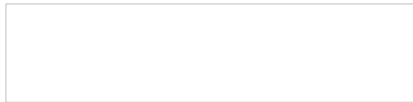
Please let me know if you have any questions but also please be sure to share all feedback with Ryan. Your opinion is appreciated.

Regards,
Jon Newman

--



Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Phil Harris [pr@geofeedia.com]
Sent: Wednesday, October 12, 2016 4:55 PM
To: jennifer.gillis@pd.boston.gov
Subject: Geofeedia Update to All Customers

[Geofeedia Logo](#)

Dear Geofeedia Customers,

Since 2011, our company has been on a mission to transform the way in which organizations leverage social media, utilizing social data from various sources to connect individuals as well as organizations, such as yours, to the information you need, whether to enhance operations or to improve public safety.

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Thank you,

Phil Harris, CEO

Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

Update your [email preferences](#) to choose the types of emails you receive, or [unsubscribe](#).

From: Jordan Liss [jordan.liss@geofeedia.com]
Sent: Wednesday, September 28, 2016 8:26 AM
To: jenny.prosser@pd.boston.gov
CC: Jon Newman
Subject: Geofeedia Bid for Real-Time Open-Source Social Media Platform

Ms. Prosser,

Hope all is well with you. I just called your number and spoke to one of your colleagues. Geofeedia would greatly appreciate the opportunity to submit a bid for the [recently released RFP](#).

Geofeedia is the leading location-based social media monitoring, analysis and intelligence platform used numerous agencies throughout Boston.

Can you please provide me with the next steps and confirm that Geofeedia can participate in the bid? Thank you very much in advance! We greatly look forward to the opportunity.

Best,
Jordan

--

Jordan Liss

(o) 312.675.4450
(c) 224.619.3200
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

From: Jordan Liss [jordan.liss@geofeedia.com]
Sent: Wednesday, October 05, 2016 9:31 AM
To: Jenny Prosser
CC: Jon Newman
Subject: Re: Geofeedia Bid for Real-Time Open-Source Social Media Platform

Thank you, Ms. Prosser. We look forward to the opportunity. If you need anything, I will be the point of contact for the project.

Best Regards,
Jordan

On Wed, Oct 5, 2016 at 9:22 AM, Jenny Prosser <jenny.prosser@pd.boston.gov> wrote:
Jordan, the Police RFP you requested is attached here.

Jenny Prosser
Contract Supervisor
Boston Police Headquarters
1 Schroeder Plaza, Boston, MA 02120
[617 343-4428](tel:6173434428)

On Wed, Oct 5, 2016 at 8:47 AM, Jordan Liss <jordan.liss@geofeedia.com> wrote:
Ms. Prosser,

Hope all is well with you. It appears that the RFP for open source and social media threat information is now open. Geofeedia would greatly appreciate the opportunity to submit a bid for this RFP.

Can you please provide me with the next steps and confirm that Geofeedia can participate in the bid? Thank you very much in advance! We greatly look forward to the opportunity.

Best,
Jordan

On Thu, Sep 29, 2016 at 7:46 AM, Jordan Liss <jordan.liss@geofeedia.com> wrote:
No problem. We will reach out again on Monday. Have a great weekend!

On Thu, Sep 29, 2016 at 7:30 AM, Jenny Prosser <jenny.prosser@pd.boston.gov> wrote:
This bid is not available until 10/3/16

Jenny Prosser
Contract Supervisor
Boston Police Headquarters
1 Schroeder Plaza, Boston, MA 02120
[617 343-4428](tel:6173434428)

On Wed, Sep 28, 2016 at 9:26 AM, Jordan Liss <jordan.liss@geofeedia.com> wrote:
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Thank you very much in advance! We greatly look forward to the opportunity.

Best,
Jordan

--
Jordan Liss

(o) [312.675.4450](tel:312.675.4450)
(c) [224.619.3200](tel:224.619.3200)
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

--
Jordan Liss

(o) [312.675.4450](tel:312.675.4450)
(c) [224.619.3200](tel:224.619.3200)
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

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Jordan Liss

(o) [312.675.4450](tel:312.675.4450)
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geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

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(o) 312.675.4450

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geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

From: Jenny Prosser [jenny.prosser@pd.boston.gov]
Sent: Thursday, September 29, 2016 7:31 AM
To: Jordan Liss
CC: Jon Newman
Subject: Re: Geofeedia Bid for Real-Time Open-Source Social Media Platform

This bid is not available until 10/3/16

Jenny Prosser
Contract Supervisor
Boston Police Headquarters
1 Schroeder Plaza, Boston, MA 02120
617 343-4428

On Wed, Sep 28, 2016 at 9:26 AM, Jordan Liss <jordan.liss@geofeedia.com> wrote:

Ms. Prosser,

Hope all is well with you. I just called your number and spoke to one of your colleagues. Geofeedia would greatly appreciate the opportunity to submit a bid for the [recently released RFP](#).

Geofeedia is the leading location-based social media monitoring, analysis and intelligence platform used numerous agencies throughout Boston.

Can you please provide me with the next steps and confirm that Geofeedia can participate in the bid? Thank you very much in advance! We greatly look forward to the opportunity.

Best,
Jordan

--

Jordan Liss

(o) [312.675.4450](tel:312.675.4450)

(c) [224.619.3200](tel:224.619.3200)

geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

From: Jordan Liss [jordan.liss@geofeedia.com]
Sent: Wednesday, October 05, 2016 7:48 AM
To: Jenny Prosser
CC: Jon Newman
Subject: Re: Geofeedia Bid for Real-Time Open-Source Social Media Platform

Ms. Prosser,

Hope all is well with you. It appears that the RFP for open source and social media threat information is now open. Geofeedia would greatly appreciate the opportunity to submit a bid for this RFP.

Can you please provide me with the next steps and confirm that Geofeedia can participate in the bid? Thank you very much in advance! We greatly look forward to the opportunity.

Best,
Jordan

On Thu, Sep 29, 2016 at 7:46 AM, Jordan Liss <jordan.liss@geofeedia.com> wrote:
No problem. We will reach out again on Monday. Have a great weekend!

On Thu, Sep 29, 2016 at 7:30 AM, Jenny Prosser <jenny.prosser@pd.boston.gov> wrote:
This bid is not available until 10/3/16

Jenny Prosser
Contract Supervisor
Boston Police Headquarters
1 Schroeder Plaza, Boston, MA 02120
[617 343-4428](tel:6173434428)

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□

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Jordan Liss

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(c) 224.619.3200
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

From: Jenny Prosser [jenny.prosser@pd.boston.gov]
Sent: Wednesday, October 05, 2016 9:22 AM
To: Jordan Liss
CC: Jon Newman
Subject: Re: Geofeedia Bid for Real-Time Open-Source Social Media Platform
Attachments: FINAL RFP.pdf

Jordan, the Police RFP you requested is attached here.

Jenny Prosser
Contract Supervisor
Boston Police Headquarters
1 Schroeder Plaza, Boston, MA 02120
617 343-4428

On Wed, Oct 5, 2016 at 8:47 AM, Jordan Liss <jordan.liss@geofeedia.com> wrote:
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Boston Police Headquarters
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[617 343-4428](tel:6173434428)

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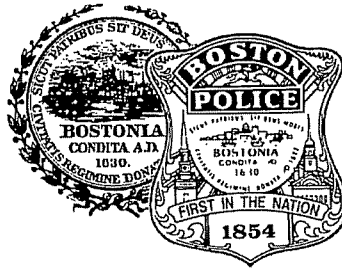
CITY OF BOSTON / COUNTY OF SUFFOLK

POLICE DEPARTMENT

BUREAU OF ADMINISTRATION & TECHNOLOGY

CONTRACTS UNIT

1 SCHROEDER PLAZA • 3RD FLOOR • BOSTON, MASSACHUSETTS 02120



**REQUEST FOR PROPOSALS (RFP)
FOR**

**ACQUIRING TECHNOLOGY AND SERVICES OF SOCIAL
MEDIA THREATS FOR THE BOSTON POLICE
DEPARTMENT**

BID DEADLINE: 12:00 P.M., Monday, October 24, 2016

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ADVERTISEMENT

CITY OF BOSTON/COUNTY OF SUFFOLK
POLICE DEPARTMENT

**REQUEST FOR PROPOSALS
TO ACQUIRE TECHNOLOGY AND SERVICES THAT
SUPPORT THE IDENTIFICATION, COLLECTION, SYNTHESIS,
ANALYSIS, AND INVESTIGATION OF THREAT INFORMATION PRESENT
WITHIN REAL-TIME OPEN SOURCE AND SOCIAL MEDIA PLATFORMS**

**NOTE: For more information specific to this bid, please
Contact Jenny Prosser, Contract Manager,
@ 617/343-4428 or jenny.prosser@pd.boston.gov**

The City of Boston (the City)/the County of Suffolk (the County), acting by its Police Commissioner (the Official), requests sealed proposals from interested and qualified parties (proposers) for the performance of the work generally described above, and particularly set forth in the Request For Proposals (RFP).

This solicitation is being conducted in accordance with the provisions of Massachusetts General Laws Chapter 30B, Section 6. If it becomes necessary to revise any part of this RFP or otherwise provide additional information, an addendum will be issued to all prospective proposers who received copies of the original request.

All proposals shall be submitted in strict conformance with the RFP which may be obtained at the Contracts Unit, Room N359, Boston Police Headquarters, 1 Schroeder Plaza, Boston, MA 02120, on **Wednesday, October 5, 2016 at 9:00 a.m.** and shall be available until the deadline for the submission of sealed proposals on **Monday, October 24, 2016, at 3:00 p.m.**

Every sealed proposal submitted must include the original and ten copies in strict accordance with the RFP. All sealed and clearly marked price and technical non-price proposals shall be filed no later than **Monday, October 24, 2016, at 3:00 p.m.**, Eastern Daylight Time (EDT), at the Office of the Official, the Boston Police Department's Contracts Unit, Room N359, Police Headquarters, 1 Schroeder Plaza, Boston, MA 02120. **Failure to submit separate sealed price and technical non-price proposals shall result in the disqualification of the entire proposal.**

The attention of all proposers is directed to the provisions of the RFP and contract documents, specifically to the requirements for proposal deposits, insurance and performance bonds as may be applicable.

A proposal deposit in the amount of two hundred fifty dollars (\$250.00) shall be required from each proposer and shall accompany the separately sealed non-price proposal when submitted to the Boston Police Department.

The City shall reserve the right to accept or reject any and all proposals or any item or items thereof, and to award a contract to the responsible and eligible proposer whose proposal conforms to this RFP and is deemed by the Official to be the most advantageous and in the best interest of the City.

The Official shall award the contract by written notice to the successful proposer. The maximum time for the acceptance of a proposal by the Official, after the filing deadline, shall be ninety (90) days.

The contract will be awarded with an amount not to exceed \$1,392,669.00.

The award of this contract shall be subject to the approval of the Official and the Mayor of Boston.

William B. Evans
Police Commissioner

SECTION

ONE

SECTION 1 DEFINITIONS

The following terms, wherever they appear in these Contract Documents, shall be construed as follows:

“City” the City of Boston.

“Company” a union or association of persons carrying on a commercial or industrial enterprise; a partnership, corporation, association, joint stock company.

“Contract” an agreement between the City of Boston Police Department and the successful proposer(s) for the procurement of the specified supplies or services in accordance with all contract documents and attachments incorporated by reference.

“Contract Documents” shall include, as applicable, any Requests For Proposals (“RFPs”), Advertisement, Contractor Certification, Addenda, City of Boston Standard Contract (Form CM10), City of Boston Standard Contract Terms and Conditions (Form CM11), and any attachments or amendments thereto, which are incorporated by reference.

“Contractor” the individual, partnership, corporation or other entity to whom this Contract is awarded.

“Department” the Boston Police Department.

“Project Manager” an employee of the City of Boston Police Department designated to oversee the performance of the contract services.

“Proposal” a written offer to provide a supply or service at a stated price stated in a response to a Request For Proposals.

“Proposer” the party who makes or submits a proposal.

“Official” the officer acting on behalf of the City in the execution of the Contract.

“Vendor” an individual or company who sells a service or supply.

“Alert” the notification of the user via desktop pop-up, sound, email, sms-message.

“Content” a distinct piece of open source online material (html, text, photos, URLs, documents, video, etc.)

“Reports” are high quality, specifically formatted documents exported from the solution for use in briefing non-users of the solution on the results of analysis done within the solution.

“Geo-Inference” the technical ability to spatially locate a piece of content based on data contained in the content or user profile of the content's author to provide an estimate of the geographic location where the content was posted from.

“Query” Searching based on user defined criteria.

SECTION

TWO

**SECTION 2
GENERAL NOTICE TO PROPOSERS**

A. Review and Submission:

Proposers are advised to conduct a thorough review of this RFP. Special reference is made to Section 6 entitled, "Proposal Information, Submission, Conditions and Acceptance" for more detailed descriptions of the information presented below.

Please direct any and all written questions or correspondence regarding this RFP to:

Jenny Prosser, Contracts Manager
Boston Police Department, Contracts Unit
1 Schroeder Plaza
Boston, Massachusetts 02120
Office: 617-343-4428
Fax: 617-343-5239
Email: jenny.prosser@pd.boston.gov

The City will not respond to oral questions regarding this RFP. Only written questions submitted by **Thursday, October 13, 2016** will be accepted. Written answers to such questions shall be sent to each person on record as having received an RFP.

Proposals shall consist of two separate envelopes:

1. TECHNICAL NON-PRICE proposal submitted in a sealed **envelope** containing one (1) original paper copy and ten (10) additional copies and one electronic copy marked:

"Open Source Threat Analysis Platform- Non-Price Proposal"

Submitted by: (Name of Proposer)

Date Submitted:

The Non-Price Proposal shall contain absolutely NO reference to cost and must include a \$250.00 refundable deposit in the form of a cashier or certified bank check.

2. PRICE PROPOSAL submitted in a sealed envelope containing one (1) original paper copy and one (1) additional copy marked:

“Open Source Threat Analysis Platform-Price Proposal”

Submitted by: (Name of Proposer)

Date Submitted:

The complete originals (Price Proposal and Technical Non-Price Proposal), with deposit, and all duplicates shall be delivered to:

Jenny Prosser, Contracts Manager
Boston Police Department, Contracts Unit
1 Schroeder Plaza
Boston, Massachusetts 02120

Proposals not received by the deadline at the above address will not be accepted. The burden is on the proposer to ensure that the proposals are received at the above address prior to the deadline for the submission of proposals as specified in the advertisement.

Any proposals not completed in the manner specified in this RFP will not be evaluated.

A Register of Proposals with the name of each proposer will be open for public inspection following the opening of proposals.

The contents of each proposal submitted shall remain confidential and will not be made available to the public or competing proposers. Proposers wishing to review the contents of competing proposals may do so only after a Contract has been awarded.

As part of the Comparative Evaluation Criteria, each proposer will be required to present a functionality demonstration. Demonstrations must be live interactions with existing products/services proposed as the solution for this RFP. Demonstrations will be no longer than ninety (90) minutes. Demonstrations will be held at the following address:

Boston Police Headquarters
1st Floor Media Room
One Schroeder Plaza
Boston, MA 02120

Demonstrations will be scheduled on Tuesday, November 15, 2016, Wednesday, November 16, 2016 and Thursday, November 17, 2016 between the hours of 9:00AM to 5:00PM

B. Timetable:

Request for Proposals Available: Wednesday, October 5, 2016

Deadline-Submission of Written Questions: Thursday, October 13, 2016

Deadline-Submission of Proposals: Monday, October 24, 2016, **no later than 3:00 p.m.**

Comparative Evaluation Demonstrations: Tuesday, November 15, 2016, Wednesday, November 16, 2016 and Thursday, November 17, 2016 between 9:00AM to 5:00PM

Award of Contract: (on or about) Monday, December 5, 2016

Commencement of Contract Services: (on or about) Monday, December 19, 2016

SECTION

THREE

**SECTION 3
PROFILE OF PROPOSER**

Overview:

The City of Boston Police Department wishes to learn about each of the proposers and their ability to deliver the supplies and services specified in this RFP. This section is viewed as part of the proposer's responsiveness to this RFP and its responsibility in meeting the contract requirements. This section will be required as part of the Minimum Evaluation Criteria and will be rated as part of the Comparative Evaluation Criteria section of this RFP.

NAME OF PROPOSER: _____
(Business Name)

MAILING ADDRESS: _____

TELEPHONE: _____

CONTACT PERSON: _____ TELEPHONE: _____

PERSON AUTHORIZED TO
SIGN ALL CONTRACT DOCUMENTS: _____

PROPOSER IS: (check one)

Individual Partnership Corporation Other (If other, please

explain): _____

IF BUSINESS IS A CORPORATION, STATE THE FOLLOWING:

STATE OF INCORPORATION: _____

PRESIDENT: _____

TREASURER: _____

PLACE OF BUSINESS: _____
(Street)

(City, State, Zip)

Parent Corporations (if any): _____

All subsidiaries (if any): _____

IF BUSINESS IS A PARTNERSHIP, STATE NAME AND ADDRESS OF ALL GENERAL
AND LIMITED PARTNERS: _____

Year company was founded: _____

Number of years company has operated under this name: _____

Number of years company has been in present business: _____

Brief Description of the nature of your company's business:

If the business is conducted under any title other than the real name of the owner, state the time when, and place where, the certificate, required by Massachusetts General Laws, Chapter 110, Section 5, was filed: _____

List the Federal Identification Number of the Proposer (the number used on Employer's Quarterly Federal Tax return, U.S. Treasury Department form 941):

List the total number of personnel employed by your company for each year, over the past three years:

2014 _____ 2015 _____ 2016 _____

Has your company ever failed to complete any work awarded, had a contract for or related services terminated for cause, or been involved in litigation in the last five (5) years?

YES NO If yes, please state all circumstances: _____

List all subcontractors who will be assigned to execute any work identified in the RFP. Include the following information:

Company Name(s): _____

Role in this procurement: _____

Nature of Business: _____

Number of years in present business: _____

Address: _____

Contact person: _____

SECTION

FOUR

SECTION 4 CONTRACT INTENT AND BACKGROUND

A. Contract Intent

The City of Boston is the capital and largest city in the Commonwealth of Massachusetts. Boston is the economic and cultural center of the region and has a population of 650,000 and a daytime population of over 2,000,000. The Boston Police Department is the 20th largest law enforcement agency in the country and the 3rd largest in New England.

Through this RFP, the Boston Police Department is seeking to acquire technology and services that support the identification, collection, integration, synthesis, analysis, visualization and investigation of threat information present within real-time open source and social media platforms, as well as, other disparate structured and unstructured "big data" sources. The purpose of this project is to bridge a technology gap in situational awareness, secure data access, and both "big data" and "fast data" analysis by distilling specific knowledge concerning threats, hazards and other conditions related to crime and public safety present on the Internet. The ultimate goal is to make use of publicly available real-time open source data to enhance situational awareness and further enable public safety through the protection of life and property, in furtherance of the Boston Regional Intelligence Center mission, as well as the missions of the law enforcement agencies within the Metro Boston Homeland Security Region.

B. Background

The Bureau of Intelligence and Analysis is one of the six bureaus of the Boston Police Department. The Bureau of Intelligence and Analysis manages the overarching process of coordinating the flow of information across all bureaus of the Department and across all levels and sectors of government and private industry. Bureau efforts further crime prevention and enforcement objectives/priorities identified by the Boston Police Department; and support risk-based, information-driven decision making and address immediate and/or threat-related circumstances and events by producing real-time, actionable intelligence products.

The Bureau's mission is to improve the ability to prevent criminal activity and safeguard our homeland. The Bureau is the managing authority of the Boston Regional Intelligence Center – a nationally recognized major urban area fusion center.

The mission of the Boston Regional Intelligence Center (BRIC) is to reduce crime and prevent acts of terrorism throughout the Metro Boston Homeland Security Region (MBHSR) by serving as the central point for the collection, synthesis, analysis, and dissemination of strategic and tactical intelligence to law enforcement, intelligence, first responder and private sector partners; and to assist the Federal Government as a partner for national security. The MBHSR consists of the following communities: Boston, Brookline, Cambridge, Chelsea, Everett, Quincy, Revere, Somerville, and Winthrop.

SECTION

FIVE

SECTION 5
GENERAL SUMMARY OF REQUIREMENTS

The Boston Police Department is seeking to acquire technology and services that support the identification, collection, aggregation, synthesis, analysis, visualization and investigation of threat information present within real-time open source and social media platforms, as well as other disparate structured and unstructured “big data” and “fast data” sources.

All responses to this RFP will be public record under the Commonwealth’s Public Records Law, Mass. Gen. L. ch. 66 s. 10, regardless of confidentiality notices set forth on such writings to the contrary. Do not submit any confidential information as part of your proposal.

SECTION

SIX

SECTION 6

Proposal Information, Submission, Conditions and Acceptance

A. Responsibility of Proposer to be Informed:

Before submitting any proposals, Proposers shall fully inform themselves of all conditions pertaining to this RFP and all required terms and conditions for carrying out the Contract. By filing proposals, the Proposers do thereby represent that they have so informed themselves of, and shall comply with, all requirements, terms, conditions and timetables of the City of Boston Police Department.

B. Information, Required Content and Format of Proposals:

The City shall rely on the sources of information described in this RFP to evaluate each Proposer's ability to comply with the scope of services set forth herein and to select the proposal that is most advantageous to the City.

Proposals shall contain all forms and information required as part of this RFP, with complete responses. Additional materials should be referenced and then attached at the end of the proposals.

Note: Proposers are advised to submit only information that is relevant to the information sought by the City of Boston Police Department through this RFP process.

C. Addenda:

Any supplemental instructions, amendments, attachments or changes to this RFP, as determined necessary and essential by the Department, shall be in the form of written addenda to this RFP. If issued, such addenda shall be sent by U.S. mail or email to all firms/Proposers on record as having received an RFP at the address listed thereon. Such addenda, if any, will be sent no later than five (5) business days prior to the time set for the opening of the proposals.

Failure of any proposer to respond to any such addenda shall not relieve such proposer from any obligation under the proposal as submitted. At the time of the opening of proposals, each proposer shall be conclusively presumed to have received and understood all RFP documents, including all addenda, and the failure of any proposer to examine any form, instrument, or other document, which is part of this RFP, shall in no way relieve such proposer from any obligation arising under law from the submission of a proposal. Failure of any proposer to respond to any addenda may also result in the rejection of the entire proposal.

D. Questions and Changes to Proposal:

All questions as to the interpretation of this RFP, Purchase Description and Specifications, Evaluation Criteria, and all other contract documents shall be submitted in writing to the Project Manager (refer to Section 2). Written answers to such questions shall be sent to each person on record as having received an RFP. No questions will be answered unless received by the Project Manager on or before Thursday, October 13, 2016.

The Official shall unconditionally accept a proposal without alteration or correction, except as provided in this paragraph. A proposer may correct, modify, or withdraw a proposal by written notice if received in the Department prior to the time and date set for the opening of proposals. After the opening of proposals, a proposer may not change the price or any other provision of the proposal in a manner prejudicial to the interests of the City or fair competition. The Official, at its sole discretion, may waive minor informalities or allow the proposer to correct them. If a mistake and the intended proposal are clearly evident on the face of the proposal documents, the Official shall correct the mistake to reflect the intended correct proposal and shall so notify the proposer in writing. In this instance, the proposer may not withdraw the proposal. A proposer may withdraw a proposal if a mistake is clearly evident on the face of the proposal document(s) but the intended correct proposal is not similarly evident.

E. Separate Submissions:

Each proposal shall be separated into two sealed envelopes for submission to the Department:

1. Technical **Non-Price Proposal:** One sealed envelope shall be clearly marked "Open Source Threat Analysis Platform -NON-PRICE PROPOSAL", Submitted by: (Name of Proposer), Date Submitted" and shall contain the proposer's *original technical non-price proposal*, a \$250.00 proposal deposit, ten (10) identical copies and one (1) electronic copy.
2. **Price Proposal:** One sealed envelope shall be clearly marked "Open Source Threat Analysis Platform-PRICE PROPOSAL", Submitted by: (Name of Proposer), Date Submitted" and shall contain the proposer's *original price proposal* and one (1) identical copy.

Any proposal filed after the time and date specified herein shall not be accepted by the Official.

F. Acceptance of Proposal:

The submission of a proposal shall constitute agreement on the part of the proposer(s) that, if the proposer is given or mailed a notice of acceptance within ninety (90) days (or such other time specified in the Advertisement) of the date of the opening of a proposal, the proposer shall within ten (10) business days of receipt of such notice, or within such additional time as the Official may authorize in writing, deliver to the Official a Contract properly executed together with any other required contract forms requested by the Official.

G. Opening and Evaluating Proposals:

An Evaluation Committee appointed by the Official shall open sealed technical non-price proposals in closed session, in the presence of one or more witnesses, on Monday, October 24, 2016. The Committee will evaluate proposals according to the criteria set forth in this RFP and will make recommendations for Contract award.

The Department's Financial Officer, who is not part of the "technical non-price" Evaluation Committee, will then open price proposals. Price and technical non-price evaluations will be submitted to the Official with recommendations. The Official shall determine the most advantageous proposal of a responsible and responsive proposer, taking into consideration Evaluation Committee and Financial Officer recommendations, price, and the Evaluation Criteria set forth herein.

The Official shall award the Contract by written notice to the selected proposer within the time for acceptance specified in the Advertisement. The parties may extend the time for acceptance by mutual agreement.

A register of proposals, including the name of each proposer and the number of modifications to the proposal, if any, will be available for public inspection following the opening of proposals. However, the contents of the proposals shall remain confidential and will not be made available to the public or competing proposers. Proposers wishing to review the contents of competing proposals may do so only after a Contract has been awarded and executed.

H. Proposals for Equal Items:

Equal proposals shall be considered. Except where otherwise noted to the contrary in the Contract documents, any proprietary name mentioned in Section 7, entitled "Scope of Services", is for the purpose of information only, and is not intended to limit competition. Proposals for any item, article, assembly, system, or any component, or part thereof, equal to that named in the specifications, will be considered. Any item shall be considered equal to the item so named if: (1) it is at least equal in durability, appearance, strength and design; (2) it will perform at least equally the function imposed by the general design work being contracted for or the material being purchased, and; (3) it conforms substantially, even with deviations, to the detailed requirements for the item in said specifications.

A Proposer submitting a proposal on a proprietary item(s) other than the specific item(s) named in the specifications shall submit, with the proposal filed, a written notice containing the name and full particulars pertaining to such item(s), including, but not necessarily limited to, the manufacturer's name, catalog number, model number, and cost.

The decision of the Official as to whether an item(s) is or is not equal shall be final.

I. Expense of Proving Equality:

Any and all expenses necessary to prove to the Official the equality of items offered as equal to the specific item or specified names shall be borne exclusively by the Proposer submitting any proposed substitutions.

J. Information as to Proposed Materials:

Before any Contract is awarded, the proposer may be required to furnish, without expense to the City, a complete statement of the original composition and manufacture of any or all materials proposed to be used in the performance of the work, together with all samples, which may be subjected to any reasonable tests required by the Official to determine their quality and fitness for the work.

K. Proposer Qualifications:

It is the purpose and intention of the Official not to award the Contract to any proposer who does not furnish evidence, when requested, satisfactory to the Official that it has the ability and experience to perform the pertinent class of work. Refer to Section 7,

entitled "Scope of Services" for a detailed description of minimum qualifications required under this Contract.

L. Rejection of Proposals:

The Official may cancel this RFP, or may reject in whole or in part any and all proposals, if he determines that such cancellation or rejection serves the best interests of the City.

M. Term of Contract

The term of the contract is for one year. Although the City expects a six month engagement to provide the services in the RFP Scope of Services, the contract term will be for one year in order to provide for contingencies. The Contract shall be subject to the availability of an appropriation and may be cancelled by the City without penalty in any year in which an appropriation is not made.

N. Basis for Award of Contract:

In the event that a Contract is awarded, it will be awarded to the responsible and responsive proposer whose proposal conforms to this RFP and is deemed by the City and the Official to be the most advantageous and in the City's best interest.

The Official may award a Contract, based upon the most advantageous proposal received, without additional submissions from the proposer. Accordingly, each proposal shall be submitted on the most favorable terms to the City. However, the Official reserves the right to request additional data, oral discussion, or presentations in support of written proposals.

The Contract awarded as a result of this RFP will be deemed to be conditioned upon the general and specific provisions included herein.

O. Limitation:

This RFP does not commit the Official to award a Contract, to pay any costs incurred in the preparation of a proposal, or to procure any Contract for services or supplies. The Official reserves the right to accept or reject any and all proposals, in whole or in part, received as a result of this RFP, to negotiate with any qualified source, or to use without limitation any or all of the ideas contained in such proposals if it is in the best interest of the City to do so.

All proposal materials and documents submitted by proposers under this RFP will automatically become City records.

Expenses for developing proposals and for additional negotiations and submissions, as they may be required by the City, are completely the responsibility of the proposer and shall not be chargeable in any manner to the City.

Any information released either verbally or in writing prior to the issuance of this RFP shall be deemed preliminary and not binding on the City or its proposers.

The City accepts no financial responsibility for costs incurred by any proposer in responding to this RFP. The awarded Contract shall become public information upon its award and execution by the City.

P. Responsible and Responsive Proposers:

State Law requires that Contracts shall be awarded only to responsible and responsive proposers.

In order to qualify as responsible, the proposer must meet the following standards:

- a. Possess the capability to fully perform the services required under this Contract and the integrity and reliability, which assures good faith performance;
- b. Possess the necessary experience, organizational and technical qualifications, skills and facilities to perform the services specified in this RFP;
- c. Possess the ability to comply with the proposed or required dates of delivery and performance schedules; and
- d. Maintain a satisfactory record of performance.

In order to qualify as responsive, the proposer must comply with the following standards:

- a. Submit a complete proposal which conforms in all respects to this RFP;
- b. Submit a complete proposal which is signed by the appropriate authorized person and accompanied by all required certifications and representations;
- c. Include as part of the proposal a list of three (3) or more professional and relevant references (or previous Contracts awarded) which demonstrate the proposer's ability to perform the services required in this RFP;
- d. Submit a complete Plan of Services as specified in Section 8.

Q. Authorized Signature:

Both the price and technical non-price proposal shall be signed by a representative authorized to bind the proposer for the duration of the Contract. The price and technical non-price proposal shall provide the name, title, address, and telephone number of the individual(s) with authority to bind the proposer.

R. Questions:

All proposers' questions concerning this RFP must be addressed in writing and directed to:

Jenny Prosser, Contracts Manager
Boston Police Department, Contracts Unit
1 Schroeder Plaza
Boston, Massachusetts 02120
Email: jenny.prosser@pd.boston.gov
Office: 617-343-4428
Fax: 617-343-5239

Written answers to such questions shall be sent to each person on record as having received an RFP.

All questions and answers will be kept on file by the City of Boston Police Department. Failure to receive an answer shall not excuse or in any way postpone the proposal submission deadline specified herein.

S. Basis for Acceptance/Conflict of Interest:

Any proposal made will be accepted only on the basis that the proposer, by filing its proposal, represents that it is made in good faith without fraud, collusion, or connection of any kind with any other proposer for the same work, that the proposer is competing solely in its own behalf without connection with, or obligation to, any undisclosed person, firm, or corporation; that no officer, agent, or employee of the City is financially interested in the proposed Contract; that the proposer is fully informed in regard to all provisions of the contract documents, including, without limitation, the specifications and drawings, the timetable for performance, and the provisions with respect to liquidated damages, bonds and insurance, if any.

T. Request for Proposals Includes by Reference all Documents Referred to and Included Herein:

This RFP hereby expressly incorporates by reference any and all documents referred to herein, including, without limitation, the Advertisement, the Purchase Description and Specifications, the Evaluation Criteria, and all contractual terms and conditions applicable to this procurement.

This RFP expressly incorporates by reference the City of Boston Standard Contract Terms and Conditions (Form CM-11) and such other contractual terms as the Official deems necessary.

SECTION

SEVEN

SECTION 7 SCOPE OF SERVICES

A. Requirements Overview

The Boston Regional Intelligence Center (BRIC) of the Boston Police Department (BPD), acting by its Police Commissioner, invites proposals from qualified proposers to provide real-time open source and social media threat detection and analysis systems, software, and/or services for use by the Boston Regional Intelligence Center and select law enforcement personnel of the Metro Boston Homeland Security Region (MBHSR). Proposers will be required to provide commercial off the shelf (COTS) desktop software applications, web-based software applications, and/or integrated services that will proactively alert personnel to threats communicated via social media and/or online open source platforms, allow for geospatial monitoring for threats via online open source and/or social media platforms, and provide capabilities designed specifically to support investigative processes and analysis of online open source and social media information. The proposed software and/or services must have the potential to greatly enhance the BRIC's and MBHSR's ability to identify, collect, aggregate, synthesize, evaluate, analyze, visualize and investigate criminal activity and threats to public safety via social media platforms and other online open source environments. Furthermore, these capabilities must leverage both real time and historic data sets from the aforementioned platforms and environments, and may be complemented and enhanced through their integration with existing structured and unstructured databases native to the Boston Police Department and Boston Regional Intelligence Center. The ideal solution should leverage complementary "big data" and "fast data" architectural options to satisfy a variety of analytical and investigative requirements, to include considerations for optimizing "fast data", i.e., providing the BRIC with the enhanced capabilities of real-time stream processing and stream-based analysis to support public safety decision making related to emerging threat scenarios.

The proposer will provide access to hardware, software application(s) and/or service(s) during a mutually agreeable time frame between the proposer and the Director, Boston Regional Intelligence Center.

Specific capabilities of the software can be categorized in the 3 areas:

1. **Proactive Alert / Warning Capabilities:** This includes the ability for users of the solution to be alerted in near-real-time to significant or threatening social media and/or online open source content based on user input, to include but not be limited to keywords, Boolean search strings, pre-defined thresholds, trends and sentiment. The solution should apply machine learning and natural language

processing capabilities to augment use of terms, slang, lexicon and verbiage of relevance to the user. Alerts must be produced autonomously 24/7/365 without direct user monitoring of the system.

2. **Analysis / Crowdsourcing / Social Threat Monitoring:** This includes the capability for users of the solution to actively search social media and/or online open source content geospatially and via keyword or other advanced search algorithms (leveraging the requirements described in section 1. above) before, during and after major incidents and events, and/or in support of investigations, to identify information of relevance to the BRIC's mission. The system(s)/service(s) will assist in identifying publicly available social media and/or online open source activity to provide situational awareness and help inform operational decisions. The system must provide analytic visualization capabilities, to include, but not limited to, link/network analysis charts, geospatial analysis maps, timelines, word clouds, line graphs, etc. The system(s)/service(s) must provide a capability to integrate and/or save select data and information locally to support further analysis and exploitation by other COTS analysis software (e.g. GIS, spreadsheet, link/network analysis, BI software, etc.) in use at the BRIC and within the MBHSR.
3. **Investigative capabilities for public safety purposes:** This includes features to aid with the investigation of identified criminal activity, such as data/information management specifically to support investigative processes, network/entity link analysis, and knowledge management functionality. The system(s)/service(s) must provide capabilities to support authorized users of the software to: operate within defined U.S. laws, policies and procedures established to manage lawful criminal investigations; create virtual identities to mask one's identity, and leverage tools such as proxy servers, while operating under authorized covert, investigative procedures; to save select data and information locally to satisfy investigative and prosecutorial responsibilities (i.e. Discovery); to leverage a variety of tools intended specifically for managing and collaborating on one or more investigative "cases".

B. Summary and Detailed Technical Requirements Specifications

Specific Requirements can be grouped into 5 sections described in detail below:

1. **Summary Requirement 1 -- Collection:** These requirements detail the types of data the solution will be able to query and aggregate for further analysis. This includes the capability for users to define queries across multiple datasets, schedule queries in the future, and be alerted when new data meets query definitions. Requirements also detail the network and solution cyber security protocols required for conducting these types of queries.

Number	Detailed Technical Collection Requirements
1.1	Solution shall be able to query content from any publicly available open source internet site including but not limited to blogs, news media websites, forums, chat rooms, social media such as Facebook, Twitter, Instagram, Youtube, Pinterest, Google Plus, Tumblr, Linkedin, Reddit, VK, Flickr, Vine, Meetup, Ask.fm, Classmates, Periscope, Craigslist, Backpage, etc.
1.2	Solution must allow user to save select content based on a query.
1.3	The solution will be able to query content from multiple types of sources, including internal structured and unstructured continually updating data sets, including but not limited to network file connectors, databases connectors, email connectors, API connectors, and SharePoint libraries.
1.4	Solution shall allow query parameters to include the following: keywords, Boolean logic search strings, usernames, geo-fenced areas, emoticons.
1.5	Solution shall allow for metadata to be added to the query, including at least a name and notes field. (Ability to name the query).
1.6	Solution shall provide the ability to create additional queries as needed with independent search parameters, filters, and alerts.
1.7	Solution shall provide the user the ability to group two or more queries together and run them in a combined fashion using boolean operators.
1.8	Solution shall be able to query content from the "surface of the web" (e.g. internet content indexed by most popular search engines), "deep web" (e.g. internet content that is not indexed by popular search engines, some of which may be found in closed forums), and "dark web" (e.g. internet content that is not indexed and is found within encrypted networks, such as TOR, requiring special web browsers and security protocols).
1.9	Solution allows parameters for each query to be unique.
1.10	Solution shall have the ability to account for common misspellings of target search terms, as well as synonyms, related words, slang, synonyms, stemming, etc.
1.11	Solution shall make use of machine learning and natural language processing to determine sentiment, hostile verbiage, slang, etc.
1.12	Solution shall be able to filter queried content by the following parameters set by the end user: English Language Only, Re-Tweets vs. No Re-Tweets, Content with Pictures Only, Content with external links

	only, Content source, etc.
1.13	Solution shall have the ability to display queried content in real time in one or more columns.
1.14	System shall provide the user the ability to be alerted when a piece of content enters the system and meets certain user defined criteria. This includes volume thresholds over certain geographic areas.
1.15	Solution shall provide the ability for alerts to be customizable by the end user allowing them to choose the method of alert from among the following: Email, sms-text message, Sound, and/or Desktop Pop-up.
1.16	Solution shall allow for the ability to add, edit, and delete parameters from any query at any time on the fly.
1.17	Solution shall provide the ability to export and import parameters for inclusion in the query via a .CSV or other common file format.
1.18	The solution shall provide the ability to query and save data from SSL encrypted web sites.
1.19	Solution shall provide the ability to apply non-detectable web crawlers to query for content.
1.20	Solution shall update content in queries automatically at short regular intervals without any user interaction needed, when desired by the user.
1.21	Solution shall provide the ability to pause auto-updates when looking at specific content in more detail so as not to lose it in the stream.
1.22	Solution shall provide the ability for queries to return all historical content from any provider that meet the search parameters of the user.
1.23	Solution shall not be limited in its ability to query content available from any particular open source/social media platform that is not protected by privacy settings.
1.24	Solution shall provide ability for users to add/customize RSS feeds that are available for querying.
1.25	Solution shall have ability to schedule queries to begin in advance including allowing users to set start and end date/time periods for data querying. This should also include ability to schedule all other features of the query including location, keywords, alerts, etc.
1.26	Solution shall have the ability for users to identify specific named users on specific websites to restrict from inclusion in the query results.

1.27	Solution shall have the ability to query content based on industry standard emoticons.
1.28	The solution shall have the ability to allow users to duplicate queries, creating a new query based on the same starting parameters.
1.29	The solution shall have the ability to query data from websites that support displaying html content.
1.30	The solution shall have the ability to query and save all content presented in the page including but not limited to user comments and reply to a comment, attachments, etc.
1.31	The solution shall be able to overcome challenge-response type tests from websites.
1.32	The solution shall support saving content from multiple, disparate queries running simultaneously.
1.33	The solution shall provide options for saving content in a structured format to facilitate further analysis and investigative requirements (e.g. Discovery).
1.34	The solution shall be scalable allowing for growth in queries and resultant content volume over time.
1.35	The solution shall provide a secure method for saving web content on-the-fly while users are browsing the web.
1.36	Solution shall allow users to create and store libraries of search terms, search parameters, query logic, query algorithms, etc. for future use and for knowledge management amongst local user community (organization).
1.37	Solution shall allow for executing program languages such as C#, Java, Javascript, .Net, Python, C++, PHP, etc. during query in order to call external services, etc.
1.38	Solution shall be able to access dark websites securely using TOR while hiding the user's IP address and identifiable information using methods such as automated proxy detention and scoring, anonymizers, and virtual identities.

2. **Summary Requirement 2 -- Analysis:** These requirements detail the way in which users must be able to interrogate, sort, filter, analyze, explore, and visualize the queried data. This includes the ability to apply customizable weighted threat algorithms to the data to discover threatening and/or priority content more easily.

Number	Detailed Technical Analysis Requirements
2.1	Solution shall have the ability to develop various threat models consisting of algorithms of keywords, Boolean operators, and weighting measures that will cause content queried by the solution to be prioritized above other content when brought to the attention of the user via the GUI.
2.2	Solution shall allow for threat models to be the basis of collecting data for further evaluation, analysis, and investigation.
2.3	Ability for end users to manipulate weights and terms on threat model easily on the fly based on user roles.
2.4	Ability for users to set alerts based on threat model thresholds or terms.
2.5	Solution shall provide ability for users to perform quick and general searches of content.
2.6	Solution shall provide user interface allowing user to explore queried and saved data via filters and subqueries.
2.7	Solution shall have the ability to share content of interest with non-users of the system via email directly from the user interface
2.8	Solution shall provide the ability to view interaction between subjects in a link/network analysis chart and display in a timeline.
2.9	Solution shall include language translation service (other language to English translation).
2.10	Solution shall have the ability to automatically identify and extract well known common numerical and alphabetical structures contained in content including but not limited to phone numbers, social security numbers, URLs, emails, people, locations, addresses, license plates.
2.11	System shall provide ability to add background meta-data to extracted entities, such as the real life name, date of birth, address, and aliases.
2.12	System shall allow users to easily extract these entities from structured and unstructured content via color coding and other labeling

	methodologies.
2.13	Content saved using the solution must be easily integratable into commonly available external analysis software tools. These tools shall include but not be limited to i2 Analyst Notebook, ESRI GIS solutions, Microsoft Excel, Word.
2.14	Solution shall have ability to export formatted reports for dissemination to non-users of the solution.
2.15	Solution shall allow reports to be customizable to include open source content selected by the user in the solution and/or also analytical charts and graphs created by the user in the solution.
2.16	Solution shall allow reports to be exported in PDF or Microsoft Word format.
2.17	Solution shall facilitate relationship analysis between two or more web identities showing common shared attributes between them including the use of statistical algorithms to determine relationship strength and other factors
2.18	Solution shall support analysis of content aggregated into charts and graphs.
2.19	Solution shall facilitate the identification and unification of disparate online entities to present the complete picture of an individual online identity.
2.20	The solution shall reveal data about private web-profiles from scattered public content and provide the users with insights into those virtually invisible entities.

3. **Summary Requirement 3 -- Investigative:** These requirements detail the need for an organizational element of the solution to allow for grouping information into containers with certain metadata. The requirements also detail how the solution must facilitate the use of virtual identities in investigatory capacities, and storing data for evidentiary and analytical purposes.

Number	Detailed Technical Investigative Requirements
3.1	Ability to preserve content in its entirety for evidentiary purposes.
3.2	Ability to link/jump back to original source website of the document.

3.3	Solution shall provide the ability to maintain user defined containers to organize and manage different investigations.
3.4	Solution shall allow users to link queries to case containers.
3.5	The solution shall have the ability for users to share cases with all or specified users
3.6	The Solution shall have the ability for users to add metadata to the case.
3.7	A simple user interface shall be provided to create, edit, manage and access these case containers.
3.8	System shall allow users to attach files to a case.
3.9	Users should have the ability to duplicate cases and create new cases based on the same starting parameters.
3.10	Solution shall support the creation and management of virtual identities.
3.11	Virtual Identity configuration supports a minimum of login, password, proxy, and description settings.
3.12	The creation of virtual identities shall be managed via role based access controls.
3.13	Virtual Identities shall be able to be used to query and save content for investigative purposes.
3.14	Solution shall support the duplication of virtual identities.
3.15	The solution should include a secured browser as a complementary tool that enables the user to interact with online content using virtual identities
3.16	The secured browser ensures the protection of the local network from malicious code (cyber security threats) and allows for anonymous browsing.
3.17	The secured browser is able to access the web using IP addresses designated for specific virtual identities.
3.18	The solution shall provide visual analytic tools to aid investigators, to include, but not limited to, link analysis, geospatial, and timeline tools.
3.19	The solution shall provide a secure means for local system audits of its investigative components.

4. **Summary Requirement 4 -- Geospatial:** These requirements detail how queried data can be explored in a geospatial environment including basic mapping to geospatial analysis of data through the use of the Geographic Information Systems (GIS) to analyze patterns and trends in the content.

Number	Detailed Technical Geospatial Requirements
4.1	Ability to query, view and/or save geo-tagged content on a map in near real time.
4.2	Ability to query, view and/or save geo-inferenced content on a map in near real time.
4.3	Ability for end users to apply a geo-fence to an area and display a stream of content from that point forward
4.4	Solution shall have the ability to query historic content within a geo-fenced area.
4.5	Ability for users to select the time period for which geo-tagged content appears on the map.
4.6	Solution shall have the ability to turn view geo-tagged data, geo-inferenced data, or both on the map based on a user's selection.
4.7	Ability to apply all of the solutions inherent search capabilities geospatially.
4.8	Solution shall have the ability to display geo-tagged or geo-inferenced content from one or more stored queries on a single, continually updating map interface.
4.9	Solution shall have the ability to view an image of the actual address where the content was posted from and the street view of the actual location where available via commercially available street level imagery (for example, Google Street View).
4.10	Solution shall have the ability for users to geo-fence an area and receive alerts when new posts occur within that area that meet specified search criteria.
4.11	Geospatial content collected and stored using the solution must be easily integratable into ESRI GIS solutions.
4.12	Ability to create heat maps relative to density of geo-tagged and geo-inferenced data, to include various search/query logic/algorithms
4.13	Ability to conduct geospatial analysis functionalities, such as temporal

	and cluster analyses.
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5. Summary Requirement 5 -- Administrative: These requirements detail functions needed to manage the system, maintain user accounts, audit user activities, manage data retention, and control access to different actions within the system.

Number	Detailed Technical Administrative Requirements
5.1	Solution shall provide an easy to use, intuitive GUI that is operational with minimal end user training.
5.2	Administrators should be able to add, edit, and maintain user accounts without interaction needed with the proposer.
5.3	Administrators shall have access to an interface that facilitates data review, retention, and purge procedures to ensure compliance with regulations such as 28 CFR Part 23 and other applicable laws, policies and procedures.
5.4	Solution shall produce an audit log that tracks system use by individual users.
5.5	Administrators shall have access to audit logs
5.6	Solution shall have role-based access controls to distinguish user permissions across all components of the solution.
5.7	Solution shall have option to integrate with host's Active Directory to facilitate user authentication procedures.
5.8	Solution shall have an Administrative interface that allows for oversight of all collection activities
5.9	Solution shall have an Administrative interface that allows for monitoring of system performance and alerts administrator of system errors or downtime.
5.10	End-user Solution shall be clientless web-based system accessible via web browser from any workstation on the department network (or designated secure networks).
5.11	Proposer will provide training on all components of the solution for all levels of users (e.g. basic, standard, advanced, administrator, etc.).

C. Implementation Milestones and required deliverables for proposed solution.

Milestone On or before	Deliverable
January 13, 2017	Kickoff meeting for Planning
January 27, 2017	Agreed upon Implementation Plan
March 1, 2017	30% Solution Implemented; includes installation of all necessary hardware and/or software and configuration for at least 30% solution.
April 15, 2017	60% Solution Implemented; configuration for at least 60% of solution and training for at least 30% of solution.
May 30, 2017	90% Solution Implemented; configuration for at least 90% of solution and training for at least 60% of solution.
June 15, 2017	100% Solution Implemented; configuration for at least 100% of solution and training for at least 100% of solution.
June 30, 2017	Project is completed; user testing of product is completed and all proposed users at various levels and access points trained and functioning in optimal manner.

SECTION

EIGHT

SECTION 8 PLAN OF SERVICES

In an effort to assess the organizational structure and capabilities of all proposers, the Department shall require proposers to submit responses to all inquiries provided below. Responses shall be submitted on separate 8½" x 11" paper.

Proposers must restate each inquiry and shall not submit more than one page per response. Responses will be considered part of the comparative evaluation. If the Contract is awarded, the successful proposer's responses shall be binding under this Contract. Proposers are advised to refer to all applicable sections of this RFP for equipment, operational, staffing, financial and other service and supply requirements before providing responses to this section.

A. Company

1. Please describe the proposer's organization (i.e., origin, years in business, annual revenue, regions of operation, etc., including any and all affiliates and subsidiaries, whether location inside or outside the City of Boston and or U.S.) and staff with details on additional personnel, organizational changes and equipment (including local distributor) required.
2. Please provide information on recent installations (last 12 months) of proposed and/or related solutions for law enforcement, intelligence, defense, and/or security organizations. Please indicate whether or not the organization(s) is a U.S.-based organization. Please include total number and articulate nature of the solutions delivered if NOT exact proposed solution. Please note all supporting systems and any business partners involved with those implementation(s).
3. Please provide total number of installations of proposed solution and/or related solutions, as well as the number of installations that are still in use (i.e., installed 5 years ago and still in use vs. installed 5 years ago but no longer in use), for law enforcement, intelligence, defense, and/or security organizations. Please indicate whether or not the organization(s) is a U.S.-based organization. Please differential between proposed and related solutions.
4. Please describe any third-party relationships or dependencies that would be relied upon for the solution described in response to this RFP.
5. Please describe the implementation team. How many individuals will be involved in the delivery and implementation of the solution (i.e., from installation to operation to advanced user training)? What are their backgrounds? What certifications are held?
6. Where will the technical support resources for this implementation of the solution be physically located? Does the proposer have support abilities that operate within the U.S. Eastern Time Zone?

7. Please describe how the company ensures the proposed solution maintains pace with both policy and configuration changes applied by open source and social media platforms?
8. Please describe how the company continues to innovate and update the proposed solution, to continue to provide value to system operators, in response to dynamic changes in technology, capability, availability of data (and nuances to volume, variety and velocity), tradecraft applied by criminals, and the threat environment?

B. Delivery and Implementation of Proposed Solution

1. Please describe the project management and implementation process approach. How does the proposer manage the implementation of projects like this? How long will the implementation of the proposed solution take? Please provide details of estimated timelines for each phase of the project (i.e., discovery, initiation, planning, execution & control, closure, evaluation; installation, configuration, testing, training, initial solution operation by operators [hand-off], independent operation by operators [optimal proficiency of operators]).
2. Will the implementation team require access to onsite networks and/or data facilities? Will secure, remote access to the onsite network be required?
3. Please describe the hardware requirements, if any, necessary for operating the solution in the optimal manner? Please include detailed specs of specific types of recommended equipment, as well as options for top 3 (max) recommended configurations (if only 1 option exists, please provide only this option).
4. Please describe the software requirements for operating the solution in the optimal manner (e.g., 3rd party software)? Please include all dependencies and detailed specs for browser types, version numbers, etc.
5. Please describe any cloud-based solutions required for operating the solution in the optimal manner, as well as options for top 3 (max) recommended solutions.
6. Please describe all services that will be provided by the proposer to securely connect the user of the solution to both at rest and streaming real-time open source and social media data via the solutions various tools and interfaces (e.g., social media "firehose", servers, secure browsers, SSL and/or TSL protocols, communications protocols, etc.).
7. What are the anticipated maintenance requirements, incumbent upon the purchaser (BPD/BRIC), for all 3rd party hardware, software and services over the next ten years, for optimal performance of the solution (e.g., Will server licenses need to be upgraded at a pace consistent with the manufacturer in order to run the solution in an optimal manner through its life cycle of updates/upgrades? Is this the intention of the solution provider?).
8. What types of training will be required for optimal performance of solution? Is there separate training requirements for administrators, basic users, mid-level

users and advanced users? How will the proposer facilitate this training (e.g., onsite training, instructor-led web-based training, on-demand web-based training)?

9. Please describe the overall user interface and user experience of working with the proposed solution.

C. Collection:

1. Describe the technical method by which the solution will query data on the surface web, deep web, and dark web.
2. Please describe if and how the solution will incorporate machine learning, natural language processing, semantics, and related techniques into its query tools?
3. Please describe how the solution will allow for executing programming languages to facilitate queries calling external resources?
4. Please describe how the solution will handle alerting users to new content that meets their query parameters?
5. Please describe the technical method by which the solution will save select data from the surface web, deep web, and dark web.
6. Please describe how the solution will ensure a secure and anonymous environment for executing queries and saving select data?
7. Please describe if the solution will be scalable to allow for increasing volume of content over time, particularly as queries gain complexity, and both frequency and overlap of use (simultaneous use) expand? How will the ability to save/export select content be affected?

D. Analysis

1. Where does data analysis occur: Please describe the platform(s) and methodology(s) used for processing and analyzing data. Does the solution harness streaming processing and/or complex event processing to enable the analysis of data in motion; aggregation of data in memory and use of "live data marts"; hosted, virtual or local data storage and indexing, and subsequent processing by queries and analytic tools native to the solution and/or owned by the operator, etc.?
2. Please describe how the solution will handle entity extraction to enhance natural language processing techniques? How will the user explore and analyze those distinct entities?
3. Does the solution use a lexicon-based sentiment engine? If so, what languages are included in the lexicon? Is the lexicon customizable to the user's areas of interest? Are tools provided to filter between positive and negative words in order to screen for false positives?

4. Will the solution include options to seamlessly integrate COTS language translation services software?
5. Please describe how the solution will allow users the ability to implement and adjust a threat model for use in querying and analyzing prioritized content. Is this driven by pre-configured engineering and subsequently "tuned" by experts within the company, configured by local administrators of the solution, configured by users of the solution, some combination of the three? Please explain.
6. Please describe the embedded visual data analysis features of the proposed solution, to include link/network charts, timelines, trend analyzers, graphs, etc. and the interaction between such analytic tools and both historic and live content.
7. Please describe how the solution facilitates relationship analysis between two or more web identities showing common shared attributes, as well as communication frequencies between them.
8. Please describe if and how the solution categorizes web entities according to types, based on their activity, the attention their comments received, their number of followers and the number they follow, among other factors.
9. How will the solution facilitate the identification and unification of disparate online entities, presenting the user with a complete picture of the identity?
10. In what file formats can the solution import/export content for use within 3rd party COTs analytic solutions?
11. Please describe the capabilities of the solution involved in producing information products and reports for export to non-users of the system?

E. Investigative

1. Please describe how the solution will handle the concept of a "case file"?
2. Please describe how the solution facilitates the retention of content for evidentiary purposes?
3. Please describe how the solution will facilitate the maintenance of virtual identities?
4. Please describe how the solution will ensure these virtual identities are managed securely and anonymously?
5. How will the solution facilitate security and anonymity for accessing, browsing, analyzing and investigating content within the Dark Web?

F. GeoSpatial

1. What GIS basemap vendor(s) will the geospatial pieces of the solution use?
2. Please describe how the solution will facilitate the import and export of geospatially enabled data sets for re-use in other GIS software currently in use at the BPD/BRIC? Can BPD/BRIC managed data layers be imported into the system for georeferencing and additional geospatial analysis capabilities?

3. Please describe how the system will handle the geo-inferencing process for content? How does it visually differentiate between geo-inferenced and geo-located content?

G. Administrative

1. Please describe the capabilities the solution will provide to facilitate the retention management process for saved content?
2. What types of user authentication mechanisms will the solution support?
3. How does the solution handle role-based access controls?
4. What audit mechanisms exist and how are they used by administrators?
5. What tools are included to alert administrators to system errors, failures, etc. and to monitor system performance?

SECTION

NINE

SECTION 9

Submittal Requirements

Vendors must follow the requirements set forth below. Any material deviation from these requirements may be cause for rejection of the proposal, as determined at the City of Boston Police Department's sole discretion. The content and sequence of each proposal must be as follows and in this order, separated into easily identifiable sections.

Cover Letter

A cover letter describing the Vendor and including all of the following:

1. The official business name of the Vendor.
2. The Vendor's organizational structure (e.g. Corporation, partnership, limited liability company, etc.)
3. The jurisdiction in which the Vendor is organized and the date of such organization.
4. The Vendor's Federal Tax Identification Number.
5. The signature of the individual authorized to bind the Vendor to this contract.
6. A representation that the Vendor is in good standing in the Commonwealth of Massachusetts and has all necessary licenses, permits, approvals and authorizations necessary in order to perform all of the Vendor's obligations in connection with this RFP and the Final Agreement.
7. An acceptance of all conditions and requirements contained in this RFP.

Executive Summary

A brief summation of the highlights of the proposal and the overall benefits of the proposal to the City. This summation will include a discussion of any and all methodologies or approaches. The summation should be easily understood and should include a commitment to provide the goods and services for an amount not to exceed \$1,392,669.00

System Proposal

A document containing detailed specification of the good and services (hardware, software, services, etc.) the Vendor will be offering to the City, including responses to Section 7, subsection A. This should include a depiction of the proposed system

architecture, screen captures, and other diagrams used to illustrate how the solution will meet the overall goals of this proposal.

Technical Description

Complete description of equipment and materials to be provided and services to be performed including responses to Section 7, subsection B. The proposer must provide a brief description of how, technically, the solution performs the 5 Summary Requirements detailed in Section 7. Subsection B. Additionally, when responding to Section 7, subsection B, please 1.) provide a reference sheet, in tabular format, that lists the requirement numbers, 2.) include an answer of "YES" or "NO" in a separate cell beside the requirement number, and 3.) include a minimal level of detail (1-2 sentence maximum) to further qualify the extent to which you can meet the requirement *partially* or in its *entirety* in a cell beside the Yes or No answer.

Implementation Plan

A plan for implementing the proposed solution including installation, configuration, and training staff in the Metro Boston Homeland Security Region in the operation of the solution. Please include milestones and associated deadline dates for different aspects of the implementation, ensuring it will be completed prior to the end of the contract period. The Implementation Plan should also include reference to whether each piece will require on site or remote engagement by the proposer.

Price Proposal

The Price Proposal must provide the level of detailed requested on the form provided and must be signed by an authorized official of the proposer. **This section is to be submitted with the Price Proposal only. Under no circumstances shall any price information be included in the System Proposal and Technical Description. The inclusion of any price information in the Technical Description or System Proposal will result in the immediate disqualification of the RFP response.**

Qualifications and Experience

A description of the capabilities of the Vendor that pertain to this RFP. This description should include a detailed summary of the Vendor's experience, to include the answers to all questions posted in Section 8 subsection A. Company, and subsection B. Delivery and Implementation of Proposed Solution.

Financial Statements

Proposer must provide copies of two most recent audited or reviewed financial statements, completed by an accredited CPA firm. Financial statements must have been reviewed within the past three (3) years. Alternatively, please submit a Dun & Bradstreet report or similar financial report that provides the City with sufficient information to evaluate the financial strength of the company.

Training Plan

A plan for training of Department and authorized employees within the MBHSR in the operation of equipment and services contained in the RFP. Please differentiate between types of users (based on proficiency, type of use, access to specific modules, tools or components of the proposed solution; as well as basic-, standard-, power-user and administrators).

Specification Sheet

Proposer shall provide materials showing a visual of the user interface for each major component of the system. This may include descriptive brochures and specification sheets for all equipment and materials required under this RFP.

References

References provided by the Vendor will be used to determine whether vendor's performance on similar contracts has been satisfactory.

- Vendor will provide references and contact information for a minimum three- (3) currently active commercial/ government jurisdictions (any size).
- One of the three references should include an installation in a jurisdiction in similar or larger population size to Boston.
- Two of the three references should also have a system that is currently operational for least two (2) years.

Insurance Requirements

The successful proposer shall take out and maintain during the term of the contract the following insurance. Submit insurance certificates indicating general liability and workman's compensation. An **ORIGINAL, CURRENT INSURANCE CERTIFICATE(S)** is required which names the City of Boston as the Certificate holder except Workers' Compensation and Employer's Liability. Your contract cannot be processed until this form is submitted.

- 1) such Workman's Compensation insurance as may be reasonably necessary and required to protect the Contractor from claims under General Laws Chapter 152 (the Worker's Compensation Law)
- (2) such public liability and property damage insurance as shall name the City of Boston as a Certificate Holder and protect the Contractor and any subcontractor performing work covered by his contract from claims for personal injury, including wrongful death, as well as from claims for property damage, which may arise from operations under the contract, whether such operations by himself or by any subcontractor or by anyone directly or indirectly employed by either of them at, and/or away from, the Contractor's place of business and the amounts of insurance shall be as follows:
 - (a) public liability insurance in any amount not less than One Hundred Thousand Dollars (\$100,000.00) for injuries including wrongful death, to any person, and, subject to the same limit for each person, in an amount not less than Three Hundred Thousand Dollars (\$300,000.00) on account of one accident; and
 - (b) property damage insurance in an amount not less than Fifty Thousand Dollars (\$50,000.00) for damages on account of any one accident and an amount not less than One Hundred Thousand Dollars (\$100,000.00) for damages on account of all accidents.

City of Boston Procurement Forms

In accordance with the provisions of the City of Boston, vendors entering into a contract with the City of Boston must review and complete the enclosed City forms located in Section 14 (Contract Documents).

SECTION

TEN

SECTION 10
METHODOLOGY FOR EVALUATING PROPOSALS

A. Overview and Instructions

Proposals will be evaluated based upon three major criteria:

1. Minimum Evaluation Criteria;
2. Comparative Evaluation Criteria; and
3. Best Price

Proposers shall respond to Section 11 entitled "Minimum Evaluation Criteria" and shall submit their responses ("Yes" or "No") as part of the proposal. If a proposer does not meet all of the minimum criteria, no further consideration of the proposal will be made by the Department.

The Comparative Evaluation Criteria, Section 12, identifies the criteria to be used by the Department's evaluation committee to assess and determine the qualifications, ability, reputation and experience of each proposer. (This section does not allow for responses).

As part of the Comparative Evaluation Criteria, each proposer will be required to present a functionality demonstration. Demonstrations must be live interactions with existing products/services proposed as the solution for this RFP. Demonstrations will be no longer than ninety (90) minutes. Demonstrations will be held at the following address:

Boston Police Headquarters
1st Floor Media Room
One Schroeder Plaza
Boston, MA 02120

Demonstrations will be scheduled on Tuesday, November 15, 2016, Wednesday, November 16, 2016 and Thursday, November 17, 2016 between the hours of 9:00AM to 5:00PM.

B. Minimum Evaluation Criteria:

Minimum evaluation criteria reflect those standards or attributes, which the Department considers essential to the satisfactory performance of the Contract. The City of Boston Police Department will use the minimum criteria to identify responsive proposals (those that offer all of the supplies or services requested in this RFP and contain properly completed and submitted information and forms required) and responsible proposers (those with the capability, integrity, and reliability to perform under the Contract). All proposers meeting the minimum evaluation criteria will be considered and compared on the basis of the comparative evaluation criteria.

C. Comparative Evaluation Criteria:

Evaluation of proposals will be based on information provided in the proposals and obtained presentations and/or product demonstrations, from calls to proposers' professional references and from other generally available and verifiable information.

The Department will apply comparative evaluation criteria in deciding which proposals to select from among those that meet the minimum evaluation criteria. A rating of "Highly Advantageous," "Advantageous," or "Not Advantageous" will be assigned to each criterion (of each proposal) by the evaluation committee. Such a rating will be assigned on the basis of all information and documentation received.

The sources of information necessary to comparatively evaluate each proposer will include the following:

1. The proposer's response to Section 7, entitled "Scope of Services";
2. The proposer's response to Section 8, entitled "Plan of Services";
3. The proposer's response to Section 3, entitled "Profile of Proposer";
4. The proposer's response to Section 9, entitled "Submittal Requirements";
5. The inclusiveness, quality and innovativeness of the proposer's proposal;
6. The proposer's on-site demonstration of the proposed solution;
7. An investigation of the proposer's professional references;
8. All other information available to the Department to verify the proposal information.

D. Best Price Criteria:

Best Price will be determined by the ability of the Proposer to meet all aspects of the City of Boston Police Department's requirements.

SECTION

ELEVEN

SECTION 11
Minimum Evaluation Criteria

All proposers meeting the minimum evaluation criteria will be considered and compared on the basis of the comparative evaluation criteria.

The minimum criteria shall be in the form of Yes or No standards, which the Department will apply to every proposal. If the proposer submits an answer "yes" to each of the questions, the proposal remains under consideration. If the proposer submits an answer "no" the proposal is eliminated from further consideration.

Proposers are cautioned to submit honest and accurate answers. If a proposer's response to this section is falsified, the proposal shall be rejected.

The following Minimum Evaluation Criteria shall delineate the minimum or quantifying level of service delivery that is required and are mandatory. Please check the appropriate column to indicate your commitment to meet each. You must check YES to each statement in order for your proposal to receive consideration. Complete the following:

12.1 Does the proposal being submitted fundamentally provide capabilities that meet all five (5) Summary Requirements of Section 7 (subsections B.1, B.2, B.3., B.4, and B.5).

YES NO

12.2 Is this proposal being submitted in accordance with the instructions of Section 2, entitled "General Notice to Proposers," with special reference to filing deadlines?

YES NO

12.3 Has the Proposer submitted separate, sealed Price Proposal and Non-Price Proposal?

YES NO

12.4 Has an authorized representative of the proposer completed and signed each of the standard contract forms included as part of Section 14, entitled "Contract Documents"?

YES NO

12.5 Is the proposal responsive and responsible as described and defined in Section 6-P, entitled "Responsible and Responsive Proposers"?

YES NO

12.6 Has the proposer responded to and submitted all forms and answered all questionnaires required in this RFP?

YES NO

12.7 Has the proposer included as part of the proposal a list of three or more professional references (or previous Contracts awarded) with contact names, phone numbers, addresses, description installation, as required in Section 9, entitled "Submittal Requirements"?

YES NO

12.8 Is your company financially solvent (i.e., currently not bankrupt and currently not considering filing for bankruptcy protection)?

YES NO

12.9 Are all copies exact duplicates of the originals?

YES NO

12.10 Has the vendor submitted a complete description of equipment and materials to be provided and services to be performed?

YES NO

Signed: _____
(Authorized Representative of Proposer)

Date: _____

SECTION

TWELVE

SECTION 12 COMPARATIVE EVALUATION CRITERIA

Should a proposer meet all of the minimum criteria, the proposer's proposal will be compared on the following comparative criteria based on responsive documentation and functionality demonstration:

Criterion I: Proposed Solution

Not Advantageous: The proposed solution does not meet the majority of the technical requirements outlined in the RFP, and provides minimal responses to the questions posed by the City. The proposed solution is unable to meet any of the 5 Summary Requirements in Section 7 in a satisfactory manner.

Advantageous: The proposed solution meets the majority of the technical requirements outlined in the RFP and provides complete responses to the majority of questions posed by the City. The proposed solution meets some but not all of the 5 Summary Requirements in Section 7 in a satisfactory manner.

Highly Advantageous: The proposed solution meets or exceeds the technical requirements outlined in the RFP and provides comprehensive responses to each question posed by the City. The proposed solution meets some all of the 5 Summary Requirements in Section 7 in a satisfactory manner.

Criterion II: Plan of Services

Not Advantageous: The responses provided to Section 8 and 9 that detail the technical methodologies through which the proposer will meet the requirements of the RFP are incomplete and unsatisfactory.

Advantageous: The responses provided to Section 8 and 9 that detail the technical methodologies through which the proposer will meet the requirements of the RFP are relatively complete, however the methodologies used are not viewed as completely satisfactory.

Highly Advantageous: The responses provided to Section 8 and 9 that detail the technical methodologies through which the proposer will meet the requirements of the RFP are complete and the methodologies used are viewed as completely satisfactory.

Criterion III: Implementation Plan and Services

Not Advantageous: The implementation plan is not detailed, does not provide a proposed schedule or milestones, or the proposed project schedule or milestones do not contain enough information to adequately evaluate their viability.

Advantageous: The implementation plan is detailed and includes a project schedule and milestones document with sufficient information to evaluate its viability. The plan allows for a prompt ramp up to implementation, and satisfactory implementation milestones.

Highly Advantageous: The implementation plan includes a comprehensive and highly detailed proposed statement of work. The milestones for the plan are advantageous to the project's overall implementation and delivery.

Criterion IV: Demonstration of Solution

Not Advantageous: The demonstrated solution does not meet the majority of the technical requirements outlined in the RFP, and the GUI is not intuitive and easy to navigate. The demonstration shows the solution is unable to meet any of the 5 Summary Requirements in Section 7 in a satisfactory manner. The demonstration shows the solution is unable to process live data queries in a timely, satisfactory manner.

Advantageous: The demonstrated solution meets the majority of the technical requirements outlined in the RFP, and the GUI is somewhat intuitive and easy to navigate. The demonstration shows the solution is able to meet some but not all of the 5 Summary Requirements in Section 7 in a satisfactory manner. The demonstration shows the solution is able to process live data queries, however not in a timely or satisfactory manner.

Highly Advantageous: The demonstrated solution meets the all of the technical requirements outlined in the RFP, and the GUI is intuitive and easy to navigate. The demonstration shows the solution is able to meet all of the 5 Summary Requirements in Section 7 in a satisfactory manner. The demonstration shows the solution is able to process live data queries in a timely or satisfactory manner.

Criterion V: References.

Not Advantageous: At least one reference suggests the proposer's inability to successfully implement the proposed solution, an unsatisfactory review, or a reference that is not relevant to this RFP.

Advantageous: All references suggest the proposer's ability to successfully provide the required equipment and services, a satisfactory professional reputation and referenced solutions are somewhat relevant to this RFP.

Highly Advantageous: All references are excellent and suggest the proposer's ability to successfully provide the required equipment and services, a sterling professional reputation and the referenced solutions are very relevant or identical to the proposed solution.

Criterion VI: Experience

Not Advantageous: The proposer possesses less than 3 years experience providing the proposed solution, its installation was for purposes irrelevant to those of this RFP, or past solutions were provided only to non-law enforcement, non-intelligence, non-defense or non-security organizations.

Advantageous: The proposer has more than 3 but less than 5 years experience providing the proposed solution, which has included at least one solution implemented in a law enforcement, intelligence, defense or security organization.

Highly Advantageous: The proposer has over 5 years experience providing the proposed solution, and past solutions have been provided to more than three law enforcement, intelligence, defense or security organizations.

Criterion VII: Clarity and Completeness of Proposer's Response to this RFP.

Not Advantageous: The proposer's response is not well organized, demonstrates a moderate degree of relevant detail (or submits superfluous detail), or does not include appropriate supporting documentation. The Proposal, as a whole, does not address all RFP requirements and does not provide adequate information to evaluate the ability of the vendor to meet the full scope of the RFP.

Advantageous: The proposer's response is clearly written and organized, demonstrates a satisfactory degree of relevant detail and appropriate supporting documentation. The proposal, as a whole, addresses the RFP requirements, and

provides responses to almost all of the information requested. The proposal provides tabbed or labeled access to different sections

Highly Advantageous: The proposer's response is clearly written and superbly organized, demonstrates the highest degree of relevant detail and appropriate supporting documentation. The proposal, as a whole, addresses all RFP requirements and provides complete and comprehensive responses to all information requested. Electronic and hard-copy versions are easy to navigate and intuitive.

SECTION

THIRTEEN

**SECTION 13
PRICE PROPOSAL**

Overview:

The price proposal must be submitted in a separately sealed envelope from the Technical Non-Price proposal as described in Section 2 of this RFP.

Please complete the following and submit this document as component A of the price proposal.

Description	Cost
Integration / Configuration Services	\$
Software	\$
Hardware	\$
Data Services	\$
Training	\$
Maintenance/Support (Note if ongoing cost annually)	\$
Other Costs (Attach detailed breakdown to Price Proposal)	\$
Total System Cost	\$ *

Do not alter the structure of this document. Please complete the Price Proposal only in the spaces available. A proposer's deviation from the original format of this document may result in disqualification.

AUTHORIZED SIGNATURE: _____

SECTION

FOURTEEN

SECTION 14 CONTRACT DOCUMENTS

The proposer must have an authorized representative of its business complete and sign the following contract documents (attached hereto and incorporated herein by reference):

Form CM-10 and 11 (Standard Contract and General Conditions)

Form CM-09 (Contractor Certification Form)

Form CM-06 (Certificate of Authority) if business is a corporation

Note: If business is not a corporation, then the proposer must submit with this RFP a cover letter authorizing a representative of the business to sign all documents and enter into contract agreements on behalf of the business.

Form CM15A (Criminal Offender Record Information (CORI) Compliance Document)

Form CM16 Wage Theft

Living Wage Form

CERTIFICATE OF AUTHORITY
(For Corporations Only)

(Current Date)

At a meeting of the Directors of the _____
(Name of Corporation)
duly called and held at _____
(Location of Meeting)
on the _____ day of _____ 20_____ at which a quorum was present and acting,
it was VOTED, that _____
(Name)
the _____ of this corporation is hereby
(Position)
authorized and empowered to make, enter into, sign, seal and deliver in behalf of this corporation
a contract for acquiring technology and services of social media threats,
(Describe Service)

with the City of Boston, and a performance bond in connection with said contract.

I do hereby certify that the above is a true and correct copy of the record that said vote
has not been amended or repealed and is in full force and effect as of this date, and that

(Name)
is the duly elected _____ of this
(Position)
corporation.

Attest:

(Affix Corporate Seal Here)

(Clerk) (Secretary) of the Corporation

CITY OF BOSTON
CONTRACTOR CERTIFICATION

To the Official, acting in the name and on behalf of the City of Boston

A. The undersigned agrees to furnish all labor and materials and to perform all work required for:

acquiring technology and services of social medial threats, _____

in accordance with the terms of the accompanying contract documents.

B. The Contractor is a/an:

(Individual-Partnership-Corporation-Joint Venture-Trust)

1. If the Contractor is a Partnership, state name and address of all partners:

2. If the Contractor is a Corporation, state the following:

Corporation is incorporated in the State of _____

President is _____

Treasurer is _____

Place of business is _____

(Street)

(City, State and Zip Code)

3. If the Contractor is a Joint Venture, state the name and business address of each person, firm or company that is party to the joint venture:

A copy of the joint venture agreement is on file at _____ and will be delivered to the Official on request.

4. If the Contractor is a Trust, state the name and address of all Trustees:

The trust document(s) are on file at _____, and will be delivered to the Official on request.

5. If the business is conducted under any title other than the real name of the owner, state the time when, and place where, the certificate required by General Laws, c.110, §5, was filed:

6. The Taxpayer Identification Number* of the contractor (the number used on the Employer's Quarterly Federal Tax Return, U.S. Treasury Department Form 941) is:

*If individual, use Social Security Number _____

7. City of Boston Ordinance, Chapter IV, § 4-8 requires City Contractors to safeguard unprotected pedestrians, cyclists, and motorcyclists by installing side under-ride guards, convex blind spot mirrors, cross-over mirrors, and appropriate warning signage on all large vehicles used within the City of Boston in connection with a City



Contract. Large vehicles are those with a gross weight exceeding 10,000 lbs., a trailer with an unladen mass exceeding 10,000 lbs., or a semi-trailer with a gross weight exceeding 26,000 lbs. Contractors are required to have such large vehicles inspected by the City prior to starting work on a City of Boston Contract. Additional details may be found at www.cityofboston.gov/procurement.

8. The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity or group of individuals.

Contractor: _____

By: _____
(Sign Here)

Title: _____

Business Address: _____
(Street)

(City, State and Zip Code)

NOTE: This statement must bear the signature of the contractor.

If the Contractor is an individual doing business under a name other than his own name this statement must so state, giving the address of the individual.

If the Contractor is a partnership this statement must be signed by a general partner designated as such. If the Contractor is a corporation, trust or joint venture this statement must be signed by a duly authorized officer or agent of such corporation, trust or joint venture.

APPROVED AS TO FORM BY CORPORATION COUNSEL AUGUST 2015
THIS FORM IS VOID AND WITHOUT LEGAL EFFECT IF ALTERED IN ANY WAY

(PUB AUG 2015)

CM FORM 15A

CORI COMPLIANCE

The City of Boston is subject to City of Boston Code, Chapter 4, section 7, which is intended to ensure that persons and businesses supplying goods and/or services to the City of Boston deploy fair policies relating to the screening and identification of person with criminal backgrounds through the CORI system. Vendors entering into contracts with the City must affirm that their policies regarding CORI information are consistent with the standards set by the City of Boston.

CERTIFICATION

The undersigned certifies under penalties of perjury that the vendor is in compliance with the provisions of City of Boston Code, Chapter 4, section 7, as currently in effect. **All Vendors must check one of the three lines below.**

1. CORI checks are not performed on any Applicants.
2. CORI checks are performed on some or all Applicants. The Vendor, by affixing a signature below, affirms under penalties of perjury that its CORI policy is consistent with the standards set forth on the attached CM Form 15B.
3. CORI checks are performed on some or all Applicants. The Vendor's CORI policy is not consistent with the standards set forth on the attached CM Form 15B (a copy of the Vendor's written CORI policy must accompany this form).

(Typed or printed name of person signing
quotation, bid or proposal)

Signature

(Name of Business)

NOTE:

The Awarding Authority may grant a waiver of CBC 4-7.3 under exigent circumstance on a contract by contract basis.

Instructions for Completing CM Form 15B:

A Vendor should not check Line 1 unless it performs NO CORI checks on ANY applicant.
A Vendor who checks Lines 2 certifies that the Vendor's CORI policy conforms to the standards set forth in CM Form 15B. A Vendor with a CORI policy that does NOT conform to the standards set forth on CM Form 15B must check Line 3. Vendors who check Line 3 will not be permitted to enter into contracts with the City, absent a waiver, as provided for in CBC 4-7.4. For any waiver to be granted, a completed CM Form 15C must be completed by the awarding authority and attached hereto.

CM FORM 15B

CORI COMPLIANCE STANDARDS

By checking line 2 on the foregoing CM Form 15A, the Vendor affirms that its CORI-related policies, practices, and standards are consistent with the following standards:

1. The Vendor does not conduct a CORI check on an Applicant unless a CORI check is required by law or the Vendor has made a good faith determination that the relevant position is of such sensitivity that a CORI report is warranted.
2. The Vendor reviews the qualifications of an Applicant and determines that an Applicant is otherwise qualified for the relevant position before the Vendor conducts a CORI check. The Vendor does not conduct a CORI check for an Applicant that is not otherwise qualified for a relevant position.
3. If the Vendor has been authorized by the MDCJIS to receive CORI reports consisting solely of conviction and case-pending information and the CORI report received by the Vendor contains other information (i.e. cases disposed favorably for the Applicant such as Not Guilty, Dismissal) then the Vendor informs the Applicant and provides the Applicant with a copy of MDCJIS' information for the Applicant to pursue correction.
4. When the Vendor receives a proper CORI report of an Applicant that contains only the CORI information that the Vendor is authorized to receive and the Vendor is inclined to question an applicant about their criminal history, or refuse, rescind, or revoke the offer of a position to an Applicant, then the Vendor complies with this section by, including, but not limited to, notifying the Applicant of the potential adverse employment action, providing the Applicant with a photocopy of the CORI report received by the Vendor, informing the Applicant of the specific parts of the CORI report that concern the Vendor, providing an opportunity for the Applicant to discuss the CORI report with the Vendor including an opportunity for the Applicant to present information rebutting the accuracy and/or relevance of the CORI report, reviewing any information and documentation received from the Applicant, and documenting all steps taken to comply with 803 CMR 2.17.
5. The Vendor makes final employment-related decisions based on all of the information available to the Vendor, including the seriousness of the crime(s), the relevance of the crime(s), the age of the crime(s), and the occurrences in the life of the Applicant since the crime(s). If the final decision of the Vendor is adverse to the Applicant and results in the refusal, rescission, or revocation of a position with the Vendor then the Vendor promptly notifies the Applicant of the decision and the specific reasons therefor. Nothing in these requirements modifies or affects a Vendor's obligation to comply with Massachusetts or federal laws regarding CORI.

APPROVED AS TO FORM BY CORPORATION COUNSEL JUNE 2014

(PUB June 2014)



CITY OF BOSTON JOBS AND LIVING WAGE ORDINANCE

THE LIVING WAGE DIVISION • (617) 918-5236

NOTICE TO VENDORS

Requirements Of The Boston Jobs And Living Wage Ordinance

All City of Boston Departments awarding Service Contracts must provide vendors responding to Invitation for Bids (IFB), Request for Proposals (RFP) and Unadvertised Contracts with a copy of this Notice.

- 1. COVERED VENDOR:** Any for-profit or not-for-profit employer who employs at least 25 full-time equivalents (FTE) who has been awarded a Service Contract of \$25,000 or more from the City of Boston must comply with the provisions of the Boston Jobs and Living Wage Ordinance. FTE is defined in the Ordinance as a formula to calculate the number of employee work hours which equal one full-time position. For the purposes of this Ordinance, full time shall mean the standard number of working hours, between 35 hours and 40 hours per week that is used by the Covered Vendor to determine full-time employment.
- 2. COVERED SUBCONTRACTOR:** Any Subcontractor who is awarded a Subcontract of \$25,000 or more from a Covered Vendor and the Subcontract is paid from the funds of the City of Boston service contract, must comply with the provisions of the Boston Jobs and Living Wage Ordinance.
- 3. AFFIDAVIT AND AGREEMENT REQUIRED:** All vendors proceeding with IFBs, RFPs or Unadvertised Contracts for \$25,000 or more, must file a **VENDORS LIVING WAGE AFFIDAVIT**, (Form LW-8), and the **COVERED VENDORS LIVING WAGE AGREEMENT**, (Form LW-2) at the time a Covered Vendor is awarded a Service Contract or signs an unadvertised Service Contract with the City of Boston.
- 4. PAYMENT OF LIVING WAGE:** Covered Vendors subject to the Ordinance must pay the *Living Wage*, which is currently \$14.11 per hour to all employees who expend time on a Service Contract of a Covered Vendor or Covered Subcontractor. The *Living Wage* is subject to an annual adjustment and will increase to \$14.23 on July 1, 2016.
- 5. MAINTENANCE OF PAYROLL RECORDS:** Each Covered Vendor shall maintain payrolls for all Covered Employees and basic records relating thereto for a period of three years. The records shall contain the name and address of each employee, job title and classification, number of hours worked each day, gross wages, deductions made, actual wages paid, a copy of the social security returns, and evidence of payment thereof, a record of fringe benefit payments including contributions to approved plans, funds or programs and/or additional cash payments, and such other data as may be required by the Living Wage Division from time to time.
- 6. EXAMINATION OF PAYROLL RECORDS:** Each Covered Vendor shall permit the Living Wage Administrator or his/her designee to observe work being performed upon the work site, to interview employees and to examine the books and records relating to the payrolls being investigated.

7. **COVERED EMPLOYEE FACT SHEET (FORM LW-4) AND POSTER:** All Covered Vendors shall provide each Covered Employee with a *Covered Employee Living Wage Fact Sheet (Form LW-4)* containing information about the Ordinance. In addition, all Covered Vendors shall hang a poster containing information about the Ordinance in a conspicuous location visible to all employees. The Living Wage Administrator shall provide the fact sheet and poster to Covered Vendors.
8. **QUARTERLY AND BIENNIAL REPORTS (FORMS LW-9, LW-9A):** Covered Vendors shall provide Quarterly or Biennial reports to the Living Wage Administrator of their employment activities. Not-for-profit vendors with 50 or more FTEs and all for-profit vendors shall be required to provide such reports quarterly. Not-for-profit vendors with less than 50 FTEs shall be required to provide such reports biennially.
9. **IMPORTANT TAX INFORMATION/EARNED INCOME CREDIT:** Certain employees who earn less than \$54,000 per year may be eligible for certain federal and/or state tax credits called the **EARNED INCOME CREDIT**. Your payroll clerk is required to keep on hand the appropriate Internal Revenue Service forms, (Federal Form W5), information and instructions in the event any of your employees requests assistance in this matter.
10. **PENALTIES AND REMEDIES:** In the event the Director of the Living Wage Division determines, after notice and hearing, that any Covered Vendor has failed to pay the Living Wage or has otherwise violated the provisions of the Ordinance, the Director may order any or all of the following penalties and relief:
 - Fines in the amount of \$300 for each Covered Employee for each day that the Covered Vendor is in violation of this Ordinance;
 - The filing of a complaint with the pertinent State or Federal agency;
 - Wage restitution for each affected employee;
 - Suspension of ongoing contracts and subcontract payments; and
 - Ineligibility for future Contracts with the City for three years or until all penalties and restitution have been paid in full.
 - Any other action deemed appropriate and within the discretion and authority of the city.
 - None of the above remedies is intended to be exclusive or a prerequisite for asserting a claim for relief to enforce the right granted under the Ordinance in a court of law. The Ordinance shall not be construed to limit an employee's right to initiate a court action for wrongful termination.
11. **FIRST SOURCE HIRING AGREEMENT (FORM LW-10):** All Covered Vendors and Covered Subcontractors who are awarded a contract shall sign a First Source Hiring Agreement (Form LW-10) with one or more Referral Agencies or One Stop Career Centers.
12. **DESIGNATED DEPARTMENT:** For the purposes of the Ordinance, The Living Wage Division of the Office of Workforce Development is the City's Designated Department responsible for overall implementation, compliance and enforcement. The *Contracting Department* is the agency awarding the service contract. The Living Wage Division is located at 43 Hawkins Street, Boston, MA 02114, telephone: (617) 918-5236 or fax: (617) 918-5299. Any questions concerning the Ordinance, Regulations, or the current *Living Wage* amount, should be referred to the Living Wage Division.
13. **REGULATIONS:** The Jobs and Living Wage Regulations are available during normal business hours at the Office of the Living Wage Division.



CITY OF BOSTON JOBS AND LIVING WAGE ORDINANCE

THE LIVING WAGE DIVISION • (617) 918-5236

COVERED VENDORS LIVING WAGE AGREEMENT

At the same time the City of Boston awards a Service Contract through a Bid, a Request for Proposal or an Unadvertised Contract, the Covered Vendor must complete this Form and submit it to the City, agreeing to the following conditions. In addition, any Subcontractor of the Covered Vendor shall complete this form and submit it to the City at the time the Subcontract is executed, also agreeing to the following conditions:

Part 1: Covered Vendor (or Subcontractor) Information:

Name of Vendor: _____

Local Contact Person: _____

Address _____
Street City Zip

Telephone #: _____ Fax #: _____

E-Mail: _____

Part 2: Name of the program or project under which the Contract or Subcontract is being awarded: _____

Part 3: Workforce Profile of Covered Employees paid by the Service Contract or Subcontract:

A. List all Covered Employees' job titles with wage ranges (Use additional sheets of paper if necessary): Identify number of employees in each wage range.

JOB TITLE	< \$14.23 p/h	\$14.23 p/h- \$15.00 p/h	\$15.01 p/h- \$20.00 p/h	> \$20.01 p/h

B. Total number of Covered Employees: _____

C. Number of Covered Employees who are Boston residents: _____

D. Number of Covered Employees who are minorities: _____

E. Number of Covered Employees who are women: _____

Part 4: Covered Vendor's Past Efforts and Future Goals *(Use additional sheets of paper if necessary in answering any of these questions):*

Describe your past efforts and future goals to hire low and moderate income Boston residents:

Describe your past efforts and future goals to train Covered Employees:

Describe the potential for advancement and raises for Covered Employees:

What is the net increase and decrease in number of jobs or number of jobs maintained by classification that will result from the awarding of the Service Contract:

Part 5: Service Contracts:

List all Service Subcontracts either awarded or that will be awarded to vendors with funds from the Service Contract:

<u>SUBCONTRACTOR</u>	<u>ADDRESS</u>	<u>AMOUNT OF SUBCONTRACT</u>

NOTE: Any Covered Vendor awarded a Service Contract must notify the Contracting Department within three (3) working days of signing a Service Subcontract with a Vendor.

IMPORTANT: Please print in ink or type all required information. Assistance in completing this Form may be obtained by calling, The Living Wage Administrator, The Living Wage Division of the Office Of Workforce Development, telephone: (617) 918-5236 or your Contracting Department.

Part 6: The following statement must be completed and signed by an authorized owner, officer or manager of the Covered Vendor. The signature of an attorney representing the Covered Vendor is **not** sufficient:

I, (print or type) _____ (*Authorized Representative of the Covered Vendor*) on behalf of (print or type) _____ (*name of Covered Vendor*)

hereby state that the above-named, Covered Vendor is committed to pay all Covered Employees not less than the Living Wage, subject to adjustment each July 1, and to comply with the provisions of the Boston Jobs And Living Wage Ordinance.

I swear/affirm that the information which I am providing on behalf of Covered Vendor on this *Covered Vendor Agreement* is true and within my own personal knowledge. I understand that I am signing under the pains and penalties of perjury.

Signature

Date

Position with Covered Vendor



CITY OF BOSTON JOBS AND LIVING WAGE ORDINANCE

THE LIVING WAGE DIVISION • (617) 918-5236

VENDORS LIVING WAGE AFFIDAVIT

Any for-profit or any not-for-profit Vendor who employs at least 25 full-time equivalents (FTE) who has been awarded a Service Contract of \$25,000 or more from the City of Boston must comply with the provisions of the Boston Jobs And Living Wage Ordinance which requires any such Vendors to pay at least the **Living Wage which is \$14.23 per hour** to any employee who directly expends his or her time on the services set out in the contract. All Subcontractors whose subcontracts are at least \$25,000 are also required to pay the Living Wage.

If you are bidding on or negotiating a Service Contract that meets the above criteria, you should submit this Affidavit prior to the awarding of the contract. If you believe that you are exempt from the Living Wage Ordinance, complete Section 4: Exemption from Living Wage Ordinance, or if you are requesting a General Waiver, please complete Section 5: General Waiver Reason(s).

WARNING: No Service Contract will be executed until this Affidavit is completed, signed and submitted to the Contracting Department

IMPORTANT: Please print in ink or type all required information. Assistance in completing this Form may be obtained by calling or visiting, The Living Wage Administrator, The Living Wage Division of the Office Of Workforce Development, telephone: (617) 918-5236, facsimile: (617) 918-5299, or your Contracting Department.

Part 1: VENDOR INFORMATION:

Name of Vendor: _____

Contact Person: _____

Address _____
Street City Zip

Telephone #: _____ Fax #: _____

E-Mail: _____

Part 2: CONTRACT INFORMATION:

Name of the program or project under which the Contract or Subcontract is being awarded:

Contracting Department: _____

Start Date of Contract: _____ End Date of Contract: _____

Length of Contract: 1 year 2 years 3 years Other: _____ (years)

PART 3: ADDITIONAL INFORMATION

Please answer the following questions regarding your company or organization:

1. Your company or organization is: *check one:*

- For Profit
- Not For Profit

2. Total number of "FTE" employees which you employ: _____

3. Total number of employees who will be assigned to work on the above-stated contract:

4. Do you anticipate hiring any additional employees to perform the work of the Service Contract?

- Yes
- No

If yes: how many additional F.T.E.s do you plan to hire? _____

PART 4: EXEMPTION FROM BOSTON JOBS AND LIVING WAGE ORDINANCE

Any Vendor who qualifies may request an Exemption from the provisions of the Boston Jobs And Living Wage Ordinance by completing the following:

I hereby request an Exemption from the Boston Jobs And Living Wage Ordinance for the following reason(s): Attach any pertinent documents to this Application to prove that you are exempt from the Boston Jobs And Living Wage Ordinance. Please check the appropriate box(es) below:

- The construction contract awarded by the City of Boston is subject to the state prevailing wage law; and
- Assistance or contracts awarded to youth programs, provided that the contract is for stipends to youth in the program. "Youth Program" means any city, state, or federally funded program which employs youth, as defined by city, state, or federal guidelines, during the summer, or as part of a school to work program, or in other related seasonal or part-time program; and
- Assistance or contracts awarded to work-study or cooperative educational programs, provided that the Assistance or contract is for stipends to students in the programs; and
- Assistance and contracts awarded to vendors who provide services to the City and are awarded to vendors who provide trainees a stipend or wage as part of a job training program and provides the trainees with additional services, which may include but are not limited to room and board, case management, and job readiness services, and provided further that the trainees do not replace current City funded positions.

Please give a full statement describing in detail the reasons you are exempt from the Boston Jobs And Living Wage Ordinance (attach additional sheets if necessary):

PART 5. GENERAL WAIVER REASON(S)

I hereby request a General Waiver from the Boston Jobs And Living Wage Ordinance. The application of the Boston Jobs And Living Wage Ordinance to my (check one):

Service Contract
Subcontract

violates the following state or federal statutory, regulatory or constitutional provision or provisions.

State the specific state or federal statutory, regulatory or constitutional provision or provisions, which makes compliance with the Boston Jobs And Living Wage Ordinance unlawful:

GENERAL WAIVER ATTACHMENTS:

Please attach a copy of the conflicting statutory, regulatory or constitutional provisions that makes compliance with this ordinance unlawful.

Please give a full statement describing in detail the reasons the specific state or federal statutory, regulatory or constitutional provision or provisions makes compliance with the Boston Jobs And Living Wage Ordinance unlawful (attach additional sheets if necessary):

PART 6: VENDOR AFFIDAVIT:

I _____ a principal officer of the Covered Vendor certify and swear/affirm that the information provided on this **Vendors Living Wage Affidavit** is true and within my own personal knowledge and belief.

Signed under the pains and penalties of perjury.

SIGNATURE: _____ DATE: _____

PRINTED NAME: _____

TITLE: _____

CM FORM 16

WAGE THEFT PREVENTION

The City of Boston has established requirements for City contracts in an effort to prevent wage theft. Prospective vendors must provide the following certifications or disclosures with their bids/proposals. Failure to provide the following shall result in rejection of the bid/proposal.

CERTIFICATION

The undersigned certifies under penalties of perjury that the vendor is in compliance with the provisions of the Executive Order titled "Establishing Requirements for City Contracts in an Effort to Prevent Wage Theft," as currently in effect. **All Vendors must certify the following:**

1. Neither this firm nor any subcontractor has been subject to a federal or state criminal or civil judgment, administrative citation, final administrative determination, order or debarment resulting from a violation of G.L. c149, c151, or the Fair Labor Standards Act within three (3) years prior to the date of this bid/proposal submission.
2. This firm, or a subcontractor of this firm, has been subject to a federal or state criminal or civil judgment, administrative citation, final administrative determination, order or debarment resulting from a violation of G.L. c149, c151, or the Fair Labor Standards Act within three (3) years prior to the date of this bid/proposal submission and such documentation is included in the bid/proposal submission.
3. Any federal or state criminal or civil judgment, administrative citation, final administrative determination, order or debarment resulting from a violation of G.L. c149, c151, or the Fair Labor Standards Act imposed while any bid/proposal is pending and, if awarded a contract, during the term of the contract, will be reported to the Official within five (5) days of receiving notice.
4. Vendors awarded a contract that have disclosed a federal or state criminal or civil judgment, administrative citation, final administrative determination, or order resulting from a violation of G.L. c149, c151, or the Fair Labor Standards Act within three (3) years prior to the date of this bid/proposal, or during the term of the contract and through the contract term shall furnish their monthly certified payrolls to the Official for all employees working on such contract and may be required to obtain a wage bond or other suitable insurance in an amount equal to the aggregate of one year's gross wages for all employees. Vendors subject to a state or

federal debarment for violation of the above laws or prohibited from contracting with the Commonwealth are prohibited from contracting with the City, and upon a finding or order of debarment or prohibition, the City may terminate the contract.

5. Notice provided by the City, informing employees of the protections of the Order and applicable local, state, and federal law will be posted in conspicuous places.

(Typed or printed name of person signing
quotation, bid or proposal)

Signature

(Name of Business)

Instructions for Completing CM Form 16:

A vendor must check box 1 or box 2 as applicable and must sign this Form, certifying compliance with the requirements set out in this Form. This Form must be included with the bid or proposal, and for multi-year contracts must be completed annually on the contract anniversary.

Pursuant to the above mentioned Executive Order, vendors who have been awarded a contract with the City of Boston must post the Massachusetts Wage and Hour Laws notice informing employees of the protections of G.L. c. 149, c. 151, and the Fair Labor Standards Act in conspicuous places. This notice can be found at:

<http://www.mass.gov/ago/docs/workplace/wage/wagehourposter.pdf>

Massachusetts Wage & Hour Laws

MINIMUM WAGE \$9.00

Effective January 1, 2015

M.G.L. chapter 151, sections 1 and 2

Effective January 1, 2016, the minimum wage will be \$10.00.

Effective January 1, 2017, the minimum wage will be \$11.00.

The minimum wage law applies to all employees except those being rehabilitated or trained in charitable, educational, or religious institutions; members of religious orders; agricultural, horticultural, and horticultural workers; those in professional services; and outside salespersons not reporting to or visiting their office daily. For further information regarding the Massachusetts minimum wage, contact the Massachusetts Department of Labor Standards at (617) 624-6975 or visit www.mass.gov/dola.

Wait staff, service employees and service bartenders may be paid the service rate of \$3.00 per hour if they regularly receive tips of more than \$20 a month, and if their average hourly tips when added to the service rate are equal to or exceed the basic minimum wage. M.G.L. chapter 151, section 7. The service rate will increase to \$3.35 on January 1, 2016, and to \$3.75 on January 1, 2017.

Agricultural employees may be paid \$8.00 per hour. M.G.L. chapter 151, section 2A. A higher rate may apply under federal law. For more information, contact the U.S. Department of Labor at (617) 624-6700 or visit www.dol.gov/whd.

PAYMENT OF WAGES

M.G.L. chapter 149, section 14B

Wages (payment for all hours worked, including time earned vacation pay, holiday pay, and definitely determined and due commissions) must be paid within the following time periods:

- If employed for five or six days in a calendar week, within five days of the end of the pay period during which the wages were earned.
 - If employed seven days in a calendar week, within seven days of the end of the pay period during which the wages were earned.
 - An employee who has worked for a period of less than five days (also known as a casual employee) within seven days of the end of the period.
- An employee who resigns his or her employment must be paid in full on the following regular pay day or, in the absence of a regular pay day, no later than the following Saturday. An employee who is involuntarily terminated from employment or laid off must be paid in full on the day of discharge.
- Employees who are paid on an hourly basis must be paid weekly or bi-weekly. Employers may not make agreements with employees to be paid in another manner.
- Employers must give each employee a pay statement setting forth the name of the employer, name of employee, date of check (including the day, month and year), number of hours worked during the pay period, hourly rate, and all deductions or increases made during the pay period. This statement must be provided with each payment of wages.

Deductions: No deduction, other than those required or allowed by law or specifically requested by an employee and for the employee's sole benefit, shall be made.

TIPS

M.G.L. chapter 149, section 22A

Tip pooling in which tips are distributed to any person not a wait staff, service employee or service bartender is prohibited.

Total proceeds of a tip or service charge contained in a bill must be retained only by wait staff employees, service employees or service bartenders in proportion to the service provided by those employees.

Under no circumstances may management employees or owners receive any portion of their employees' tips.

MEAL BREAKS

M.G.L. chapter 149, sections 100 and 101

Employees who work a period of more than six hours are entitled to a 30-minute meal break. Employees may be relieved of all duties during the meal break.

Compensation for the 30-minute meal break must be paid if the employee has voluntarily agreed to waive his or her meal break by (1) working through his or her meal break or (2) agreeing to remain on premises during the meal break.

This law does not apply to iron works, glass works, paper mills, letterpress establishments, print works, bleaching works or dyeing works. Exemptions may be granted for other continuous processes in factories, workshops or medicinal establishments or under other special circumstances.

TRAVEL TIME

85 CMR 2.03(4)

Ordinary travel between home and work is not compensable working time. However, if an employee is required to work at a fixed location or if, for the convenience of the employer, he or she is required to leave his or her regular workplace, such travel shall be compensated for all travel time in excess of his or her regular travel time between home and work. An employee required or directed to travel from one place to another after the beginning of his or her work day shall be compensated for all travel time.

REPORTING PAY

85 CMR 2.03(1)

When an employee who is scheduled to work three or more hours reports for duty at the time set by the employer, and that employee is not provided with the expected hours of work, the employee shall be paid for at least three hours on such day as no less than the basic minimum wage. This provision shall not apply to organizations granted status as charitable organizations under the Internal Revenue Code.

FAIR LABOR HOTLINES

Monday through Friday, 9:00 a.m. to 5:00 p.m.

Boston: (617) 727-3465

New Bedford: (508) 990-9700

Springfield: (413) 784-1240

Worcester: (508) 792-7600

Fair Labor Division • One Ashburton Place • Boston, MA 02108
(617) 727-2200 • (617) 727-4765 TTY

www.mass.gov/ago • www.laborlaydown.com • www.mass.gov/ago/youthemployment

Office of the Massachusetts Attorney General

CHILD LABOR

M.G.L. chapter 149, sections 56 through 105

Employment permits are required for minors under age 18. Employment permits must be issued for and maintained at the site where the minor is working. Employment permits are issued by the superintendent of schools in the city or town where the minor attends school or lives. For information on obtaining an employment permit, please contact the Department of Labor Standards at (617) 624-6975 and or visit www.mass.gov/dola.

14-15-Year-Old Minors

- 14-15-Year-Old minors may NOT be employed:
- during school hours EXCEPT as provided in approved work experience and career exploration programs;
 - between 7:00 p.m. and 7:00 a.m. EXCEPT from July 1 through Labor Day, when they may work until 9:00 p.m.;
 - more than 3 hours per day during school weeks, or more than 8 hours per day during weeks when school is not in session;
 - more than 18 hours per week EXCEPT in approved work experience and career exploration programs, in which case, they may work 23 hours per week;
 - more than 40 hours per week when school is not in session; more than 6 days per week.

**The Federal Fair Labor Standards Act, enforced by the U.S. Department of Labor, also restricts the employment of minors. This list combines the most restrictive of state and federal time and hour requirements.*

TIME AND HOUR RESTRICTIONS*

16-17-Year-Old Minors

- 16-17-Year-Old minors may NOT be employed between 10:00 p.m. and 6:00 a.m. EXCEPT:
- when an establishment stops serving customers at 10:00 p.m., the minor may work until 10:15 p.m.;
 - on nights not preceding a regularly scheduled school day they may work until 11:30 p.m. and
 - In restaurants and race tracks, they may work until 12:00 a.m. on nights not preceding a regularly scheduled school day.
- 16-17 year old minors may NOT be employed:
- more than 9 hours per day;
 - more than 48 hours per week;
 - more than 6 days per week.

HAZARDOUS OCCUPATION RESTRICTIONS**

Minors 14-15 years of age are prohibited from certain occupations, industries, and tasks. For example, 14-15 year old minors may not work in or around manufacturing facilities or factories, mechanical establishments where machinery is used, on construction sites, in garages or tunnels. Minors 16-17 years of age are prohibited from certain occupations, industries and tasks. For example, they may not drive a motor vehicle or forklift on the job or work 30 feet or more off the ground. All minors are prohibited from working any job requiring the possession or use of a firearm.

***This is not an exhaustive list. For a complete list of prohibited occupations for minors 14-15 and 16-17 years of age, please contact the Fair Labor Division of the Attorney General's Office at (617) 727-3465 or visit www.mass.gov/ago/youthemployment, or the U.S. Department of Labor at (617) 624-6700 or visit www.dol.gov.*

SUPERVISION REQUIREMENTS

After 8:00 p.m., all minors must have the direct and immediate supervision of an adult supervisor who is located in the workplace and is reasonably accessible to the minor, unless the minor works at a kiosk, cars or stand in the common area of an enclosed shopping mall that has security from 8:00 p.m. until the mall is closed to the public.

OVERTIME

M.G.L. chapter 151, section 1A

Employees must be paid at least one and one-half times their regular hourly rate of pay for all hours worked in excess of 40 per week. The overtime rate for employees who receive the service rate must be calculated based upon the basic minimum wage. Certain categories of employment and workplaces are exempt from the state overtime requirement, including:

- as a janitor or caretaker of residential property, who when furnished with living quarters is paid a wage of not less than \$30 per week
 - as a golf caddy, navigator or child actor or performer
 - as a bona fide executive, administrator, professional person or a qualified trainee for such position earning more than \$80 per week
 - as an outside salesman or outside buyer
 - as a learner, apprentice or handicapped person under a special license as provided in section nine
 - as a fisherman or as a person employed in the catching or taking of any kind of fish, shellfish or other aquatic forms of animal and vegetable life
 - as a switchboard operator in a public telephone exchange
 - as a driver or helper on a truck with respect to whom the Interstate Commerce Commission has power to establish qualifications and maximum hours of service
 - as a common carrier of passengers by motor-vehicle
- *Note that some of these occupations may not be exempt under Federal law.*
- in a business which is operated during a period or accumulated periods not in excess of 120 days in a year, and determined by the Director of the Department of Labor to be seasonal in nature
 - as a seaman
 - in a hotel, motel, motor court or like establishment
 - in a gasoline station
 - in a restaurant
 - as a garage man, which term shall not include a parking lot attendant
 - in a hospital, sanatorium, convalescent or nursing home, infirmary, rest home or charitable home for the aged
 - in a nonprofit school or college
 - in a summer camp operated by a nonprofit charitable corporation
 - as a laborer engaged in agriculture and farming on a farm
 - in an amusement park containing a permanent aggregation of amusement devices, games, shows, and other attractions operated during a period or accumulated periods not in excess of 150 days in any one year

EMPLOYEE'S RIGHT TO SUE

Employees have the right to bring private lawsuits against their employers on behalf of themselves and other similarly situated employees under the following wage and hour laws: M.G.L. chapter 149, sections 27, 27G, 27H, 33E, 52D, 148, 148A, 148B, 150, 150C, 152, 152A, 159C, 190 (Eff. 4/1/2015); and chapter 151, sections 1B, 19 and 20.

Employees who prevail in their lawsuits are entitled to back pay, triple damages, attorneys' fees and litigation costs.

For violations of chapter 149 and chapter 151, section 19, employees must first file a complaint with the Attorney General's Office (and wait 90 days or obtain permission from the Attorney General to proceed with a private lawsuit before the 90-day period has passed) before filing in court. Any lawsuit under these provisions must be filed in court within 3 years after the violation(s).

For violations of chapter 151, sections 1B and 20, employees do not need to file with the Attorney General's Office, but must file in court within 3 years after the violation(s).

INSPECTION OF PAYROLL RECORDS

M.G.L. chapter 151, section 15

Employees have a right to inspect their own payroll records at reasonable times and places. Such records must be kept for 3 years and must include a true and accurate record of the name, address and occupation of the employee, of the amount paid each pay period and of the daily and weekly hours worked by the employee.

SMALL NECESSITIES LEAVE ACT

M.G.L. chapter 149, section 52D

Certain employees are permitted to take a total of 24 hours of unpaid leave during any 12-month period in order to: (1) participate in school activities directly related to the educational advancement of a son or daughter of the employee; (2) accompany the son or daughter of the employee to routine medical or dental appointments; (3) accompany an elderly relative of the employee to routine medical or dental appointments or appointments for other professional services related to the elder's care. Employees are eligible for the 24 hours of leave if (1) their employer has 50 or more employees, (2) they have been employed for at least 12 months by the employer and (3) the employee has worked for at least 1,250 hours for the employer during the previous 12-month period. For more information, visit the Attorney General's Office website at www.mass.gov/ago.

NO RETALIATION

M.G.L. chapter 149, section 148A
M.G.L. chapter 151, section 19

No employee shall be penalized by an employer or by any way discriminated against because he or she has made a complaint or otherwise sought to enforce rights under the wage and hour provisions of chapters 149 and 151.

WORKPLACE NOTICE: This workplace notice is issued in accordance with the provisions of Massachusetts General Laws M.G.L. c. 151, s. 16 and the Code of Massachusetts Regulations 455 CMR 2.06(1), which require that employers post it in a conspicuous location.



STANDARD CONTRACT DOCUMENT CITY OF BOSTON

(FORM CM 10)

CONTRACT ID:

Contractor Legal Name: (and d/b/a):	City Department Name: Boston Police Department Department Head: <u>William B. Evans, Police Commissioner</u>
Contractor Address:	Mailing Address: Boston Police Department BRIC Unit <u>1 Schroeder Plaza, Boston, MA 02120</u>
Contractor Vendor ID:	Billing Address (if different): Same as above

ACCOUNT	FUND	DEPT ID	PROGRAM	CLASS	PROJECT	BUD REF	FUNCTION	AMOUNT
								\$
								\$
								\$
								\$
								\$

Contract Details

Description/Scope of Services: (Attach supporting documentation) The undersigned proposes to furnish the specified supplies or services and to perform all work required for acquiring technology and services that support the identification of threats within real-time open source and social media platforms for the Boston Police Department, in accordance with the terms of the contract specifications and all accompanying contract documents.

Begin Date: <u>12/19/16</u>	End Date: <u>12/18/17</u>
Rate: \$	Not to Exceed Amount: \$

(Attach details of all rates, units, and charges)

Contract Signatures

AUDITOR	CONTRACTOR	AWARDING AUTHORITY/OFFICIAL
APPROVED AS TO AVAILABILITY OF APPROPRIATION OR PURSUANT TO ARTICLE 12.2 OF THE GENERAL CONDITIONS IN THE AMOUNT OF \$	AGREES TO PROVIDE THE GOODS OR SERVICES AS INDICATED IN ACCORDANCE WITH THESE CONTRACT DOCUMENTS.	ATTACH APPROVED LETTER OF AWARD AND OTHER REQUIRED DOCUMENTS.
SIGNATURE	SIGNATURE	SIGNATURE
DATE	TITLE	DATE
DATE	DATE	

CITY OF BOSTON

STANDARD CONTRACT GENERAL CONDITIONS

ARTICLE 1 -- DEFINITION OF TERMS:

1.1 The following terms in these Contract Documents shall be construed as follows:

1.1.1 "City" shall mean the City of Boston, Massachusetts.

1.1.2 "Contract" and "Contract Documents" shall include, in the following hierarchy of document precedence, as applicable: the City's Standard Contract Document; these Standard Contract General Conditions; the Invitations for Bids, Requests for Proposals, or other solicitations; the Contractor's responses including Contractor Certifications and Applications, excluding any language stricken by City as unacceptable and including any negotiated statements of work contemplated by the solicitation; and Performance Bonds, which documents are incorporated herein by reference.

1.1.3 "Contractor" shall mean the individual, partnership, corporation or other entity to which this Contract is awarded.

1.1.4 "Official" shall mean the awarding authority/officer acting on behalf of the City in the execution of the Contract.

ARTICLE 2 -- PERFORMANCE:

2.1 The Contractor shall conform to all determinations and directions, in accordance with provisions of this Contract, of the Official concerning all questions which may arise relating to the performance of services under this Contract.

2.2 The Contractor shall, upon written request of the Official, remove from City premises and replace all individuals in the Contractor's employ whom the Official determines to be disorderly, careless or incompetent or to be employed in violation of the terms of this Contract.

2.3 City is entitled to ownership and possession of all deliverables purchased or developed with Contract funds. All work papers, reports, questionnaires and other written materials prepared or collected by the Contractor in the course of completing the work to be performed under this Contract shall at all times be the exclusive property of the City. The Contractor shall not use such materials for any purposes other than the purpose of this Contract without the prior written consent of the Official. All Contractor proprietary rights shall be detailed in the Contract Documents.

2.4 Prior to beginning performance under this Contract, Contractor must receive a Purchase Order from City.

ARTICLE 3 -- ACCEPTANCE OF GOODS OR SERVICES:

3.1 Performance under this Contract shall include services rendered, obligations due, costs incurred, goods and deliverables provided and accepted by City. The City shall have a reasonable opportunity to inspect all goods and deliverables, services performed by, and work product of the Contractor, and accept or reject such goods, deliverables, services, or work product.

ARTICLE 4 -- TIME:

4.1 It is understood and agreed that Contractor's performance shall be timely and meet or exceed industry standards for the performance required.

ARTICLE 5 -- COMPENSATION:

5.1 The Contractor may, in the absence of a payment schedule, periodically submit to the Official invoices, itemizing goods, services, labor and expenses for which compensation is due and requesting payment for goods received or services rendered by the Contractor during the period covered by the invoice.

5.2 Thereupon the Official shall estimate the value of goods or services accepted by the City in accordance with the specific terms and conditions of a Contract, and City shall pay to the Contractor such amount less sums retained under the provisions of Article 8 of these General Conditions.

5.3 The City shall pay in full and complete compensation for goods received and accepted and services performed and accepted under this Contract in an amount not to exceed the amount shown on the face of this Contract paid in accordance with the rate indicated or in accordance with a prescribed schedule. Acceptance by the Contractor of any payment or partial payment, without any written objection by the Contractor, shall in each instance operate as a release and discharge of the City from all claims, liabilities or other obligations relating to the performance of a Contract.

5.4 In the event that this Contract provides for reimbursement by the City to the Contractor for travel or other expenses, the Contractor shall submit such proposed expenses to the Official for approval prior to the incurrence of such expenses, unless the Contract specifically provides otherwise, and all travel reimbursement shall be consistent with the City's Travel Policies and Procedures.

5.5 The Contractor shall furnish such information, estimate or vouchers relating to the goods or services or to documentation of labor or expenses as may be requested by the Official.

ARTICLE 6 -- RELATIONSHIP WITH THE CITY

6.1 The Contractor is retained solely for the purposes of and to the extent set forth in this Contract. Contractor's relationship to the City during the term of this Contract shall be that of an independent Contractor. The Contractor shall have no capacity to involve the City in any contract nor to incur any liability on the part of the City. The Contractor, its agents or employees shall not be considered as having the status or pension rights of an employee; provided that the Contractor shall be considered an employee for the purpose of General Laws c. 268A (the Conflict of Interest Law). The City shall not be liable for any personal injury to or death of the Contractor, its agents or employees.

6.2 Unless all the terms and conditions for the delivery or provision of goods or services by the Contractor to the City specified by this Contract are expressly set forth in a writing incorporated herein by reference, such delivery of goods or services shall require written approval of or direction by the Official prior to the incurrence of any liability by the City. The City has no legal obligation to compensate a Contractor for performance that is not requested and is intentionally delivered by a Contractor outside the scope of a Contract.

6.3 All alterations or additions, material or otherwise, to the terms and conditions of this Contract must be in writing and signed by the Official and Contractor and filed with the City Auditor. The City's Standard Contract Document and Standard Contract General Conditions shall supersede any conflicting verbal or written agreements relating to the performance of a Contract, including contract forms, purchase orders, or invoices of the Contractor.

6.4 Forbearance or indulgence in any form or manner by a party shall not be construed as a waiver, nor in any way limit the legal or equitable remedies available to that party. No waiver by either party of any default or breach shall constitute a waiver of any subsequent default or breach.

ARTICLE 7 -- ASSUMPTION OF LOSS AND LIABILITY:

7.1 The Contractor shall pay and be exclusively responsible for all debts for labor and material contracted for by Contractor for the rental of any appliance or equipment hired by Contractor and/or for any expense incurred on account of services to be performed under this Contract.

7.2 The Contractor shall bear the risk of loss for any Contractor materials used for a Contract and for all goods and deliverables, until possession, ownership and full legal title to the goods and deliverables are transferred to and accepted by the City.

7.3 To the fullest extent permitted by law, the Contractor shall indemnify, hold harmless, and assume the defense of the City, its officers, agents or employees, with counsel acceptable to City, which acceptance shall not be unreasonably withheld, from all liabilities, suits, claims, losses, and costs or any other damages against them or any of them arising from any act or omission of the Contractor, its agents, officers, employees, or subcontractors in any way connected with performance under this Contract.

ARTICLE 8 -- REMEDIES OF THE CITY:

8.1 If the Contractor provides goods and/or services that do not comply with Contract specifications and requirements as reasonably determined by the Official, the Official may request that the Contractor furnish services or provide substitute goods at no additional cost to the City until approved by the Official. If the Contractor shall fail to provide satisfactory goods or services, the Official, in the alternative, may make any reasonable purchase or Contract to purchase goods or services in substitution for those due from the Contractor. The City may deduct the cost of any substitute Contract or nonperformance of services together with incidental and consequential damages from the Contract price and shall withhold such damages from sums due or to become due to the Contractor. The City otherwise retains all rights and remedies at law or in equity.

8.2 If the damages sustained by the City as determined by the Official exceed sums due or to become due, the Contractor shall pay the difference to the City upon demand.

8.3 The Contractor shall not be liable for any damages sustained by the City due to the Contractor's failure to furnish goods or services under the terms of this Contract if such failure is in fact caused by the occurrence of a contingency the nonoccurrence of which was a basic assumption under which this Contract was made, including but not necessarily limited to a state of war, act of enemies, embargoes, expropriation or labor strike or any unanticipated federal, state, or municipal governmental regulation or order, provided that the Contractor has notified the Official in writing of such cause as soon as practicable.

8.4 The City may terminate this Contract for cause if the Contractor has breached any material term or condition and has not corrected the breach within a reasonable period of time after written notice from the City identifying the breach. This Contract may be terminated at any time for the convenience of the City at the option of the Official by delivering or mailing to the Contractor at the Contractor's business address a written notice of termination setting forth the date, not less than seven (7) days after the date of such delivery or mailing, when such termination shall be effective. In the event of such termination for convenience, the Contractor shall be compensated for services rendered to the effective date of said termination in accordance with the rates of compensation specified in this Contract. The parties agree that if City erroneously, improperly or unjustifiably terminates for cause, such termination shall be deemed a termination for convenience, which shall be effective thirty (30) days after such notice of termination for cause is provided.

ARTICLE 9 -- REMEDIES OF CONTRACTOR:

9.1 If damages, other than loss on nonconforming services or on services not performed, are actually sustained by the Contractor due to any act or material omission for which the City is legally responsible, the City may allow a sum equal to the amount of such damages sustained by the Contractor as determined by the Official in writing, provided the Contractor shall have delivered to the Official a detailed written statement of such damages and cause thereof within thirty (30) days after the act or material omission by the City.

ARTICLE 10 -- PROHIBITION AGAINST ASSIGNMENT:

10.1 The Contractor shall not assign, delegate, subcontract or in any way transfer any interest in this Contract without prior written consent of the Official.

ARTICLE 11 -- COMPLIANCE WITH LAWS AND PUBLIC POLICY:

11.1 This Contract is made subject to all laws of the Commonwealth of Massachusetts. If the Contractor is a business, the Contractor certifies that it is listed under the Secretary of State's website as licensed to do business in Massachusetts, as required by law.

11.2 The Contractor shall provide, at its sole expense, all necessary licenses, permits or other authorizations required by the City, the Commonwealth of Massachusetts or any other governmental agency with proper jurisdiction.

11.3 The Contractor shall where applicable take out and maintain during the term of this Contract such Worker's Compensation insurance as may be reasonably necessary to protect the Contractor from claims under General Laws c. 152 (the Worker's Compensation Law). The Contractor shall at all times maintain professional, liability, and other appropriate insurance as required by the solicitation or as otherwise required by City, but in no event less than the amount and type of insurance coverage sufficient to cover the performance.

11.4 The Contractor agrees and shall require any subcontractor to agree not to discriminate in connection with the performance of work under the Contract against any employee or applicant for employment because of sex, race, color, sexual orientation, gender identity or expression, marital status, parental status, ex-offender status, prior psychiatric treatment, military status, religious creed, disability, national origin, ancestry, source of income, or age, unless based upon a legally permissible and bona fide occupational qualification. The Contractor agrees and shall require any subcontractor to agree to post in conspicuous places notices to be provided by the Massachusetts Commission Against Discrimination, setting forth provisions of the Fair Employment Practice Law of the Commonwealth.

11.5 The Contractor's attention is called to General Laws c. 268A (the Conflict of Interest Law). The Contractor shall not act in collusion with any City officer, agent, or employee, nor shall the Contractor make gifts regarding this Contract or any other matter in which the City has a direct and substantial interest.

11.6 The Contractor shall keep himself fully informed of all City Ordinances and Regulations, and State and Federal laws, which in any manner affect the work herein specified. The Contractor shall at all times observe and comply with said ordinances, regulations or laws, and shall defend, hold harmless, and indemnify the City, its officers, agents and employees against any claim or liability arising from or based on the violations of such ordinances, regulations or laws, caused by the negligent actions or omissions of the Contractor, its agents, or employees.

11.7 In furtherance of the Mayor's Executive Order "Minority and Women Business Enterprise Development" dated December 31, 1987 and the Ordinance entitled "Promoting Minority and Women Owned Business Enterprises in the City of Boston" (City of Boston, Chapter 1V, Section 4-4), it is understood and agreed by the Contractor, and the Contractor by the execution of this Contract so certifies, as follows: (1) That the Contractor shall actively solicit bids for the subcontracting of goods and services from certified minority and women businesses; (2) That in reviewing substantially equal proposals the Contractor shall give additional consideration to the award of subcontracts to certified minority and women bidders.

11.8 The Contractor certifies that neither it nor any of its subcontractors are currently debarred or suspended by the U.S. government, the Commonwealth of Massachusetts, or any of its subdivisions.

11.9 The Contractor certifies that neither it nor any of its subcontractors have been subject to a federal or state criminal or civil judgment, administrative citation, final administrative determination, order or debarment resulting from a violation of G.L. c149, c151, or the Fair Labor Standards Act within three (3) years prior to the date of the Contract; or certifies that it has provided copies of any and all of the above to the Official prior to the date of the Contract and

any required wage bond or insurance; and certifies that while the Contract is in effect, it will report any instance of the above to the Official within five (5) days of Contractor's receipt. The Contractor agrees and shall require any subcontractor to post in conspicuous places notices to be provided by the City, informing employees of the protections of applicable local, state, and federal law.

11.10 Contractor agrees that they shall fully with all state and federal laws and regulations regarding human trafficking and forced labor. Failure to do so will be considered a breach of this Contract.

ARTICLE 12 -- AVAILABLE APPROPRIATION:

12.1 This Contract and payments hereunder are subject to the availability of an appropriation therefor. Any oral or written representations, commitments, or assurances made by the Official or any other City representatives are not binding. Contractors should verify funding prior to beginning performance.

12.2 If the Contract is funded under a grant with the Federal Government, it is being executed without further appropriation pursuant to General Laws c. 44, s.53A.

12.3 When the amount of the City Auditor's certification of available funds is less than the face amount of the Contract, the City shall not be liable for any claims or requests for payment by the Contractor which would cause total claims or payments under this Contract to exceed the amount so certified.

12.4 Unless otherwise expressly provided in a writing incorporated herein by reference, the amount certified by the City Auditor as available funds under this Contract may be increased or decreased by the Official with the written approval of such change by the City Auditor. In the event of any decrease in the amount certified, the Contractor shall be compensated for services rendered to the effective date of such reduction, in accordance with the rates of compensation specified in this Contract.

ARTICLE 13 -- RELEASE OF CITY ON FINAL PAYMENT:

13.1 Acceptance by the Contractor of payment from the City for final services under this Contract shall be deemed to release forever the City from all claims and liabilities, except those which the Contractor notifies the Official in writing within six (6) months after such payment.

ARTICLE 14 -- PUBLIC RECORDS AND ACCESS

14.1 The Contractor shall provide full access to records related to performance and compliance to the City for seven (7) years beginning on the first day after the final payment under this Contract or such longer period necessary for the resolution of any litigation, claim, negotiation, audit or other inquiry involving this Contract. Access to view Contractor records related to any breach or allegation of fraud, waste and/or abuse may not be denied and Contractor cannot claim confidentiality or trade secret protections solely for viewing but not retaining documents. Routine Contract performance compliance reports or documents related to any alleged breach or allegation of non-compliance, fraud, waste, abuse or collusion may be provided electronically and shall be provided at Contractor's own expense. Reasonable costs for copies of non-routine Contract related records shall not exceed the rates for public records under 950 C.M.R. 32.00.

ARTICLE 15 -- STATE TAXATION CERTIFICATION:

15.1 Pursuant to M.G.L. c. 62C, s. 49A, the Contractor certifies under penalties of perjury, that to the best of Contractor's knowledge and belief, Contractor has complied with all laws of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting of child support. (NOTE: The Taxpayer Identification Number will be furnished to the Massachusetts Department of Revenue to determine compliance with the above-referenced law).

ARTICLE 16 -- MONIES OWED TO THE CITY:

16.1 Pursuant to M.G.L. c. 60, s. 93, the Contractor agrees that the Collector/Treasurer of the City of Boston may withhold from amounts owing and payable to the Contractor under this Contract any sums owed to any department or agency of the City of Boston which remain wholly or partially unpaid. This shall include but not be limited to unpaid taxes and assessments, police details, and any other fees and charges until such sums owed have been paid in full, and the Collector/Treasurer may apply any amount owing and payable to the Contractor to satisfy any monies owed to the City.

ARTICLE 17 -- BID COLLUSION:

17.1 The Contractor certifies under penalties of perjury that his/her bid or proposal has been made and submitted in good faith and without collusion, fraud, or unfair trade practice with any other person. As used in this article, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity or group of individuals. Any actions to avoid or frustrate fair and open competition are prohibited by law, and shall be grounds for rejection or disqualification of a Response or termination of this Contract.

ARTICLE 18 -- FORUM AND CHOICE OF LAW:

18.1 Any actions arising out of this Contract shall be governed by the laws of Massachusetts, and shall be brought and maintained in a State or federal court in Boston, Massachusetts which shall have exclusive jurisdiction thereof.

Approved as to form by Corporation Counsel March 2016

From: Jordan Liss [jordan.liss@geofeedia.com]
Sent: Thursday, September 29, 2016 7:46 AM
To: Jenny Prosser
CC: Jon Newman
Subject: Re: Geofeedia Bid for Real-Time Open-Source Social Media Platform

No problem. We will reach out again on Monday. Have a great weekend!

On Thu, Sep 29, 2016 at 7:30 AM, Jenny Prosser <jenny.prosser@pd.boston.gov> wrote:
This bid is not available until 10/3/16

Jenny Prosser
Contract Supervisor
Boston Police Headquarters
1 Schroeder Plaza, Boston, MA 02120
[617 343-4428](tel:6173434428)

On Wed, Sep 28, 2016 at 9:26 AM, Jordan Liss <jordan.liss@geofeedia.com> wrote:
Ms. Prosser,

Hope all is well with you. I just called your number and spoke to one of your colleagues. Geofeedia would greatly appreciate the opportunity to submit a bid for the [recently released RFP](#).

Geofeedia is the leading location-based social media monitoring, analysis and intelligence platform used numerous agencies throughout Boston.

Can you please provide me with the next steps and confirm that Geofeedia can participate in the bid? Thank you very much in advance! We greatly look forward to the opportunity.

Best,
Jordan

--
Jordan Liss

(o) [312.675.4450](tel:312.675.4450)
(c) [224.619.3200](tel:224.619.3200)
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

--
Jordan Liss

(o) 312.675.4450
(c) 224.619.3200
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

From: Zeke Frait [zeke.frait@geofeedia.com]
Sent: Wednesday, October 28, 2015 11:46 AM
To: daleyj.bpd@cityofboston.gov
Subject: Geofeedia / BDP - from Data and Civil Rights conference

Deputy Superintendent Daley,

It was great to meet you and chat yesterday at the conference. It was a very interesting discussion and I hope that the group was able to move past their presumptions of police and law enforcement in the afternoon session and move towards more collaboration.

As you may recall, I'm the Director of Government Programs at Geofeedia, which means I oversee all of our public sector engagements, with a focus on some strategic accounts. As we were in the Social Media breakout discussion yesterday and our follow-up conversation after, I wanted to continue to chat with you about your use of social media within BPD. The BRIC has been a very successful customer of ours, and I will actually be out there with our CRO sometime the week of November 16th for an onsite visit.

Do you have some time this week to chat a bit further, and maybe we'll set up a time for me to stop by when I'm in Boston?

Best,
Zeke

--

[Redacted]

Zeke Frait
Director, Government Programs
Geofeedia, Inc. | geofeedia.com
[O: 312.767.9377](tel:312.767.9377) [C: 847.910.9895](tel:847.910.9895)
444 N Wells St., Suite 502
Chicago, IL 60654

[Redacted]

From: Geofeedia [updates@geofeedia.com]
Sent: Friday, February 26, 2016 10:19 AM
To: daleyj.bpd@cityofboston.gov
Subject: Geofeedia Reconnect?

Hi John,

It has been a while since we last connected with Boston Police Department and I'm reaching out to update you on the latest with Geofeedia. It has been a busy 2016 for the company so far!

- We added [NEW features](#) to the Geofeedia platform on January 27th to help Boston Police Department predict, analyze, and act on location-based social intelligence.
- We announced on February 3rd that [we raised \\$17M](#) that will be put into enhancing the Geofeedia platform.
- We kicked off our City Tour Event Series on February 18 bringing location-based intelligence education on the road. Let me know if are interesting in participating in your area.
- Would your team benefit from using Geofeedia on the go? We recently updated the Geofeedia Mobile Apps for [iOS](#) and [Android](#) to empower your teams in the field.

It would be great to reconnect on your interest in location-based intelligence. Are you available to chat next week?

Thanks,

[JonNewman](#)

Jon Newman

Director, Law Enforcement

Geofeedia - 444 N Wells St., Suite 502 Chicago, IL
Click [here](#) to manage your email settings.

From: John Daley [john.daley@pd.boston.gov]
Sent: Tuesday, November 24, 2015 12:40 PM
To: Zeke Fraint
Subject: Re: Geofeedia / BDP - from Data and Civil Rights conference

Hello Zeke,

Let me know when you are going to visit the BRIC and I'll try to stop by.

Cheers,

John J. Daley
Deputy Superintendent
Boston Police Department
[617-594-9369](tel:617-594-9369)
@deputydaley

----- Forwarded message -----

From: Zeke Fraint <zeke.fraint@geofeedia.com>
Date: Wed, Nov 18, 2015 at 4:43 PM
Subject: Re: Geofeedia / BDP - from Data and Civil Rights conference
To: John Daley <john.daley@pd.boston.gov>

Hi Superintendent Daley,

How are you? I hope all is well.

Looks like we'll be out East the week after Thanksgiving, the week of November 30th. Not sure if we are starting in DC and moving north, or in Boston and heading south. Once I know, I'll let you know as well. I think it would be good to discuss how you use social media, what tools you utilize, what you are looking to do, etc. As you know, with what happened recently in Paris, it is becoming increasingly necessary to monitor and analyze. We will also be stopping by the Boston Regional Intelligence Center, who use us daily.

Let me know what you think.

Best,
Zeke

On Mon, Nov 2, 2015 at 8:19 AM, John Daley <john.daley@pd.boston.gov> wrote:

Hi Zeke,

Good to meet you too. Let me know when you are coming to BPD and we can grab a coffee.

John J. Daley
Deputy Superintendent
Boston Police Department
[617-594-9369](tel:617-594-9369)
@deputydaley

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Zeke

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[Redacted]

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444 N Wells St., Suite 502
Chicago, IL 60654

[Redacted]

From: Zeke Frint [zeke.frint@geofeedia.com]
Sent: Monday, November 30, 2015 11:41 AM
To: John Daley
Subject: Re: Geofeedia / BDP - from Data and Civil Rights conference

That's what I thought. Thanks!

I'll be in touch.

On Mon, Nov 30, 2015 at 10:15 AM, John Daley <john.daley@pd.boston.gov> wrote:
They are part of BPD and in the same facility.

John J. Daley
Deputy Superintendent
Boston Police Department
[617-594-9369](tel:617-594-9369)
[@deputydaley](https://twitter.com/deputydaley)

On Mon, Nov 30, 2015 at 10:06 AM, Zeke Frint <zeke.frint@geofeedia.com> wrote:
Superintendent Daley,

Thanks for your note. We are putting our trip out east together, so I will definitely let you know when we are in Boston.

Forgive my naiveté - is the BRIC co-located with the BPD or actually part of the BPD?

Hope you had a nice holiday weekend,
Zeke

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Subject: Re: Geofeedia / BDP - from Data and Civil Rights conference
To: John Daley <john.daley@pd.boston.gov>

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[Redacted]

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444 N Wells St., Suite 502
Chicago, IL 60654

[Redacted]

From: Zeke Frint [zeke.frint@geofeedia.com]
Sent: Wednesday, November 18, 2015 4:44 PM
To: John Daley
Subject: Re: Geofeedia / BDP - from Data and Civil Rights conference

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Chicago, IL 60654

[Redacted]

From: Zeke Frait [zeke.frait@geofeedia.com]
Sent: Monday, November 30, 2015 10:07 AM
To: John Daley
Subject: Re: Geofeedia / BDP - from Data and Civil Rights conference

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Zeke Frait
Director, Government Programs
Geofeedia, Inc. | geofeedia.com
O: [312.767.9377](tel:312.767.9377) C: [847.910.9895](tel:847.910.9895)
444 N Wells St., Suite 502
Chicago, IL 60654

[Redacted]

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[Redacted]

Zeke Frait

Director, Government Programs

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O: [312.767.9377](tel:312.767.9377) C: [847.910.9895](tel:847.910.9895)

444 N Wells St., Suite 502

Chicago, IL 60654

[Redacted]

[Redacted]

From: John Daley [john.daley@pd.boston.gov]
Sent: Monday, November 30, 2015 11:16 AM
To: Zeke Fraint
Subject: Re: Geofeedia / BDP - from Data and Civil Rights conference

They are part of BPD and in the same facility.

John J. Daley
Deputy Superintendent
Boston Police Department
617-594-9369
@deputydaley

On Mon, Nov 30, 2015 at 10:06 AM, Zeke Fraint <zeke.fraint@geofeedia.com> wrote:
Superintendent Daley,

Thanks for your note. We are putting our trip out east together, so I will definitely let you know when we are in Boston.

Forgive my naiveté - is the BRIC co-located with the BPD or actually part of the BPD?

Hope you had a nice holiday weekend,
Zeke

On Tue, Nov 24, 2015 at 11:40 AM, John Daley <john.daley@pd.boston.gov> wrote:
Hello Zeke,

Let me know when you are going to visit the BRIC and I'll try to stop by.

Cheers,

John J. Daley
Deputy Superintendent
Boston Police Department
[617-594-9369](tel:617-594-9369)
@deputydaley

----- Forwarded message -----

From: Zeke Fraint <zeke.fraint@geofeedia.com>
Date: Wed, Nov 18, 2015 at 4:43 PM
Subject: Re: Geofeedia / BDP - from Data and Civil Rights conference
To: John Daley <john.daley@pd.boston.gov>

Hi Superintendent Daley,

How are you? I hope all is well.

Looks like we'll be out East the week after Thanksgiving, the week of November 30th. Not sure if we are staying in DC and moving north, or in Boston and heading south. Once I know, I'll let you know as well. I think it would be good to discuss how you use social media, what tools you utilize, what you are looking to do, etc. As you know, with what happened recently in Paris, it is becoming increasingly necessary to monitor and analyze. We will also be stopping by the Boston Regional Intelligence Center, who use us daily.

Let me know what you think.

Best,
Zeke

On Mon, Nov 2, 2015 at 8:19 AM, John Daley <john.daley@pd.boston.gov> wrote:

Hi Zeke,

Good to meet you too. Let me know when you are coming to BPD and we can grab a coffee.

John J. Daley
Deputy Superintendent
Boston Police Department
[617-594-9369](tel:617-594-9369)
[@deputydaley](https://twitter.com/deputydaley)

On Wed, Oct 28, 2015 at 12:46 PM, Zeke Frint <zeke.frint@geofeedia.com> wrote:

Deputy Superintendent Daley,

It was great to meet you and chat yesterday at the conference. It was a very interesting discussion and I hope that the group was able to move past their presumptions of police and law enforcement in the afternoon session and move towards more collaboration.

As you may recall, I'm the Director of Government Programs at Geofeedia, which means I oversee all of our public sector engagements, with a focus on some strategic accounts. As we were in the Social Media breakout discussion yesterday and our follow-up conversation after, I wanted to continue to chat with you about your use of social media within BPD. The BRIC has been a very successful customer of ours, and I will actually be out there with our CRO sometime the week of November 16th for an onsite visit.

Do you have some time this week to chat a bit further, and maybe we'll set up a time for me to stop by when I'm in Boston?

Best,
Zeke

--

[Redacted]

Zeke Frint
Director, Government Programs
Geofeedia, Inc. | geofeedia.com
O: [312.767.9377](tel:312.767.9377) **C:** [847.910.9895](tel:847.910.9895)
444 N Wells St., Suite 502
Chicago, IL 60654

[Redacted]
[Redacted]

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[Redacted]

Zeke Frait
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Chicago, IL 60654

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Zeke Frait
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O: [312.767.9377](tel:312.767.9377) C: [847.910.9895](tel:847.910.9895)
444 N Wells St., Suite 502
Chicago, IL 60654

From: John Daley [john.daley@pd.boston.gov]
Sent: Monday, November 02, 2015 9:19 AM
To: Zeke Frait
Subject: Re: Geofeedia / BDP - from Data and Civil Rights conference

Hi Zeke,

Good to meet you too. Let me know when you are coming to BPD and we can grab a coffee.

John J. Daley
Deputy Superintendent
Boston Police Department
617-594-9369
@deputydaley

On Wed, Oct 28, 2015 at 12:46 PM, Zeke Frait <zeke.frait@geofeedia.com> wrote:
Deputy Superintendent Daley,

It was great to meet you and chat yesterday at the conference. It was a very interesting discussion and I hope that the group was able to move past their presumptions of police and law enforcement in the afternoon session and move towards more collaboration.

As you may recall, I'm the Director of Government Programs at Geofeedia, which means I oversee all of our public sector engagements, with a focus on some strategic accounts. As we were in the Social Media breakout discussion yesterday and our follow-up conversation after, I wanted to continue to chat with you about your use of social media within BPD. The BRIC has been a very successful customer of ours, and I will actually be out there with our CRO sometime the week of November 16th for an onsite visit.

Do you have some time this week to chat a bit further, and maybe we'll set up a time for me to stop by when I'm in Boston?

Best,
Zeke

--

Zeke Frait
Director, Government Programs
Geofeedia, Inc. | geofeedia.com
O: [312.767.9377](tel:312.767.9377) **C:** [847.910.9895](tel:847.910.9895)
444 N Wells St., Suite 502
Chicago, IL 60654

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:41 PM
To: john.riley@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=john.riley%40pd.boston.gov&key=XnfRb%2F721SnvY5vqAtDg%2BFxv7maXVLutE3Eyx%2FTqy%2FA%3D>

From: Al Meger [al.meger@geofeedia.com]
Sent: Tuesday, October 21, 2014 1:05 PM
To: dahlbeckj.bpd@cityofboston.gov
Subject: My new role at Geofeedia

Hi Joseph,

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback!
<http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

This email was sent from: Geofeedia, located at 101 North Wacker Drive, Suite 2008, Chicago, IL 60606. [Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

□

From: Al Meger [al.meger@geofeedia.hi.ms]
Sent: Thursday, November 20, 2014 10:19 AM
To: dahlbeckj.bpd@cityofboston.gov
Subject: RE: My new role at Geofeedia

Hi again Joseph,

I wanted to follow up on the note I sent the other week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

I'd be happy to arrange a quick demo and free trial for further evaluation and consideration. Please let me know if that's something that would interest you, and I appreciate your time.

Regards,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

Hello

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback! <http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Al Meger [al.meger@geofeedia.hi.ms]
Sent: Monday, December 08, 2014 10:51 AM
To: dahlbeckj.bpd@cityofboston.gov
Subject: RE: My new role at Geofeedia

Hi Joseph,

I hope that your Thanksgiving break was enjoyable and relaxing. I really enjoyed down time with my family.

I wanted to follow up one last time before the Holidays to see if you received my previous messages about demoing Geofeedia. I want to respect your time so I won't continue to fill your inbox.

If I do not hear back from you, I would like to wish you and your family a Merry Christmas and a Happy New Year!

Thank you again for your time,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

On Thu 20, 2014 at 3:18 PM, Joseph Dahlbeck <dahlbeckj.bpd@cityofboston.gov> wrote:

Hi again Joseph,

I wanted to follow up on the note I sent the other week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

I'd be happy to arrange a quick demo and free trial for further evaluation and consideration. Please let me know if that's something that would interest you, and I appreciate your time.

Regards,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

Hello

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-

conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback! <http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Emily Clust [emily.clust@geofeedia.com]
Sent: Wednesday, August 05, 2015 9:32 AM
To: Keith Kaplan
Subject: Drug Dealing on Social Media
Attachments: Boston Drug2.png; Boston Drug1.png

Det. Kaplan,

I came across more drug use and possible dealing in Boston that I wanted to bring to your attention. Again, I'd really love to hear from you and see if we could give your unit a brief demonstration and trial of the platform so you could try it yourselves. If you'd like to connect me with your commander, that would work too.

Respectfully,

--

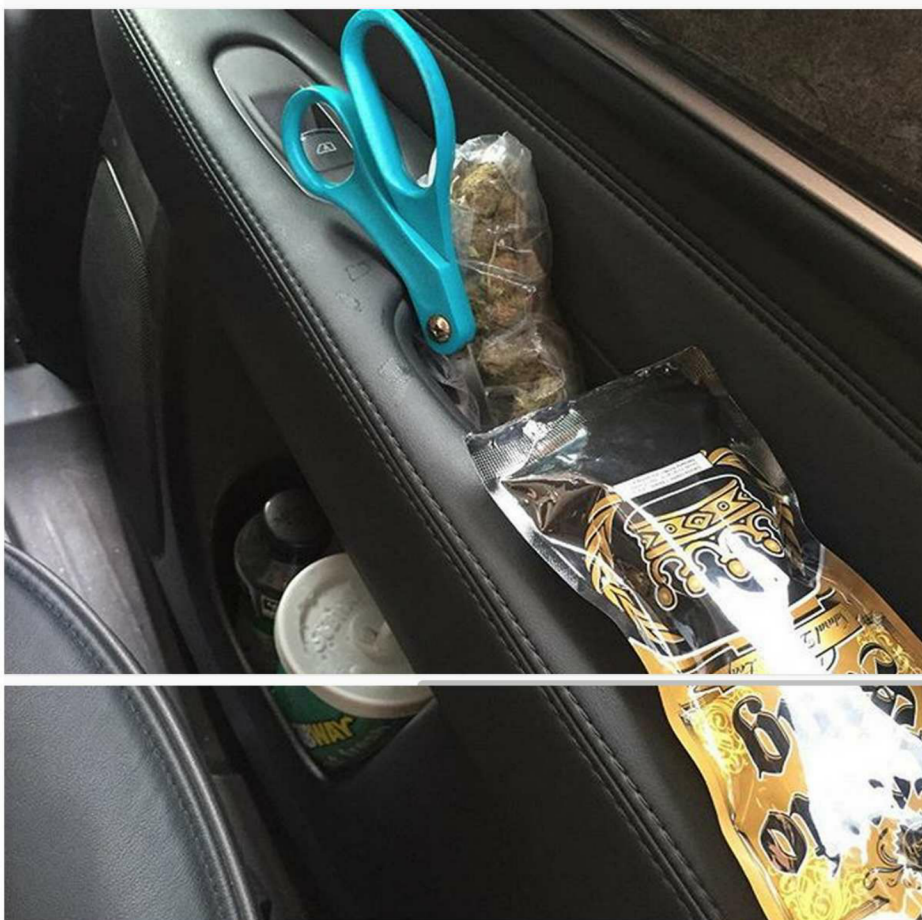
Emily Clust
Strategic Law Enforcement Representative
Geofeedia, Inc. | geofeedia.com
O: [\(317\) 550-2474](tel:3175502474)
M: (219) 210-1418
55 Monument Circle, Suite 710
Indianapolis, IN 46220

Trip ??? 🤔🤔 #loudrd #weed #marihuana #ganja #mariguana #420 #4.20 #high #smokeweed #loveweed #stoner #Haze #loud #kush #purplekush #orangekush #lemonkush #Sour #sourOg

[Translate](#) [Edit Collections](#)



[Redacted]
7/30/15 5:20 PM (ET)



[Google Maps](#) [Street View](#)

Location: [Redacted]
Address: [Redacted]

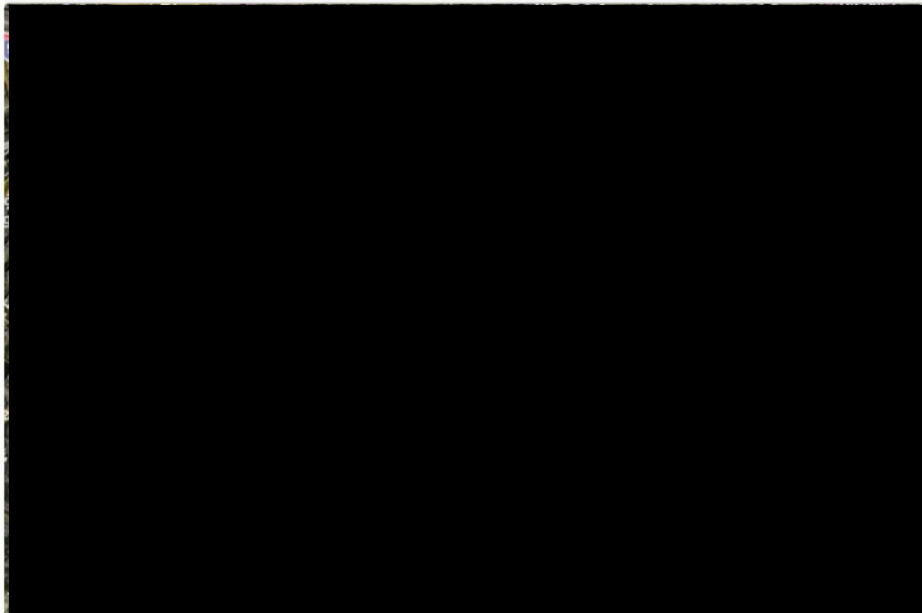
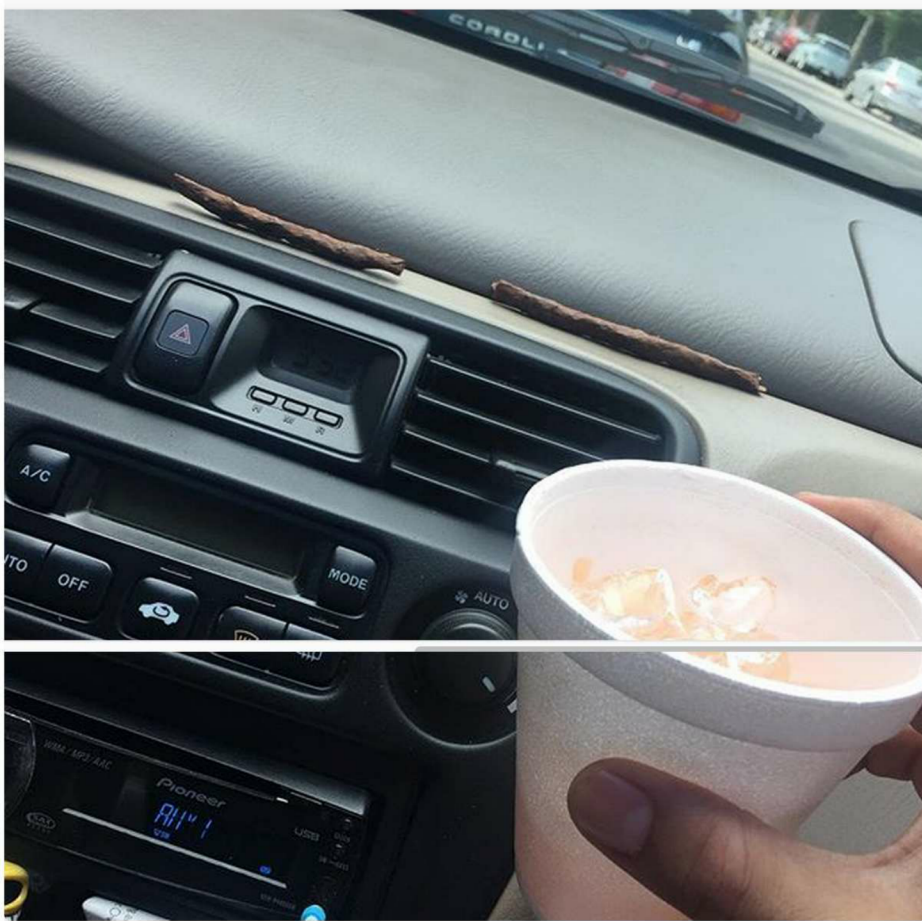
Search Nearby: [<100 meters](#) [<200 meters](#) [<1 kilometer](#) [<2 kilometers](#) [<5 kilometers](#)

Mary james with Codeine crazy 🍷👿 #loudrd #weed #marihuana #ganja #mariguana #420 #4.20 #high #smokeweed #loveweed #stoner #Haze #loud #kush #purpplekush #orangekush #lemonkush #Sour #sourOg

[Translate](#) [Edit Collections](#)



[Redacted] 8/4/15 6:01 PM (ET)



[Google Maps](#) [Street View](#) Location: [Redacted]

Search Nearby: [<100 meters](#) [<200 meters](#) [<1 kilometer](#) [<2 kilometers](#) [<5 kilometers](#)

From: Emily Clust [emily.clust@geofeedia.com]
Sent: Monday, June 08, 2015 12:07 PM
To: keith.kaplan@pd.boston.gov
Subject: Follow Up

Detective Kaplan,

I hope you had a great weekend. I wanted to follow up after my email last week. I'm hoping maybe we can set a time to discuss your thoughts on the posts that I sent, and get some time to show you how our platform works?

We would love to give your team a demo of our platform and talk about how other large agencies rely on Geofeedia.

Let me know if you have five minutes this afternoon to catch up.

Respectfully,

--

Emily Clust
Business Development Representative
Geofeedia, Inc. | geofeedia.com
O: [\(317\) 550-2474](tel:3175502474)
M: (219) 210-1418
55 Monument Circle, Suite 710
Indianapolis, IN 46220

From: Emily Clust [emily.clust@geofeedia.com]
Sent: Wednesday, June 10, 2015 12:55 PM
To: Keith Kaplan
Subject: Follow Up

Detective Kaplan,

I wanted to reach out and see if we can find a few moments to chat this week and see what your thoughts were on the content that I sent over? I'd love to set a time to give your team a demo of our platform and even discuss getting you guys a short term free trial to check it out. Let me know when you have some time.

Best,

--

Emily Clust
Business Development Representative
Geofeedia, Inc. | geofeedia.com
O: [\(317\) 550-2474](tel:3175502474)
M: (219) 210-1418
55 Monument Circle, Suite 710
Indianapolis, IN 46220

From: Emily Clust [emily.clust@geofeedia.com]
Sent: Friday, June 05, 2015 1:25 PM
To: keith.kaplan@pd.boston.gov
Subject: Illegal Activity on Social Media
Attachments: Boston Post1.png; Boston2.png

Detective,

Thanks for taking my call. As I mentioned I'm the strategic law enforcement rep for Geofeedia, a location based social intelligence platform. We work with over 300 law enforcement agencies across the country including the BRIC.

I am attaching the post that I found today, and an additional post that features the user's face for your reference. It appears he's bragging about how easy it is to deal drugs. This is just one example of the type of content that our platform finds every day, and I'm sure you and your team would have even more success using it than I can in a few moments doing a general search.

I will plan to follow up with you next week to get some feedback, and I'd love to set a time to show you and your unit a demonstration of how our platform works. Narcotics units across the country rely on us for investigations, and I think you'll understand why pretty quickly.

In the interim if you have any questions please let me know.

--

Emily Clust
Business Development Representative
Geofeedia, Inc. | geofeedia.com
O: [\(317\) 550-2474](tel:3175502474)
M: (219) 210-1418
55 Monument Circle, Suite 710
Indianapolis, IN 46220

Shit too easy 😏 #MEG SHIT

Translate

- ...
- ✉
- 📶
- 🐦
- f
- 📌 *Pin it*
- storify

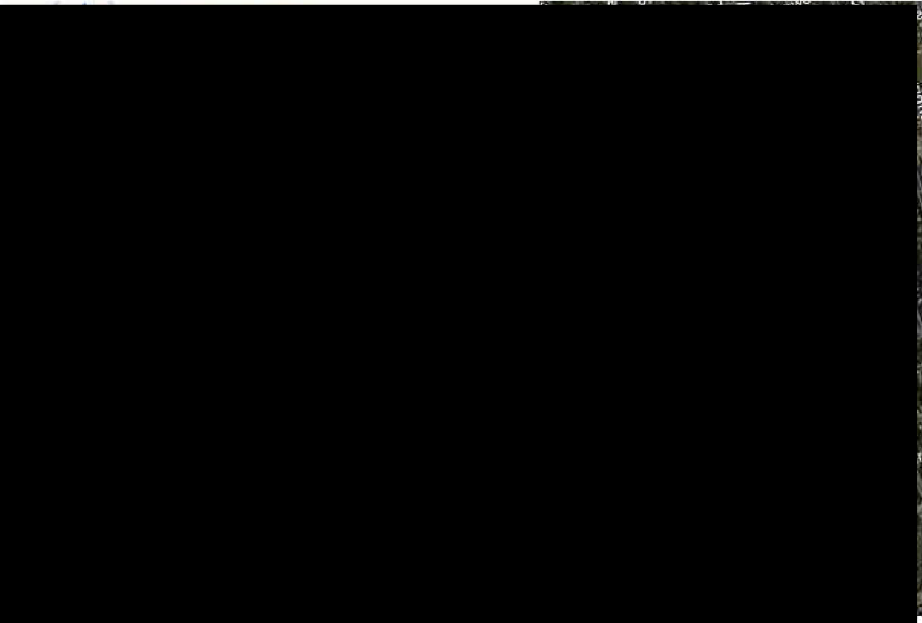


original published May 29 10:34 AM, by [redacted] via Instagram

Address Details: [redacted]

[Google Maps](#) [Street View](#)

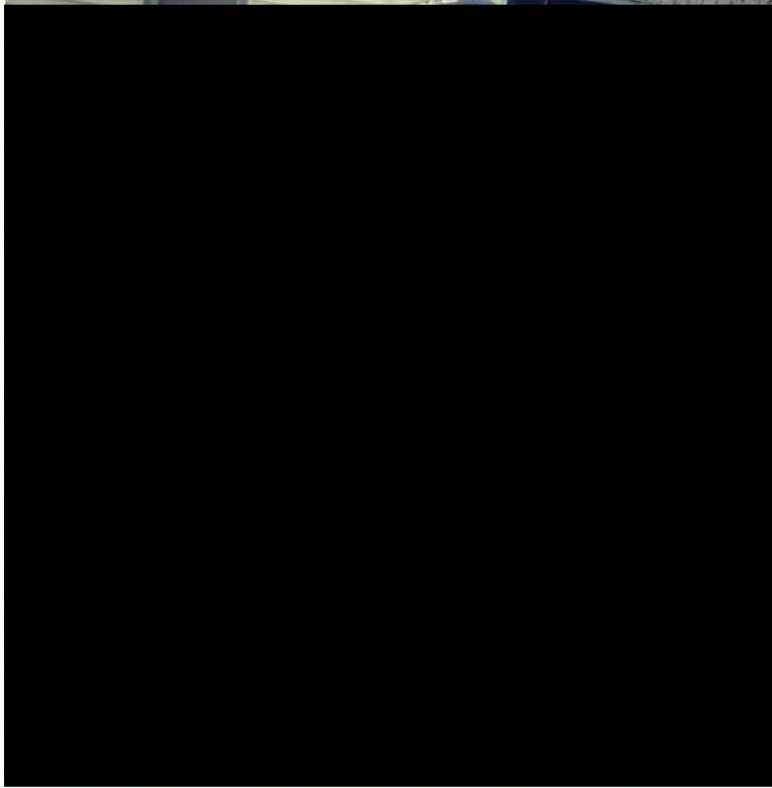
more nearby: [<100 meters](#) [<300 meters](#) [<1 kilometer](#) [<3 kilometers](#) [<5 kilometers](#)



Tooka got me on my zombie. 🧟🔥👊

Translate

⋮ | ✉ | 🍷 | 🐦 | 📘 | *Pinterest* | storify



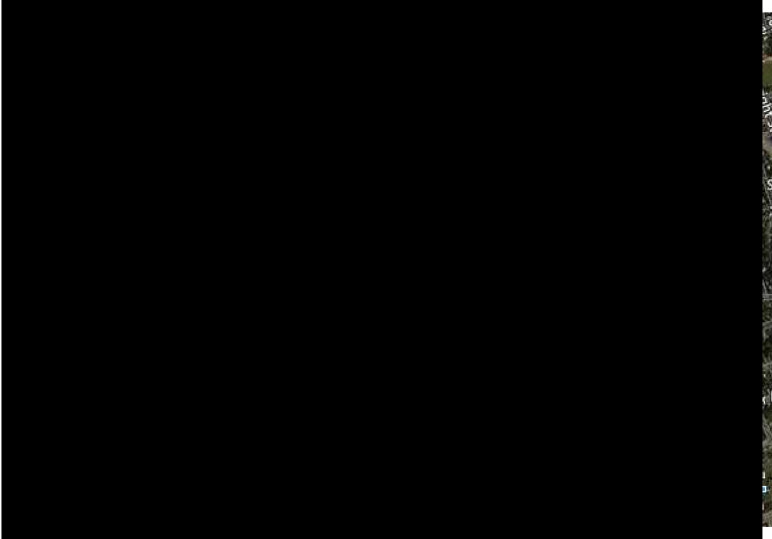
original published 2 hours ago at 11:32 AM, by [redacted] via Instagram

Address Details: [redacted]

Google Maps

Street View

more nearby: <100 meters <300 meters <1 kilometer <3 kilometers <5 kilometers



Include in a Collection

new collection name, then enter

My Collections

- Baltimore Protest 4.23.15
- Garland Tx Shooting
- Hutchinson KS
- Milwaukee Sheriff's
- Rochelle Il Tornado 4-9-15
- test collection

Shared Collections

- #FightFor15
- #whip
- 2014-Go Inbound Marketing
- 2015 Masters Gold Tournament:...
- 2015 Oscars
- 2nd ave & 7th st.
- 360 Test
- 4/8 Tomados near Cincinnati
- Abbott 2
- AC story NY
- Activision Blizzard
- Adam
- Adamsville PD
- ADF 3.3.3
- ADF 3.3.6
- AEG
- Aerojet Rocketdyne
- AgencyClient1234
- Agilent
- AHDTF demo
- Airport Security Collection
- Alabama Fusion
- Albuquerque RTCC
- AllianzTest
- Ally Brettnacher's Favorite Places
- Alpharetta Saved Images
- Altamonte Springs
- Altamonte Springs
- Altamonte Springs
- Altamonte Springs, Florida
- AmFin
- Amgen ATO
- Anderson Count, TN
- Andy's Favorite Places

From: Emily Clust [emily.clust@geofeedia.com]
Sent: Thursday, August 13, 2015 8:49 AM
To: Keith Kaplan
Subject: More Content in Boston
Attachments: BPD.png

Keith,

Just wanted to send over a post I came across this morning- there are a number of posts coming from this address with the person using prescription drugs and marijuana. Thought I'd share it with you for whatever its worth.

Best,

--

Emily Clust
Strategic Law Enforcement Representative
Geofeedia, Inc. | geofeedia.com
O: [\(317\) 550-2474](tel:3175502474)
M: (219) 210-1418
55 Monument Circle, Suite 710
Indianapolis, IN 46220

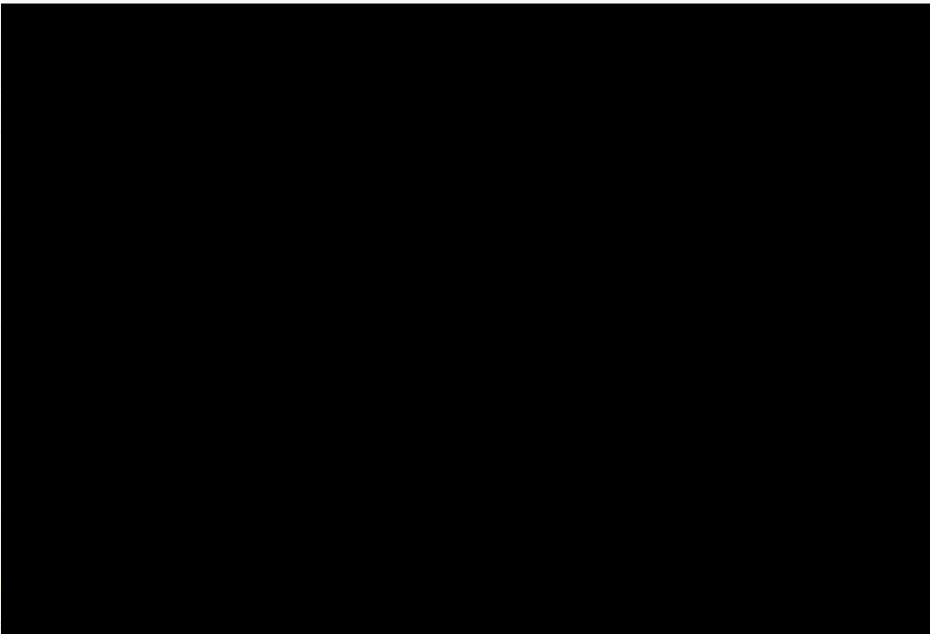
Woods and codeine #schweppesgang #eastcoastroast #420 #highlife #drugporn #babyfood #poup #drank #muddy #wcw #hightimes #sipslow #fastmoney

Translate

Edit Collections



8/12/15 3:52 PM (ET)



Google Maps

Street View

Location:

Address:

Search Nearby: >100 meters >300 meters >1 kilometer >3 kilometers >5 kilometers

From: Emily Clust [emily.clust@geofeedia.com]
Sent: Wednesday, August 05, 2015 9:50 AM
To: Keith Kaplan
Subject: Re: Drug Dealing on Social Media

Keith,

Not a problem, of course its disappointing that you weren't able to locate the activity that I found in the platform there in Boston. I'd still love to show your unit the platform if that's something you might be interested in, we can set a time in the next few weeks... Let me know.

Best,
Em

On Wed, Aug 5, 2015 at 10:42 AM, Keith Kaplan <keith.kaplan@pd.boston.gov> wrote:

We conducted an investigation into the possible address an were unable to locate the characteristics of drug dealing/using. I will continue to monitor the location. Thank you for the Intel.

Sent from my iPhone

> On Aug 5, 2015, at 10:31 AM, Emily Clust <emily.clust@geofeedia.com> wrote:

>

> Det. Kaplan,

> I came across more drug use and possible dealing in Boston that I wanted

> to bring to your attention. Again, I'd really love to hear from you and see

> if we could give your unit a brief demonstration and trial of the platform

> so you could try it yourselves. If you'd like to connect me with your

> commander, that would work too.

>

> Respectfully,

>

> --

>

>

> Emily Clust

> Strategic Law Enforcement Representative

> Geofeedia, Inc. | [*geofeedia.com](http://geofeedia.com)

> <[http://geofeedia.com/?](http://geofeedia.com/?utm_source=team_sig&utm_medium=email&utm_campaign=email_sigs)

[utm_source=team_sig&utm_medium=email&utm_campaign=email_sigs](http://geofeedia.com/?utm_source=team_sig&utm_medium=email&utm_campaign=email_sigs)>*

> O: (317) 550-2474 <28317%29%20506-1708>

> M: (219) 210-1418

> 55 Monument Circle, Suite 710

> Indianapolis, IN 46220

>

> [image: Latest News + Events]

>

> <http://t.sidekickopen06.com/e1t/c/5/f18dQhb0S7IC8dDMPbW2n0x6l2B9nMJW7t5XZs3LjyBMVcVW3x7dSGwWW8r4TLx56dy_2f61ChqW02?t=https%3A%2F%2Fapp.sigstr.com%2Fuc%2F55130d703836300bdd4b0200&si=5603800293834752&pi=e9c1cfd8-af27-4294-ffb3-05da71602da8>

> <Boston Drug2.png>

> <Boston Drug1.png>

--

Emily Clust
Strategic Law Enforcement Representative
Geofeedia, Inc. | geofeedia.com
O: (317) 550-2474
M: (219) 210-1418
55 Monument Circle, Suite 710
Indianapolis, IN 46220

From: Emily Clust [emily.clust@geofeedia.com]
Sent: Friday, July 17, 2015 9:56 AM
To: Keith Kaplan
Subject: Re: Follow Up

Hi There,

I hope you're having a great week. I wondered if you might have a few moments to chat later today, or next week? I would love to get your thoughts on the information that I sent some weeks ago, and how we might be able to help your unit investigate narcotics.

Best,
Emily

On Mon, Jun 8, 2015 at 1:06 PM, Emily Clust <emily.clust@geofeedia.com> wrote:

Detective Kaplan,

I hope you had a great weekend. I wanted to follow up after my email last week. I'm hoping maybe we can set a time to discuss your thoughts on the posts that I sent, and get some time to show you how our platform works?

We would love to give your team a demo of our platform and talk about how other large agencies rely on Geofeedia.

Let me know if you have five minutes this afternoon to catch up.

Respectfully,

--

Emily Clust
Business Development Representative
Geofeedia, Inc. | geofeedia.com
O: [\(317\) 550-2474](tel:(317)550-2474)
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--

Emily Clust
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O: [\(317\) 550-2474](tel:(317)550-2474)
M: (219) 210-1418
55 Monument Circle, Suite 710
Indianapolis, IN 46220

From: Emily Clust [emily.clust@geofeedia.com]
Sent: Tuesday, June 23, 2015 2:00 PM
To: Keith Kaplan
Subject: Re: Illegal Activity on Social Media

Detective Kaplan,

I hope you're having a nice afternoon. I wanted to check and get your feedback on the content that I sent you, and see if you and your unit might be interested in finding out a bit more about our platform?

I'd love to set up a time to give you a demonstration of the platform.

Either way, let me know your thoughts.

Best,
Emily

On Fri, Jun 5, 2015 at 2:25 PM, Emily Clust <emily.clust@geofeedia.com> wrote:

Detective,

Thanks for taking my call. As I mentioned I'm the strategic law enforcement rep for Geofeedia, a location based social intelligence platform. We work with over 300 law enforcement agencies across the country including the BRIC.

I am attaching the post that I found today, and an additional post that features the user's face for your reference. It appears he's bragging about how easy it is to deal drugs. This is just one example of the type of content that our platform finds every day, and I'm sure you and your team would have even more success using it than I can in a few moments doing a general search.

I will plan to follow up with you next week to get some feedback, and I'd love to set a time to show you and your unit a demonstration of how our platform works. Narcotics units across the country rely on us for investigations, and I think you'll understand why pretty quickly.

In the interim if you have any questions please let me know.

--

Emily Clust
Business Development Representative
Geofeedia, Inc. | geofeedia.com
O: [\(317\) 550-2474](tel:(317)550-2474)
M: [\(219\) 210-1418](tel:(219)210-1418)
55 Monument Circle, Suite 710
Indianapolis, IN 46220

--

Emily Clust
Strategic Law Enforcement Representative
Geofeedia, Inc. | geofeedia.com
O: [\(317\) 550-2474](tel:(317)550-2474)
M: (219) 210-1418
55 Monument Circle, Suite 710
Indianapolis, IN 46220

From: Geofeedia [no-reply@geofeedia.com]
Sent: Monday, January 27, 2014 9:38 AM
To: kelley.hutchinson@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://geofeedia.com/account/D6h1P/join?emailAddress=kelley.hutchinson%40pd.boston.gov&key=pMkZGVi%2BzK5jSbwxmHieLqKAhnmTss3Jf%2FApcBeeva8%3D>

From: Kelley Hutchinson [kelley.hutchinson@pd.boston.gov]
Sent: Friday, February 13, 2015 11:05 AM
To: carly.tschantz@geofeedia.com
Subject: GeoFeedia Question

Hi Carly,

I wanted to set up a recording in GeoFeedia with an area but only for selected hashtags / key words. Is this possible? Or do I have to record everything and then filter down?

Thanks!
Kelley

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: 617-343-4328
Please note new email: Kelley.Hutchinson@pd.boston.gov

From: Kelley Hutchinson [kelley.hutchinson@pd.boston.gov]
Sent: Friday, November 21, 2014 3:09 PM
To: Jon Newman
Subject: Re: Geofeedia trial

Hi Jon,
I don't think I was part of that trial. Could you check for me?

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: 617-343-4328
Please note new email: Kelley.Hutchinson@pd.boston.gov

On Fri, Nov 21, 2014 at 3:01 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hi Kelley,

You are likely one of the users who previously had access in an old trial which means you wouldn't have received the invitation. If you go to www.geofeedia.com you should be able to login with your old credentials. Your username is your email address. If you cannot remember your password, ping me back and I will reset one for you.

Thanks,

On Fri, Nov 21, 2014 at 1:38 PM, Kelley Hutchinson <kelley.hutchinson@pd.boston.gov> wrote:

Hi Jon,
I only received this email. I did not receive another one with a link to begin the free trial.

Thank you,
Kelley

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: [617-343-4328](tel:617-343-4328)
Please note new email: Kelley.Hutchinson@pd.boston.gov

On Fri, Nov 21, 2014 at 12:46 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hello everyone:

You should have just received an email invitation to the two week Geofeedia trial which begins today. Please click the link in the email and create a password for your login.

Below are a few short videos and user guides to help walk you through the tool:

<https://www.youtube.com/watch?v=pjZU8KRoezo>

<http://geofeedia.com/how-it-works>

▫ [Geofeedia how to.pdf](#)

▫ [User Guide- September2014.pdf](#)

User Track video:

▫ [User Track Twitter-Instagram Set Up.mov](#)

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Please do not hesitate to reach out if you have any questions.

Thank you,

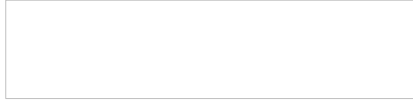
--

Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654

--



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Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 3:29 PM
To: Kelley Hutchinson
Subject: Re: Geofeedia trial

No problem!

On Fri, Nov 21, 2014 at 2:23 PM, Kelley Hutchinson <kelley.hutchinson@pd.boston.gov> wrote:
Thank you! Sorry about that, was awhile ago and don't recall. I am logged in now.

Thanks very much.

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: [617-343-4328](tel:617-343-4328)
Please note new email: Kelley.Hutchinson@pd.boston.gov

On Fri, Nov 21, 2014 at 3:18 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
You have a previously activated account at some point but not a big deal.

I just reset your password to "geo123".

Can you try logging in and let me know if you have issues?

Thanks,
Jon

On Fri, Nov 21, 2014 at 2:08 PM, Kelley Hutchinson <kelley.hutchinson@pd.boston.gov> wrote:

Hi Jon,
I don't think I was part of that trial. Could you check for me?

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: [617-343-4328](tel:617-343-4328)
Please note new email: Kelley.Hutchinson@pd.boston.gov

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Kelley Hutchinson
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User Track video:

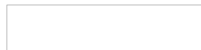
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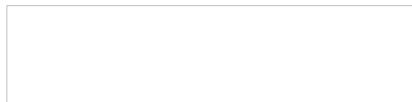
Please do not hesitate to reach out if you have any questions.

Thank you,

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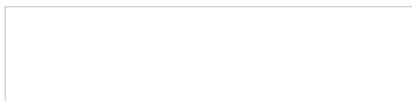
Jon Newman
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Jon Newman
Director, Law Enforcement / Public Safety

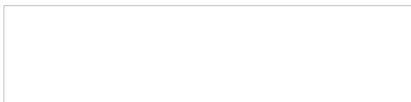
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Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 3:02 PM
To: Kelley Hutchinson
Subject: Re: Geofeedia trial

Hi Kelley,

You are likely one of the users who previously had access in an old trial which means you wouldn't have received the invitation. If you go to www.geofeedia.com you should be able to login with your old credentials. Your username is your email address. If you cannot remember your password, ping me back and I will reset one for you.

Thanks,

On Fri, Nov 21, 2014 at 1:38 PM, Kelley Hutchinson <kelley.hutchinson@pd.boston.gov> wrote:

Hi Jon,

I only received this email. I did not receive another one with a link to begin the free trial.

Thank you,
Kelley

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: [617-343-4328](tel:617-343-4328)
Please note new email: Kelley.Hutchinson@pd.boston.gov

On Fri, Nov 21, 2014 at 12:46 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hello everyone:

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User Track video:

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Please do not hesitate to reach out if you have any questions.

Thank you,

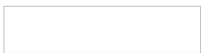
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Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 3:19 PM
To: Kelley Hutchinson
Subject: Re: Geofeedia trial

You have a previously activated account at some point but not a big deal.

I just reset your password to "geo123".

Can you try logging in and let me know if you have issues?

Thanks,
Jon

On Fri, Nov 21, 2014 at 2:08 PM, Kelley Hutchinson <kelly.hutchinson@pd.boston.gov> wrote:

Hi Jon,
I don't think I was part of that trial. Could you check for me?

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: [617-343-4328](tel:617-343-4328)
Please note new email: Kelley.Hutchinson@pd.boston.gov

On Fri, Nov 21, 2014 at 3:01 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Kelley,

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On Fri, Nov 21, 2014 at 1:38 PM, Kelley Hutchinson <kelly.hutchinson@pd.boston.gov> wrote:

Hi Jon,
I only received this email. I did not receive another one with a link to begin the free trial.

Thank you,
Kelley

Kelley Hutchinson
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User Track video:

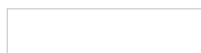
▫ [User Track Twitter-Instagram Set Up.mov](#)

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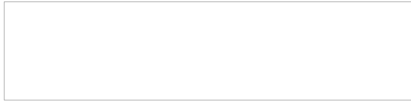
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Thank you,

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Skype: jon.newman21

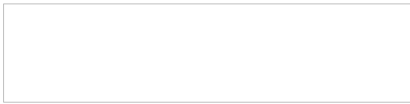
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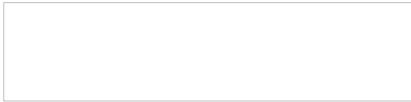
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[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Kelley Hutchinson [kelley.hutchinson@pd.boston.gov]
Sent: Friday, November 21, 2014 3:24 PM
To: Jon Newman
Subject: Re: Geofeedia trial

Thank you! Sorry about that, was awhile ago and don't recall. I am logged in now.

Thanks very much.

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: 617-343-4328
Please note new email: Kelley.Hutchinson@pd.boston.gov

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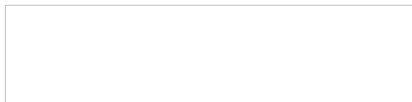
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Skype: jon.newman21
444 N Wells St., Suite 502

Chicago, IL 60654



From: Geofeedia [no-reply@geofeedia.com]
Sent: Tuesday, February 24, 2015 2:57 PM
To: lydia.khalil@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by ryan.walsh@pd.boston.gov to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Lydia.Khalil%40pd.boston.gov&key=HNs%2BE0zKjgiJZ6qU8Ezfcu6ueBcvVAqgOMP14XXNK4%3D>

From: Geofeedia [no-reply@geofeedia.com]
Sent: Tuesday, February 24, 2015 5:06 PM
To: lydia.khalil@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by **ryan.walsh@pd.boston.gov** to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Lydia.Khalil%40pd.boston.gov&key=HNS%2BE0zKjgiJZ6qU8Ezfcu6ueBcvVAqgOMP14XXNK4%3D>

From: Phil Harris [pr@geofeedia.com]
Sent: Wednesday, October 12, 2016 4:55 PM
To: lydia.khalil@pd.boston.gov
Subject: Geofeedia Update to All Customers

[Geofeedia Logo](#)

Dear Geofeedia Customers,

Since 2011, our company has been on a mission to transform the way in which organizations leverage social media, utilizing social data from various sources to connect individuals as well as organizations, such as yours, to the information you need, whether to enhance operations or to improve public safety.

As many of you recognize, ours is a developing and, at times, transitioning, industry; as technology develops, standards and expectations often evolve.

To that point, Geofeedia has recently been featured in news articles related to how a select group of our clients in the law enforcement sector use our platform to access publicly available data.

For the most part, these articles are the result of information requests directed at law enforcement agencies from one organization, who was focusing on privacy issues and the use of social media data related to the same. Due to our market penetration and visibility, we became a natural focus of some of the attention.

As a valued client, we wanted to communicate directly, with you, regarding the content of those reports and related events.

First and foremost, we see our tool as a force of good; we are very proud of our product, our collective mission as a company, and the very good work that our clients are doing with the product that we have built together.

Nonetheless, and like many new and disruptive technologies, there can be misperceptions about how these technologies are used, as well as for what – and what safeguards are in place to protect civil liberties and privacy concerns.

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The onus is on us, as the leader in our market, to ensure that our partners, clients and the public have the facts. You are saving lives and helping people in an honest and forthright way; we at Geofeedia are going to continue to work to ensure that you are able to leverage the publicly available information that is accessible through our platform.

We look forward to continuing to work on these matters, which are critical for our clients, our company and the communities that we serve. We are working as quickly as possible to address them. As soon as we have additional information to provide, we will update you.

Thank you,

Phil Harris, CEO

Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

Update your [email preferences](#) to choose the types of emails you receive, or [unsubscribe](#).

From: Geofeedia [no-reply@geofeedia.com]
Sent: Thursday, January 15, 2015 3:15 PM
To: mark.bachta@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by ryan.walsh@pd.boston.gov to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=mark.bachta%40pd.boston.gov&key=w9y0iMOuhc%2F2A0kd3mMZYbhyFmLxP1JagXahDSBn1kQ%3D>

From: Phil Harris [pr@geofeedia.com]
Sent: Wednesday, October 12, 2016 4:55 PM
To: mark.bachta@pd.boston.gov
Subject: Geofeedia Update to All Customers

[Geofeedia Logo](#)

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Update your [email preferences](#) to choose the types of emails you receive, or [unsubscribe](#).

From: Will Catton [will.catton@geofeedia.com]
Sent: Friday, December 18, 2015 11:50 AM
To: Ryan Walsh
CC: Carly Tschantz; Mark Bachta
Subject: Re: geofeedia

Hi Ryan,

In addition to Vine and Periscope, we are also working on adding in image recognition in early 2016. I know our developers are finishing this project up as well, but unfortunately I do not have an exact date and time for this rollout.

Will Catton
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (312) 300-7993
M: (317) 416-7606
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Dec 16, 2015 at 4:07 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Thanks Carly that sounds good. I'll share this guide with our staff to make sure they are aware of the new feature.

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Wed, Dec 16, 2015 at 11:00 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:
Hi Ryan,

I just connected with our product team and they told me that there was a reprioritization of networks additions, and they are currently working on adding Periscope & Vine data to our platform. Very exciting!

I have put your request through and they will be sure to add it as a priority on our fusion center development lists,

If you have any other development items, please feel free to share!

Here is a link to our User Guide page outlining the Keyword Template Update: http://help.geofeedia.com/index.php/Keyword_Templates

Best Regards,

Carly Tschantz
Enablement Specialist
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:773-304-4177)
M: [\(847\) 624-6522](tel:847-624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Dec 16, 2015 at 7:54 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Thanks Carly...if you / Will could let us know any future developments with Yik Yak that would be good.

The keyword storage feature will be helpful too.

Thanks,
Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Wed, Dec 16, 2015 at 8:20 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hey Ryan,

Thanks for reaching out. Normally, I would let Will take care of you, but I know he is out West meeting with LAPD today.

With Yik Yak, we had to temporarily turn off the service as it was affecting the performance of the rest of the application. As I understand the situation, Yik Yak does not have the infrastructure to handle our API requests for data. We are actively working to resolve the issue, but I have not been given an indication on timeline :(

HOWEVER, I have some exciting developments that will be deployed TODAY!

We will now allow customers to store keyword lists with in the app within your Data Manager's Keyword Template tab. You will be able to reuse these templates for any search filter & recording alerts. You can even filter for emojis using this feature. Live chat will also be available during business hours to resolve questions in real-time. I've attached our most recent emoji glossary for suggested combinations.

Let me know if you have any follow up questions too.

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Skype: carly.tschantzgeofeedia
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On Wed, Dec 16, 2015 at 6:49 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Carly and will

Quick question below about yik yak in geofeedia...are there any known issues with

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Thanks
Ryan

Sent from my iPad

Begin forwarded message:

From: Mark Bachta <mark.bachta@pd.boston.gov>
Date: December 16, 2015 at 5:50:02 AM EST
To: Ryan Walsh <Ryan.Walsh@pd.boston.gov>
Subject: geofeedia

Do you know if there is something wrong with the yikyak feed in Geofeedia? Nothing is showing up for that feed no matter how broad I make the search.

--

Mark W. Bachta
Supervisory Homeland Security Intelligence Analyst
Boston Regional Intelligence Center (BRIC)
Main: [617-343-4328](tel:617-343-4328)
Desk: [617-343-5495](tel:617-343-5495)
Mobile: [617-593-6495](tel:617-593-6495)
mark.bachta@pd.boston.gov

From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Wednesday, December 16, 2015 11:01 AM
To: Ryan Walsh
CC: Will Catton; Mark Bachta
Subject: Re: geofeedia

Hi Ryan,

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If you have any other development items, please feel free to share!

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Best Regards,

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Mobile: [617-593-6495](tel:617-593-6495)

mark.bachta@pd.boston.gov

From: Geofeedia [no-reply@geofeedia.com]
Sent: Thursday, January 15, 2015 3:16 PM
To: mary.lee@pd.boston.gov
Subject: Geofeedia Invitation

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To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

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From: Phil Harris [pr@geofeedia.com]
Sent: Wednesday, October 12, 2016 4:55 PM
To: mary.lee@pd.boston.gov
Subject: Geofeedia Update to All Customers

[Geofeedia Logo](#)

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Geofeedia - 444 N Wells St. Suite 502, Chicago, IL 60654

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From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:40 PM
To: michael.ridge@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

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- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=michael.ridge%40pd.boston.gov&key=edQN%2F8Ab3qhU2QNMbr0dLnz%2F0Kd5I5XK4fxNVUA1YgY%3D>

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From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 1:04 PM
To: nicholas.gambino@pd.boston.gov
Subject: Geofeedia Invitation

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Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=nicholas.gambino%40pd.boston.gov&key=ZddHPs2%2BYTSGjH7q8flpOjcEiC5mDRDup5heBb7YsoE%3D>

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 1:05 PM
To: nicholas.gambino@pd.boston.gov; blair.rapalyea@pd.boston.gov
Subject: Geofeedia trial

Hello everyone:

You should have just received an email invitation to the two week Geofeedia trial which begins today. Please click the link in the email and create a password for your login.

Below are a few short videos and user guides to help walk you through the tool:

<https://www.youtube.com/watch?v=pjZU8KRoezo>

<http://geofeedia.com/how-it-works>

[Geofeedia how to.pdf](#)

[User Guide- September2014.pdf](#)

User Track video:

[User Track Twitter-Instagram Set Up.mov](#)

****Ryan, Timothy and Kelley:** You already had access in a previous trial so I was not able to send you invitations but your account is active. Please login using your email address as your username and the original password you had created. If you do not remember your password, email me directly and I will reset it for you.

Please do not hesitate to reach out if you have any questions.

Thank you,

--

Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654

From: Jon Newman [jon.newman@geofeedia.hi.ms]
Sent: Thursday, September 18, 2014 10:20 AM
To: nicholas.gambino@pd.boston.gov
Subject: IACA Follow Up - Geofeedia

Hi Nicholas,

My name is Jon Newman and I represent Geofeedia. I'm reaching out because I was in attendance at last week's IACA conference and was happy to hear Geofeedia's location-based social media intelligence platform mentioned during a number of sessions.

In case you weren't able to hear what some of the speakers thought of our platform, agencies across the country rely on Geofeedia for:

- Actionable, public data tied to specific locations of interest
- Preventive policing
- Drug investigations
- Gang intelligence
- And much more...

Because we chose to attend the conference for educational purposes rather than as a vendor, I didn't get the chance to show you our platform in action. Can we set up a quick 30-minute call this week or next so I can make sure you see a live demo and get any questions you may have about location-based social media intelligence answered?

Please let me know what works for you and we can get something set up. In the meantime, you can [click here](#) for a quick overview of our platform or [click here](#) to read a few of the many success stories we've heard from our customers.

I look forward to speaking soon,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Jon Newman [jon.newman@geofeedia.hi.ms]
Sent: Monday, September 29, 2014 1:57 PM
To: nicholas.gambino@pd.boston.gov
Subject: RE: IACA Follow Up - Geofeedia

Hi Nicholas,

I just wanted to follow up one last time to see if you received my messages about Geofeedia. I want to respect your time so I won't continue to fill your inbox. If I do not hear back, I'll assume that now is not a good time to evaluate our technology but will hope to hear from you sometime in the future.

Thank you again for your time,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

On Thu 18, 2014 at 3:19 PM, Nicholas Gambino <nicholas.gambino@pd.boston.gov> wrote:

Hi Nicholas,

My name is Jon Newman and I represent Geofeedia. I'm reaching out because I was in attendance at last week's IACA conference and was happy to hear Geofeedia's location-based social media intelligence platform mentioned during a number of sessions.

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I look forward to speaking soon,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Jon Newman [jon.newman@geofeedia.hi.ms]
Sent: Tuesday, September 23, 2014 10:23 AM
To: nicholas.gambino@pd.boston.gov
Subject: RE: IACA Follow Up - Geofeedia

Hi again Nicholas,

Wanted to follow up on the note I sent last week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

I'd be happy to arrange a quick demo and free trial for further evaluation and consideration. Please let me know if that's something that would interest you, and I appreciate your time.

Regards,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

On Thu 18, 2014 at 3:19 PM, Nicholas Gambino <nicholas.gambino@pd.boston.gov> wrote:
Hi Nicholas,

My name is Jon Newman and I represent Geofeedia. I'm reaching out because I was in attendance at last week's IACA conference and was happy to hear Geofeedia's location-based social media intelligence platform mentioned during a number of sessions.

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- Drug investigations
- Gang intelligence
- And much more...

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Please let me know what works for you and we can get something set up. In the meantime, you can [click here](#) for a quick overview of our platform or [click here](#) to read a few of the many success stories we've heard from our customers.

I look forward to speaking soon,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Tuesday, April 21, 2015 10:32 AM
To: Carly Tschantz
Subject: Beta testing

Hi Carly,

Just got your voice-mail and wanted to let you know everything went smoothly yesterday. We had set up a couple recordings to start over the weekend for areas of interest in relation to the marathon and they started and pulled in posts as expected. Fortunately we didnt have any issues and found no really concerning posts so that was good. We've since gone in and deleted the recordings in accordance with our social media policy.

One question we did have was with the Beta version. We've been doing some testing with it and would like to create a recording with an alert based on some specific key words. I'm having trouble finding where you create the alert. Maybe alerting is not part of the beta release?

The ability to record only posts with certain keywords will definitely be worthwhile for us, so we wanted to give that a try if possible and generate some alerts off of that.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

From: Ally Brettbacher [ally.brettbacher@geofeedia.com]
Sent: Friday, August 21, 2015 11:11 AM
To: ryan.walsh@pd.boston.gov
CC: McNeil, Benjamin
Subject: BRIC & BPHC - Geofeedia Email Introduction

Ryan - Thank you for your willingness to connect with Ben McNeil of the Boston Public Health Commission (copied on this email). The BPHC is considering a platform like Geofeedia to use primarily during activation (i.e. the Boston Marathon, natural disasters etc.).

Ben - Meet Ryan Walsh from the BRIC. Ryan would be happy to speak with you about his experience using Geofeedia so far. They have a large event coming up next weekend, but he will be available after that to connect.

I'll let the two of you take it from here. In the meantime, enjoy your weekend!

Best,
ally

--

Ally Brettbacher
Account Executive
Geofeedia, Inc. | geofeedia.com
O: (317) 813-9313
M: (317) 340-7310
@allytbrett

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Tuesday, December 02, 2014 1:23 PM
To: Jon Newman
Subject: BRIC Trial Progress

Hi Jon,

I got your voice-mail earlier and wanted to send you a quick email to let you know that we're making progress through the trial and the analysts have been using the software testing out the different features to see how it best fits into our operation here. So far I think everyone has found it easy to use overall and I haven't heard any serious issues.

I talked with Dave earlier today and he is going to gather the analysts later this week to discuss what everyone thought of the tool during the trial period and the utility of the application for us going forward.

I'll let you know anything that comes out of that discussion later this week hopefully.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Tuesday, January 21, 2014 3:57 PM
To: Jon Newman
Subject: BRIC Trial

Hi Jon,

I got your message from earlier and figured I'd respond via email.

I think we're likely ready to give the free trial a go here, if we are still in agreement for a short term, no cost trial of Geofeedia. What do you need from us to move forward?

Let me know and I'll do my best to get you the info.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

From: Andy Falkenstein [andy.falkenstein@geofeedia.com]
Sent: Wednesday, December 16, 2015 1:51 PM
To: Andrew Greathouse; Ryan Walsh
Subject: Customer Feedback - Geofeedia Layers Design

Hi Andrew & Ryan,

Hope you're both doing well - it's been a while since we connected during the Geofeedia 4.0 Beta program.

We are working on a new "Layers" concept that will allow users to add additional data elements, such as crime areas, traffic, or weather, onto the map throughout Geofeedia.

As we work through the design process, we are looking for feedback from strategic customers and would love your perspective and thoughts. Do you have any time during the following blocks for a quick 30 minute phone conversation?

- Friday, Dec 18 from 10:00am - 12:00pm EST
- Monday, Dec 21 from 1:00pm - 4:00pm EST
- Tuesday, Dec 22 from 10:00am - 2:00pm EST

Please let me know if any of those times work for you, and I'll get a meeting on the calendar.

Thanks, and have a great day,
Andy

--

Andy Falkenstein
Director, Product Manager
Geofeedia, Inc. | www.geofeedia.com

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Wednesday, December 16, 2015 7:49 AM
To: carly.tschantz@geofeedia.com; will.catton@geofeedia.com
CC: Mark Bachta
Subject: Fwd: geofeedia

Hi Carly and will

Quick question below about yik yak in geofeedia...are there any known issues with this source?
We're having trouble getting them to return in a search.

Thanks
Ryan

Sent from my iPad

Begin forwarded message:

From: Mark Bachta <mark.bachta@pd.boston.gov>
Date: December 16, 2015 at 5:50:02 AM EST
To: Ryan Walsh <Ryan.Walsh@pd.boston.gov>
Subject: geofeedia

Do you know if there is something wrong with the yikyak feed in Geofeedia? Nothing is showing up for that feed no matter how broad I make the search.

--

Mark W. Bachta
Supervisory Homeland Security Intelligence Analyst
Boston Regional Intelligence Center (BRIC)
Main: 617-343-4328
Desk: 617-343-5495
Mobile: 617-593-6495
mark.bachta@pd.boston.gov

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Monday, January 27, 2014 12:16 PM
To: Jon Newman
Subject: Fwd:

Hi Jon,

A couple analysts have been getting this error after using the software for a few minutes in Google Chrome:

Any ideas?

Server Error

404 - File or directory not found.

The resource you are looking for might have been removed, had its name changed, or is temporarily unavailable.

From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Thursday, April 23, 2015 12:39 PM
To: ryan.walsh@pd.boston.gov
CC: Amy Condle; Libby Bates
Subject: Geofeedia | Boston Marathon

Hello Ryan,

I hope this e-mail finds you well! I wanted to check-in and see how everything went with the Marathon. Any feedback you can share?

I would also like to arrange an introduction with my Director of Marketing who is keen to speak with you about some exciting opportunities here at Geofeedia. Our close contacts at the FBI is staging some introductions to highlight our platform in a news publication. Given your experience with monitoring an event like the Boston Marathon, we were wondering if you would be willing to speak to your experience with the tool. If possible, could I arrange a call with you, Amy and I to discuss the opportunity in greater detail either Monday or Tuesday next week?

Let us know if morning or afternoon is best and I will throw out a few dates. Thank you and hope you have a great day!

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654



From: Will Catton [will.catton@geofeedia.com]
Sent: Monday, March 07, 2016 4:57 PM
To: Walsh, Ryan
Subject: Geofeedia | Boston Schools Protest Content

Hi Ryan,

How is everything in Boston?

I've pulled together a little content from the protests. You can find that here:

<https://app.geofeedia.com/geofeed/collection/74291>

Were there any major threats or were things relatively peaceful?

Will Catton | Customer Success Manager

(o) 312.300.7993
(c) 317.416.7606
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

From: Geofeedia [hello@geofeedia.com]
Sent: Wednesday, June 25, 2014 2:31 PM
To: ryan.walsh@pd.boston.gov
Subject: Geofeedia - Blasts reported in Abuja

[Geofeedia Logo](#)

Geofeedia customers,

Below is the link to a Geofeedia collection from the site of reported bomb blasts in Adamawa, Abuja.

[Click here](#)



This email was sent to: ryan.walsh@pd.boston.gov
This email was sent by: Geofeedia
101 North Wacker Drive, Suite 2008
Chicago, IL 60606
US

We respect your right to privacy: [View our policy](#)
[Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

From: Geofeedia [hello@geofeedia.com]
Sent: Tuesday, July 08, 2014 4:36 PM
To: ryan.walsh@pd.boston.gov
Subject: Geofeedia - Content from the Gaza Strip

[Geofeedia Logo](#)

Geofeedia customers,

Below is the link to a Geofeedia collection of recent content from the Gaza Strip.

[Click here](#)



This email was sent to: ryan.walsh@pd.boston.gov
This email was sent by: Geofeedia
101 North Wacker Drive, Suite 2008
Chicago, IL 60606
US

We respect your right to privacy: [View our policy](#)
[Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Tuesday, October 27, 2015 2:44 PM
To: Walsh, Ryan
Subject: Geofeedia - In Boston

Hi Ryan,

I hope this email finds you well. I am reaching out this afternoon as some of my Geofeedia colleagues will be in the Boston area in early to mid November and we were hoping to schedule time to meet with you at the Intelligence Center's office, if you or the team are available.

One of the team members visiting, Zeke Frait, oversees our government efforts with an additional focus on strategic corporate clients. He has experience both in the law enforcement intelligence world, as well as in the private sector in high profile investigations and intelligence. Zeke is working to enhance our strategic outreach by leveraging his experience at NYPD Intelligence, Palantir, K2 Intelligence and others to make sure that our clients have implemented Geofeedia.

During the visit, we'd like to better understand your use of Geofeedia, as well as schedule time to conduct Geofeedia enablement for your organization's users. Topics would include:

- Geofeedia Q&A with users
- Review of BRIC's use of Geofeedia
- Geofeedia Best Practices
- Product Roadmap Update

If you have a day that would work for your team, we'd love to stop by the week of the 9th, or possibly the 16th. Please don't hesitate to reach out if you have any questions, or if you'd like to discuss the visit in more detail. We look forward to the possibility of spending time in person with you and your team.

Thanks,
Trent

--

Trent McMahan
Senior Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [317-214-8714](tel:317-214-8714)
M: [765-635-4092](tel:765-635-4092)
55 Monument Circle, Suite 710
Indianapolis, IN 46204

From: Amy Condle [amy.condle@geofeedia.com]
Sent: Wednesday, April 08, 2015 8:18 AM
To: ryan.walsh@pd.boston.gov
CC: Jon Newman
Subject: Geofeedia: Invitation to Contribute

Hi Ryan -

I recently joined the Geofeedia team to lead our marketing efforts and have heard so many great things about you from Phil and Jon. **I am reaching out to invite you to contribute to an educational white paper for Law Enforcement that we are creating.**

We look to you as a thought leader in the innovative way you use technology and data in law enforcement and as a power-user of Geofeedia. As you know, not all agencies have adopted formal training, policies or have prioritized the use of social media for preventing and investigating crimes, resulting in barriers to consistent and broad application throughout all of law enforcement.

To help educate other agencies, we are creating a new resource: **Letters to the Chief: How to Use Social Media Effectively in Law Enforcement**

Each contributor will pick one of these topics: How to Use Social Media for...

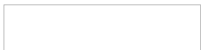
1. Situational Awareness
2. First Responder Intelligence
3. Disaster Response
4. Campus Safety
5. Predictions for 2015
6. Topic of your choice

We're looking for 250-350 words on one of the topics above from each contributor and will put them together in a published white paper, launching the first week of May. The content should not be about your use of Geofeedia.

Let me know if you'd be interested in participating and I'll follow up with more details and a worksheet to guide your writing. I look forward to hearing from you.

Best,
Amy

--



Amy Condle
Director, Marketing
Geofeedia, Inc. | <http://geofeedia.com>
317-997-6832

From: Jon Newman [jon.newman@geofeedia.com]

Sent: Friday, December 13, 2013 12:20 PM

To: ryan.walsh@pd.boston.gov

Subject: Geofeedia information

Attachments: Geofeedia Law Enforcement One-Pager.pdf; Geofeedia-Case-Study-Law-Enforcement.pdf; Geofeedia Promotional Pricing - Fusion.pdf

Hi Ryan,

Thanks for taking the time today on the demo. I hope you, Jen and Nick found it beneficial.

As discussed, we are currently installed in more than 20 fusion centers around the country and we are making a great push to be installed in every existing fusion center or real-time crime center.

Attached are a few 1-pagers and more information on the current offer.

Please let me know what questions you have and I look forward to hearing back from you regarding a trial.

Regards,
Jon Newman

--

Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
847-250-7289
jon.newman@geofeedia.com

From: Geofeedia [no-reply@geofeedia.com]
Sent: Monday, January 27, 2014 9:37 AM
To: ryan.walsh@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://geofeedia.com/account/D6h1P/join?emailAddress=ryan.walsh%40pd.boston.gov&key=hZ6fnPv6Bj658vwZE8QaTO%2Be6P63obyQNPPTSS%2FpYc%3D>

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, December 17, 2014 5:27 PM
To: Jon Newman
CC: Walsh, Ryan
Subject: Geofeedia Licensing Questions

Hi Jon,
I'd like to schedule a call with you to discuss your licensing model and costs for BRIC licensing.
Will you have time Monday or Tuesday of next week for a conversation?

Thank you.

--

David Carabin
Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Tuesday, December 10, 2013 3:43 PM
To: phil@geofeedia.com
Subject: Geofeedia Pricing

Mr. Harris,

I'm an Intelligence Analyst at the Boston Regional Intelligence Center, working for our Director, David Carabin, who gave me your contact information. I've been conducting a search/evaluation of several different social media monitoring and analysis software tools over the past several months, and we came across GeoFeedia from William Schenkelberg at the Northeast Ohio Regional Fusion Center.

After looking at your website and talking with them, Dave asked that I reach out to you and get some information on your pricing structure for an operation such as ours. We are looking for information such as: Is the product priced per user log-in or by data volume consumed?

Any additional information you might be able to provide about the product would be helpful.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, February 14, 2014 1:06 PM
To: ryan.walsh@pd.boston.gov
Subject: Geofeedia Proposal
Attachments: BRIC PROPOSAL.pdf

Hi Ryan,

Thank you for your time today and your valued feedback. I actually have another development call this afternoon, so I will be sure to push your feedback directly to those building the tool.

I have attached a proposal for further review. Please keep me in the loop with any direct feedback, just so I have an idea. I am fairly certain our product is priced much lower than the others you tested, so when budgets are tight, hope this will help. I also added a "Strategic Partner" discount as well.

Thank you again,
Jon Newman

--

Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
847-250-7289
jon.newman@geofeedia.com

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, February 05, 2014 9:43 AM
To: ryan.walsh@pd.boston.gov
Subject: Geofeedia trial

Ryan,

How are things going with the trial? Any recent feedback for me? Looks like there is about 6 days left, and only 3 people including yourself have even activated their username.

User Licenses in Use

clifford.goodband@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
jennifer.gillis@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
ryan.walsh@pd.boston.gov	Admin	Deactivate	
elizabeth.campbell@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
timothy.fitzgerald@pd.boston.gov	Admin	Deactivate	
john.riley@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
kelley.hutchinson@pd.boston.gov	Admin	Deactivate	
nicholas.gamino@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation

Please let me know if there is something I can do to help.

Thank you,
Jon

--
Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
847-250-7289
jon.newman@geofeedia.com

From: Jon Newman [jon.newman@geofeedia.com]

Sent: Wednesday, December 11, 2013 1:12 PM

To: ryan.walsh@pd.boston.gov

Subject: Invitation: BRIC / Geofeedia @ Fri Dec 13, 2013 11am - 12pm
(ryan.walsh@pd.boston.gov)

Attachments: invite.ics

BRIC / Geofeedia

[more details »](#)

1. Please join my meeting at the time and date in your calendar invite:

<https://join.me/geofeedia2>

2. Dial the free conference line below:

Dial +1 (712) 432-1500

Access Code: 583573#

Please email Jon Newman if you have any questions: jon.newman@geofeedia.com

When Fri Dec 13, 2013 11am – 12pm Eastern Time

Where join.me webex ([map](#))

Calendar ryan.walsh@pd.boston.gov

Who

- Jon Newman - organizer
- ryan.walsh@pd.boston.gov

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account ryan.walsh@pd.boston.gov because you are subscribed for invitations on calendar ryan.walsh@pd.boston.gov.

To stop receiving these notifications, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, November 12, 2014 9:16 AM
To: ryan.walsh@pd.boston.gov
Subject: Invitation: BRIC / Geofeedia demo @ Thu Nov 20, 2014 2pm - 3pm
(ryan.walsh@pd.boston.gov)
Attachments: invite.ics

BRIC / Geofeedia demo

[more details »](#)

You have been invited to a [join.me](#) online meeting

Join the meeting: <https://join.me/geofeedia2>

On a computer, use any browser with Flash. Nothing to download.

On a phone or tablet, launch the [join.me](#) app (<https://join.me/app>) and enter meeting code: geofeedia2

Join the audio conference:

Dial a phone number and enter access code, or connect via internet.

By phone:

United States - Hartford, CT +1.860.970.0010

Access Code 127-560-510#

Other international numbers available (<https://join.me/intphone/127560510/0>)

By computer via internet:

Join the meeting, click the phone icon and select 'Call via internet'. A small download might be required.

Start time by time zones (<https://join.me/timezone/1416531600000/1416535200000>)

When Thu Nov 20, 2014 2pm – 3pm Eastern Time

Where <https://join.me/geofeedia2>, +1.860.970.0010 Access Code: 127-560-510# ([map](#))

Video call https://plus.google.com/hangouts/_/geofeedia.com/jon

Calendar ryan.walsh@pd.boston.gov

Who

- Jon Newman - organizer
- ryan.walsh@pd.boston.gov

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account ryan.walsh@pd.boston.gov because you are subscribed for invitations on calendar ryan.walsh@pd.boston.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Jon Newman [jon.newman@geofeedia.com]

Sent: Friday, December 19, 2014 10:54 AM

To: ryan.walsh@pd.boston.gov; david.carabin@pd.boston.gov

Subject: Invitation: BRIC / Geofeedia pricing discussion @ Mon Dec 22, 2014 11am - 11:30am (ryan.walsh@pd.boston.gov)

Attachments: invite.ics

BRIC / Geofeedia pricing discussion

[more details »](#)

When Mon Dec 22, 2014 11am – 11:30am Eastern Time

Where Dial: 860-970-0010 ; access code: 127-560-510# ([map](#))

Calendar ryan.walsh@pd.boston.gov

Who

- Jon Newman - organizer
- david.carabin@pd.boston.gov
- ryan.walsh@pd.boston.gov

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account ryan.walsh@pd.boston.gov because you are subscribed for invitations on calendar ryan.walsh@pd.boston.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Carly Tschantz [carly.tschantz@geofeedia.com]

Sent: Thursday, January 15, 2015 6:05 PM

To: ryan.walsh@pd.boston.gov

Subject: Invitation: BRIC | Geofeedia Training @ Tue Jan 20, 2015 2pm - 3pm
(ryan.walsh@pd.boston.gov)

Attachments: invite.ics

BRIC | Geofeedia Training

[more details »](#)

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

213.226.1066

Access Code 744-899-197#

When Tue Jan 20, 2015 2pm – 3pm Eastern Time

Calendar ryan.walsh@pd.boston.gov

Who

- Carly Tschantz - organizer
- ryan.walsh@pd.boston.gov

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account ryan.walsh@pd.boston.gov because you are subscribed for invitations on calendar ryan.walsh@pd.boston.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Laura Bohnert [laura.bohnert@geofeedia.com]

Sent: Tuesday, April 14, 2015 1:05 PM

To: ryan.walsh@pd.boston.gov

Subject: Invitation: Geofeedia Beta Program Office Hours @ Wed Apr 15, 2015 1:30pm - 2pm (ryan.walsh@pd.boston.gov)

Attachments: invite.ics

Geofeedia Beta Program Office Hours

[more details »](#)

Hello!

We are so excited that you are one of our first beta users. As Andy mentioned, he and I will be hosting open office hours. Please join us to ask any questions you may have as you become more familiar with our new features. We can't wait to hear your feedback!

As a reminder you can also reach out to success@geofeedia.com with any questions or concerns.

Call in info is below. We look forward to speaking with you!

Many thanks,
Laura

You have been invited to a join.me online meeting

Join the meeting: <https://join.me/LauraBGeo>

On a computer, use any browser with Flash. Nothing to download.

On a phone or tablet, launch the [join.me](https://join.me/app) app (<https://join.me/app>) and enter meeting code: LauraBGeo

Join the audio conference:

Dial a phone number and enter access code, or connect via internet.

By phone:

United States - Hartford, CT +1.860.970.0010

Canada - Edmonton +1.587.415.0177

Access Code 349-998-124#

Other international numbers available (<https://join.me/intphone/349998124/0>)

By computer via internet:

Join the meeting, click the phone icon and select 'Call via internet'. A small download might be required.

Start time by time zones (<https://join.me/timezone/1429119000000/1429120800000>)

When Wed Apr 15, 2015 1:30pm – 2pm Eastern Time

Where <https://join.me/LauraBGeo>, see conference numbers in the invitation ([map](#))

Calendar ryan.walsh@pd.boston.gov

Who (Guest list has been hidden at organizer's request)

Going? **Yes** - **Maybe** - **No** [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account ryan.walsh@pd.boston.gov because you are subscribed for invitations on calendar ryan.walsh@pd.boston.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Andy Falkenstein [andy.falkenstein@geofeedia.com]
Sent: Thursday, December 17, 2015 9:08 AM
To: ryan.walsh@pd.boston.gov; Andrew Greathouse; Ben Adelt
Subject: Invitation: Geofeedia Layers Feedback @ Fri Dec 18, 2015 11am - 11:30am (ryan.walsh@pd.boston.gov)
Attachments: invite.ics

Geofeedia Layers Feedback

[more details »](#)

You have been invited to a [join.me](#) online meeting

Join the meeting: <https://join.me/andy.falkenstein>

On a computer, use any browser. Nothing to download.

On a phone or tablet, launch the [join.me](#) app (<https://join.me/app>) and enter meeting code: andy.falkenstein

Join the audio conference:

Dial a phone number and enter access code, or connect via internet.

By phone:

United States - Atlanta, GA +1.404.801.3225

Access Code 949-156-681#

Other international numbers available (<https://join.me/intphone/949156681/0>)

By computer via internet:

Join the meeting, click the phone icon and select 'Call via internet'. A small download might be required.

Start time by time zones (<https://join.me/timezone/1450454400000/1450456200000>)

When Fri Dec 18, 2015 11am – 11:30am Eastern Time

Where <https://join.me/andy.falkenstein>, +1.404.801.3225 Access Code: 949-156-681# ([map](#))

Calendar ryan.walsh@pd.boston.gov

Who

- Andy Falkenstein - organizer
- ryan.walsh@pd.boston.gov
- Andrew Greathouse
- Ben Adelt

Going? **Yes** - **Maybe** - **No** [more options »](#)

Invitation from [Google Calendar](#)

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Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#).

From: Al Meger [al.meger@geofeedia.com]
Sent: Tuesday, October 21, 2014 11:05 AM
To: ryan.walsh@pd.boston.gov
Subject: My new role at Geofeedia

Hi Ryan,

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback!
<http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

This email was sent from: Geofeedia, located at 101 North Wacker Drive, Suite 2008, Chicago, IL 60606. [Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

□

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Monday, December 22, 2014 12:12 PM
To: Jon Newman
CC: Walsh, Ryan
Subject: Quote and Contract Question

Jon,
I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need a contract and can essentially issue a PO immediately. Can you let me know what your thoughts are on this? We have some money available that will allow us to move VERY quickly on this. The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin
Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: 617-343-4328
NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Tuesday, August 18, 2015 12:56 PM
To: Ryan Walsh
CC: Trent McMahan; Andy Falkenstein; R. J. Talyor
Subject: Re: BRIC Training Session Follow Up

Great! I will send a calendar invite with the conference call details for this Thursday @ 2pm EST. Thank you for your partnership with everything. We certainly want to build the platform with our users in mind.

Conference Call details:

1. Click on URL to "Knock" to join meeting:
<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:
213.226.1066
Access Code 744-899-197#

Best Regards,

Carly Tschantz
Enablement Specialist
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Tue, Aug 18, 2015 at 12:49 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

We could do maybe Thursday afternoon 8/20 at 2 PM for a quick call / web conference if that worked for your team?

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Tue, Aug 18, 2015 at 10:14 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello Ryan,

I hope all is well since we last spoke. I wanted to get in touch with you as our product team is working on some plans for expanding the functionalities of alerts. They wanted to get first hand feedback from our customers, and I recall you being very keen to contribute to this process.

If possible, could we set up a quick call to go over a few designs & discover what would be the most useful for you and your team at the BRIC? Let me know what your next few days look like and early next week, and I will

be sure to arrange everything,

Thanks again for all your support!

Best Regards,

Carly Tschantz
Enablement Specialist
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:(773)304-4177)
M: [\(847\) 624-6522](tel:(847)624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Thu, Aug 13, 2015 at 4:51 PM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello Ryan,

Happy to help and glad to hear it all worked out well. As a suggestion, I would encourage you and the team to activate a multi-location recording and apply the emoji & keywords alerts too. I have attached those lists to help you out too!

Let us know if there is anything else we can do to help!

Best Regards,

Carly Tschantz
Enablement Specialist
Geofeedia, Inc. | geofeedia.com
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M: [\(847\) 624-6522](tel:(847)624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Thu, Aug 13, 2015 at 1:24 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

Thanks for getting these uploaded for us. I had a feeling you might have trouble with a couple of those districts / towns. I just went into the system and created the geofence on the fly for those one or two districts / towns and saved it in the same folders as the other ones. So I think we should be all set. Thanks for making this happen so quickly for us. I'll be sure to let the other analysts know its available for their use now.

Thanks,
Ran

Ryan Walsh
Sr. Intelligence Analyst

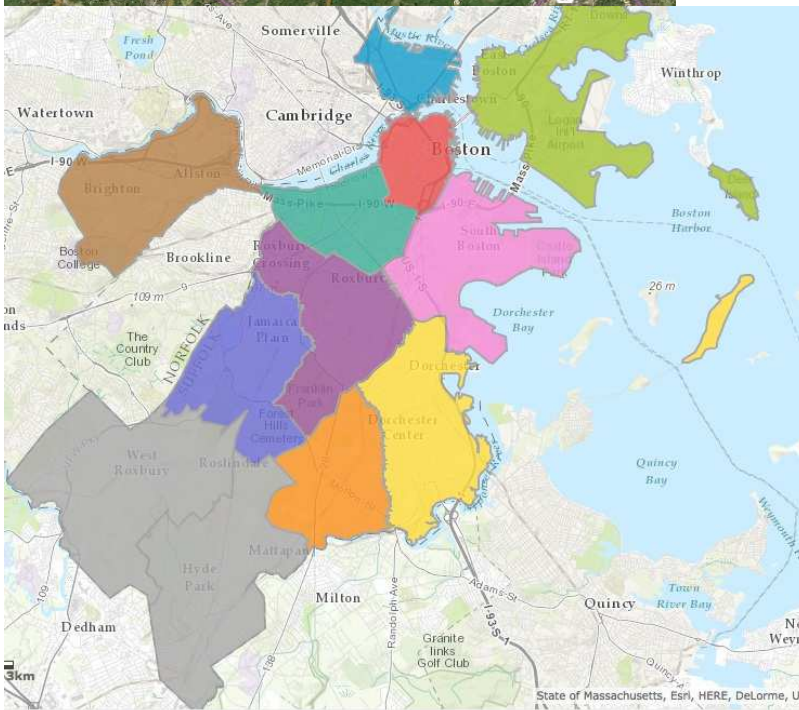
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Wed, Aug 12, 2015 at 11:38 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hi Ryan,

Sorry for the delay. I was working with our product team on the shape files as we encountered some minor issues.

Below is a depiction of the shape files that successfully uploaded in your account. You can now go ahead and apply all the awesome emojis too :) What you will see next to it is the complete shape files. 3 of the zones (Blue, Green & Yellow) were not possible to be uploaded as they contained disjointed shapes. To create a shape in Geofeedia with shape files, the "island" locations must be their own separate shape. If possible, would you or one of your GIS specialist be able to make that happen? We are currently updating our capabilities to include more advanced shape file capabilities.



For the UASI shape files, we are encountering similar issues with the disjointed shapes. All UASI locations have also been migrated to your account for your review. If we could work with your GIS

specialist, we will be able to upload the remaining districts as well.



Let us know what else we can do to help your team with your monitoring efforts. I will let you know what our product team gets back to me with.

Thank you!

Best Regards,

Carly Tschantz
Enablement Specialist
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:7733044177)
M: [\(847\) 624-6522](tel:8476246522)
Skype: [carly.tschantzgeofeedia](https://www.skype.com/user/carly.tschantzgeofeedia)
444 N Wells St., Suite 502
Chicago, IL 60654



On Tue, Aug 11, 2015 at 3:09 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Carly,

I know I sent along our BPD police districts in a shapefile a few days ago but I was thinking it would be great to get the boundaries of our UASI towns that the BRIC provides support for in the system as well if possible. I've attached another shapefile with those borders to this email.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Fri, Aug 7, 2015 at 8:33 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello Ryan & Bill,

It was great getting to work with both of you at the BRIC training yesterday. You provided excellent feedback and facilitated excellent discussions of the utility of social media. I have taken all the pieces of feedback back to our product development team. Bill, hopefully we can begin to organize a New England wide session via webinar in the near future. My thinking is we shoot to reconnect in the next few weeks to discuss a few options on timing for everyone in the area.

Attached, is a starter kit for your alerts. Namely, lists of common terms & a database of common gang emojis. Please let Trent, Jon and I know if you need anything else. Ryan, if you would like to send the shape files, we can begin to get those setup for you and your team.

Thank you and hope you have a good weekend!

Best Regards,

Carly Tschantz
Enablement Specialist
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O: [\(773\) 304-4177](tel:(773)304-4177)
M: [\(847\) 624-6522](tel:(847)624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, December 10, 2014 4:46 PM
To: Ryan Walsh
Subject: Re: BRIC Trial Progress

Ryan,

Thanks for the detailed response. This is perfect. I will wait to hear back. Please let me know if I can help with anything in the meantime.

Thanks,
Jon

On Wed, Dec 10, 2014 at 3:40 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

Thanks for getting back in touch. I've been chatting with our analysts over the past several days to gather feedback from the trial and try to determine what our next steps will be. I have not yet been able to talk with Dave directly on this, but hope to in the next couple days (he's been swamped with some other meetings and unexpected visits this week).

I'm hoping to be able to give you some more direction sometime next week and it will likely involve Dave reaching out asking for a quote so we can start to compare pricing structure and things like that, but he handles all of that stuff so I don't want to speak for him just yet.

Sorry for the delays on this but you know how things go...I'll be in touch hopefully early next week with more.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Mon, Dec 8, 2014 at 5:25 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan,

I hope you had a nice weekend.

A few of the trial users have requested trial extensions following yesterday's expiration. I told them I am working with you to gather all of the appropriate feedback to better make a decision on Geofeedia.

Would love to chat this week sometime if you have anything back from them.

Thanks,
Jon

On Tue, Dec 2, 2014 at 7:41 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Great to hear! Let me know if I can help with anything in the meantime.

Thanks,
Jon

On Tue, Dec 2, 2014 at 12:23 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Jon,

I got your voice-mail earlier and wanted to send you a quick email to let you know that we're making progress through the trial and the analysts have been using the software testing out the different features to see how it best fits into our operation here. So far I think everyone has found it easy to use overall and I haven't heard any serious issues.

I talked with Dave earlier today and he is going to gather the analysts later this week to discuss what everyone thought of the tool during the trial period and the utility of the application for us going forward.

I'll let you know anything that comes out of that discussion later this week hopefully.

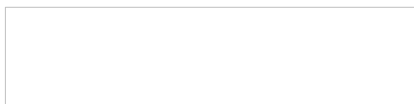
Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

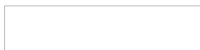
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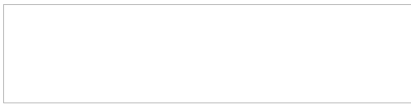
Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
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Chicago, IL 60654



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Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, December 02, 2014 8:41 PM
To: Ryan Walsh
Subject: Re: BRIC Trial Progress

Great to hear! Let me know if I can help with anything in the meantime.

Thanks,
Jon

On Tue, Dec 2, 2014 at 12:23 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Jon,

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I talked with Dave earlier today and he is going to gather the analysts later this week to discuss what everyone thought of the tool during the trial period and the utility of the application for us going forward.

I'll let you know anything that comes out of that discussion later this week hopefully.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
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312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, December 08, 2014 5:26 PM
To: Ryan Walsh
Subject: Re: BRIC Trial Progress

Hi Ryan,

I hope you had a nice weekend.

A few of the trial users have requested trial extensions following yesterday's expiration. I told them I am working with you to gather all of the appropriate feedback to better make a decision on Geofeedia.

Would love to chat this week sometime if you have anything back from them.

Thanks,
Jon

On Tue, Dec 2, 2014 at 7:41 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Great to hear! Let me know if I can help with anything in the meantime.

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Thanks,
Ryan

Ryan Walsh
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Jon Newman
Director, Law Enforcement / Public Safety

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444 N Wells St., Suite 502
Chicago, IL 60654



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Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Wednesday, December 10, 2014 4:41 PM
To: Jon Newman
Subject: Re: BRIC Trial Progress

Hi Jon,

Thanks for getting back in touch. I've been chatting with our analysts over the past several days to gather feedback from the trial and try to determine what our next steps will be. I have not yet been able to talk with Dave directly on this, but hope to in the next couple days (he's been swamped with some other meetings and unexpected visits this week).

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Sorry for the delays on this but you know how things go...I'll be in touch hopefully early next week with more.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

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I'll let you know anything that comes out of that discussion later this week hopefully.

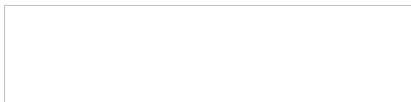
Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
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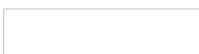
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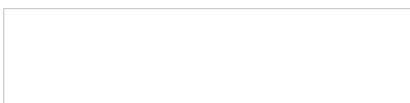
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Nicholas Gambino (nicholas.gamino@pd.boston.gov)

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Tue, Jan 21, 2014 at 10:34 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan,

Thanks for getting back to me. Glad to get you setup with a 2 week, no cost trial. Can you please do me a favor and send me a list of first/last names and email addresses. I will invite everyone together and send along a User Guide for referencing.

I am at the Major County Sheriff's Association and National Sheriff's Association conferences in DC all week so please pardon my slow response time.

Once I see a list from you, I will get everyone added.

Thanks, Ryan!

Regards,

Jon

On Tue, Jan 21, 2014 at 2:56 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

I got your message from earlier and figured I'd respond via email.

I think we're likely ready to give the free trial a go here, if we are still in agreement for a short term, no cost trial of Geofeedia. What do you need from us to move forward?

Let me know and Ill do my best to get you the info.

Thanks,
Ryan

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Jon Newman
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101 N Wacker, Ste 2008
Chicago, IL 60606
[847-250-7289](tel:847-250-7289)
jon.newman@geofeedia.com

--

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jon.newman@geofeedia.com

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, January 21, 2014 10:34 PM
To: Ryan Walsh
Subject: Re: BRIC Trial

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Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
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jon.newman@geofeedia.com

From: Andrew Greathouse [andrew.greathouse@pd.boston.gov]
Sent: Tuesday, May 05, 2015 5:39 PM
To: Andy Falkenstein
CC: Ryan Walsh; Trent McMahan
Subject: RE: Couple of Questions re Beta Version

Andy - I'll give you a buzz tomorrow afternoon around 3PM to walk through a couple of these.

-Andy

From: Andy Falkenstein [mailto:andy.falkenstein@geofeedia.com]
Sent: Monday, May 04, 2015 11:14 AM
To: Andrew Greathouse
Cc: ryan.walsh@pd.boston.gov; Trent McMahan
Subject: Re: Couple of Questions re Beta Version

Hi Andrew,

My apologies for the delayed response, and thank you again for your participation in our beta program. We greatly appreciate your feedback!

I've included answers inline below but would love to connect briefly by phone to ensure we have a full understanding of your requirements. Do you have time available tomorrow, Tuesday, May 5 between 10:00am - 12:00 pm EST or Wednesday, May 6 between 3:00pm - 5:00 pm EST?

Please let me know, and we can get an appointment on the calendar.

Thanks,
Andy

1. Is there a way to edit a recording once it has been created?

Yes - editing a recording will take place in our data manager application. This is not present in the beta version but will be available when the product goes live.

2. The search box on the map doesn't appear to work correctly after a prior search location has been saved. Clicking "New Search" resets the map and returns the functionality to the search box.

Our intention here was to default the real-time search experience for the same location that our users were last interacting with, but based on your feedback, it sounds like this is confusing. Is there a better place we could redirect to when clicking a new search?

3. Is there a way to keyword search multiple saved locations at once WITHOUT creating a recording?

Location aggregation is currently only supported for recordings, but we are currently targeting mutl-location interactions in real-time search later this year.

4. Is there a way to stream saved locations that are private?

We have a number of enterprise capabilities planned for Q2 that will expand our privacy options. I would appreciate your expanded thoughts here to ensure we have the requirements captured appropriately.

5. When you click on a saved location and don't specify a specific duration, what is the default range for the posts that are displayed on the map?

We will retrieve the 100 most recent posts from each of the data sources. In a highly active area this may be a matter of minutes, but in areas with less social data, this could go back weeks or even months.

6. I'm not sure if I'm doing something wrong but I'm not able to get accurate results from a recording that I've set up. It includes 8 separate locations (circles) and a list of approx. 15 keywords. I've been running it since yesterday afternoon and I'm getting posts, but they don't seem to be matching up with any of the keywords that I input.

Can you share the name of the recording that you are using so we can investigate further and ensure things are working as expected?

On Thu, Apr 30, 2015 at 4:56 PM, Andrew Greathouse <Andrew.Greathouse@pd.boston.gov> wrote:
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Andrew J. Greathouse
Senior Intelligence Analyst
Boston Police Department
Boston Regional Intelligence Center (BRIC)
andrew.greathouse@pd.boston.gov | agreathouse1@nespin.riss.net
Desk: [617-343-6544](tel:617-343-6544)

--

Andy Falkenstein
Senior Technical Product Manager
Geofeedia, Inc. | www.geofeedia.com
[317-435-2433](tel:317-435-2433)

From: Andy Falkenstein [andy.falkenstein@geofeedia.com]
Sent: Monday, May 04, 2015 10:14 AM
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Andy

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Boston Regional Intelligence Center (BRIC)

andrew.greathouse@pd.boston.gov | agreathouse1@nespin.riss.net

Desk: [617-343-6544](tel:617-343-6544)

--

Andy Falkenstein

Senior Technical Product Manager

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[317-435-2433](tel:317-435-2433)

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Wednesday, December 16, 2015 4:41 PM
To: Andy Falkenstein
CC: Andrew Greathouse
Subject: Re: Customer Feedback - Geofeedia Layers Design

Hi Andy,

I could do Friday or Tuesday after 11 and anytime during that slot on Monday.

thanks,
Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Wed, Dec 16, 2015 at 1:50 PM, Andy Falkenstein <andy.falkenstein@geofeedia.com> wrote:

Hi Andrew & Ryan,

Hope you're both doing well - it's been a while since we connected during the Geofeedia 4.0 Beta program.

We are working on a new "Layers" concept that will allow users to add additional data elements, such as crime areas, traffic, or weather, onto the map throughout Geofeedia.

As we work through the design process, we are looking for feedback from strategic customers and would love your perspective and thoughts. Do you have any time during the following blocks for a quick 30 minute phone conversation?

- Friday, Dec 18 from 10:00am - 12:00pm EST
- Monday, Dec 21 from 1:00pm - 4:00pm EST
- Tuesday, Dec 22 from 10:00am - 2:00pm EST

Please let me know if any of those times work for you, and I'll get a meeting on the calendar.

Thanks, and have a great day,
Andy

--

Andy Falkenstein
Director, Product Manager
Geofeedia, Inc. | www.geofeedia.com

From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Monday, April 27, 2015 6:26 PM
To: Ryan Walsh
CC: Amy Condle; Libby Bates
Subject: Re: Geofeedia | Boston Marathon

Hi Ryan,

Thank you for getting back to me. I apologize for not connecting sooner as I was in Columbus over the weekend. We completely understand and respect your right to decline. I will certainly pass along your willingness to act as a reference in the future. We really enjoy working with the BRIC and are happy to help any way we can.

Just as a reference in case there is any activity that develops in Boston related to the Baltimore Riots, I have included a Collection curated by our team members. It has been extremely helpful to glean keywords and intel from the chaos.

[Baltimore Riots](#)

Hope you have a good one and let me know if we can revisit this opportunity at another point in the future.

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Fri, Apr 24, 2015 at 9:14 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

Unfortunately we're going to have to pass on this opportunity for now. After talking with Dave, the timing isn't right for us at this point and we'd like to hold off for now.

We'd be willing to talk about our experience with the product with any prospective law enforcement clients you have who are looking for feedback from another law enforcement agency, we just want to hold off on anything public for right now.

I'm guessing as we progress and mature in our use of the tool and social media analysis in general, we'll be willing to participate in something like this in the future, but just can't at this point as we're still early in this process from a technology and policy prospective.

Thanks for reaching out and we'll definitely be in touch with any additional questions on the software.

Thanks,
Ryan

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Ryan.Walsh@pd.boston.gov

On Thu, Apr 23, 2015 at 3:08 PM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:
Hi Ryan,

Thanks for getting back to us so quickly. We absolutely respect the need for desecration with the work our clients undertake. If you would like us to provide more details for Dave, just let me know. We can work with the publication to ensure that the BRIC is not directly mentioned in any way.

Just to give you a sense of some of our past media partnerships, I have attached an article outlining Los Angeles Sheriff's Department use of Geofeedia and how it was featured in the Government Security News.

Please let me know if you have any questions at all! Here to help at anytime.

Best Regards,

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On Thu, Apr 23, 2015 at 1:53 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Carly,

Things went pretty well during the marathon. Our recordings worked as expected and I believe the analysts found the tool easy to use overall. Fortunately there was nothing threatening or concerning found in the posts we were reviewing so we have since deleted them in accordance with our internal policy.

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On Thu, Apr 23, 2015 at 1:38 PM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

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From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Thursday, April 23, 2015 2:08 PM
To: Ryan Walsh
CC: Amy Condle; Libby Bates
Subject: Re: Geofeedia | Boston Marathon
Attachments: GSN-Geofeedia-LASD.pdf

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Skype: [carly.tschantzgeofeedia](https://www.skype.com/user/carly.tschantzgeofeedia)
444 N Wells St., Suite 502
Chicago, IL 60654

From: Will Catton [will.catton@geofeedia.com]
Sent: Monday, March 07, 2016 6:43 PM
To: Ryan Walsh
Subject: Re: Geofeedia | Boston Schools Protest Content

Ha! Good point. We are finally seeing some warm weather here too.

Glad to hear there were no major incidents today.

Will Catton | Customer Success Manager

(o) 312.300.7993
(c) 317.416.7606
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

On Mon, Mar 7, 2016 at 4:50 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Will,

Thanks for pulling that together. Everything was peaceful with no real threats, just a bunch kids who didnt want to be in school...not sure why they didn't wait until Wednesday when it will be in the 70s here!

Thanks,
Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Mon, Mar 7, 2016 at 4:56 PM, Will Catton <will.catton@geofeedia.com> wrote:
Hi Ryan,

How is everything in Boston?

I've pulled together a little content from the protests. You can find that here:

<https://app.geofeedia.com/geofeed/collection/74291>

Were there any major threats or were things relatively peaceful?

Will Catton | Customer Success Manager

(o) [312.300.7993](tel:312.300.7993)
(c) [317.416.7606](tel:317.416.7606)
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Monday, March 07, 2016 5:50 PM
To: Will Catton
Subject: Re: Geofeedia | Boston Schools Protest Content

Hi Will,

Thanks for pulling that together. Everything was peaceful with no real threats, just a bunch kids who didnt want to be in school...not sure why they didn't wait until Wednesday when it will be in the 70s here!

Thanks,
Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

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geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, January 03, 2014 11:43 AM
To: Ryan Walsh
Subject: Re: Geofeedia information

Hi Ryan,

Happy New Year! Let me know when would be good for a follow up and to arrange a trial for you and the team. I believe you said you wanted to wait until after the new year.

Look forward to helping support you!

Regards,
Jon Newman

On Fri, Dec 13, 2013 at 11:19 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan,

Thanks for taking the time today on the demo. I hope you, Jen and Nick found it beneficial.

As discussed, we are currently installed in more than 20 fusion centers around the country and we are making a great push to be installed in every existing fusion center or real-time crime center.

Attached are a few 1-pagers and more information on the current offer.

Please let me know what questions you have and I look forward to hearing back from you regarding a trial.

Regards,
Jon Newman

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Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
[847-250-7289](tel:847-250-7289)
jon.newman@geofeedia.com

--

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Chicago, IL 60606
847-250-7289
jon.newman@geofeedia.com

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, December 19, 2014 10:55 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Geofeedia Licensing Questions

Sounds great. I just sent an invite for a 30 minute window with a conference number to call. The number is:

860-970-0010
access code: 127-560-510#

Thanks,
Jon

On Fri, Dec 19, 2014 at 9:33 AM, David Carabin <david.carabin@pd.boston.gov> wrote:
Let's do 11am on Monday. Can you pass along a number we can call? Thank you

Sent from my iPhone

On Dec 19, 2014, at 9:50 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Just circling back to see if you are still available at the suggested times on Monday or Tuesday of next week.

Thanks,

On Wed, Dec 17, 2014 at 4:32 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Nice hearing from you! Yes, Monday I am free at 11am EST or anytime after 1pm EST. Tuesday I am free anytime before noon EST. Please let me know what works for you and I will send over an invite to block off a 30 minute window, although the conversation should not last that long.

Thanks,

On Wed, Dec 17, 2014 at 4:26 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I'd like to schedule a call with you to discuss your licensing model and costs for BRIC licensing. Will you have time Monday or Tuesday of next week for a conversation?

Thank you.

--

David Carabin
Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis

Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

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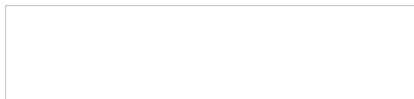
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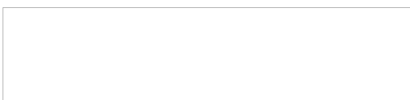
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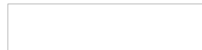
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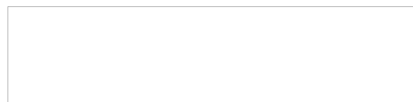
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From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Wednesday, December 11, 2013 2:47 PM
To: Jon Newman
Subject: Re: Geofeedia Pricing

Hi Jon,

I've got it. Will look forward to talking with you on Friday.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Wed, Dec 11, 2013 at 1:11 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hi Ryan,

Yes, Friday at 11:00am EST works for me. Please keep an eye out for a calendar invite which will include instructions to access the [join.me](#).

Please let me know if you have any questions in the meantime.

Regards,
Jon Newman

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Let me know if that time works.

Thanks,
Ryan

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On Tue, Dec 10, 2013 at 6:05 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan,

Nice meeting you! As Phil mentioned, we are currently installed in more than 20 fusion centers across the country.

I'd like to arrange a call / demo with you to share how Geofeedia is being used today by most of them.

I am available tomorrow afternoon, Thursday morning or any time Friday. Please let me know what works for you.

Look forward to touching base, Ryan!

Regards,
Jon Newman

On Tue, Dec 10, 2013 at 3:40 PM, Phil Harris <phil@geofeedia.com> wrote:

Hi Ryan:

Thank you for your interest in Geofeedia (www.geofeedia.com). We are installed in many Fusion Centers nationwide. We are delighted that Director Carabin heard about Geofeedia through Director Schenkelberg.

Our Fusion Center pricing ranges from \$10 - 15,000 per year. These packages offer unlimited users within the BRIC. The only variable in the package is data consumption.

I am copying Jon Newman who is our point contact for Fusion Centers. We would be happy to provide a product demonstration and quotation. We appreciate your interest very much and hope that you join our growing list of Fusion Center customers.

Please advise on a suitable time for a webinar / call.

Thanks Ryan!

Regards,
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After looking at your website and talking with them, Dave asked that I reach out to you and get some information on your pricing structure for an operation such as ours. We are looking for information such as: Is the product priced per user log-in or by data volume consumed?

Any additional information you might be able to provide about the product would be

helpful.

Thanks,
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Regards,
Phil Harris
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Sent: Friday, February 14, 2014 2:56 PM
To: Jon Newman
Subject: Re: Geofeedia Proposal

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Thanks again for setting up the free trial for us.

Enjoy the weekend!
-Ryan

Ryan Walsh
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On Fri, Feb 14, 2014 at 1:06 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, March 03, 2014 3:20 PM
To: Ryan Walsh
Subject: Re: Geofeedia Proposal

Hi Ryan,

Just circling back to see if you got any initial reaction from Director Carabin about the Geofeedia proposal. We launched Facebook last week as an additional source and the Target Tracker is currently being built which will also lead to a link analysis to show who the target is affiliated with on all Social Media.

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, March 31, 2014 8:01 PM
To: Ryan Walsh
Subject: Re: Geofeedia Proposal

Hi Ryan,

I hate to continue nagging about this, but wanted to give you a few updates. The Commonwealth reached out today letting me know some last minute funding became available for the marathon. I gave them 2 options: 1) a 4-month paid pilot so they can at least have access for the next few major events (this will at least give temp access), 2) a 1-year option as originally discussed. Not sure which one they are moving forward with yet, but their procurement department was in touch saying they are moving forward with one of the two options.

Obviously want to put the same offer on the table for you.

Please let us know if there is *anything* we can do to help support your security efforts before the big day.

Thanks!
Jon

On Mon, Mar 3, 2014 at 4:22 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Not a problem at all... Thanks so much for the feedback. Please let me know if I can help with anything in the meantime. I will keep you in the loop on product updates, etc. as they arise.

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On Mon, Mar 3, 2014 at 4:18 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

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Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Mon, Mar 3, 2014 at 3:19 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hi Ryan,

Just circling back to see if you got any initial reaction from Director Carabin about the Geofeedia proposal. We launched Facebook last week as an additional source and the Target Tracker is currently being built which will also lead to a link analysis to show who the target is affiliated with on all Social Media.

I'd love to speak with Director Carabin soon if the opportunity presents itself.

Thanks,
Jon Newman

On Fri, Feb 14, 2014 at 2:06 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Anytime. Let me know how I can help.

Take care,

Jon

On Fri, Feb 14, 2014 at 1:55 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Thanks Jon. I'll be sure to pass this along to Dave and fill him in on our conversation earlier today.

I will let you know his reaction and any additional feedback.

Thanks again for setting up the free trial for us.

Enjoy the weekend!

-Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

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Hi Ryan,

Thank you for your time today and your valued feedback. I actually have another development call this afternoon, so I will be sure to push your feedback directly to those building the tool.

I have attached a proposal for further review. Please keep me in the loop with any direct feedback, just so I have an idea. I am fairly certain our product is priced much lower than the others you tested, so when budgets are tight, hope this will help. I also added a "Strategic Partner" discount as well.

Thank you again,
Jon Newman

--

Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
[847-250-7289](tel:847-250-7289)
jon.newman@geofeedia.com

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Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
847-250-7289
jon.newman@geofeedia.com

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Monday, March 03, 2014 5:18 PM
To: Jon Newman
Subject: Re: Geofeedia Proposal

Hi Jon,

I was able to pass on the quote and talk with Dave about our trial of the product. He definitely was positive about it overall, however unfortunately, we've been asked to hold off on moving forward with the project for the time being. We are awaiting further direction from our leadership and I'm not sure what the time-frame will be on that guidance.

I'll definitely be in touch when we have some further direction, but that's all I know at this point.

Thanks again for allowing us to try the software and for your time demonstrating it for us and setting us up.

-Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

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Enjoy the weekend!
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Chicago, IL 60606
[847-250-7289](tel:847-250-7289)

jon.newman@geofeedia.com

From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Monday, August 31, 2015 9:02 AM
To: Ryan Walsh
CC: Trent McMahan
Subject: Re: Geofeedia question

Hello Ryan,

Apologies for not getting back to you sooner. I had a chance to connect with our product team, and it turns out that Twitter & Instagram recently changed their user experience to have to *manually* share their exact location and can share a predetermined location tag. That will explain why the location for these 4 posts show up in the same spot on the map. We are actively figuring out ways to communicate the changes to our clients, but I hope this helps! Please let Trent and I know if you have any follow up questions.

Thank you and hope you have a great day!

Best Regards,

Carly Tschantz
Enablement Specialist
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Sat, Aug 29, 2015 at 10:13 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Carly,

Just wanted to get your thoughts on the below issue identified by one of our users in GeoFeedia today...sounds like it could be a Twitter issue with their geocoding, or maybe a twitter user issue, but he's seeing a bunch of tweets all from the same Geolocation. I'm seeing some tweets from outside that spot but not many. Other data sources seem to be working fine at this point.

Not urgent, but just wanted to mention in case it was an issue in the system.

Thanks,
Ryan

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Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

----- Forwarded message -----

From: Andrew Murphy
Date: Sat, Aug 29, 2015 at 9:52 AM
Subject: Geofeedia question
To: Ryan Walsh <ryan.walsh@pd.boston.gov>

Hey Ryan. I'm noticing every single tweet I have running in my Streamer is geocoded the same. I've attached a few photos as examples. 4 unique users with the exact same lat/long. I've looked at many more users all with the same coordinates. However, when searching via the map view this particular location doesn't show a lot of activity (see attachment). Not sure if it's a Twitter or Geofeedia issue. Just wanted to give you a heads up. Thanks.

Andrew

From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Monday, August 31, 2015 4:04 PM
To: Ryan Walsh
CC: Trent McMahan
Subject: Re: Geofeedia question

Hello Ryan,

Thanks for the feedback and I was able to confirm with our product team that this "data tiering" is in the process of being added. Timeline is TBD, so let us know if there is anything in particular that would be easiest to understand.

Best Regards,

Carly Tschantz
Enablement Specialist
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Mon, Aug 31, 2015 at 12:18 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

No problem...thanks for updating us on that new development. Definitely will make things a little tougher to say we really know where the person is given a particular post. I wonder if the product team would consider adding something to the user interface to distinguish posts which are geo-tagged using the Lat/Long of the phone, vs. something that was user manipulated?

Thanks,
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Andrew

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, December 30, 2015 3:21 PM
To: Will Catton
CC: Jon Newman; Trent McMahan; Ryan Walsh
Subject: Re: Geofeedia service

Ryan can handle.

Sent from my iPhone

On Dec 30, 2015, at 10:55 AM, Will Catton <will.catton@geofeedia.com> wrote:

Thanks Dave! I'll pass this along to our Billing Dept. to get everything started on their end and will extend your team's access through 5/31/16.

Are you or Ryan able to sign the order form and send back as well? I've re-attached that just in case.

Will Catton
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (312) 300-7993
M: (317) 416-7606
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Dec 30, 2015 at 10:48 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

All - attached please find the PO for extending the BRIC's Geofeedia service. Please contact Ryan Walsh in my absence. Thank you.

Sent from my iPhone

Begin forwarded message:

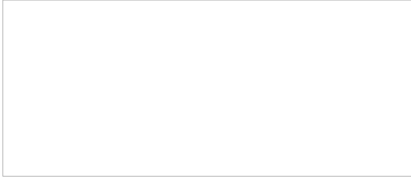
From: Andrew Murphy <andrew.murphy@boston.gov>
Date: December 30, 2015 at 9:53:30 AM EST
To: Ryan Walsh <ryan.walsh@pd.boston.gov>, David Carabin <david.carabin@pd.boston.gov>
Subject: Geofeedia service

Hi Ryan and Dave. We just issued the PO for the continuation of your Geofeedia service through 5/31/16. You may need to send the attached to your point of contact. Thanks.

Andrew

Andrew Murphy
Regional Planner

Office of Emergency Management (OEM)
Boston City Hall, Room 204 | Boston, MA 02201
Phone: [617-635-1796](tel:617-635-1796) | Fax: [617-635-2974](tel:617-635-2974) | andrew.murphy@boston.gov



<Geofeedia Order Form - BRIC (4 month extension).pdf>

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 4:32 PM
To: Ryan Walsh
Subject: Re: Geofeedia trial

Just sent them invites.

Thanks,

On Fri, Nov 21, 2014 at 2:44 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Thanks Jon,

Can we get 2 more accounts setup :

Anthony.Stevens@pd.boston.gov
Andrew.Zani@pd.boston.gov

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Fri, Nov 21, 2014 at 12:46 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hello everyone:

You should have just received an email invitation to the two week Geofeedia trial which begins today. Please click the link in the email and create a password for your login.

Below are a few short videos and user guides to help walk you through the tool:

<https://www.youtube.com/watch?v=pjZU8KRoezo>

<http://geofeedia.com/how-it-works>

▫ [Geofeedia how to.pdf](#)

▫ [User Guide- September2014.pdf](#)

User Track video:

▫ [User Track Twitter-Instagram Set Up.mov](#)

****Ryan, Timothy and Kelley:** You already had access in a previous trial so I was not able to send you invitations but your account is active. Please login using your email address as your username and the original password you had created. If you do not remember your password, email me directly and I will reset it for you.

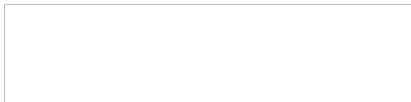
Please do not hesitate to reach out if you have any questions.

Thank you,

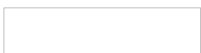
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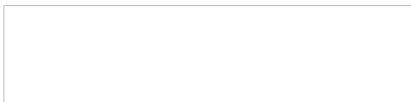
Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



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Sent: Friday, November 21, 2014 3:45 PM
To: Jon Newman
Subject: Re: Geofeedia trial

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Skype: jon.newman21
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Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, February 05, 2014 6:02 PM
To: Ryan Walsh
Subject: Re: Geofeedia trial

Ryan,

Thanks for the feedback. Understand. Glad to hear users are finding it easy to use.

Let me know if anyone has any questions or feel free to send them directly my way.

Regards,
Jon

On Wed, Feb 5, 2014 at 4:39 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

Thanks for checking in. We've had a bit of a busy week or so here so that may be why a few people have not activated their accounts. I sent everyone a reminder email today and will mention it during a staff meeting tomorrow. Some others may have just been accessing it though my account for ease of use so that may also be why not a ton of usage is showing up.

I haven't gotten any specific feedback for you as yet, other than I know many have remarked that it appears easy to use and understand the interface with little/no training, so that is nice.

I'll hopefully get some additional feedback for you in the next couple days.

Thanks,
Ryan

Ryan Walsh
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Boston Police Department
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Ryan.Walsh@pd.boston.gov

On Wed, Feb 5, 2014 at 9:42 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Ryan,

How are things going with the trial? Any recent feedback for me? Looks like there is about 6 days left, and only 3 people including yourself have even activated their username.

User Licenses in Use

clifford.goodband@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
jennifer.gillis@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
ryan.walsh@pd.boston.gov	Admin	Deactivate	
elizabeth.campbell@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
timothy.fitzgerald@pd.boston.gov	Admin	Deactivate	
john.riley@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
kelley.hutchinson@pd.boston.gov	Admin	Deactivate	
nicholas.gamino@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation

Please let me know if there is something I can do to help.

Thank you,
Jon

--

Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
[847-250-7289](tel:847-250-7289)
jon.newman@geofeedia.com

--

Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
847-250-7289
jon.newman@geofeedia.com

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Monday, December 15, 2014 2:25 PM
To: Anthony Stevens
Subject: Re: Geofeedia Trial

yea...unfortunately it was only a 2 week trial with them so we cant access it any more..!m trying to get dave to schedule a time for everyone to be in the same room and discuss Geofeedia vs Dataminr so we can make a decision and move forward with one or both or none, but he hasnt scheduled it yet....hopefully we can get something on the calendar with him for this week, I know he wanted to make a decision before the holidays..

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Mon, Dec 15, 2014 at 2:23 PM, Anthony Stevens <Anthony.Stevens@pd.boston.gov> wrote:
Ryan,

The response I got from Geofeedia when I tried to renew after my expired trial.

-Anthony

----- Forwarded message -----

From: Jon Newman <jon.newman@geofeedia.com>
Date: Mon, Dec 15, 2014 at 2:18 PM
Subject: Geofeedia Trial
To: Anthony.Stevens@pd.boston.gov

Hi Anthony,

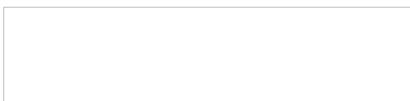
Thank you for reaching out. I have been in touch with Ryan Walsh and Dave Carabin and we are in the process of collecting feedback from you recently expired Geofeedia trial. Please be sure to let them know about your experience using Geofeedia.

I will let you know where things stand once I have learned from them about next steps.

Thank you,
Jon Newman

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Anthony Stevens

Criminal Intelligence Analyst
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One Schroeder Plaza, Boston, MA 02120
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On Wed, Feb 5, 2014 at 9:42 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Ryan,

How are things going with the trial? Any recent feedback for me? Looks like there is about 6 days left, and only 3 people including yourself have even activated their username.

User Licenses in Use

clifford.goodband@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
jennifer.gillis@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
ryan.walsh@pd.boston.gov	Admin	Deactivate	
elizabeth.campbell@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
timothy.fitzgerald@pd.boston.gov	Admin	Deactivate	
john.riley@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
kelley.hutchinson@pd.boston.gov	Admin	Deactivate	
nicholas.gamino@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation

Please let me know if there is something I can do to help.

Thank you,
Jon

--
Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
[847-250-7289](tel:847-250-7289)
jon.newman@geofeedia.com

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, December 08, 2015 12:33 PM
To: David Carabin
CC: Will Catton; Brandon Filoramo; Walsh, Ryan
Subject: Re: Geofeedia updates

Hi Dave,

Thanks for the quick and detailed response.

Glad to hear things are moving in the right direction.

I agree with you on the 2016 tour. It would be good to get as many agencies in the region together as possible. We were initially thinking sometime in February.

The scenario you describe in ShotSpotter is exactly what we are working on with others at the moment. Geofeedia will soon be fully integrated with ShotSpotter in NYPD's Domain Awareness System - pretty exciting stuff... Would love to try and scope a proof of concept for your environment as well.

Let us know how we can help.

Thanks,
Jon

On Tue, Dec 8, 2015 at 8:42 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

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Sorry for the long note. Let me know if you have a chance to catch up.

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David Carabin

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, January 26, 2016 6:07 PM
To: Ryan Walsh
CC: David Carabin; Will Catton; Brandon Filoramo
Subject: Re: Geofeedia updates

Hi Ryan,

Thanks for the detail. Let us know if we can help with anything in the meantime. Looking forward to it.

-Jon

On Tue, Jan 26, 2016 at 4:57 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

We are still in the requirements gathering phase of the UASI project but will hopefully have those requirements settled soon and be sure to give you a chance to review them and setup a demo. I think we likely have 2-3 weeks lefts to get the requirements where we'd like them but hopefully we'll wrap it up sooner than that.

Thanks,
Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Thu, Jan 21, 2016 at 1:50 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Happy New Year! Hope you enjoyed the holidays.

Just checking in on any advancements regarding the UASI project. Are we in a place to begin scheduling demos? We have a decent amount of upcoming travel and would like to make sure there is plenty of time to block off for this opportunity.

Look forward to hearing from you.

Talk soon,
Jon

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Jon

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, March 14, 2016 2:02 PM
To: Ryan Walsh
CC: David Carabin; Will Catton; Brandon Filoramo
Subject: Re: Geofeedia updates

Hi Ryan, Hi Dave,

Hope all is well. Just checking in again on progress updates. We have a few moving pieces to bring to your attention.... First, Will from our team will be in town visiting our client Lowell PD during the last week of March. Could be a good opportunity to stop by for any type of updates, etc. Also, Brandon has had recent developments with other UASI cities in the area and we want to make sure we are messaging the progress to everyone appropriately.

Is it possible to set aside 15-20 minutes to discuss this week?

Thanks,
Jon

On Wed, Feb 17, 2016 at 4:36 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

We're just about to wrap up finalizing the requirements overall and I would think we'll have something out there during the month of March once we get the internal approvals needed.

We'll definitely keep you in the loop as we move forward. Thanks for checking in.

-Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Wed, Feb 17, 2016 at 10:32 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan,

Hope all is well. Any updates on the UASI project?

Thanks,
Jon

On Tue, Jan 26, 2016 at 5:07 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan,

Thanks for the detail. Let us know if we can help with anything in the meantime. Looking forward to it.

-Jon

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Thanks,
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Talk soon,
Jon

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Jon Newman | Director, Public Safety
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(c) 636.236.4267
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

From: Will Catton [will.catton@geofeedia.com]

Sent: Thursday, December 10, 2015 1:35 PM

To: David Carabin

CC: Jon Newman; Brandon Filoramo; Walsh, Ryan

Subject: Re: Geofeedia updates

Attachments: Geofeedia Order Form - BRIC (4 month extension).pdf; Geofeedia Order Form - BRIC (5 month extension).pdf

Hi Dave,

We have attached proposals for both time frames you requested, keeping pricing consistent with what you have purchased in the past. Please note, we have done away with data limits for our law enforcement users. You will notice that is now listed as unlimited.

Once a regional (UASI) deal is in place, we can prorate the larger deal so you do not overlap BRIC contracts.

Let me know if you have any questions or concerns.

Will Catton

Customer Success Manager

Geofeedia, Inc. | geofeedia.com

O: (312) 300-7993

M: (317) 416-7606

444 N Wells St., Suite 502

Chicago, IL 60654

On Thu, Dec 10, 2015 at 9:08 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon. Quick update. We got the process moving with our regional stakeholders, in preparation for the upcoming contract we have all been anticipating. It is clear that this will not be completed by Jan 31, 2016, as we will likely need to put this out to RFP. I'm working to secure funding for a short-term contract extension of our existing Geofeedia service, so that we don't go dark while we are working through this "regional" contract. Can you please provide me with a quotes to extend our existing Geofeedia service at the BRIC from 1.) Feb 1-May 31, 2016 and 2.) Feb 1-June 30, 2016. I am going to do my best to get this approved ASAP to cover our anticipated gap period. Where we do NOT have funding set aside and approved specifically for this purpose, any extra consideration you can provide us related to pricing will go a long way (and will be greatly appreciated).

Thanks - talk soon!

Dave

On Tue, Dec 8, 2015 at 12:33 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Thanks for the quick and detailed response.

Glad to hear things are moving in the right direction.

I agree with you on the 2016 tour. It would be good to get as many agencies in the region together as possible. We were initially thinking sometime in February.

The scenario you describe in ShotSpotter is exactly what we are working on with others at the moment. Geofeedia will soon be fully integrated with ShotSpotter in NYPD's Domain Awareness System - pretty exciting stuff... Would love to try and scope a proof of concept for your environment as well.

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From: Jon Newman [jon.newman@geofeedia.com]
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To: David Carabin
CC: Will Catton; Brandon Filoramo; Walsh, Ryan
Subject: Re: Geofeedia updates

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Chicago, IL 60654

From: Will Catton [will.catton@geofeedia.com]
Sent: Wednesday, January 27, 2016 9:52 AM
To: Ryan Walsh
Subject: Re: Geofeedia updates

No problem at all! I know it has been a little hectic on the East Coast. Is everything cleaned up in your area from the blizzard?

Will Catton
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (312) 300-7993
M: (317) 416-7606
444 N Wells St., Suite 502
Chicago, IL 60654

On Tue, Jan 26, 2016 at 4:58 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Will,

Thanks for reaching out. Let me connect with Dave on the cities tour before trying to set anything up. We've been swamped with a bunch of other things happening recently and just haven't had a chance to talk about this opportunity yet.

Thanks,
Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
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[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Fri, Jan 22, 2016 at 11:58 AM, Will Catton <will.catton@geofeedia.com> wrote:
Hey Ryan,

How is everything going? Let us know if we can do anything to help monitor once the snow starts too.

When you get a chance sometime next week, let us know which dates would work for you in regards to the Geofeedia City Tours as well. We would love to host a small roundtable discussion in Boston.

Will Catton
Customer Success Manager
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David Carabin

Director
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From: Will Catton [will.catton@geofeedia.com]
Sent: Thursday, May 19, 2016 1:00 PM
To: Ryan Walsh
CC: Jon Newman; David Carabin; Brandon Filoramo
Subject: Re: Geofeedia updates

Hi Ryan,

Hope all is well out in Boston.

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Please let us know what works best for you.

Will Catton | Domain Expert

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To: Ryan Walsh
CC: Jon Newman; David Carabin; Brandon Filoramo
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, June 21, 2016 2:25 PM
To: David Carabin
CC: Will Catton; Ryan Walsh; Brandon Filoramo
Subject: Re: Geofeedia updates

Hi Dave,

Hope all is well and we aren't reaching out too much... It's been a month since our last dialogue so wanted to see if you have any updates on the RFP for the UASI project? Any new insights on timing?

Please let us know if we can help with anything.

Thanks,
Jon

On Thu, May 19, 2016 at 4:32 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Thanks for the updates on everything. If we can help with anything in the meantime, please do not hesitate to reach out.

Looking forward to participating in the RFP.

Jon

On Thu, May 19, 2016 at 2:17 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hey guys,

Two quick updates. At the moment it doesn't appear that we have funding available to pay for service beyond the terms of the existing contract. This is unfortunate, because we would hate to go without service for any gap in time. We had hoped that this larger UASI project would have been in place in time to mitigate a gap in service, but unfortunately that is not the case.

The second update is regarding this larger UASI project we've been talking about for some time now... The plan was to have this posted as a BID last week, but unfortunately it got held up again. There is a very good chance this will have to go out as an RFP, and if this is the case, there will be another delay as there is a whole process that we'll have run paperwork through and seek approvals for before it can get posted. Again, I'll do my best to keep you guys posted on the progress of this, and I will certainly notify you once it posts.

Thanks for your continued patience,

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<jon.newman@geofeedia.com> wrote:

Hi Dave,

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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Tuesday, December 08, 2015 9:42 AM
To: Jon Newman
CC: Will Catton; Brandon Filoramo; Walsh, Ryan
Subject: Re: Geofeedia updates

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From: Will Catton [will.catton@geofeedia.com]
Sent: Friday, January 22, 2016 11:59 AM
To: Walsh, Ryan
Subject: Re: Geofeedia updates

Hey Ryan,

How is everything going? Let us know if we can do anything to help monitor once the snow starts too.

When you get a chance sometime next week, let us know which dates would work for you in regards to the Geofeedia City Tours as well. We would love to host a small roundtable discussion in Boston.

Will Catton
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (312) 300-7993
M: (317) 416-7606
444 N Wells St., Suite 502
Chicago, IL 60654

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, September 28, 2016 8:26 AM
To: David Carabin
CC: Will Catton; Ryan Walsh; Brandon Filoramo; Jordan Liss
Subject: Re: Geofeedia updates

Hi Dave,

Hope all is well. Will you be attending the NFCA show in a few weeks? We will be there.

I'm reaching out because we were recently notified of an RFP tied to the City of Boston. Are you able to confirm that this is same RFP as the long anticipated UASI RFP that we previously discussed?

http://bids.findrfp.com/service/viewRFPS.aspx?id=1EFBC8C878DC43C19A7011E2798BAA75&g=a85c5108cac04062b2fbf209cfc29219#to_findrfp

Whatever information you are able to share is much appreciated. Happy to hop on a phone call as well.

Thanks,
Jon

On Mon, Aug 8, 2016 at 8:33 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope all is well. Any updates on the RFP process for the UASI project?

Thanks,
Jon

On Tue, Jun 21, 2016 at 2:24 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope all is well and we aren't reaching out too much... It's been a month since our last dialogue so wanted to see if you have any updates on the RFP for the UASI project? Any new insights on timing?

Please let us know if we can help with anything.

Thanks,
Jon

On Thu, May 19, 2016 at 4:32 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Thanks for the updates on everything. If we can help with anything in the meantime, please do not hesitate to reach out.

Looking forward to participating in the RFP.

Jon

On Thu, May 19, 2016 at 2:17 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hey guys,

Two quick updates. At the moment it doesn't appear that we have funding available to pay for service beyond the terms of the existing contract. This is unfortunate, because we would hate to go without service for any gap in time. We had hoped that this larger UASI project would have been in place in time to mitigate a gap in service, but unfortunately that is not the case.

The second update is regarding this larger UASI project we've been talking about for some time now... The plan was to have this posted as a BID last week, but unfortunately it got held up again. There is a very good chance this will have to go out as an RFP, and if this is the case, there will be another delay as there is a whole process that we'll have run paperwork through and seek approvals for before it can get posted. Again, I'll do my best to keep you guys posted on the progress of this, and I will certainly notify you once it posts.

Thanks for your continued patience,

Dave

On Thu, May 19, 2016 at 2:00 PM, Will Catton <will.catton@geofeedia.com> wrote:

Hi Ryan,

Hope all is well out in Boston.

We are currently working on the RFP for the BRIC Social Media Project. In the meantime, I wanted to send another reminder that your current Geofeedia licenses are scheduled to expire on May 31st.

Would you like us to send over a standard renewal form for the BRIC? If so, how long would you like the extension for? We are excited about the larger opportunity but also want to ensure you do not lose access in the meantime.

Please let us know what works best for you.

Will Catton | Domain Expert

(o) [312.300.7993](tel:312.300.7993)
(c) [317.416.7606](tel:317.416.7606)
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

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On Wed, May 4, 2016 at 9:44 AM, Will Catton <will.catton@geofeedia.com> wrote:

Hi Ryan,

Just wanted to follow up and see if you had a few minutes to talk today?

The Geofeedia renewal is set to expire on the 31st of this month. Would you like us to provide another extension order form or has there been some progress with the larger UASI plan? Either way, let me know and we'll be sure to get over the appropriate information.

Thank you,

Will Catton | Domain Expert

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[Redacted]

□

[Redacted]

On Wed, Apr 13, 2016 at 10:25 AM, Will Catton <will.catton@geofeedia.com> wrote:

Hi Ryan,

Hope things are going well.

I wanted to send a quick reminder the BRIC account is set to expire on May 31st. Would you like us to send over a renewal form just for the BRIC, or is there still a possibility of rolling this in with the larger UASI deal?

Please let us know if you would prefer we setup a quick call to discuss.

Will Catton | Customer Success Manager

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[Redacted]

On Mon, Mar 14, 2016 at 10:25 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

Dave and I are both out of the office this week on vacation and at a training. Let me take a look at the schedule when we get back next week and I'll try to give you a quick call. Overall unfortunately we don't have much of an update as we've been swamped with several other priorities the past few weeks.

Thanks,
Ryan

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Boston Police Department
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On Mon, Mar 14, 2016 at 3:01 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan, Hi Dave,

Hope all is well. Just checking in again on progress updates. We have a few moving pieces to bring to your attention.... First, Will from our team will

be in town visiting our client Lowell PD during the last week of March. Could be a good opportunity to stop by for any type of updates, etc. Also, Brandon has had recent developments with other UASI cities in the area and we want to make sure we are messaging the progress to everyone appropriately.

Is it possible to set aside 15-20 minutes to discuss this week?

Thanks,
Jon

On Wed, Feb 17, 2016 at 4:36 PM, Ryan Walsh
<ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

We're just about to wrap up finalizing the requirements overall and I would think we'll have something out there during the month of March once we get the internal approvals needed.

We'll definitely keep you in the loop as we move forward. Thanks for checking in.

-Ryan

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On Tue, Jan 26, 2016 at 5:07 PM, Jon Newman
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On Tue, Jan 26, 2016 at 4:57 PM, Ryan Walsh
<ryan.walsh@pd.boston.gov> wrote:

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David Carabin

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, March 29, 2016 8:22 AM
To: Ryan Walsh
CC: Brandon Filoramo
Subject: Re: Geofeedia updates

Hey Ryan,

Sorry for the all the back and forth. Do you have a few minutes to spare today or tomorrow?

On Mon, Mar 14, 2016 at 10:25 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Jon,

Dave and I are both out of the office this week on vacation and at a training. Let me take a look at the schedule when we get back next week and I'll try to give you a quick call. Overall unfortunately we don't have much of an update as we've been swamped with several other priorities the past few weeks.

Thanks,
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Ryan.Walsh@pd.boston.gov

On Mon, Mar 14, 2016 at 3:01 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
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On Wed, Feb 17, 2016 at 10:32 AM, Jon Newman <jon.newman@geofeedia.com> wrote:
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From: Will Catton [will.catton@geofeedia.com]
Sent: Wednesday, April 13, 2016 10:26 AM
To: Ryan Walsh
CC: Jon Newman; David Carabin; Brandon Filoramo
Subject: Re: Geofeedia updates

Hi Ryan,

Hope things are going well.

I wanted to send a quick reminder the BRIC account is set to expire on May 31st. Would you like us to send over a renewal form just for the BRIC, or is there still a possibility of rolling this in with the larger UASI deal?

Please let us know if you would prefer we setup a quick call to discuss.

Will Catton | Customer Success Manager

(o) 312.300.7993

(c) 317.416.7606

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From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Tuesday, January 26, 2016 5:58 PM
To: Jon Newman
CC: David Carabin; Will Catton; Brandon Filoramo
Subject: Re: Geofeedia updates

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Hey Ryan,

How is everything going? Let us know if we can do anything to help monitor once the snow starts too.

When you get a chance sometime next week, let us know which dates would work for you in regards to the Geofeedia City Tours as well. We would love to host a small roundtable discussion in Boston.

Will Catton
Customer Success Manager
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Sorry for the long note. Let me know if you have a chance to catch up.

Thanks,
Jon

--

Jon Newman
Director, Strategic Accounts
Geofeedia, Inc. | geofeedia.com
O: [312-724-8439](tel:312-724-8439)
M: [636-236-4267](tel:636-236-4267)
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Chicago, IL 60654

--

David Carabin

Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
Email: david.carabin@pd.boston.gov

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Chicago, IL 60654

From: Ally Brettnacher [ally.brettnacher@geofeedia.com]
Sent: Friday, August 21, 2015 11:09 AM
To: Ryan Walsh
CC: Trent McMahan
Subject: Re: Geofeedia

Thank you, Ryan! We really appreciate your partnership. I'll facilitate an email introduction to my contact at the BPHC so you two can connect sometime after your event next weekend.

Have a good one!
Ally

On Fri, Aug 21, 2015 at 11:33 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Trent,

Definitely no problem...we're pretty swamped over the next week or so with an event coming up next weekend, but I'd be happy to talk with them sometime after that to tell them about our experience so far.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Thu, Aug 20, 2015 at 5:14 PM, Trent McMahan <trent.mcmahan@geofeedia.com> wrote:

Hi Ryan,

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Would you mind if we introduced you to our contact at the Boston Public Health Commission? We tried to connect them with David, but I think he's been tied down and busy.

Benjamin McNeil from BPHC is interested in signing up for Geofeedia but had asked if he could speak to a user with experience in the platform first. I know they would appreciate someone local!

Thanks,
Trent

On Tue, Jul 14, 2015 at 5:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

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On Tue, Jul 14, 2015 at 4:52 PM, Trent McMahan <trent.mcmahan@geofeedia.com> wrote:

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someone local and how you've used Geofeedia effectively.

Would you mind if we put our contact the the Commission in touch with you for a reference? I certainly want to be mindful of your time and wouldn't expect them to have many questions.

Thanks,
Trent

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--

Ally Brettbacher
Account Executive
Geofeedia, Inc. | geofeedia.com
O: (317) 813-9313
M: (317) 340-7310
@allytbrett

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, December 16, 2015 1:16 PM
To: Jon Newman
CC: Ryan Walsh
Subject: Re: geofeedia

Ok thank you. There is interest, just need to determine a time/location

Sent from my iPhone

On Dec 16, 2015, at 1:02 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Good question. We have been in touch with Yik Yak a lot lately. We've even offered to pay them for exclusive access to an API. To be transparent, they have not been as cooperative as we expected which has slowed the process significantly. That said, we are still very hopeful to add Yik Yak back but it doesn't look very likely for the near future.

We are adding Periscope and Vine as additional sources. Both should be available by end of year or early January.

Hope this helps.

On another note, any additional word on hosting a session we spoke about previously? I think we are shooting for a Feb / March timeframe.

Thanks,
Jon

On Wed, Dec 16, 2015 at 8:49 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Good Morning, Jon. Please see below. We were supporting an investigation related to Yik Yak and went dark with the loss of Geofeedia's service. I appreciate Carly's prompt response on this; however, can you please provide some additional insight on if and when we should expect this service to work again? We need to let the agency know if we can no longer support their investigative needs, and I need to let my team know if they can no longer rely on Geofeedia for views against Yik Yak.

Thank you.
Dave

Sent from my iPhone

Begin forwarded message:

From: Ryan Walsh <ryan.walsh@pd.boston.gov>
Date: December 16, 2015 at 8:55:33 AM EST
To: David Carabin <david.carabin@pd.boston.gov>
Subject: Fwd: geofeedia

Just FYI...newly discovered limitation with GeoFeedia...no Yik Yak for now...Mark had a case with NU involving it that he was trying to help out but couldn't...

----- Forwarded message -----

From: **Carly Tschantz** <carly.tschantz@geofeedia.com>
Date: Wed, Dec 16, 2015 at 8:20 AM
Subject: Re: geofeedia
To: Ryan Walsh <ryan.walsh@pd.boston.gov>
Cc: Will Catton <will.catton@geofeedia.com>, Mark Bachta <mark.bachta@pd.boston.gov>

Hey Ryan,

Thanks for reaching out. Normally, I would let Will take care of you, but I know he is out West meeting with LAPD today.

With Yik Yak, we had to temporarily turn off the service as it was affecting the performance of the rest of the application. As I understand the situation, Yik Yak does not have the infrastructure to handle our API requests for data. We are actively working to resolve the issue, but I have not been given an indication on timeline :(

HOWEVER, I have some exciting developments that will be deployed TODAY!

We will now allow customers to store keyword lists with in the app within your Data Manager's Keyword Template tab. You will be able to reuse these templates for any search filter & recording alerts. You can even filter for emojis using this feature. Live chat will also be available during business hours to resolve questions in real-time. I've attached our most recent emoji glossary for suggested combinations.

Let me know if you have any follow up questions too.

Best Regards,

Carly Tschantz
Enablement Specialist
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:(773)304-4177)
M: [\(847\) 624-6522](tel:(847)624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Dec 16, 2015 at 6:49 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly and will

Quick question below about yik yak in geofeedia...are there any known issues with this source? We're having trouble getting them to return in a search.

Thanks
Ryan

Sent from my iPad

Begin forwarded message:

From: Mark Bachta <mark.bachta@pd.boston.gov>
Date: December 16, 2015 at 5:50:02 AM EST
To: Ryan Walsh <Ryan.Walsh@pd.boston.gov>
Subject: geofeedia

Do you know if there is something wrong with the yikyak feed in Geofeedia? Nothing is showing up for that feed no matter how broad I make the search.

--

Mark W. Bachta
Supervisory Homeland Security Intelligence Analyst
Boston Regional Intelligence Center (BRIC)
Main: [617-343-4328](tel:617-343-4328)
Desk: [617-343-5495](tel:617-343-5495)
Mobile: [617-593-6495](tel:617-593-6495)
mark.bachta@pd.boston.gov

<Emoji Glossary.pptx>

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Chicago, IL 60654

From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Wednesday, July 15, 2015 10:37 AM
To: David Carabin
CC: Walsh, Ryan; Ally Brettnacher
Subject: Re: Geofeedia

Thanks Dave, much appreciated.

Ryan, would you mind if we send an introduction email to our contact at the Health Commission? I've copied Ally Brettnacher on this email in case you'd like more background, as she's working directly with them.

Thanks,
Trent

On Tue, Jul 14, 2015 at 5:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:
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From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Friday, August 21, 2015 10:34 AM
To: Trent McMahan
CC: Ally Brettnacher
Subject: Re: Geofeedia

Hi Trent,

Definitely no problem...we're pretty swamped over the next week or so with an event coming up next weekend, but I'd be happy to talk with them sometime after that to tell them about our experience so far.

Thanks,
Ryan

Ryan Walsh
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From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Thursday, August 20, 2015 4:14 PM
To: Walsh, Ryan
CC: Ally Brettnacher
Subject: Re: Geofeedia

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Indianapolis, IN 46204



From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Wednesday, December 16, 2015 8:21 AM
To: Ryan Walsh
CC: Will Catton; Mark Bachta
Subject: Re: geofeedia
Attachments: Emoji Glossary.pptx

Hey Ryan,

Thanks for reaching out. Normally, I would let Will take care of you, but I know he is out West meeting with LAPD today.

With Yik Yak, we had to temporarily turn off the service as it was affecting the performance of the rest of the application. As I understand the situation, Yik Yak does not have the infrastructure to handle our API requests for data. We are actively working to resolve the issue, but I have not been given an indication on timeline :(

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On Wed, Dec 16, 2015 at 6:49 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

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Mobile: [617-593-6495](tel:617-593-6495)

mark.bachta@pd.boston.gov

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Wednesday, December 16, 2015 8:55 AM
To: Carly Tschantz
CC: Will Catton; Mark Bachta
Subject: Re: geofeedia

Thanks Carly...if you / Will could let us know any future developments with Yik Yak that would be good.

The keyword storage feature will be helpful too.

Thanks,
Ryan

Ryan Walsh
Deputy Director
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

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mark.bachta@pd.boston.gov

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Wednesday, July 15, 2015 12:48 PM
To: Trent McMahan
CC: David Carabin; Ally Brettnacher
Subject: Re: Geofeedia

No problem at all. Happy to talk with them. I'm in the office for the rest of this week, but out all of next week.

Thanks,
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Boston Regional Intelligence Center
Boston Police Department
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Ryan.Walsh@pd.boston.gov

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55 Monument Circle, Suite 710

Indianapolis, IN 46204

From: Will Catton [will.catton@geofeedia.com]
Sent: Tuesday, November 10, 2015 4:43 PM
To: Trent McMahan
CC: David Carabin; Walsh, Ryan; Jon Newman; Brandon Filoramo
Subject: Re: Geofeedia

Hi Dave and Ryan,

It was great seeing your team at the NFCA conference last week and I look forward to working with your team at the BRIC moving forward. As Trent said, if any of your colleagues ever have questions or ideas for Geofeedia, please do not hesitate to send them my way.

Additionally, do you have a few minutes in the next week or two to speak with myself, Jon Newman and Brandon Filoramo? The BRIC's Geofeedia account is currently set to expire in January, but I know Jon and Brandon have already been in contact regarding a larger group UASI deal. I just want to make sure we have a plan in place before the holidays begin so that January does not sneak up on us.

Please find my direct contact information below.

Best,

Will Catton
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (312) 300-7993
M: (317) 416-7606
444 N Wells St., Suite 502
Chicago, IL 60654

On Tue, Nov 10, 2015 at 3:32 PM, Trent McMahan <trent.mcmahan@geofeedia.com> wrote:
Hi Dave & Ryan,

Hope all is well. I wanted to let you know I have changed roles at Geofeedia. As such, my colleague, Will Catton, will be your new point of contact moving forward. Will is specializing in Public Safety and will be a great resource for everyone at BRIC. Of course, I'll still be around, in case you need anything.

Please don't hesitate to reach out to anyone from the team!

Thanks,
Trent

--
Trent McMahan
Senior Customer Success Manager
Geofeedia, Inc. | geofeedia.com
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55 Monument Circle, Suite 710
Indianapolis, IN 46204

From: Al Meger [al.meger@geofeedia.hi.ms]
Sent: Wednesday, November 19, 2014 10:14 AM
To: ryan.walsh@pd.boston.gov
Subject: RE: My new role at Geofeedia

Hi again Ryan,

I wanted to follow up on the note I sent the other week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

I'd be happy to arrange a quick demo and free trial for further evaluation and consideration. Please let me know if that's something that would interest you, and I appreciate your time.

Regards,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

Hello

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback! <http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Al Meger [al.meger@geofeedia.com]
Sent: Friday, November 21, 2014 12:38 PM
To: ryan.walsh@pd.boston.gov
Subject: Re: My new role at Geofeedia

Ryan,

Sorry about that; my inbox is a mess right now!

Please disregard; you are in good hands with Jon.

Have a good day!

--



Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
507-456-1943
444 N Wells St., Suite 502
Chicago, IL 60654

□

From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Friday, January 16, 2015 9:05 AM
To: Ryan Walsh
Subject: Re: Quote and Contract Question

If 4-5 is possible on Thursday works, that works for me. I'll resend the invite straight away.

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Fri, Jan 16, 2015 at 7:58 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

Actually I just discovered that Tuesday wont work for us...we've got a couple key people out of the office that day and another conflicting meeting that was scheduled yesterday. Any chance that Thursday works? We could do later in the afternoon, even 4 PM - 5 PM if that would work for you?

Sorry for the last minute changes.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Thu, Jan 15, 2015 at 6:04 PM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello Ryan,

Thank you so much for getting in touch. Let's shoot for Tuesday at 2pm EST next week. I will send through a calendar invite with the following information:

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

[213.226.1066](tel:213.226.1066)

Access Code 744-899-197#

Feel free to spread the webinar info however you deem best, and I look forward to speaking with you and your team next Tuesday!

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:773-304-4177)
M: [\(847\) 624-6522](tel:847-624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Thu, Jan 15, 2015 at 10:09 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

Dave has asked me to coordinate the initial training with you and user setup with you. I believe we've got all the accounts we need already setup right now based on what I can see from the Admin screen.

Most of the analysts have already attended at least 1 or maybe even 2 demos of the software so we're fairly well accustomed to working in it. I think its still worth it to hold the formal training, but I wanted to make sure you had an idea of our comfort level with the

system.

Probably the best days for us next week would be late Tuesday or Thursday afternoon. Maybe we could shoot for Thursday 1/22 at 2 PM?

Let me know if that would work for you and we can get it on the calendar.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:773-304-4177)
M: [\(847\) 624-6522](tel:847-624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, onboarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com>
wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon
Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID:
geofeedia
Operator ID Description:
GenevaMalagutti
Form Submission
Date: Thursday at 10:47 AM
January 08, 2015
Form Submission Type: New
Vendor Registration - Vendor ID:
0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update!
We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk

you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon,
Dec 22,
2014 at 4:18
PM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Sounds good.

On Mon,
Dec 22,
2014 at
4:13 PM,
David
Carabin
<david.carabin@pd.boston.gov>
wrote:

Thanks
Jon ill
check
tomorrow

Sent
from my
iPhone

On Dec
22,
2014, at
5:10
PM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Yes,
that
is
fine.
Our
hope
was
to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an

invoice
which
has
30-
45
days
to
be
paid
off.
If
this
is
possible,
please
let
me
know.
Otherwise,
it
can
wait.

Thanks,

On
Mon,
Dec
22,
2014
at
3:54
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details
regarding
the
contract/PO
process
for
this
specific
matter.
He
believes
he
should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
--

or
people
out
for
the
holidays,
so
we
just
need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks
that
January
9th
will
be
a
likely
day
to
get
everything
accomplished.

I
know
that
pushes
things
out
a
few
weeks,
but
this
is
actually
really
fast
for
our
City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman
<jon.newman@geofeedia.com>

wrote:
Just
got
word
on
my
end
that
we
can
make
this
work

work.
I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I
am
able
to
activate
the
account
for
use.

Do
you
know
what
kind
of
timeline
we
are
looking
at
here?

On
Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>
wrote:

Jon,
I
just
spoke
to
my
grant
administrator...
We
can
move
this
much
quicker
if
we

we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).
If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?
We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and
running

...
prior
to
the
Tsarnaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

**David
Carabin**
Director
Boston
Regional
Intelligence
Center
Bureau

Bureau
of
Intelligence
&
Analysis
Boston
Police
Department
Office: [617-343-4328](tel:617-343-4328)

[617-343-4328](tel:617-343-4328)

NOTE

-

**UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

-

-

Jon
Newman
Director,
Law
Enforcement

/
Public
Safety
Geofeedia,
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| geofeedia.com

[312-724-8439](tel:312-724-8439)
(Primary)

[636-236-4267](tel:636-236-4267)
(Secondary)

Skype:
jon.newman21

444
N
Wells
St.,
Suite
502
Chicago,
IL
60654

-

-

**David
Carabin**
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NOTE

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[Redacted]

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[Redacted]

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[Redacted]

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Tuesday, January 13, 2015 4:23 PM
To: Jon Newman
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Sound great. Please give me a few minutes to get this paperwork squared away for you. For billing, please submit to:
C/O Andrew Murphy
1 City Hall Plaza
Room 204
Boston, MA 02201
or email: Andrew.Murphy@boston.gov

Thanks

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

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Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.

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Hi Dave:

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Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID:
0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

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Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

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Hi Jon,

The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

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Please let me know if I can help with anything.

Thanks,
Jon

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<jon.newman@geofeedia.com> wrote:
Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin

<david.carabin@pd.boston.gov>
wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman

<jon.newman@geofeedia.com>
wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014
at 3:54 PM, David
Carabin
<david.carabin@pd.boston.gov>
wrote:

Hi Jon,
I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really fast for our City's processing capabilities.

Thoughts? Issues?

On Mon, Dec 22,
2014 at 2:00 PM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015,

essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,
I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need a contract and can essentially issue a PO immediately. Can you let me know what your thoughts are on this? We have some money available that will allow us to move VERY quickly on this. The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin

Director
Boston
Regional
Intelligence
Center
Bureau of
Intelligence &
Analysis
Boston Police
Department
Office: [617-343-4328](tel:617-343-4328)

**NOTE -
UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

--

Jon Newman
Director, Law
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Geofeedia, Inc.
| geofeedia.com
[312-724-8439](tel:312-724-8439)
(Primary)
[636-236-4267](tel:636-236-4267)
(Secondary)
Skype:
jon.newman21
444 N Wells St.,
Suite 502
Chicago, IL 60654

--

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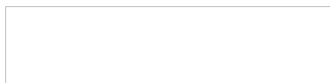
ADDRESS:

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--



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Boston Regional Intelligence Center

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Office: 617-343-4328

NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Thursday, January 15, 2015 11:09 AM
To: Carly Tschantz
Subject: Re: Quote and Contract Question

Hi Carly,

Dave has asked me to coordinate the initial training with you and user setup with you. I believe we've got all the accounts we need already setup right now based on what I can see from the Admin screen.

Most of the analysts have already attended at least 1 or maybe even 2 demos of the software so we're fairly well accustomed to working in it. I think its still worth it to hold the formal training, but I wanted to make sure you had an idea of our comfort level with the system.

Probably the best days for us next week would be late Tuesday or Thursday afternoon. Maybe we could shoot for Thursday 1/22 at 2 PM?

Let me know if that would work for you and we can get it on the calendar.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:(773)304-4177)
M: [\(847\) 624-6522](tel:(847)624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:
Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at
10:47 AM January 08, 2015
Form Submission Type: New Vendor
Registration - Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the

City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25
AM, David Carabin
<david.carabin@pd.boston.gov>
wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know
if I can help with
anything.

Thanks,
Jon

On Mon, Dec 22,
2014 at 4:18 PM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Sounds good.

On Mon, Dec 22,
2014 at 4:13 PM,
David Carabin
<david.carabin@pd.boston.gov>
wrote:

Thanks Jon ill
check
tomorrow

Sent from my
iPhone

On Dec 22,
2014, at 5:10
PM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Yes,
that
is
fine.
Our
hope
was
to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an
invoice
which
has
30-
45
days
to
be
paid

off.
If
this
is
possible,
please
let
me
know.
Otherwise,
it
can
wait.

Thanks,

On
Mon,
Dec
22,
2014
at
3:54
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details
regarding
the
contract/PO
process
for
this
specific
matter.
He
believes
he
should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
of
people
out
for
the

holidays,
so
we
just
need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks
that
January
9th
will
be
a
likely
day
to
get
everything
accomplished.

I
know
that
pushes
things
out
a
few
weeks,
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this
is
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Thoughts?
Issues?

On
Mon,
Dec
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Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Just
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my
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we
can
make
this
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I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,
I just spoke to my grant administrator...
We can move this

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in
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for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).
If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?
We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really

want
to
have
this
software
up
and
running
prior
to
the
Tsamaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

**David
Carabin**
Director
Boston
Regional
Intelligence
Center
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Boston
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Office: [617-
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NOTE

-
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Chicago, IL 60654

[Redacted]

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, January 13, 2015 3:57 PM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question
Attachments: BRIC PROPOSAL 1.13.15 (7 month).pdf

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

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Hi Dave:

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Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID:
0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,

Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Hi Jon,

The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

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On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman

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Sounds great!

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Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
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Thanks Jon ill check tomorrow

Sent from my iPhone

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Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to

be paid off. If this is possible, please let me know. Otherwise, it can wait.

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much quicker if
we attempt to get
something in
place for approx
6 months (up until
July 31) and if we
can stay at or
below (\$9,999). If
we do this, we
don't need a
contract and can
essentially issue
a PO
immediately.
Can you let me
know what your
thoughts are on
this? We have
some money
available that will
allow us to move
VERY quickly on
this. The bonus
for me is that we
really want to
have this
software up and
running prior to
the Tsarnaev
Trial beginning in
January. We are
the point for all
intel coordination
related to this
trial.

What can we get
for \$9,999 (# of
seats not to
exceed, and for
how many
months)? I'll
work with you on
this and then we
can get an
extended contract
in place that can
pick up where
this leaves off.

Make sense?

Thanks,
Dave


--

David Carabin

Director
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Boston Police
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**NOTE -
UPDATED
EMAIL
ADDRESS:**
david.carabin@pd.boston.gov


--


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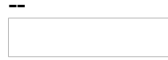
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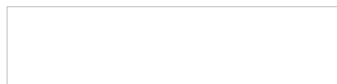
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NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

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M: 636-236-4267
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Chicago, IL 60654

[Redacted]

From: jon.newman@geofeedia.com
Sent: Tuesday, January 13, 2015 9:14 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID:
0000078005
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**NOTE - UPDATED
EMAIL ADDRESS:**
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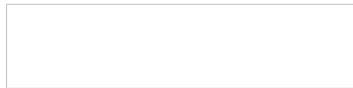
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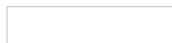
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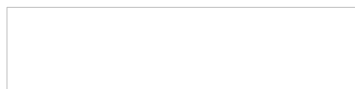
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, December 22, 2014 2:00 PM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question
Attachments: BRIC PROPOSAL 12.22.14 (7 month).pdf

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

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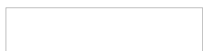
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NOTE - UPDATED EMAIL ADDRESS:

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From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Friday, January 16, 2015 9:06 AM
To: Carly Tschantz
Subject: Re: Quote and Contract Question

Yup I believe that should work for us. Thanks!

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Fri, Jan 16, 2015 at 9:04 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:
If 4-5 is possible on Thursday works, that works for me. I'll resend the invite straight away.

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:(773)304-4177)
M: [\(847\) 624-6522](tel:(847)624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Fri, Jan 16, 2015 at 7:58 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

Actually I just discovered that Tuesday wont work for us...we've got a couple key people out of the office that day and another conflicting meeting that was scheduled yesterday. Any chance that Thursday works? We could do later in the afternoon, even 4 PM - 5 PM if that would work for you?

Sorry for the last minute changes.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Thu, Jan 15, 2015 at 6:04 PM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:
Hello Ryan,

Thank you so much for getting in touch. Let's shoot for Tuesday at 2pm EST next week. I will send through a calendar invite with the following information:

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

[213.226.1066](tel:213.226.1066)

Access Code 744-899-197#

Feel free to spread the webinar info however you deem best, and I look forward to speaking with you and your team next Tuesday!

Best Regards,

Carly Tschantz
Customer Success Manager
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Chicago, IL 60654

On Thu, Jan 15, 2015 at 10:09 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

Dave has asked me to coordinate the initial training with you and user setup with you. I believe we've got all the accounts we need already setup right now based on what I can see from the Admin screen.

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Thanks,
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Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:773-304-4177)
M: [\(847\) 624-6522](tel:847-624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

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Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

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Let me know if you require anything else from me.

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Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia,
Inc.
Submitted by Operator ID:
geofeedia
Operator ID Description:
GenevaMalagutti
Form Submission
Date: Thursday at 10:47 AM

January 08, 2015
Form Submission Type: New
Vendor Registration - Vendor
ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

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Awesome, thanks for the update!
We did everything on the registration side, just waiting for our Vendor ID.

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Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman
<jon.newman@geofeedia.com>

wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a

user name and password on the

City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com>

wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov>

wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com>

wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of

Geofeedia.
I want to
make sure
you all
have
access,
especially
with new
years
activity
tonight.

I am able
to activate
the
account
for you if
you can
get a
signature
on the
proposal
and return
it.

Please let
me know
if I can
help with
anything.

Thanks,
Jon

On Mon,
Dec 22,
2014 at
4:18 PM,
Jon
Newman
<jon.newman@geofeedia.com>

wrote:
Sounds
good.

On
Mon,
Dec 22,
2014 at
4:13
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:
Thanks
Jon
ill
check
tomorrow

Sent
from
my
iPhone

On
Dec
22,
2014,
at
5:10
PM,
Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Yes,
that

is
fine.
Our
hope
was
to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an
invoice
which
has
30-
45
days
to
be
paid
off.
If
this
is
possible,
please
let
me
know.
Otherwise,
it
can
wait.

Thanks,

On
Mon,
Dec
22,
2014
at
3:54
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details

regarding
the
contract/PO
process
for
this
specific
matter.
He
believes
he
should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
of
people
out
for
the
holidays,
so
we
just
need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks
that
January
9th
will
be
a
likely
day
to
get
everything
accomplished.
I
know
that
pushes
things
out
a
few
weeks,
but
this
is
actually
really
fast
for
our
City's
processing
capabilities

dependencies.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Just
got
word
on
my
end
that
we
can
make
this
work.
I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I
am
able
to
activate
the
account
for
use.

Do
you
know
what
kind
of
timeline
we
are
looking
at
here?

On

Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Jon,
I
just
spoke
to
my
grant
administrator...

We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).

If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?
We
have
some
money
available
that

that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and
running
prior
to
the
Tsarnaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up

where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

**David
Carabin**
Director
Boston
Regional
Intelligence
Center
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of
Intelligence
&
Analysis
Boston
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Department
Office: [617-
343-
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NOTE

-

**UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

-
-

Jon
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/
Public
Safety
Geofeedia,
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| geofeedia.com

[312-
724-
8439](tel:312-724-8439)
(Primary)

[636-
236-
4267](tel:636-236-4267)
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Skype:
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444

N
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-
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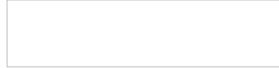
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[Redacted]

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Friday, January 16, 2015 8:59 AM
To: Carly Tschantz
Subject: Re: Quote and Contract Question

Hi Carly,

Actually I just discovered that Tuesday wont work for us...we've got a couple key people out of the office that day and another conflicting meeting that was scheduled yesterday. Any chance that Thursday works? We could do later in the afternoon, even 4 PM - 5 PM if that would work for you?

Sorry for the last minute changes.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Thu, Jan 15, 2015 at 6:04 PM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:
Hello Ryan,

Thank you so much for getting in touch. Let's shoot for Tuesday at 2pm EST next week. I will send through a calendar invite with the following information:

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

[213.226.1066](tel:213.226.1066)

Access Code 744-899-197#

Feel free to spread the webinar info however you deem best, and I look forward to speaking with you and your team next Tuesday!

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:(773)304-4177)
M: [\(847\) 624-6522](tel:(847)624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
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On Thu, Jan 15, 2015 at 10:09 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
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Most of the analysts have already attended at least 1 or maybe even 2 demos of the software so we're fairly well accustomed to working in it. I think its still worth it to hold the formal training, but I wanted to make sure you had an idea of our comfort level with the system.

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Ryan.Walsh@pd.boston.gov

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[User Guide](#)

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Skype: carly.tschantzgeofeedia
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We look forward to working with you this year!

Regards,
Jon Newman

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Please let us know what the next steps are.

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Let me know if you require anything else from me.

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Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

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Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman
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Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID:
geofeedia
Operator ID Description:
GenevaMalagutti
Form Submission Date: Thursday at
10:47 AM January 08, 2015
Form Submission Type: New
Vendor Registration - Vendor ID:
0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

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Thanks,

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Thanks,
Dave

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wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin
<david.carabin@pd.boston.gov>
wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55

PM, Jon Newman
<jon.newman@geofeedia.com>
wrote:

Sounds great!

On Wed, Dec 31, 2014 at
10:25 AM, David Carabin
<david.carabin@pd.boston.gov>
wrote:

Hi Jon,
I'm waiting for direction
and approval from my
grant administrator before
signing off. He is waiting
to hear back from the
people who handle
purchases for the City
before he can give me the
go-ahead. I'll be in touch
as soon as I hear more
info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18
AM, Jon Newman
<jon.newman@geofeedia.com>
wrote:

Hi Dave,

Hope you are
enjoying the
holidays! Just
wanted to
check and see
where things
currently stand
with the
purchase of
Geofeedia. I
want to make
sure you all
have access,
especially with
new years
activity tonight.

I am able to
activate the
account for you
if you can get a
signature on
the proposal
and return it.

Please let me
know if I can
help with
anything.

Thanks,
Jon

On Mon, Dec
22, 2014 at
4:18 PM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Sounds
good.

On Mon,
Dec 22,
2014 at 4:13
PM, David
Carabin

<david.carabin@pd.boston.gov>

wrote:

Thanks
Jon ill
check
tomorrow

Sent from
my
iPhone

On Dec
22, 2014,
at 5:10
PM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Yes,
that
is
fine.
Our
hope
was
to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an
invoice
which
has
30-
45
days
to
be
paid
off.
If
this
is
possible,
please
let
me
know.
Otherwise,
it
can
wait.

Thanks,

On

Mon,
Dec
22,
2014
at
3:54
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details
regarding
the
contract/PO
process
for
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He
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should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
of
people
out
for
the
holidays,
so
we
just
need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks
that

January
9th
will
be
a
likely
day
to
get
everything
accomplished.
I
know
that
pushes
things
out
a
few
weeks,
but
this
is
actually
really
fast
for
our
City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Just
got
word
on
my
end
that
we
can
make
this
work.
I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I
am
able
to
activate
the
account
for
use.

Do
you
know
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kind
of
timeline
we
are
looking
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here?

On
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wrote:

Jon,
I
just
spoke
to
my
grant
administrator...
We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or

below
(\$9,999).
If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?
We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and
running
prior
to
the
Tsarnaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial

What
can
we
get
for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

**David
Carabin**
Director
Boston
Regional
Intelligence
Center
Bureau
of
Intelligence
&
Analysis
Boston
Police
Department
Office: [617-
343-
4328](tel:617-343-4328)

NOTE

-

**UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

-
-

Jon
Newman
Director,
Law
Enforcement
/
Public
Safety
Geofeedia,
Inc.
[| geofeedia.com](http://geofeedia.com)
[312-724-8439](tel:312-724-8439)
(Primary)
[636-236-4267](tel:636-236-4267)
(Secondary)
Skype:
jon.newman21
444
N
Wells
St.,
Suite
502
Chicago,
IL
60654

-
-

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[Redacted]

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, April 22, 2015 11:24 AM
To: Trent McMahan
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Hi Trent,

Thank you very much for the quick response. I reviewed the updated info you provided -- this all makes sense to me. And thank you very much for raising our number of users -- this is actually something I wanted to discuss with you... We really needed the bump from 20-25, so thank you very much for this. I have a decent size group of analysts that I would consider power users, and I also have a group of analysts that use the system a bit less frequently, albeit during times when it is very much a necessary tool. We are going to be right at the top of our threshold by August once we are able to hire to fill a few vacancies we have in the office. I'm a bit nervous that this is going to leave us with no wiggle room in the event one of our detectives (as opposed to our analysts) needs to use this to support an investigation. Is there any chance you could expand our number of users to 30 in order to provide us with this flexibility? I can pretty much assure you that the additional five users would likely be very much "occasional" users; however, I just would hate to find myself in a position where we had no room for expansion. Is this possible? I sincerely appreciate your consideration.

Thank you,
Dave

On Fri, Apr 17, 2015 at 8:59 AM, Trent McMahan <trent.mcmahan@geofeedia.com> wrote:

Hi David,

Thank you for the email. I'm excited to work with your organization moving forward!

Apologies for my delayed response, I wanted to confirm this was something we could accommodate again. Good news, is we can!

We have had to put measures in place in our contracts moving forward that keep our system from being abused. Because of this, I wanted to point out a few things written in the attached order form that are different.

Users: We have had to put a measure in place to limit an account from suddenly going from 10 users to 100 and being used across multiple organizations without our knowledge. This is something your organization has not done and we certainly appreciate that.

I have put the number of users in the contract to Twenty-Five (25), as I see your account has 19 active users. I did this with hopes the extra 6 user licenses would give you flexibility.

Geofeed Manager (Recordings): Another item we are not able to leave as unlimited anymore is the Recordings function, strictly for data purposes. Ultimately, it's more likely you'll go over your data cap before using all 15 location recordings. I looked into your account and noticed you have 4 active recordings. Again, hoping the 15 number gives you enough flexibility as it's unlikely you will ever go that high.

Please let me know if you have any questions or concerns around this and I will be happy to work with you to look into any changes.

Thanks,
Trent

On Thu, Apr 16, 2015 at 2:05 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon and Trent,

I'm reaching out to get the ball rolling on the BRIC's next contract with Geofeedia. As you know, our current contract expires on July 31, 2015. Unfortunately, we are working with another limited pool of funding for this renewal. I met with my grant administrator this morning and he believes we will have enough funding to set up another contract with you for the time period of August 1, 2015 - January 31, 2016. We are anticipating this cost staying below the \$10,000 margin -- if it goes above, we will need to put this contract out to bid which will delay the process and create additional risks. Will it be possible to put a new contract in place that is structured and priced similar to the one we are currently using? If so, can you please send me a quote at your earliest convenience so that I can get the ball rolling on this?

On Feb 1, 2016, we will have a new funding source available that will allow for a lot more flexibility, contractually. There are also additional interested parties that would like to explore Geofeedia as a social media solution to support their organization's public safety needs, within the Metro Boston Homeland Security Region. This should present you with an opportunity to compete for a much larger contract supporting the BRIC's whole region of

law enforcement stakeholders, as opposed to just the internal BRIC personnel. I submitted a budget/project proposal that will be voted on within the next few months. Once I know more, we will be able to begin coordinating some demonstrations, etc. for these additional stakeholders.

Please reach out with any questions. Hopefully this contract to get the BRIC from August through January will be as simple as the last contact.

Thank you,
Dave

On Tue, Jan 13, 2015 at 5:48 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachtá and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer

from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM
January 08, 2015
Form Submission Type: New Vendor Registration -
Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the

City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman <jon.newman@geofeedia.com>

wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin <david.carabin@pd.boston.gov>

wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman <jon.newman@geofeedia.com>

wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014 at 3:54 PM, David Carabin <david.carabin@pd.boston.gov>

wrote:

Hi Jon,
I just got in touch with my grant guy. He has requested some details regarding the contract/PO

process
for this
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He
believes
he should
know all
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needs by
early next
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Right now
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accomplished.
I know
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Thoughts?
Issues?

On Mon,
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2:00 PM,
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Just got
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until
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essentially
a seven
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Once
you are
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sign
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am able
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account
for use.

Do you
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what
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timeline
we are
looking
at here?

On
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2014 at
11:12
AM,
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Carabin
<david.carabin@pd.boston.gov>

wrote:

Jon,
I just
spoke
to my
grant
administrator...

We
can
move
this
much
quicker
if we
attempt
to get
something
in
place
for
approx
6
months
(up
until
July
31)
and if
we
can
stay
at or
below
(\$9,999).

If we do this, we don't need a contract and can essentially issue a PO immediately.

Can you let me know what your thoughts are on this?

We have some money available that will allow us to move VERY quickly on this.

The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January.

We are the point for all intel coordination related to this trial.

What can we

get
for
\$9,999
(# of
seats
not to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

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NOTE

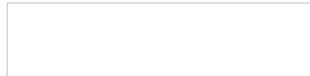
-

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ADDRESS:**

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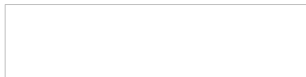


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**David
Carabin**
Director
Boston
Regional
Intelligence
Center
Bureau
of
Intelligence
&
Analysis
Boston
Police
Department
Office: [617-
343-
4328](tel:617-343-4328)
**NOTE -
UPDATED
EMAIL
ADDRESS:**
david.carabin@pd.boston.gov

--

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(Secondary)
Skype:
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60654



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Trent McMahan
Senior Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [317-214-8714](tel:317-214-8714)
M: [765-635-4092](tel:765-635-4092)
55 Monument Circle, Suite 710
Indianapolis, IN 46204

--

David Carabin
Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department

Office: 617-343-4328
Email: david.carabin@pd.boston.gov

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Tuesday, January 13, 2015 3:53 PM
To: Jon Newman
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Hi Jon,
I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:
Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID:
0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
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On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin
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Hi Jon,

The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,

I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in

touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

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Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014 at 3:54 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,
I just got in touch with my

grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really fast for our City's processing capabilities.

Thoughts? Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,
I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need

a contract and can essentially issue a PO immediately. Can you let me know what your thoughts are on this? We have some money available that will allow us to move VERY quickly on this. The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin

Director
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NOTE -

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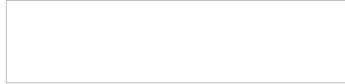
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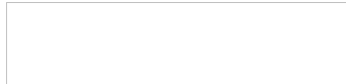
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David Carabin

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david.carabin@pd.boston.gov

From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Thursday, January 15, 2015 6:04 PM
To: Ryan Walsh
Subject: Re: Quote and Contract Question

Hello Ryan,

Thank you so much for getting in touch. Let's shoot for Tuesday at 2pm EST next week. I will send through a calendar invite with the following information:

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

213.226.1066
Access Code 744-899-197#

Feel free to spread the webinar info however you deem best, and I look forward to speaking with you and your team next Tuesday!

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Thu, Jan 15, 2015 at 10:09 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Carly,

Dave has asked me to coordinate the initial training with you and user setup with you. I believe we've got all the accounts we need already setup right now based on what I can see from the Admin screen.

Most of the analysts have already attended at least 1 or maybe even 2 demos of the software so we're fairly well accustomed to working in it. I think its still worth it to hold the formal training, but I wanted to make sure you had an idea of our comfort level with the system.

Probably the best days for us next week would be late Tuesday or Thursday afternoon. Maybe we could shoot for Thursday 1/22 at 2 PM?

Let me know if that would work for you and we can get it on the calendar.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:
Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:
Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation.
We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,
Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

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Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
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Submitted by Operator ID: geofeedia
Operator ID Description:
GenevaMalagutti
Form Submission Date: Thursday at
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Form Submission Type: New Vendor
Registration - Vendor ID: 0000078005
Form Status: Approved

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Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

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Thanks Jon
ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi
Dave,

Yes,
that
is
fine.
Our
hope
was

to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an
invoice
which
has
30-
45
days
to
be
paid
off.
If
this
is
possible,
please
let
me
know.
Otherwise,
it
can
wait.

Thanks,

On
Mon,
Dec
22,
2014
at
3:54
PM,
David
Carabin
<david.carabin@pd.boston.gov>
wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details
regarding
the -

the
contract/PO
process
for
this
specific
matter.
He
believes
he
should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
of
people
out
for
the
holidays,
so
we
just
need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks
that
January
9th
will
be
a
likely
day
to
get
everything
accomplished.
I
know
that
pushes
things
out
a
few
weeks,
but
this
is
actually
really
fast
for
our

City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman

[<jon.newman@geofeedia.com>](mailto:jon.newman@geofeedia.com)

wrote:

Just
got
word
on
my
end
that
we
can
make
this
work.

I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I
am
able
to
activate
the
account
for
use.

Do
you
know
what
kind
of
timeline
we

are
looking
at
here?

On
Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Jon,
I
just
spoke
to
my
grant
administrator...

We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).

If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what

what
your
thoughts
are
on
this?
We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and
running
prior
to
the
Tsarnaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on

...
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

**David
Carabin**
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&
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NOTE

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EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

-

-

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Newman
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Enforcement

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| geofeedia.com
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Chicago,
IL
60654



-
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Thursday, January 08, 2015 5:03 PM
To: David Carabin; emailtosalesforce@5-rv4mx4nglytp24fqghy0mj9qg3vepkuf5vpup8o021m7mq0qg.d-d2smeay.dl.le.salesforce.com
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014 at 3:54 PM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really fast for our City's processing capabilities.

Thoughts? Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Jon,

I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need a contract and can essentially issue a PO immediately. Can you let me know what your thoughts are on this? We have some money available that will allow us to move VERY quickly on this. The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin

Director

Boston Regional Intelligence Center

Bureau of Intelligence & Analysis

Boston Police Department

Office: [617-343-4328](tel:617-343-4328)

NOTE - UPDATED EMAIL ADDRESS:

david.carabin@pd.boston.gov

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Jon Newman

Director, Law Enforcement / Public Safety

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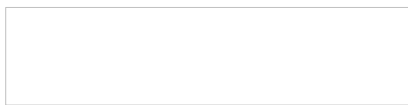
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[636-236-4267](tel:636-236-4267) (Secondary)

Skype: jon.newman21

444 N Wells St., Suite 502

Chicago, IL 60654



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David Carabin

Director

Boston Regional Intelligence Center

Bureau of Intelligence & Analysis

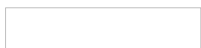
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NOTE - UPDATED EMAIL ADDRESS:

david.carabin@pd.boston.gov

--



Jon Newman

Director, Law Enforcement / Public Safety

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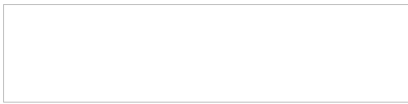
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[636-236-4267](tel:636-236-4267) (Secondary)

Skype: jon.newman21

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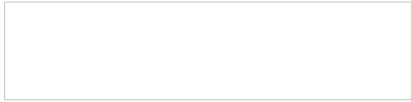
Chicago, IL 60654



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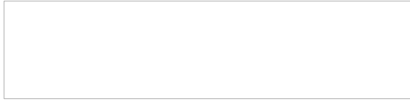
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From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Friday, January 16, 2015 9:07 AM
To: Ryan Walsh
Subject: Re: Quote and Contract Question

Thank you! Have a great weekend!

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Fri, Jan 16, 2015 at 8:06 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Yup I believe that should work for us. Thanks!

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Fri, Jan 16, 2015 at 9:04 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:
If 4-5 is possible on Thursday works, that works for me. I'll resend the invite straight away.

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:773-304-4177)
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Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Fri, Jan 16, 2015 at 7:58 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Carly,

Actually I just discovered that Tuesday wont work for us...we've got a couple key people out of the office that day and another conflicting meeting that was scheduled yesterday. Any chance that Thursday works? We could do later in the afternoon, even 4 PM - 5 PM if that would work for you?

Sorry for the last minute changes.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Thu, Jan 15, 2015 at 6:04 PM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello Ryan,

Thank you so much for getting in touch. Let's shoot for Tuesday at 2pm EST next week. I will send through a calendar invite with the following information:

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

[213.226.1066](tel:213.226.1066)
Access Code 744-899-197#

Feel free to spread the webinar info however you deem best, and I look forward to speaking with you and your team next Tuesday!

Best Regards,

Carly Tschantz
Customer Success Manager
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Chicago, IL 60654

On Thu, Jan 15, 2015 at 10:09 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Carly,

Dave has asked me to coordinate the initial training with you and user setup with you. I believe we've got all the accounts we need already setup right now based on what I can see from the Admin screen.

Most of the analysts have already attended at least 1 or maybe even 2 demos of the software so we're fairly well accustomed to working in it. I think its still worth it to hold the formal training, but I wanted to make sure you had an idea of our comfort level with the system.

Probably the best days for us next week would be late Tuesday or Thursday afternoon. Maybe we could shoot for Thursday 1/22 at 2 PM?

Let me know if that would work for you and we can get it on the calendar.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
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Boston Police Department
[617-343-5497](tel:6173435497) or [617-343-4328](tel:6173434328)
Ryan.Walsh@pd.boston.gov

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
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On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon,
Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,
I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM,
<jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman

<jon.newman@geofeedia.com>

wrote:

Hi Dave:

Vendor ID below:

Company Name:
Geofeedia, Inc.
Submitted by Operator ID:
geofeedia
Operator ID Description:
GenevaMalagutti
Form Submission
Date: Thursday at 10:47
AM January 08, 2015
Form Submission Type:
New Vendor Registration -
Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman

<jon.newman@geofeedia.com>

wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin

<david.carabin@pd.boston.gov>

wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman

<jon.newman@geofeedia.com>

wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov>

wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com>

wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov>

wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014,

at 11:18 AM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Hope
you are
enjoying
the
holidays!
Just
wanted
to
check
and see
where
things
currently
stand
with the
purchase
of
Geofeedia.
I want
to make
sure
you all
have
access,
especially
with
new
years
activity
tonight.

I am
able to
activate
the
account
for you
if you
can get
a
signature
on the
proposal
and
return
it.

Please
let me
know if I
can
help
with
anything.

Thanks,
Jon

On
Mon,
Dec 22,
2014 at
4:18
PM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Sounds
good.

On
Mon,
Dec
22,
2014
at

4:13
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Thanks
Jon
ill
check
tomorrow

Sent
from
my
iPhone

On
Dec
22,
2014,
at
5:10
PM,
Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Yes,
that
is
fine.
Our
hope
was
to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an
invoice
which
has
30-
45
days
to
be
paid
off.
If
this
is
possible,
please
let
me
know.
Otherwise,
it

can
wait.

Thanks,

On
Mon,
Dec
22,
2014
at
3:54
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details
regarding
the
contract/PO
process
for
this
specific
matter.
He
believes
he
should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
of
people
out
for
the
holidays,
so
we
just
need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks

that
January
9th
will
be
a
likely
day
to
get
everything
accomplished.

I
know
that
pushes
things
out
a
few
weeks,
but
this
is
actually
really
fast
for
our
City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman
<jon.newman@geofeedia.com>

wrote:

Just
got
word
on
my
end
that
we
can
make
this
work.

I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are

...
able
to
sign
and
return,
I
am
able
to
activate
the
account
for
use.

Do
you
know
what
kind
of
timeline
we
are
looking
at
here?

On
Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:
Jon,
I
just
spoke
to
my
grant
administrator...
We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).
If
we
do
this,
we

we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?

We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.

The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and
running
prior
to
the
Tsarnaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for
\$9,999
(#
of
seats
not

not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

**David
Carabin**
Director
Boston
Regional
Intelligence
Center
Bureau
of
Intelligence
&
Analysis
Boston
Police
Department
Office: [617-
343-
4328](tel:617-343-4328)

NOTE

-

**UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

-

-

Jon
Newman
Director,
Law
Enforcement
/
Public
Safety
Geofeedia,
Inc.
| geofeedia.com

[312-724-8439](tel:312-724-8439)
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(Secondary)
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jon.newman21
444
N
Wells
St.,
Suite
502
Chicago,
IL
60654



-
-

David Carabin
Director
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Center
Bureau
of
Intelligence
&
Analysis
Boston
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Department
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NOTE

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ADDRESS:**

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/ Public Safety
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--
David Carabin
Director
Boston Regional
Intelligence Center
Bureau of
Intelligence &
Analysis
Boston Police
Department
Office: [617-343-4328](tel:617-343-4328)

NOTE - UPDATED

EMAIL ADDRESS:

david.carabin@pd.boston.gov

--

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Director, Law Enforcement /
Public Safety
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444 N Wells St., Suite 502
Chicago, IL 60654

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, January 09, 2015 9:04 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014 at 3:54 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really fast for our City's processing capabilities.

Thoughts? Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon,

I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up

until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need a contract and can essentially issue a PO immediately. Can you let me know what your thoughts are on this? We have some money available that will allow us to move VERY quickly on this. The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin

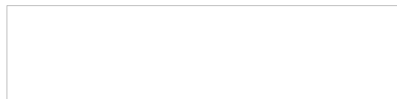
Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)

NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

--



Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



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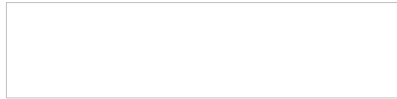
David Carabin
Director

Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

--



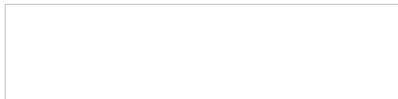
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Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
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Chicago, IL 60654



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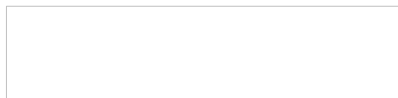
Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
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Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



--



Jon Newman
Director, Law Enforcement / Public Safety
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[312-724-8439](tel:312-724-8439) (Primary)
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[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654

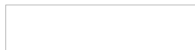


--

David Carabin

Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

--



Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
O: [312-724-8439](tel:312-724-8439)
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--

David Carabin

Director
Boston Regional Intelligence Center
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Boston Police Department
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NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

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Chicago, IL 60654



From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Friday, November 21, 2014 11:40 AM
To: Jon Newman
Subject: Re: Trial Accounts

Perfect...thanks!

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Fri, Nov 21, 2014 at 11:29 AM, Jon Newman <jon.newman@geofeedia.com> wrote:
Yes, they will each get an email invitation. They are to click on the link in the email and will be prompted to create their own unique password.

This number is fine... Feel free to send more as well. The more people, the better in my opinion.

Sending invites now.

Thanks,

On Fri, Nov 21, 2014 at 9:21 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Oh ok I understand. Here's the full list of names.

All email addresses are First (dot) Last @ pd.boston.gov

Ryan Walsh - Ryan.Walsh@pd.boston.gov
Nicholas Gambino
Kelley Hutchinson - Kelley.Hutchinson@pd.boston.gov
Clifford Goodband
David Carabin
Alex Moskos
Jennifer Gillis
Timothy Fitzgerald
Elizabeth Campbell
Blair Repalyea
Andrew Greathouse
Brendan Wheeler
Michael Ridge

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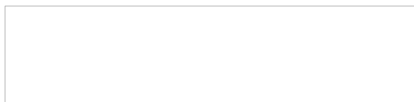
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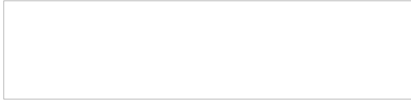
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 11:30 AM
To: Ryan Walsh
Subject: Re: Trial Accounts

Yes, they will each get an email invitation. They are to click on the link in the email and will be prompted to create their own unique password.

This number is fine... Feel free to send more as well. The more people, the better in my opinion.

Sending invites now.

Thanks,

On Fri, Nov 21, 2014 at 9:21 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Oh ok I understand. Here's the full list of names.

All email addresses are First (dot) Last @ pd.boston.gov

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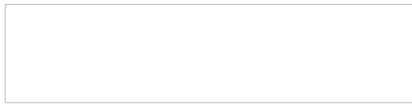
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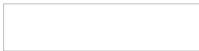
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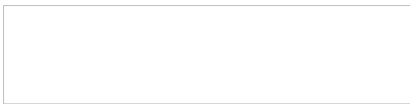
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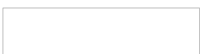
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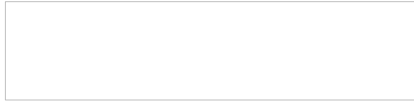
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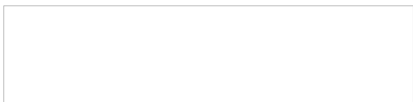
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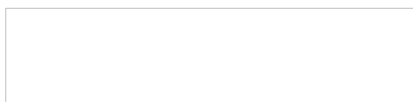
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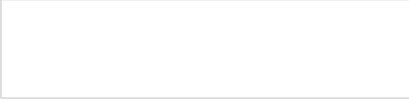

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 1:57 PM
To: Ryan Walsh
Subject: Re: user track?

My fault... I just changed it so you are all Account Admins for the trial so you can all add as many linked accounts as you wish.

On Fri, Nov 21, 2014 at 12:45 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

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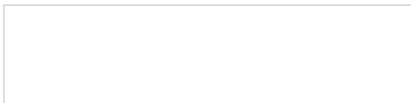
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To: Jon Newman
Subject: Re: user track?

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Sent: Monday, January 27, 2014 1:14 PM
To: Ryan Walsh
Subject: Re:

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Hi Jon,

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Any ideas?

Server Error

404 - File or directory not found.

The resource you are looking for might have been removed, had its name changed, or is temporarily unavailable.

--
Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
847-250-7289
jon.newman@geofeedia.com

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Monday, January 27, 2014 1:16 PM
To: Jon Newman
Subject: Re:

oh ok..thats what I figured. Seems to be up and working now.

I'll let you know if anyone else has any problems. Thanks

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From: Andy Falkenstein [andy.falkenstein@geofeedia.com]
Sent: Thursday, May 21, 2015 8:44 PM
To: Andy Falkenstein
BCC: ryan.walsh@pd.boston.gov
Subject: Thank you for your participation!

Thank you for your participation in the Geofeedia beta program. We hope you enjoyed the early access to the new platform features, and your partnership has provided invaluable feedback that shaped the final product updates.

As we begin final preparation for launch, all beta accounts will be deactivated on **Tuesday, May 26th at 7:00 PM EDT**. As stated in the welcome email, any locations or recordings created in beta account will be deleted.

If you have any questions, please feel free to reach out to us at beta@geofeedia.com, and thanks again for your help and feedback.

Andy



□ Andy Falkenstein
Senior Technical Product Manager
Geofeedia, Inc. | www.geofeedia.com
[317.927.8408](tel:317.927.8408)

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
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To: Jon Newman
CC: David Carabin
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From: Will Catton [will.catton@geofeedia.com]
Sent: Friday, December 18, 2015 12:10 PM
To: Walsh, Ryan
Subject: Updated Geofeedia Keyword List
Attachments: Keywords for Geofeedia Alerts (1) (1) (3).docx

Hi Ryan,

Per our conversation, here is the updated keyword list your team can reference when setting up your alert templates. Feel free to distribute this around the BRIC.

Thank you again for joining the call with Andy and Ben!

Will Catton
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (312) 300-7993
M: (317) 416-7606
444 N Wells St., Suite 502
Chicago, IL 60654

From: Carly Tschantz [carly.tschantz@geofeedia.com]

Sent: Friday, January 16, 2015 9:05 AM

To: ryan.walsh@pd.boston.gov

Subject: Updated Invitation: BRIC | Geofeedia Training @ Thu Jan 22, 2015 4pm - 5pm
(ryan.walsh@pd.boston.gov)

Attachments: invite.ics

This event has been changed.

BRIC | Geofeedia Training

[more details »](#)

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

213.226.1066

Access Code 744-899-197#

When **Changed:** Thu Jan 22, 2015 4pm – 5pm Eastern Time

Calendar ryan.walsh@pd.boston.gov

Who

- Carly Tschantz - organizer
- ryan.walsh@pd.boston.gov

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account ryan.walsh@pd.boston.gov because you are subscribed for updated invitations on calendar ryan.walsh@pd.boston.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Carly Tschantz [carly.tschantz@geofeedia.com]

Sent: Friday, January 16, 2015 9:05 AM

To: ryan.walsh@pd.boston.gov

Subject: Updated Invitation: BRIC | Geofeedia Training @ Tue Jan 20, 2015 4pm - 5pm
(ryan.walsh@pd.boston.gov)

Attachments: invite.ics

This event has been changed.

BRIC | Geofeedia Training

[more details »](#)

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

213.226.1066

Access Code 744-899-197#

When **Changed:** Tue Jan 20, 2015 4pm – 5pm Eastern Time

Calendar ryan.walsh@pd.boston.gov

Who

- Carly Tschantz - organizer
- ryan.walsh@pd.boston.gov

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account ryan.walsh@pd.boston.gov because you are subscribed for updated invitations on calendar ryan.walsh@pd.boston.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Andy Falkenstein [andy.falkenstein@geofeedia.com]

Sent: Friday, December 18, 2015 10:57 AM

To: ryan.walsh@pd.boston.gov; Andrew Greathouse; Ben Adelt

Subject: Updated Invitation: Geofeedia Layers Feedback @ Fri Dec 18, 2015 11:30am - 12pm (ryan.walsh@pd.boston.gov)

Attachments: invite.ics

This event has been changed.

Geofeedia Layers Feedback

[more details »](#)

You have been invited to a [join.me](#) online meeting

Join the meeting: <https://join.me/andy.falkenstein>

On a computer, use any browser. Nothing to download.

On a phone or tablet, launch the [join.me](#) app (<https://join.me/app>) and enter meeting code: andy.falkenstein

Join the audio conference:

Dial a phone number and enter access code, or connect via internet.

By phone:

United States - Atlanta, GA +1.404.801.3225

Access Code 949-156-681#

Other international numbers available (<https://join.me/intphone/949156681/0>)

By computer via internet:

Join the meeting, click the phone icon and select 'Call via internet'. A small download might be required.

Start time by time zones (<https://join.me/timezone/1450454400000/1450456200000>)

When **Changed:** Fri Dec 18, 2015 11:30am – 12pm Eastern Time

Where <https://join.me/andy.falkenstein>, +1.404.801.3225 Access Code: 949-156-681# ([map](#))

Calendar ryan.walsh@pd.boston.gov

Who

- Andy Falkenstein - organizer
- Andrew Greathouse
- Ben Adelt
- ryan.walsh@pd.boston.gov

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

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Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#).

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Saturday, October 29, 2016 9:46 AM
To: Jon Newman
BCC: ryan.walsh@pd.boston.gov
Subject: Update

Good morning,

Hope all is well.

I have recently decided to pursue opportunities beyond Geofeedia and I personally wanted to reach out to a handful of my contacts and say thank you for working with me (and putting up with me) over the past 4 years.

There has been nothing more satisfying than hearing from customers like you on a daily basis sharing the incredible stories as to how Geofeedia has helped you and your overall mission. This journey working alongside you has been nothing short of incredible. Beyond Geofeedia, thank you for the great work you do in continuing to keep our communities safe.

I am forever grateful to you and I hope our paths cross again in the future. Please feel free to stay connected with me via my LinkedIn profile [here](#).

Very Respectfully,
Jon

--

Jon Newman | Director, Public Sector

(o) [312.724.8439](tel:312.724.8439)
(c) [636.236.4267](tel:636.236.4267)
geofeedia.com

444 N. Wells St, Suite 502, Chicago, IL 60654

□

Powered by Sigstr

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Friday, November 21, 2014 1:45 PM
To: Jon Newman
Subject: user track?

Hi Jon,

We're in trying to use the Usertrack feature and its asking for our account admin to connect an instagram and twitter account to being tracking users. I'm guessing that you are the account admin? Any chance we could hook one up and test out that feature?

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

From: Andy Falkenstein [andy.falkenstein@geofeedia.com]
Sent: Monday, April 06, 2015 8:26 PM
To: Andy Falkenstein
BCC: ryan.walsh@pd.boston.gov
Subject: Welcome to the Geofeedia 4.0 Beta Program!

Hello,

Welcome to the Geofeedia 4.0 Beta Program. We are very excited to have you help us shape the next generation of the Geofeedia platform!

You can now access your Beta account at <https://beta.geofeedia.com/beta> and can login with the same credentials that you use to access your production account.

Note, any data created in your beta account (Locations, Recordings, Collections, etc...) will be isolated from your current production account and will be deleted at the end of the Beta program. Your beta account should be used as a sandbox environment to begin using the new set of capabilities with our 4.0 platform.

If you have questions or problems, you can email us at beta@geofeedia.com or join us for weekly office hours each Wednesday at 1:30pm Eastern where we will share the newly released features and answer follow up questions you may have about the latest offerings.

Thank you again for your participation and partnership, and we look forward to hearing your feedback.

Andy Falkenstein
Senior Technical Product Manager
Geofeedia, Inc. | www.geofeedia.com
317.927.8408

From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Tuesday, September 08, 2015 11:00 AM
To: Walsh, Ryan
CC: Jon Newman; Trent McMahan
Subject: Xanax Seller - Boston, MA

Hi Ryan,

Hope all is well with you and had a great Labor Day. I was testing out our keyword search for the terms xanax AND sale -RT and discovered the following post: https://app.geofeedia.com/geofeed/item/twitter?feeditemID=&externalID=641257262175096832&timeZone=America/New_York

From there, I did a deeper dive into the users profile: <https://twitter.com/> [REDACTED]

I wanted to pass along, so you all can have a 'win' with the boolean search capabilities. Let me know if you need anything else on my end.

Best Regards,

Carly Tschantz
Enablement Specialist
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

[REDACTED]

From: Geofeedia [no-reply@geofeedia.com]
Sent: Monday, January 27, 2014 9:37 AM
To: timothy.fitzgerald@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://geofeedia.com/account/D6h1P/join?emailAddress=timothy.fitzgerald%40pd.boston.gov&key=HUQ1FnYPAnURegnditUBtU9qYIO207xR757o%2FrehvKhA089NJL%2BIhw%3D%3D>

From: Al Meger [al.meger@geofeedia.com]
Sent: Tuesday, October 21, 2014 1:05 PM
To: fitzgeraldt.bpd@cityofboston.gov
Subject: My new role at Geofeedia

Hi Timothy,

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback!
<http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

This email was sent from: Geofeedia, located at 101 North Wacker Drive, Suite 2008, Chicago, IL 60606. [Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

□

From: Al Meger [al.meger@geofeedia.hi.ms]
Sent: Monday, December 08, 2014 10:35 AM
To: fitzgeraldt.bpd@cityofboston.gov
Subject: RE: My new role at Geofeedia

Hi Timothy,

I hope that your Thanksgiving break was enjoyable and relaxing. I really enjoyed down time with my family.

I wanted to follow up one last time before the Holidays to see if you received my previous messages about demoing Geofeedia. I want to respect your time so I won't continue to fill your inbox.

If I do not hear back from you, I would like to wish you and your family a Merry Christmas and a Happy New Year!

Thank you again for your time,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

On Thu 20, 2014 at 3:11 PM, Timothy Fitzgerald <fitzgeraldt.bpd@cityofboston.gov> wrote:

Hi again Timothy,

I wanted to follow up on the note I sent the other week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

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312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Timothy Fitzgerald [timothy.fitzgerald@pd.boston.gov]
Sent: Monday, December 08, 2014 10:51 AM
To: Al Meger
Subject: Re: My new role at Geofeedia

Hi Al,

Happy holidays to you as well. We actually already had a demo scheduled for the day after your last email. Ryan Walsh is the project lead for Geofeedia so he usually handles scheduling demos. I'm not sure who his point of contact is.

Thanks,
Tim

Timothy R. Fitzgerald
Criminal Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
Phone: (617) 343-6435
Timothy.Fitzgerald@pd.boston.gov

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Chicago, IL 60606

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From: Al Meger [al.meger@geofeedia.hi.ms]
Sent: Thursday, November 20, 2014 10:12 AM
To: fitzgeraldt.bpd@cityofboston.gov
Subject: RE: My new role at Geofeedia

Hi again Timothy,

I wanted to follow up on the note I sent the other week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

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Geofeedia | geofeedia.com
507-456-1943

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Chicago, IL 60606

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From: Al Meger [al.meger@geofeedia.com]
Sent: Monday, December 08, 2014 1:32 PM
To: timothy.fitzgerald@pd.boston.gov
Subject: Re: My new role at Geofeedia

Tim,

Thanks for the note! Yes, he is working with one of my colleagues, so you guys are in good hands!

Cheers,

Al

On Mon, Dec 8, 2014 at 9:52 AM, <YNQ@salesbeach.in> wrote:

-- Reply ABOVE THIS LINE --

Replies will be threaded normally, view and controls not included.

2nd Drip New Job Announcement

Reply to this email to send a message through Sales Beach

[View on SB](#)

[Set as Warm](#)

[Snooze 3 Days](#)

[Set as Cold](#)

To: Al Meger <al.meger@geofeedia.hi.ms>

From: timothy.fitzgerald@pd.boston.gov

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Timothy R. Fitzgerald

Criminal Intelligence Analyst

Boston Regional Intelligence Center

Boston Police Department

Phone: [\(617\) 343-6435](tel:6173436435)

Timothy.Fitzgerald@pd.boston.gov

What's Next?

Reply to this email to send a message through Sales Beach

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--



Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
507-456-1943
444 N Wells St., Suite 502
Chicago, IL 60654

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I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback!
<http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

This email was sent from: Geofeedia, located at 101 North Wacker Drive, Suite 2008, Chicago, IL 60606. [Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

□

From: Geofeedia [no-reply@geofeedia.com]
Sent: Monday, January 27, 2014 9:37 AM
To: timothy.fitzgerald@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://geofeedia.com/account/D6h1P/join?emailAddress=timothy.fitzgerald%40pd.boston.gov&key=HUQ1FnYPAnURegnditUBtU9qYIO207xR757o%2FrehvKhA089NJL%2BIhw%3D%3D>

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Friday, November 21, 2014 1:45 PM
To: Jon Newman
Subject: user track?

Hi Jon,

We're in trying to use the Usertrack feature and its asking for our account admin to connect an instagram and twitter account to being tracking users. I'm guessing that you are the account admin? Any chance we could hook one up and test out that feature?

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Thursday, November 20, 2014 3:49 PM
To: Jon Newman
CC: David Carabin
Subject: Trial Accounts

Hi Jon,

Thanks for getting on the line with us and demonstrating the Geofeedia tools for us today.

After talking with Dave, we'd like to take you up on your offer to create a few trial accounts for us to test out the features over a short period of time.

What would you need from us to get them setup?

Let me know if this would be possible and we can go from there.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Monday, January 27, 2014 1:16 PM
To: Jon Newman
Subject: Re:

oh ok..thats what I figured. Seems to be up and working now.

I'll let you know if anyone else has any problems. Thanks

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Mon, Jan 27, 2014 at 1:13 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Our developers said the server was down for a short time. Please try again and report back any error messages. Should be good to go now though.

Thanks,
Jon

On Mon, Jan 27, 2014 at 11:15 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Jon,

A couple analysts have been getting this error after using the software for a few minutes in Google Chrome:

Any ideas?

Server Error

404 - File or directory not found.

The resource you are looking for might have been removed, had its name changed, or is temporarily unavailable.

--
Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
[847-250-7289](tel:847-250-7289)
jon.newman@geofeedia.com

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, January 27, 2014 1:14 PM
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Subject: Re:

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101 N Wacker, Ste 2008
Chicago, IL 60606
847-250-7289
jon.newman@geofeedia.com

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Friday, November 21, 2014 2:03 PM
To: Jon Newman
Subject: Re: user track?

oh ok...very good..thanks!

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Fri, Nov 21, 2014 at 1:56 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
My fault... I just changed it so you are all Account Admins for the trial so you can all add as many linked accounts as you wish.

On Fri, Nov 21, 2014 at 12:45 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Jon,

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[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 1:57 PM
To: Ryan Walsh
Subject: Re: user track?

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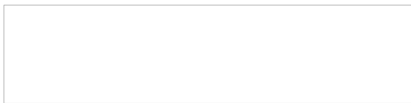
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Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 10:15 AM
To: Ryan Walsh
Subject: Re: Trial Accounts

Hi Ryan,

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Make sense?

On Fri, Nov 21, 2014 at 7:53 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

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[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Thu, Nov 20, 2014 at 5:35 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

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Let me know if you need anything else on my end.

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On Thu, Nov 20, 2014 at 2:49 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

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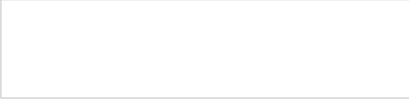

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From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Friday, November 21, 2014 8:53 AM
To: Jon Newman
Subject: Re: Trial Accounts

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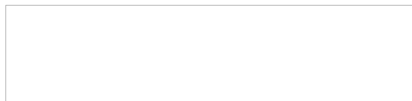
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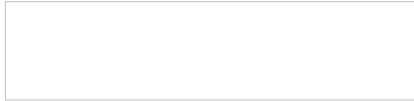
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Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 11:30 AM
To: Ryan Walsh
Subject: Re: Trial Accounts

Yes, they will each get an email invitation. They are to click on the link in the email and will be prompted to create their own unique password.

This number is fine... Feel free to send more as well. The more people, the better in my opinion.

Sending invites now.

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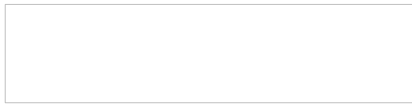
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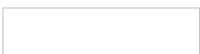
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From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Friday, November 21, 2014 11:40 AM
To: Jon Newman
Subject: Re: Trial Accounts

Perfect...thanks!

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
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Ryan.Walsh@pd.boston.gov

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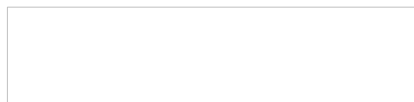
Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



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444 N Wells St., Suite 502
Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, January 09, 2015 9:04 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014 at 3:54 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really fast for our City's processing capabilities.

Thoughts? Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon,

I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up

until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need a contract and can essentially issue a PO immediately. Can you let me know what your thoughts are on this? We have some money available that will allow us to move VERY quickly on this. The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

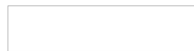
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David Carabin

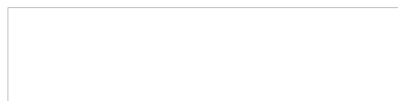
Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)

NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

--



Jon Newman
Director, Law Enforcement / Public Safety
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Chicago, IL 60654



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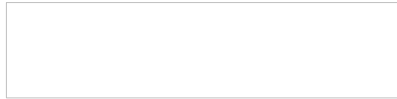
David Carabin
Director

Boston Regional Intelligence Center
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Office: [617-343-4328](tel:617-343-4328)
NOTE - UPDATED EMAIL ADDRESS:
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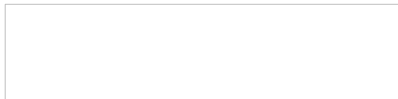
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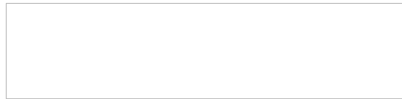
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David Carabin

Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
NOTE - UPDATED EMAIL ADDRESS:
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--

David Carabin

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Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
NOTE - UPDATED EMAIL ADDRESS:
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O: 312-724-8439
M: 636-236-4267
444 N Wells St., Suite 502
Chicago, IL 60654



From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Friday, January 16, 2015 9:07 AM
To: Ryan Walsh
Subject: Re: Quote and Contract Question

Thank you! Have a great weekend!

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Fri, Jan 16, 2015 at 8:06 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Yup I believe that should work for us. Thanks!

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Fri, Jan 16, 2015 at 9:04 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:
If 4-5 is possible on Thursday works, that works for me. I'll resend the invite straight away.

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:773-304-4177)
M: [\(847\) 624-6522](tel:847-624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Fri, Jan 16, 2015 at 7:58 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Carly,

Actually I just discovered that Tuesday wont work for us...we've got a couple key people out of the office that day and another conflicting meeting that was scheduled yesterday. Any chance that Thursday works? We could do later in the afternoon, even 4 PM - 5 PM if that would work for you?

Sorry for the last minute changes.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Thu, Jan 15, 2015 at 6:04 PM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello Ryan,

Thank you so much for getting in touch. Let's shoot for Tuesday at 2pm EST next week. I will send through a calendar invite with the following information:

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

[213.226.1066](tel:213.226.1066)
Access Code 744-899-197#

Feel free to spread the webinar info however you deem best, and I look forward to speaking with you and your team next Tuesday!

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:7733044177)
M: [\(847\) 624-6522](tel:8476246522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Thu, Jan 15, 2015 at 10:09 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Carly,

Dave has asked me to coordinate the initial training with you and user setup with you. I believe we've got all the accounts we need already setup right now based on what I can see from the Admin screen.

Most of the analysts have already attended at least 1 or maybe even 2 demos of the software so we're fairly well accustomed to working in it. I think its still worth it to hold the formal training, but I wanted to make sure you had an idea of our comfort level with the system.

Probably the best days for us next week would be late Tuesday or Thursday afternoon. Maybe we could shoot for Thursday 1/22 at 2 PM?

Let me know if that would work for you and we can get it on the calendar.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:6173435497) or [617-343-4328](tel:6173434328)
Ryan.Walsh@pd.boston.gov

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:7733044177)
M: [\(847\) 624-6522](tel:8476246522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon,
Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,
I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM,
<jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman

<jon.newman@geofeedia.com>

wrote:

Hi Dave:

Vendor ID below:

Company Name:
Geofeedia, Inc.
Submitted by Operator ID:
geofeedia
Operator ID Description:
GenevaMalagutti
Form Submission
Date: Thursday at 10:47
AM January 08, 2015
Form Submission Type:
New Vendor Registration -
Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman

<jon.newman@geofeedia.com>

wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin

<david.carabin@pd.boston.gov>

wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman

<jon.newman@geofeedia.com>

wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at
9:11 AM, David Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi Jon,
The latest from my
Grant Admin with some
directions for starting to
move things forward:

***Hey David. In preparation
for this (I'm still waiting on
info regarding the new
contract regs) can you have
Geofeedia register as a
vendor? Here are the
instructions:***

***You will need to register
for a user name and
password on the
City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>***

***Once you do this you will
receive confirmation with
your login info. You will
then have to log in, click
the main menu tab, and
vendor e-form homepage.
From here the system will
walk you through the steps.
Once that is complete
you'll receive a
confirmation email with
your vendor ID #.***

Can you please register as
directed above and just let
me know when this is all
set? I'll keep pushing these
guys so we can make this
happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014
at 1:55 PM, Jon
Newman
<jon.newman@geofeedia.com>

wrote:

Sounds great!

On Wed, Dec 31,
2014 at 10:25 AM,
David Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi Jon,
I'm waiting for
direction and
approval from my
grant administrator
before signing off.
He is waiting to
hear back from the
people who handle
purchases for the
City before he can
give me the go-
ahead. I'll be in
touch as soon as I
hear more info.

Thanks, Dave

Sent from my
iPhone

On Dec 31, 2014,

at 11:18 AM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Hope
you are
enjoying
the
holidays!
Just
wanted
to
check
and see
where
things
currently
stand
with the
purchase
of
Geofeedia.
I want
to make
sure
you all
have
access,
especially
with
new
years
activity
tonight.

I am
able to
activate
the
account
for you
if you
can get
a
signature
on the
proposal
and
return
it.

Please
let me
know if I
can
help
with
anything.

Thanks,
Jon

On
Mon,
Dec 22,
2014 at
4:18
PM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Sounds
good.

On
Mon,
Dec
22,
2014
at

4:13
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Thanks
Jon
ill
check
tomorrow

Sent
from
my
iPhone

On
Dec
22,
2014,
at
5:10
PM,
Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Yes,
that
is
fine.
Our
hope
was
to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an
invoice
which
has
30-
45
days
to
be
paid
off.
If
this
is
possible,
please
let
me
know.
Otherwise,
it

can
wait.

Thanks,

On
Mon,
Dec
22,
2014
at
3:54
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details
regarding
the
contract/PO
process
for
this
specific
matter.
He
believes
he
should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
of
people
out
for
the
holidays,
so
we
just
need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks

that
January
9th
will
be
a
likely
day
to
get
everything
accomplished.

I
know
that
pushes
things
out
a
few
weeks,
but
this
is
actually
really
fast
for
our
City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman
<jon.newman@geofeedia.com>

wrote:

Just
got
word
on
my
end
that
we
can
make
this
work.

I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are

...
able
to
sign
and
return,
I
am
able
to
activate
the
account
for
use.

Do
you
know
what
kind
of
timeline
we
are
looking
at
here?

On
Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:
Jon,
I
just
spoke
to
my
grant
administrator...
We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).
If
we
do
this,
we

we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?

We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.

The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and
running
prior
to
the
Tsarnaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for
\$9,999
(#
of
seats
not

not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

**David
Carabin**
Director
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of
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&
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NOTE

-

**UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

-

-

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| geofeedia.com

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-
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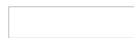
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Thursday, January 08, 2015 5:03 PM
To: David Carabin; emailtosalesforce@5-rv4mx4nglytp24fqghy0mj9qg3vepkuf5vpup8o021m7mq0qg.d-d2smeay.dl.le.salesforce.com
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014 at 3:54 PM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Hi Jon,
I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really fast for our City's processing capabilities.

Thoughts? Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Jon,
I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need a contract and can essentially issue a PO immediately. Can you let me know what your thoughts are on this? We have some money available that will allow us to move VERY quickly on this. The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin

Director

Boston Regional Intelligence Center

Bureau of Intelligence & Analysis

Boston Police Department

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NOTE - UPDATED EMAIL ADDRESS:

david.carabin@pd.boston.gov

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Jon Newman

Director, Law Enforcement / Public Safety

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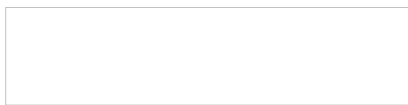
[312-724-8439](tel:312-724-8439) (Primary)

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David Carabin

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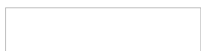
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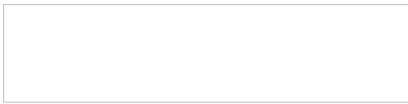
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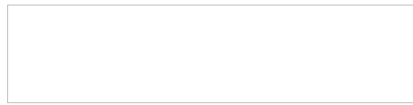
Chicago, IL 60654



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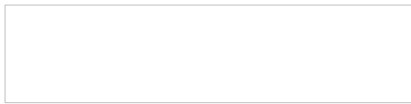
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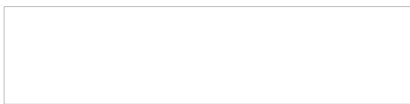
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From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Thursday, January 15, 2015 6:04 PM
To: Ryan Walsh
Subject: Re: Quote and Contract Question

Hello Ryan,

Thank you so much for getting in touch. Let's shoot for Tuesday at 2pm EST next week. I will send through a calendar invite with the following information:

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

213.226.1066

Access Code 744-899-197#

Feel free to spread the webinar info however you deem best, and I look forward to speaking with you and your team next Tuesday!

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Thu, Jan 15, 2015 at 10:09 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

Dave has asked me to coordinate the initial training with you and user setup with you. I believe we've got all the accounts we need already setup right now based on what I can see from the Admin screen.

Most of the analysts have already attended at least 1 or maybe even 2 demos of the software so we're fairly well accustomed to working in it. I think its still worth it to hold the formal training, but I wanted to make sure you had an idea of our comfort level with the system.

Probably the best days for us next week would be late Tuesday or Thursday afternoon. Maybe we could shoot for Thursday 1/22 at 2 PM?

Let me know if that would work for you and we can get it on the calendar.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
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O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:
Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation.
We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,
Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description:
GenevaMalagutti
Form Submission Date: Thursday at
10:47 AM January 08, 2015
Form Submission Type: New Vendor
Registration - Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

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Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin
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wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

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Sounds great!

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Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

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I am able to activate the account for you if you can get a signature on the proposal and return it.

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Thanks Jon
ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi
Dave,

Yes,
that
is
fine.
Our
hope
was

to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an
invoice
which
has
30-
45
days
to
be
paid
off.
If
this
is
possible,
please
let
me
know.
Otherwise,
it
can
wait.

Thanks,

On
Mon,
Dec
22,
2014
at
3:54
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details
regarding
the -

the
contract/PO
process
for
this
specific
matter.
He
believes
he
should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
of
people
out
for
the
holidays,
so
we
just
need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks
that
January
9th
will
be
a
likely
day
to
get
everything
accomplished.
I
know
that
pushes
things
out
a
few
weeks,
but
this
is
actually
really
fast
for
our

City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman

[<jon.newman@geofeedia.com>](mailto:jon.newman@geofeedia.com)

wrote:

Just
got
word
on
my
end
that
we
can
make
this
work.

I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I
am
able
to
activate
the
account
for
use.

Do
you
know
what
kind
of
timeline
we

are
looking
at
here?

On
Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Jon,
I
just
spoke
to
my
grant
administrator...

We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).

If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what

what
your
thoughts
are
on
this?
We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and
running
prior
to
the
Tsarnaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on

...
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

**David
Carabin**
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NOTE

-

**UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

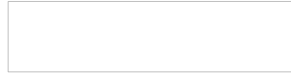
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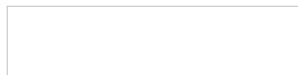
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[Redacted]

From: David Carabin [david.carabin@pd.boston.gov]

Sent: Tuesday, January 13, 2015 3:53 PM

To: Jon Newman

CC: Walsh, Ryan

Subject: Re: Quote and Contract Question

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks

Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.

Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID:
0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in

touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014 at 3:54 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I just got in touch with my

grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really fast for our City's processing capabilities.

Thoughts? Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,
I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need

a contract and can essentially issue a PO immediately. Can you let me know what your thoughts are on this? We have some money available that will allow us to move VERY quickly on this. The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin

Director
Boston Regional
Intelligence
Center
Bureau of
Intelligence &
Analysis
Boston Police
Department
Office: [617-343-4328](tel:617-343-4328)

NOTE -

UPDATED

EMAIL

ADDRESS:

david.carabin@pd.boston.gov

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[Redacted]

Jon Newman
Director, Law Enforcement
/ Public Safety
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| geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654

[Redacted]

--

David Carabin
Director
Boston Regional
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Bureau of Intelligence
& Analysis
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NOTE - UPDATED
EMAIL ADDRESS:
david.carabin@pd.boston.gov

--

[Redacted]

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[Redacted]

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[Redacted]

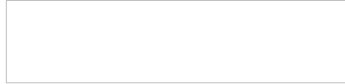
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[Redacted]

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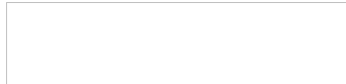
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--

David Carabin

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NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

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NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, April 22, 2015 11:24 AM
To: Trent McMahan
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Hi Trent,

Thank you very much for the quick response. I reviewed the updated info you provided -- this all makes sense to me. And thank you very much for raising our number of users -- this is actually something I wanted to discuss with you... We really needed the bump from 20-25, so thank you very much for this. I have a decent size group of analysts that I would consider power users, and I also have a group of analysts that use the system a bit less frequently, albeit during times when it is very much a necessary tool. We are going to be right at the top of our threshold by August once we are able to hire to fill a few vacancies we have in the office. I'm a bit nervous that this is going to leave us with no wiggle room in the event one of our detectives (as opposed to our analysts) needs to use this to support an investigation. Is there any chance you could expand our number of users to 30 in order to provide us with this flexibility? I can pretty much assure you that the additional five users would likely be very much "occasional" users; however, I just would hate to find myself in a position where we had no room for expansion. Is this possible? I sincerely appreciate your consideration.

Thank you,
Dave

On Fri, Apr 17, 2015 at 8:59 AM, Trent McMahan <trent.mcmahan@geofeedia.com> wrote:

Hi David,

Thank you for the email. I'm excited to work with your organization moving forward!

Apologies for my delayed response, I wanted to confirm this was something we could accommodate again. Good news, is we can!

We have had to put measures in place in our contracts moving forward that keep our system from being abused. Because of this, I wanted to point out a few things written in the attached order form that are different.

Users: We have had to put a measure in place to limit an account from suddenly going from 10 users to 100 and being used across multiple organizations without our knowledge. This is something your organization has not done and we certainly appreciate that.

I have put the number of users in the contract to Twenty-Five (25), as I see your account has 19 active users. I did this with hopes the extra 6 user licenses would give you flexibility.

Geofeed Manager (Recordings): Another item we are not able to leave as unlimited anymore is the Recordings function, strictly for data purposes. Ultimately, it's more likely you'll go over your data cap before using all 15 location recordings. I looked into your account and noticed you have 4 active recordings. Again, hoping the 15 number gives you enough flexibility as it's unlikely you will ever go that high.

Please let me know if you have any questions or concerns around this and I will be happy to work with you to look into any changes.

Thanks,
Trent

On Thu, Apr 16, 2015 at 2:05 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon and Trent,

I'm reaching out to get the ball rolling on the BRIC's next contract with Geofeedia. As you know, our current contract expires on July 31, 2015. Unfortunately, we are working with another limited pool of funding for this renewal. I met with my grant administrator this morning and he believes we will have enough funding to set up another contract with you for the time period of August 1, 2015 - January 31, 2016. We are anticipating this cost staying below the \$10,000 margin -- if it goes above, we will need to put this contract out to bid which will delay the process and create additional risks. Will it be possible to put a new contract in place that is structured and priced similar to the one we are currently using? If so, can you please send me a quote at your earliest convenience so that I can get the ball rolling on this?

On Feb 1, 2016, we will have a new funding source available that will allow for a lot more flexibility, contractually. There are also additional interested parties that would like to explore Geofeedia as a social media solution to support their organization's public safety needs, within the Metro Boston Homeland Security Region. This should present you with an opportunity to compete for a much larger contract supporting the BRIC's whole region of

law enforcement stakeholders, as opposed to just the internal BRIC personnel. I submitted a budget/project proposal that will be voted on within the next few months. Once I know more, we will be able to begin coordinating some demonstrations, etc. for these additional stakeholders.

Please reach out with any questions. Hopefully this contract to get the BRIC from August through January will be as simple as the last contact.

Thank you,
Dave

On Tue, Jan 13, 2015 at 5:48 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

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Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachtá and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

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Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer

from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
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Thanks,

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Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM
January 08, 2015
Form Submission Type: New Vendor Registration -
Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

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Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman <jon.newman@geofeedia.com>

wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin <david.carabin@pd.boston.gov>

wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman <jon.newman@geofeedia.com>

wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014 at 3:54 PM, David Carabin <david.carabin@pd.boston.gov>

wrote:

Hi Jon, I just got in touch with my grant guy. He has requested some details regarding the contract/PO

process
for this
specific
matter.
He
believes
he should
know all
of the
details he
needs by
early next
week.
Right now
there are
a lot of
people out
for the
holidays,
so we just
need to
work
around
that. If all
goes the
way we
hope, he
thinks that
January
9th will be
a likely
day to get
everything
accomplished.
I know
that
pushes
things out
a few
weeks,
but this is
actually
really fast
for our
City's
processing
capabilities.

Thoughts?
Issues?

On Mon,
Dec 22,
2014 at
2:00 PM,
Jon
Newman

[<jon.newman@geofeedia.com>](mailto:jon.newman@geofeedia.com)

wrote:

Just got
word on
my end
that we
can
make
this
work. I
have
attached
an
updated
proposal
which
shows
\$9,999
from

signed
date
until
July 31,
2015,
essentially
a seven
month
contract.

Once
you are
able to
sign
and
return, I
am able
to
activate
the
account
for use.

Do you
know
what
kind of
timeline
we are
looking
at here?

On
Mon,
Dec 22,
2014 at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Jon,
I just
spoke
to my
grant
administrator...

We
can
move
this
much
quicker
if we
attempt
to get
something
in
place
for
approx
6
months
(up
until
July
31)
and if
we
can
stay
at or
below
(\$9,999).

If we do this, we don't need a contract and can essentially issue a PO immediately.

Can you let me know what your thoughts are on this?

We have some money available that will allow us to move VERY quickly on this.

The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January.

We are the point for all intel coordination related to this trial.

What can we

get
for
\$9,999
(# of
seats
not to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

--

**David
Carabin**
Director
Boston
Regional
Intelligence
Center
Bureau
of
Intelligence
&
Analysis
Boston
Police
Department
Office: [617-
343-
4328](tel:617-343-4328)

NOTE

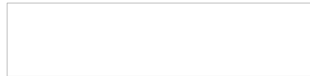
-

**UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

--

Jon
Newman
Director,
Law
Enforcement
/ Public
Safety
Geofeedia,
Inc.
| geofeedia.com
[312-724-8439](tel:312-724-8439)
(Primary)
[636-236-4267](tel:636-236-4267)
(Secondary)
Skype:
jon.newman21
444 N
Wells St.,
Suite 502
Chicago,
IL 60654

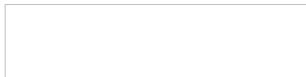


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**David
Carabin**
Director
Boston
Regional
Intelligence
Center
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of
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&
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Boston
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Department
Office: [617-343-4328](tel:617-343-4328)
**NOTE -
UPDATED
EMAIL
ADDRESS:**
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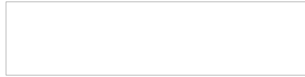
Jon Newman
Director, Law
Enforcement /
Public Safety
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| geofeedia.com
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Trent McMahan
Senior Customer Success Manager
Geofeedia, Inc. | geofeedia.com
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55 Monument Circle, Suite 710
Indianapolis, IN 46204

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David Carabin
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Bureau of Intelligence & Analysis
Boston Police Department

Office: 617-343-4328
Email: david.carabin@pd.boston.gov

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Friday, January 16, 2015 8:59 AM
To: Carly Tschantz
Subject: Re: Quote and Contract Question

Hi Carly,

Actually I just discovered that Tuesday wont work for us...we've got a couple key people out of the office that day and another conflicting meeting that was scheduled yesterday. Any chance that Thursday works? We could do later in the afternoon, even 4 PM - 5 PM if that would work for you?

Sorry for the last minute changes.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Thu, Jan 15, 2015 at 6:04 PM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:
Hello Ryan,

Thank you so much for getting in touch. Let's shoot for Tuesday at 2pm EST next week. I will send through a calendar invite with the following information:

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

[213.226.1066](tel:213.226.1066)

Access Code 744-899-197#

Feel free to spread the webinar info however you deem best, and I look forward to speaking with you and your team next Tuesday!

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:(773)304-4177)
M: [\(847\) 624-6522](tel:(847)624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Thu, Jan 15, 2015 at 10:09 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Carly,

Dave has asked me to coordinate the initial training with you and user setup with you. I believe we've got all the accounts we need already setup right now based on what I can see from the Admin screen.

Most of the analysts have already attended at least 1 or maybe even 2 demos of the software so we're fairly well accustomed to working in it. I think its still worth it to hold the formal training, but I wanted to make sure you had an idea of our comfort level with the system.

Probably the best days for us next week would be late Tuesday or Thursday afternoon. Maybe we could shoot for Thursday 1/22 at 2 PM?

Let me know if that would work for you and we can get it on the calendar.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)

Ryan.Walsh@pd.boston.gov

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:
Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
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On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:
Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

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Form Submission Date: Thursday at
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Thanks
Jon ill
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tomorrow

Sent from
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iPhone

On Dec
22, 2014,
at 5:10
PM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Yes,
that
is
fine.
Our
hope
was
to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an
invoice
which
has
30-
45
days
to
be
paid
off.
If
this
is
possible,
please
let
me
know.
Otherwise,
it
can
wait.

Thanks,

On

Mon,
Dec
22,
2014
at
3:54
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details
regarding
the
contract/PO
process
for
this
specific
matter.
He
believes
he
should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
of
people
out
for
the
holidays,
so
we
just
need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks
that

January
9th
will
be
a
likely
day
to
get
everything
accomplished.
I
know
that
pushes
things
out
a
few
weeks,
but
this
is
actually
really
fast
for
our
City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Just
got
word
on
my
end
that
we
can
make
this
work.
I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I
am
able
to
activate
the
account
for
use.

Do
you
know
what
kind
of
timeline
we
are
looking
at
here?

On
Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>
wrote:

Jon,
I
just
spoke
to
my
grant
administrator...
We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or

below
(\$9,999).
If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?
We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and
running
prior
to
the
Tsarnaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial

What
can
we
get
for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

**David
Carabin**
Director
Boston
Regional
Intelligence
Center
Bureau
of
Intelligence
&
Analysis
Boston
Police
Department
Office: [617-
343-
4328](tel:617-343-4328)

NOTE

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**UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

-
-

Jon
Newman
Director,
Law
Enforcement
/
Public
Safety
Geofeedia,
Inc.
[| geofeedia.com](http://geofeedia.com)
[312-724-8439](tel:312-724-8439)
(Primary)
[636-236-4267](tel:636-236-4267)
(Secondary)
Skype:
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St.,
Suite
502
Chicago,
IL
60654

-
-

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[Redacted]

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Friday, January 16, 2015 9:06 AM
To: Carly Tschantz
Subject: Re: Quote and Contract Question

Yup I believe that should work for us. Thanks!

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Fri, Jan 16, 2015 at 9:04 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:
If 4-5 is possible on Thursday works, that works for me. I'll resend the invite straight away.

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:(773)304-4177)
M: [\(847\) 624-6522](tel:(847)624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Fri, Jan 16, 2015 at 7:58 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

Actually I just discovered that Tuesday wont work for us...we've got a couple key people out of the office that day and another conflicting meeting that was scheduled yesterday. Any chance that Thursday works? We could do later in the afternoon, even 4 PM - 5 PM if that would work for you?

Sorry for the last minute changes.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Thu, Jan 15, 2015 at 6:04 PM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:
Hello Ryan,

Thank you so much for getting in touch. Let's shoot for Tuesday at 2pm EST next week. I will send through a calendar invite with the following information:

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

[213.226.1066](tel:213.226.1066)

Access Code 744-899-197#

Feel free to spread the webinar info however you deem best, and I look forward to speaking with you and your team next Tuesday!

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:(773)304-4177)
M: [\(847\) 624-6522](tel:(847)624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Thu, Jan 15, 2015 at 10:09 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

Dave has asked me to coordinate the initial training with you and user setup with you. I believe we've got all the accounts we need already setup right now based on what I can see from the Admin screen.

Most of the analysts have already attended at least 1 or maybe even 2 demos of the software so we're fairly well accustomed to working in it. I think its still worth it to hold the formal training, but I wanted to make sure you had an idea of our comfort level with the system.

Probably the best days for us next week would be late Tuesday or Thursday afternoon. Maybe we could shoot for Thursday 1/22 at 2 PM?

Let me know if that would work for you and we can get it on the calendar.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:773-304-4177)
M: [\(847\) 624-6522](tel:847-624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks

Dave

On Tue, Jan 13, 2015 at 9:13 AM,

<jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there...

Thanks for checking in.

Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia,
Inc.
Submitted by Operator ID:
geofeedia
Operator ID Description:
GenevaMalagutti
Form Submission
Date: Thursday at 10:47 AM

January 08, 2015
Form Submission Type: New
Vendor Registration - Vendor
ID: 0000078005
Form Status: Approved

Let me know if you need anything
else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM,
Jon Newman
<jon.newman@geofeedia.com>

wrote:

Awesome, thanks for the update!
We did everything on the
registration side, just waiting for
our Vendor ID.

Please let me know if you need
anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM,
David Carabin
<david.carabin@pd.boston.gov>

wrote:

Jon - just got word from my
grant admin that he expects the
funding to support this
purchase to pass through in the
next day or so. Once I receive
word that this has occurred, he
is going to issue a purchase
order and I will be authorized to
sign the documentation you
provided me to set up our
service. Just wanted to keep
you in the loop and let you
know that it is possible that you
might hear from me tomorrow
or early next week to move this
forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12
PM, Jon Newman
<jon.newman@geofeedia.com>

wrote:

Thanks for sending, Dave.

We will get this all set up
asap. I will let you know as
soon as we receive the
Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11
AM, David Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi Jon,
The latest from my Grant
Admin with some
directions for starting to
move things forward:

***Hey David. In preparation for
this (I'm still waiting on info
regarding the new contract
regs) can you have Geofeedia
register as a vendor? Here are
the instructions:***

You will need to register for a

user name and password on the

City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com>

wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov>

wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com>

wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of

Geofeedia.
I want to
make sure
you all
have
access,
especially
with new
years
activity
tonight.

I am able
to activate
the
account
for you if
you can
get a
signature
on the
proposal
and return
it.

Please let
me know
if I can
help with
anything.

Thanks,
Jon

On Mon,
Dec 22,
2014 at
4:18 PM,
Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Sounds
good.

On
Mon,
Dec 22,
2014 at
4:13
PM,
David
Carabin
<david.carabin@pd.boston.gov>
wrote:

Thanks
Jon
ill
check
tomorrow

Sent
from
my
iPhone

On
Dec
22,
2014,
at
5:10
PM,
Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Yes,
that

is
fine.
Our
hope
was
to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an
invoice
which
has
30-
45
days
to
be
paid
off.
If
this
is
possible,
please
let
me
know.
Otherwise,
it
can
wait.

Thanks,

On
Mon,
Dec
22,
2014
at
3:54
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details

regarding
the
contract/PO
process
for
this
specific
matter.
He
believes
he
should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
of
people
out
for
the
holidays,
so
we
just
need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks
that
January
9th
will
be
a
likely
day
to
get
everything
accomplished.
I
know
that
pushes
things
out
a
few
weeks,
but
this
is
actually
really
fast
for
our
City's
processing
capabilities

dependencies.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Just
got
word
on
my
end
that
we
can
make
this
work.
I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I
am
able
to
activate
the
account
for
use.

Do
you
know
what
kind
of
timeline
we
are
looking
at
here?

On

Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Jon,
I
just
spoke
to
my
grant
administrator...

We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).

If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?
We
have
some
money
available
that

that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and
running
prior
to
the
Tsarnaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up

where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

**David
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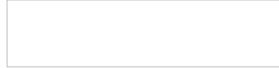

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, December 22, 2014 2:00 PM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question
Attachments: BRIC PROPOSAL 12.22.14 (7 month).pdf

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

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Do you know what kind of timeline we are looking at here?

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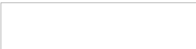
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From: jon.newman@geofeedia.com
Sent: Tuesday, January 13, 2015 9:14 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Great, thanks!

Sent from my iPhone

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Thanks,

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Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID:
0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

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Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

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Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

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I am able to activate the account for you if you can get a signature on the proposal and return it.

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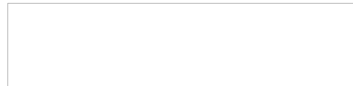
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Attachments: BRIC PROPOSAL 1.13.15 (7 month).pdf

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
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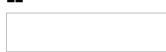
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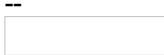
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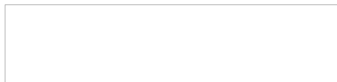
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[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



Jon Newman
Director, Law Enforcement / Public Safety
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David Carabin
Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis

Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

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[Redacted]

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Thursday, January 15, 2015 11:09 AM
To: Carly Tschantz
Subject: Re: Quote and Contract Question

Hi Carly,

Dave has asked me to coordinate the initial training with you and user setup with you. I believe we've got all the accounts we need already setup right now based on what I can see from the Admin screen.

Most of the analysts have already attended at least 1 or maybe even 2 demos of the software so we're fairly well accustomed to working in it. I think its still worth it to hold the formal training, but I wanted to make sure you had an idea of our comfort level with the system.

Probably the best days for us next week would be late Tuesday or Thursday afternoon. Maybe we could shoot for Thursday 1/22 at 2 PM?

Let me know if that would work for you and we can get it on the calendar.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:(773)304-4177)
M: [\(847\) 624-6522](tel:(847)624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:
Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at
10:47 AM January 08, 2015
Form Submission Type: New Vendor
Registration - Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

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Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the

City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25
AM, David Carabin
<david.carabin@pd.boston.gov>
wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know
if I can help with
anything.

Thanks,
Jon

On Mon, Dec 22,
2014 at 4:18 PM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Sounds good.

On Mon, Dec 22,
2014 at 4:13 PM,
David Carabin
<david.carabin@pd.boston.gov>
wrote:

Thanks Jon ill
check
tomorrow

Sent from my
iPhone

On Dec 22,
2014, at 5:10
PM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Yes,
that
is
fine.
Our
hope
was
to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an
invoice
which
has
30-
45
days
to
be
paid

off.
If
this
is
possible,
please
let
me
know.
Otherwise,
it
can
wait.

Thanks,

On
Mon,
Dec
22,
2014
at
3:54
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details
regarding
the
contract/PO
process
for
this
specific
matter.
He
believes
he
should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
of
people
out
for
the

holidays,
so
we
just
need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks
that
January
9th
will
be
a
likely
day
to
get
everything
accomplished.

I
know
that
pushes
things
out
a
few
weeks,
but
this
is
actually
really
fast
for
our
City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman

<jon.newman@geofeedia.com>

wrote:

Just
got
word
on
my
end
that
we
can
make
this
work.

I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,
I just spoke to my grant administrator... We can move this

much
quicker
if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).
If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?
We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really

want
to
have
this
software
up
and
running
prior
to
the
Tsamaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

David Carabin
Director
Boston
Regional
Intelligence
Center
Bureau
of
Intelligence
&
Analysis
Boston
Police
Department
Office: [617-343-4328](tel:617-343-4328)
NOTE

-
**UPDATED
EMAIL
ADDRESS:**
david.carabin@pd.boston.gov

-
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Chicago, IL 60654



From: David Carabin [david.carabin@pd.boston.gov]
Sent: Tuesday, January 13, 2015 4:23 PM
To: Jon Newman
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Sound great. Please give me a few minutes to get this paperwork squared away for you. For billing, please submit to:
C/O Andrew Murphy
1 City Hall Plaza
Room 204
Boston, MA 02201
or email: Andrew.Murphy@boston.gov

Thanks

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

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wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014
at 3:54 PM, David
Carabin
<david.carabin@pd.boston.gov>
wrote:

Hi Jon,
I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really fast for our City's processing capabilities.

Thoughts? Issues?

On Mon, Dec 22,
2014 at 2:00 PM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015,

essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin

<david.carabin@pd.boston.gov>

wrote:

Jon,

I just spoke to my grant administrator...

We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below

(\$9,999). If we do this, we don't need a contract and can essentially issue a PO immediately.

Can you let me know what your thoughts are on this?

We have some money

available that will allow us to move VERY quickly on this.

The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin

Director
Boston
Regional
Intelligence
Center
Bureau of
Intelligence &
Analysis
Boston Police
Department
Office: [617-343-4328](tel:617-343-4328)

**NOTE -
UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

--

Jon Newman
Director, Law
Enforcement / Public
Safety
Geofeedia, Inc.
| geofeedia.com
[312-724-8439](tel:312-724-8439)
(Primary)
[636-236-4267](tel:636-236-4267)
(Secondary)
Skype:
jon.newman21
444 N Wells St.,
Suite 502
Chicago, IL 60654

--

David Carabin

Director
Boston Regional
Intelligence
Center
Bureau of
Intelligence &
Analysis
Boston Police
Department
Office: [617-343-4328](tel:617-343-4328)

**NOTE -
UPDATED
EMAIL**

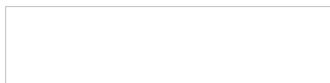
ADDRESS:

david.carabin@pd.boston.gov

--



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Director, Law Enforcement
/ Public Safety
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NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Friday, January 16, 2015 9:05 AM
To: Ryan Walsh
Subject: Re: Quote and Contract Question

If 4-5 is possible on Thursday works, that works for me. I'll resend the invite straight away.

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Fri, Jan 16, 2015 at 7:58 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

Actually I just discovered that Tuesday wont work for us...we've got a couple key people out of the office that day and another conflicting meeting that was scheduled yesterday. Any chance that Thursday works? We could do later in the afternoon, even 4 PM - 5 PM if that would work for you?

Sorry for the last minute changes.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Thu, Jan 15, 2015 at 6:04 PM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello Ryan,

Thank you so much for getting in touch. Let's shoot for Tuesday at 2pm EST next week. I will send through a calendar invite with the following information:

1. Click on URL to "Knock" to join meeting:

<http://Join.Me/GeofeediaCT>

2. Call into Conference Call:

[213.226.1066](tel:213.226.1066)

Access Code 744-899-197#

Feel free to spread the webinar info however you deem best, and I look forward to speaking with you and your team next Tuesday!

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:773-304-4177)
M: [\(847\) 624-6522](tel:847-624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Thu, Jan 15, 2015 at 10:09 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Carly,

Dave has asked me to coordinate the initial training with you and user setup with you. I believe we've got all the accounts we need already setup right now based on what I can see from the Admin screen.

Most of the analysts have already attended at least 1 or maybe even 2 demos of the software so we're fairly well accustomed to working in it. I think its still worth it to hold the formal training, but I wanted to make sure you had an idea of our comfort level with the

system.

Probably the best days for us next week would be late Tuesday or Thursday afternoon. Maybe we could shoot for Thursday 1/22 at 2 PM?

Let me know if that would work for you and we can get it on the calendar.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: [\(773\) 304-4177](tel:773-304-4177)
M: [\(847\) 624-6522](tel:847-624-6522)
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, onboarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com>
wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon
Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID:
geofeedia
Operator ID Description:
GenevaMalagutti
Form Submission
Date: Thursday at 10:47 AM
January 08, 2015
Form Submission Type: New
Vendor Registration - Vendor ID:
0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update!
We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk

you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon,
Dec 22,
2014 at 4:18
PM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Sounds good.

On Mon,
Dec 22,
2014 at
4:13 PM,
David
Carabin
<david.carabin@pd.boston.gov>
wrote:

Thanks
Jon ill
check
tomorrow

Sent
from my
iPhone

On Dec
22,
2014, at
5:10
PM, Jon
Newman
<jon.newman@geofeedia.com>
wrote:

Hi
Dave,

Yes,
that
is
fine.
Our
hope
was
to
at
least
get
a
signature
on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an

invoice
which
has
30-
45
days
to
be
paid
off.
If
this
is
possible,
please
let
me
know.
Otherwise,
it
can
wait.

Thanks,

On
Mon,
Dec
22,
2014
at
3:54
PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi
Jon,
I
just
got
in
touch
with
my
grant
guy.
He
has
requested
some
details
regarding
the
contract/PO
process
for
this
specific
matter.
He
believes
he
should
know
all
of
the
details
he
needs
by
early
next
week.
Right
now
there
are
a
lot
--

or
people
out
for
the
holidays,
so
we
just
need
to
work
around
that.
If
all
goes
the
way
we
hope,
he
thinks
that
January
9th
will
be
a
likely
day
to
get
everything
accomplished.

I
know
that
pushes
things
out
a
few
weeks,
but
this
is
actually
really
fast
for
our
City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman
<jon.newman@geofeedia.com>

wrote:
Just
got
word
on
my
end
that
we
can
make
this
work

work.
I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I
am
able
to
activate
the
account
for
use.

Do
you
know
what
kind
of
timeline
we
are
looking
at
here?

On
Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>
wrote:

Jon,
I
just
spoke
to
my
grant
administrator...
We
can
move
this
much
quicker
if
we

we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).
If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?
We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and
running

...
prior
to
the
Tsarnaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

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NOTE

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M: [636-236-4267](tel:636-236-4267)
444 N Wells St., Suite 502
Chicago, IL 60654

[Redacted]

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[Redacted]

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[Redacted]

--

David Carabin

Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)

NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

--

[Redacted]

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[Redacted]

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[Redacted]

From: Al Meger [al.meger@geofeedia.com]
Sent: Friday, November 21, 2014 12:38 PM
To: ryan.walsh@pd.boston.gov
Subject: Re: My new role at Geofeedia

Ryan,

Sorry about that; my inbox is a mess right now!

Please disregard; you are in good hands with Jon.

Have a good day!

--



Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
507-456-1943
444 N Wells St., Suite 502
Chicago, IL 60654

□

From: Al Meger [al.meger@geofeedia.hi.ms]
Sent: Wednesday, November 19, 2014 10:14 AM
To: ryan.walsh@pd.boston.gov
Subject: RE: My new role at Geofeedia

Hi again Ryan,

I wanted to follow up on the note I sent the other week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

I'd be happy to arrange a quick demo and free trial for further evaluation and consideration. Please let me know if that's something that would interest you, and I appreciate your time.

Regards,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

Hello

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback! <http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Wednesday, February 05, 2014 5:39 PM
To: Jon Newman
Subject: Re: Geofeedia trial

Hi Jon,

Thanks for checking in. We've had a bit of a busy week or so here so that may be why a few people have not activated their accounts. I sent everyone a reminder email today and will mention it during a staff meeting tomorrow. Some others may have just been accessing it through my account for ease of use so that may also be why not a ton of usage is showing up.

I haven't gotten any specific feedback for you as yet, other than I know many have remarked that it appears easy to use and understand the interface with little/no training, so that is nice.

I'll hopefully get some additional feedback for you in the next couple days.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Wed, Feb 5, 2014 at 9:42 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Ryan,

How are things going with the trial? Any recent feedback for me? Looks like there is about 6 days left, and only 3 people including yourself have even activated their username.

User Licenses in Use

clifford.goodband@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
jennifer.gillis@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
ryan.walsh@pd.boston.gov	Admin	Deactivate	
elizabeth.campbell@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
timothy.fitzgerald@pd.boston.gov	Admin	Deactivate	
john.riley@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
kelley.hutchinson@pd.boston.gov	Admin	Deactivate	
nicholas.gamino@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation

Please let me know if there is something I can do to help.

Thank you,
Jon

--
Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
[847-250-7289](tel:847-250-7289)
jon.newman@geofeedia.com

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Monday, December 15, 2014 2:25 PM
To: Anthony Stevens
Subject: Re: Geofeedia Trial

yea...unfortunately it was only a 2 week trial with them so we cant access it any more..!m trying to get dave to schedule a time for everyone to be in the same room and discuss Geofeedia vs Dataminr so we can make a decision and move forward with one or both or none, but he hasnt scheduled it yet....hopefully we can get something on the calendar with him for this week, I know he wanted to make a decision before the holidays..

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Mon, Dec 15, 2014 at 2:23 PM, Anthony Stevens <Anthony.Stevens@pd.boston.gov> wrote:
Ryan,

The response I got from Geofeedia when I tried to renew after my expired trial.

-Anthony

----- Forwarded message -----

From: Jon Newman <jon.newman@geofeedia.com>
Date: Mon, Dec 15, 2014 at 2:18 PM
Subject: Geofeedia Trial
To: Anthony.Stevens@pd.boston.gov

Hi Anthony,

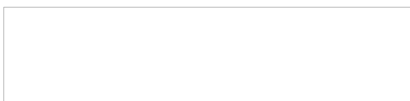
Thank you for reaching out. I have been in touch with Ryan Walsh and Dave Carabin and we are in the process of collecting feedback from you recently expired Geofeedia trial. Please be sure to let them know about your experience using Geofeedia.

I will let you know where things stand once I have learned from them about next steps.

Thank you,
Jon Newman

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Jon Newman
Director, Law Enforcement / Public Safety
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Skype: jon.newman21
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--

Anthony Stevens

Criminal Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza, Boston, MA 02120
Anthony.Stevens@pd.boston.gov
[\(617\) 343-5007](tel:6173435007)

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, February 05, 2014 6:02 PM
To: Ryan Walsh
Subject: Re: Geofeedia trial

Ryan,

Thanks for the feedback. Understand. Glad to hear users are finding it easy to use.

Let me know if anyone has any questions or feel free to send them directly my way.

Regards,
Jon

On Wed, Feb 5, 2014 at 4:39 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

Thanks for checking in. We've had a bit of a busy week or so here so that may be why a few people have not activated their accounts. I sent everyone a reminder email today and will mention it during a staff meeting tomorrow. Some others may have just been accessing it though my account for ease of use so that may also be why not a ton of usage is showing up.

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kelley.hutchinson@pd.boston.gov	Admin	Deactivate	
nicholas.gamino@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation

Please let me know if there is something I can do to help.

Thank you,
Jon

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Chicago, IL 60606
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jon.newman@geofeedia.com

--

Jon Newman
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Chicago, IL 60606
847-250-7289
jon.newman@geofeedia.com

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Friday, November 21, 2014 3:45 PM
To: Jon Newman
Subject: Re: Geofeedia trial

Thanks Jon,

Can we get 2 more accounts setup :

Anthony.Stevens@pd.boston.gov
Andrew.Zani@pd.boston.gov

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Fri, Nov 21, 2014 at 12:46 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hello everyone:

You should have just received an email invitation to the two week Geofeedia trial which begins today. Please click the link in the email and create a password for your login.

Below are a few short videos and user guides to help walk you through the tool:

<https://www.youtube.com/watch?v=pjZU8KRoezo>

<http://geofeedia.com/how-it-works>

▣ [Geofeedia how to.pdf](#)

▣ [User Guide- September2014.pdf](#)

User Track video:

▣ [User Track Twitter-Instagram Set Up.mov](#)

****Ryan, Timothy and Kelley:** You already had access in a previous trial so I was not able to send you invitations but your account is active. Please login using your email address as your username and the original password you had created. If you do not remember your password, email me directly and I will reset it for you.

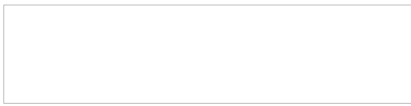
Please do not hesitate to reach out if you have any questions.

Thank you,

--



Jon Newman
Director, Law Enforcement / Public Safety
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[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 4:32 PM
To: Ryan Walsh
Subject: Re: Geofeedia trial

Just sent them invites.

Thanks,

On Fri, Nov 21, 2014 at 2:44 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Thanks Jon,

Can we get 2 more accounts setup :

Anthony.Stevens@pd.boston.gov

Andrew.Zani@pd.boston.gov

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
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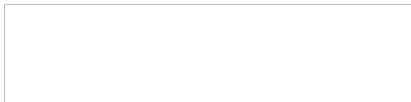
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Thank you,

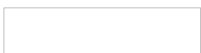
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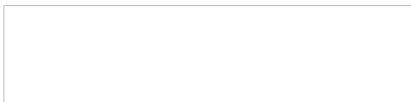
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Chicago, IL 60654



From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Monday, March 03, 2014 5:18 PM
To: Jon Newman
Subject: Re: Geofeedia Proposal

Hi Jon,

I was able to pass on the quote and talk with Dave about our trial of the product. He definitely was positive about it overall, however unfortunately, we've been asked to hold off on moving forward with the project for the time being. We are awaiting further direction from our leadership and I'm not sure what the time-frame will be on that guidance.

I'll definitely be in touch when we have some further direction, but that's all I know at this point.

Thanks again for allowing us to try the software and for your time demonstrating it for us and setting us up.

-Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Mon, Mar 3, 2014 at 3:19 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hi Ryan,

Just circling back to see if you got any initial reaction from Director Carabin about the Geofeedia proposal. We launched Facebook last week as an additional source and the Target Tracker is currently being built which will also lead to a link analysis to show who the target is affiliated with on all Social Media.

I'd love to speak with Director Carabin soon if the opportunity presents itself.

Thanks,
Jon Newman

On Fri, Feb 14, 2014 at 2:06 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Anytime. Let me know how I can help.

Take care,
Jon

On Fri, Feb 14, 2014 at 1:55 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Thanks Jon. I'll be sure to pass this along to Dave and fill him in on our conversation earlier today.

I will let you know his reaction and any additional feedback.

Thanks again for setting up the free trial for us.

Enjoy the weekend!
-Ryan

Ryan Walsh
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Thank you again,
Jon Newman

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jon.newman@geofeedia.com

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, March 03, 2014 5:23 PM
To: Ryan Walsh
Subject: Re: Geofeedia Proposal

Not a problem at all... Thanks so much for the feedback. Please let me know if I can help with anything in the meantime. I will keep you in the loop on product updates, etc. as they arise.

Thanks again,
Jon

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I'd love to speak with Director Carabin soon if the opportunity presents itself.

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Enjoy the weekend!

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, March 31, 2014 8:01 PM
To: Ryan Walsh
Subject: Re: Geofeedia Proposal

Hi Ryan,

I hate to continue nagging about this, but wanted to give you a few updates. The Commonwealth reached out today letting me know some last minute funding became available for the marathon. I gave them 2 options: 1) a 4-month paid pilot so they can at least have access for the next few major events (this will at least give temp access), 2) a 1-year option as originally discussed. Not sure which one they are moving forward with yet, but their procurement department was in touch saying they are moving forward with one of the two options.

Obviously want to put the same offer on the table for you.

Please let us know if there is *anything* we can do to help support your security efforts before the big day.

Thanks!
Jon

On Mon, Mar 3, 2014 at 4:22 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

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Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
847-250-7289
jon.newman@geofeedia.com

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, March 03, 2014 3:20 PM
To: Ryan Walsh
Subject: Re: Geofeedia Proposal

Hi Ryan,

Just circling back to see if you got any initial reaction from Director Carabin about the Geofeedia proposal. We launched Facebook last week as an additional source and the Target Tracker is currently being built which will also lead to a link analysis to show who the target is affiliated with on all Social Media.

I'd love to speak with Director Carabin soon if the opportunity presents itself.

Thanks,
Jon Newman

On Fri, Feb 14, 2014 at 2:06 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Anytime. Let me know how I can help.

Take care,
Jon

On Fri, Feb 14, 2014 at 1:55 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Thanks Jon. I'll be sure to pass this along to Dave and fill him in on our conversation earlier toady.

I will let you know his reaction and any additional feedback.

Thanks again for setting up the free trial for us.

Enjoy the weekend!
-Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

On Fri, Feb 14, 2014 at 1:06 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hi Ryan,

Thank you for your time today and your valued feedback. I actually have another development call this afternoon, so I will be sure to push your feedback directly to those building the tool.

I have attached a proposal for further review. Please keep me in the loop with any direct feedback, just so I have an idea. I am fairly certain our product is priced much lower than the others you tested, so when budgets are tight, hope this will help. I also added a "Strategic Partner" discount as well.

Thank you again,
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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Friday, December 19, 2014 10:33 AM
To: Jon Newman
CC: Walsh, Ryan
Subject: Re: Geofeedia Licensing Questions

Let's do 11am on Monday. Can you pass along a number we can call? Thank you

Sent from my iPhone

On Dec 19, 2014, at 9:50 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Just circling back to see if you are still available at the suggested times on Monday or Tuesday of next week.

Thanks,

On Wed, Dec 17, 2014 at 4:32 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Nice hearing from you! Yes, Monday I am free at 11am EST or anytime after 1pm EST. Tuesday I am free anytime before noon EST. Please let me know what works for you and I will send over an invite to block off a 30 minute window, although the conversation should not last that long.

Thanks,

On Wed, Dec 17, 2014 at 4:26 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I'd like to schedule a call with you to discuss your licensing model and costs for BRIC licensing. Will you have time Monday or Tuesday of next week for a conversation?

Thank you.

--

David Carabin

Director

Boston Regional Intelligence Center

Bureau of Intelligence & Analysis

Boston Police Department

Office: 617-343-4328

NOTE - UPDATED EMAIL ADDRESS:

david.carabin@pd.boston.gov

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Jon Newman

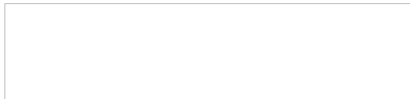
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To: David Carabin
CC: Walsh, Ryan
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Sounds great. I just sent an invite for a 30 minute window with a conference number to call. The number is:

860-970-0010
access code: 127-560-510#

Thanks,
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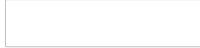
Thank you.

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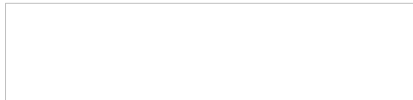
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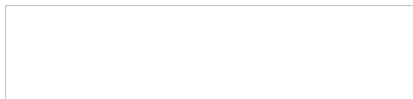
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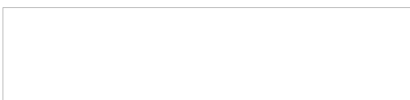
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, January 03, 2014 11:43 AM
To: Ryan Walsh
Subject: Re: Geofeedia information

Hi Ryan,

Happy New Year! Let me know when would be good for a follow up and to arrange a trial for you and the team. I believe you said you wanted to wait until after the new year.

Look forward to helping support you!

Regards,
Jon Newman

On Fri, Dec 13, 2013 at 11:19 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan,

Thanks for taking the time today on the demo. I hope you, Jen and Nick found it beneficial.

As discussed, we are currently installed in more than 20 fusion centers around the country and we are making a great push to be installed in every existing fusion center or real-time crime center.

Attached are a few 1-pagers and more information on the current offer.

Please let me know what questions you have and I look forward to hearing back from you regarding a trial.

Regards,
Jon Newman

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, January 21, 2014 10:34 PM
To: Ryan Walsh
Subject: Re: BRIC Trial

Hi Ryan,

Thanks for getting back to me. Glad to get you setup with a 2 week, no cost trial. Can you please do me a favor and send me a list of first/last names and email addresses. I will invite everyone together and send along a User Guide for referencing.

I am at the Major County Sheriff's Association and National Sheriff's Association conferences in DC all week so please pardon my slow response time.

Once I see a list from you, I will get everyone added.

Thanks, Ryan!

Regards,

Jon

On Tue, Jan 21, 2014 at 2:56 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

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Thanks,
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From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Thursday, January 23, 2014 11:08 AM
To: Jon Newman
Subject: Re: BRIC Trial

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Ryan,

Yes, that is fine. I will wait until first thing Monday morning to send the invites over. Not too many accounts at all.

Thanks,
Jon

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Here's the list of names. Let me know if this is too many accounts for a short trial. We can probably cut it down if needed.

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From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Monday, January 27, 2014 10:09 AM
To: Jon Newman
Subject: Re: BRIC Trial

Hi Jon,

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Ryan,

I just sent an invite along to all users for Geofeedia. Please make them aware of the 2 week trial.

See link below for a user guide:
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Sent: Monday, January 27, 2014 11:07 AM
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Just added 10 recordings for you.

Thanks,

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Subject: Re: BRIC Trial

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That sounds good from our end. Any chance we could start the trial on Monday (1/27)? We've got a couple people out until then that I want to make sure get a chance to test the software out.

Here's the list of names. Let me know if this is too many accounts for a short trial. We can probably cut it down if needed.

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Ryan Walsh (ryan.walsh@pd.boston.gov)
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John Riley (john.riley@pd.boston.gov)
Kelley Hutchinson ([kelley.hutchinson@pd.boston.gov](mailto:kelly.hutchinson@pd.boston.gov))
Nicholas Gambino (nicholas.gamino@pd.boston.gov)

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Tue, Jan 21, 2014 at 10:34 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan,

Thanks for getting back to me. Glad to get you setup with a 2 week, no cost trial. Can you please do me a favor and send me a list of first/last names and email addresses. I will invite everyone together and send along a User Guide for referencing.

I am at the Major County Sheriff's Association and National Sheriff's Association conferences in DC all week so please pardon my slow response time.

Once I see a list from you, I will get everyone added.

Thanks, Ryan!

Regards,

Jon

On Tue, Jan 21, 2014 at 2:56 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Jon,

I got your message from earlier and figured I'd respond via email.

I think we're likely ready to give the free trial a go here, if we are still in agreement for a short term, no cost trial of Geofeedia. What do you need from us to move forward?

Let me know and Ill do my best to get you the info.

Thanks,
Ryan

Ryan Walsh
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Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
[847-250-7289](tel:847-250-7289)
jon.newman@geofeedia.com

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Thursday, January 23, 2014 11:07 AM
To: Ryan Walsh
Subject: Re: BRIC Trial

Ryan,

Yes, that is fine. I will wait until first thing Monday morning to send the invites over. Not too many accounts at all.

Thanks,
Jon

On Thu, Jan 23, 2014 at 7:57 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

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Thanks,
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jon.newman@geofeedia.com

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Monday, January 27, 2014 11:10 AM
To: Jon Newman
Subject: Re: BRIC Trial

very good. Thanks!

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

On Mon, Jan 27, 2014 at 11:07 AM, Jon Newman <jon.newman@geofeedia.com> wrote:
Just added 10 recordings for you.

Thanks,

On Mon, Jan 27, 2014 at 9:09 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:
Hi Jon,

Thanks for setting these up. Do we have location recording enabled? I tried in my account and got the request location recording popup.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
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Boston Police Department
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Ryan.Walsh@pd.boston.gov

On Mon, Jan 27, 2014 at 9:39 AM, Jon Newman <jon.newman@geofeedia.com> wrote:
Ryan,

I just sent an invite along to all users for Geofeedia. Please make them aware of the 2 week trial.

See link below for a user guide:
<https://www.dropbox.com/s/482kw3te4ko17lj/User%20Guide.pdf>

Please let me know if you have any questions.

Thanks,
Jon Newman

On Thu, Jan 23, 2014 at 10:08 AM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

perfect. Thanks!

Ryan Walsh
Sr. Intelligence Analyst
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[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
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From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Wednesday, December 10, 2014 4:41 PM
To: Jon Newman
Subject: Re: BRIC Trial Progress

Hi Jon,

Thanks for getting back in touch. I've been chatting with our analysts over the past several days to gather feedback from the trial and try to determine what our next steps will be. I have not yet been able to talk with Dave directly on this, but hope to in the next couple days (he's been swamped with some other meetings and unexpected visits this week).

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Thanks,
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Ryan.Walsh@pd.boston.gov

On Mon, Dec 8, 2014 at 5:25 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan,

I hope you had a nice weekend.

A few of the trial users have requested trial extensions following yesterday's expiration. I told them I am working with you to gather all of the appropriate feedback to better make a decision on Geofeedia.

Would love to chat this week sometime if you have anything back from them.

Thanks,
Jon

On Tue, Dec 2, 2014 at 7:41 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Great to hear! Let me know if I can help with anything in the meantime.

Thanks,
Jon

On Tue, Dec 2, 2014 at 12:23 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

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I talked with Dave earlier today and he is going to gather the analysts later this week to discuss what everyone thought of the tool during the trial period and the utility of the application for us going forward.

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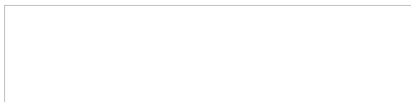
Thanks,
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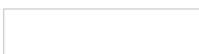
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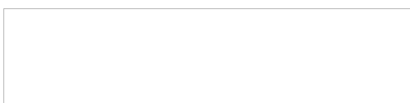
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, December 08, 2014 5:26 PM
To: Ryan Walsh
Subject: Re: BRIC Trial Progress

Hi Ryan,

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, December 02, 2014 8:41 PM
To: Ryan Walsh
Subject: Re: BRIC Trial Progress

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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, December 10, 2014 4:46 PM
To: Ryan Walsh
Subject: Re: BRIC Trial Progress

Ryan,

Thanks for the detailed response. This is perfect. I will wait to hear back. Please let me know if I can help with anything in the meantime.

Thanks,
Jon

On Wed, Dec 10, 2014 at 3:40 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

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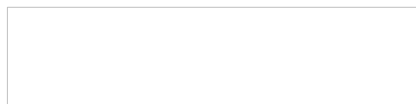
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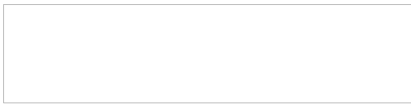
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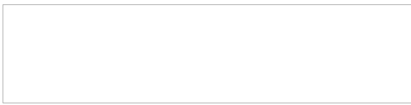
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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Monday, December 22, 2014 12:12 PM
To: Jon Newman
CC: Walsh, Ryan
Subject: Quote and Contract Question

Jon,
I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need a contract and can essentially issue a PO immediately. Can you let me know what your thoughts are on this? We have some money available that will allow us to move VERY quickly on this. The bonus for me is that we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin
Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: 617-343-4328
NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

From: Al Meger [al.meger@geofeedia.com]
Sent: Tuesday, October 21, 2014 11:05 AM
To: ryan.walsh@pd.boston.gov
Subject: My new role at Geofeedia

Hi Ryan,

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback!
<http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

This email was sent from: Geofeedia, located at 101 North Wacker Drive, Suite 2008, Chicago, IL 60606. [Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

□

From: Jon Newman [jon.newman@geofeedia.com]

Sent: Friday, December 19, 2014 10:54 AM

To: ryan.walsh@pd.boston.gov; david.carabin@pd.boston.gov

Subject: Invitation: BRIC / Geofeedia pricing discussion @ Mon Dec 22, 2014 11am - 11:30am (ryan.walsh@pd.boston.gov)

Attachments: invite.ics

BRIC / Geofeedia pricing discussion

[more details »](#)

When Mon Dec 22, 2014 11am – 11:30am Eastern Time

Where Dial: 860-970-0010 ; access code: 127-560-510# ([map](#))

Calendar ryan.walsh@pd.boston.gov

Who

- Jon Newman - organizer
- david.carabin@pd.boston.gov
- ryan.walsh@pd.boston.gov

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account ryan.walsh@pd.boston.gov because you are subscribed for invitations on calendar ryan.walsh@pd.boston.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, November 12, 2014 9:16 AM
To: ryan.walsh@pd.boston.gov
Subject: Invitation: BRIC / Geofeedia demo @ Thu Nov 20, 2014 2pm - 3pm
(ryan.walsh@pd.boston.gov)
Attachments: invite.ics

BRIC / Geofeedia demo

[more details »](#)

You have been invited to a [join.me](#) online meeting

Join the meeting: <https://join.me/geofeedia2>

On a computer, use any browser with Flash. Nothing to download.

On a phone or tablet, launch the [join.me](#) app (<https://join.me/app>) and enter meeting code: geofeedia2

Join the audio conference:

Dial a phone number and enter access code, or connect via internet.

By phone:

United States - Hartford, CT +1.860.970.0010

Access Code 127-560-510#

Other international numbers available (<https://join.me/intphone/127560510/0>)

By computer via internet:

Join the meeting, click the phone icon and select 'Call via internet'. A small download might be required.

Start time by time zones (<https://join.me/timezone/1416531600000/1416535200000>)

When Thu Nov 20, 2014 2pm – 3pm Eastern Time

Where <https://join.me/geofeedia2>, +1.860.970.0010 Access Code: 127-560-510# ([map](#))

Video call https://plus.google.com/hangouts/_/geofeedia.com/jon

Calendar ryan.walsh@pd.boston.gov

Who

- Jon Newman - organizer
- ryan.walsh@pd.boston.gov

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account ryan.walsh@pd.boston.gov because you are subscribed for invitations on calendar ryan.walsh@pd.boston.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, February 05, 2014 9:43 AM
To: ryan.walsh@pd.boston.gov
Subject: Geofeedia trial

Ryan,

How are things going with the trial? Any recent feedback for me? Looks like there is about 6 days left, and only 3 people including yourself have even activated their username.

User Licenses in Use

clifford.goodband@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
jennifer.gillis@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
ryan.walsh@pd.boston.gov	Admin	Deactivate	
elizabeth.campbell@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
timothy.fitzgerald@pd.boston.gov	Admin	Deactivate	
john.riley@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation
kelley.hutchinson@pd.boston.gov	Admin	Deactivate	
nicholas.gamino@pd.boston.gov	Admin	Deactivate	Not yet registered: Resend Invitation

Please let me know if there is something I can do to help.

Thank you,
Jon

--
Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
847-250-7289
jon.newman@geofeedia.com

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, February 14, 2014 1:06 PM
To: ryan.walsh@pd.boston.gov
Subject: Geofeedia Proposal
Attachments: BRIC PROPOSAL.pdf

Hi Ryan,

Thank you for your time today and your valued feedback. I actually have another development call this afternoon, so I will be sure to push your feedback directly to those building the tool.

I have attached a proposal for further review. Please keep me in the loop with any direct feedback, just so I have an idea. I am fairly certain our product is priced much lower than the others you tested, so when budgets are tight, hope this will help. I also added a "Strategic Partner" discount as well.

Thank you again,
Jon Newman

--

Jon Newman
Geofeedia, Inc.
101 N Wacker, Ste 2008
Chicago, IL 60606
847-250-7289
jon.newman@geofeedia.com

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, December 17, 2014 5:27 PM
To: Jon Newman
CC: Walsh, Ryan
Subject: Geofeedia Licensing Questions

Hi Jon,
I'd like to schedule a call with you to discuss your licensing model and costs for BRIC licensing.
Will you have time Monday or Tuesday of next week for a conversation?

Thank you.

--

David Carabin
Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)
NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

From: Geofeedia [no-reply@geofeedia.com]
Sent: Monday, January 27, 2014 9:37 AM
To: ryan.walsh@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://geofeedia.com/account/D6h1P/join?emailAddress=ryan.walsh%40pd.boston.gov&key=hZ6fnPv6Bj658vwZE8QaTO%2Be6P63obyQNPPTSS%2FpYc%3D>

From: Geofeedia [hello@geofeedia.com]
Sent: Tuesday, July 08, 2014 4:36 PM
To: ryan.walsh@pd.boston.gov
Subject: Geofeedia - Content from the Gaza Strip

[Geofeedia Logo](#)

Geofeedia customers,

Below is the link to a Geofeedia collection of recent content from the Gaza Strip.

[Click here](#)



This email was sent to: ryan.walsh@pd.boston.gov
This email was sent by: Geofeedia
101 North Wacker Drive, Suite 2008
Chicago, IL 60606
US

We respect your right to privacy: [View our policy](#)
[Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

From: Geofeedia [hello@geofeedia.com]
Sent: Wednesday, June 25, 2014 2:31 PM
To: ryan.walsh@pd.boston.gov
Subject: Geofeedia - Blasts reported in Abuja

[Geofeedia Logo](#)

Geofeedia customers,

Below is the link to a Geofeedia collection from the site of reported bomb blasts in Adamawa, Abuja.

[Click here](#)



This email was sent to: ryan.walsh@pd.boston.gov
This email was sent by: Geofeedia
101 North Wacker Drive, Suite 2008
Chicago, IL 60606
US

We respect your right to privacy: [View our policy](#)
[Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Monday, January 27, 2014 12:16 PM
To: Jon Newman
Subject: Fwd:

Hi Jon,

A couple analysts have been getting this error after using the software for a few minutes in Google Chrome:

Any ideas?

Server Error

404 - File or directory not found.

The resource you are looking for might have been removed, had its name changed, or is temporarily unavailable.

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Tuesday, January 21, 2014 3:57 PM
To: Jon Newman
Subject: BRIC Trial

Hi Jon,

I got your message from earlier and figured I'd respond via email.

I think we're likely ready to give the free trial a go here, if we are still in agreement for a short term, no cost trial of Geofeedia. What do you need from us to move forward?

Let me know and I'll do my best to get you the info.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

From: Ryan Walsh [ryan.walsh@pd.boston.gov]
Sent: Tuesday, December 02, 2014 1:23 PM
To: Jon Newman
Subject: BRIC Trial Progress

Hi Jon,

I got your voice-mail earlier and wanted to send you a quick email to let you know that we're making progress through the trial and the analysts have been using the software testing out the different features to see how it best fits into our operation here. So far I think everyone has found it easy to use overall and I haven't heard any serious issues.

I talked with Dave earlier today and he is going to gather the analysts later this week to discuss what everyone thought of the tool during the trial period and the utility of the application for us going forward.

I'll let you know anything that comes out of that discussion later this week hopefully.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
617-343-5497 or 617-343-4328
Ryan.Walsh@pd.boston.gov

From: Jon Newman [jon.newman@geofeedia.hi.ms]
Sent: Tuesday, September 23, 2014 10:23 AM
To: nicholas.gambino@pd.boston.gov
Subject: RE: IACA Follow Up - Geofeedia

Hi again Nicholas,

Wanted to follow up on the note I sent last week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

I'd be happy to arrange a quick demo and free trial for further evaluation and consideration. Please let me know if that's something that would interest you, and I appreciate your time.

Regards,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

On Thu 18, 2014 at 3:19 PM, Nicholas Gambino <nicholas.gambino@pd.boston.gov> wrote:
Hi Nicholas,

My name is Jon Newman and I represent Geofeedia. I'm reaching out because I was in attendance at last week's IACA conference and was happy to hear Geofeedia's location-based social media intelligence platform mentioned during a number of sessions.

In case you weren't able to hear what some of the speakers thought of our platform, agencies across the country rely on Geofeedia for:

- Actionable, public data tied to specific locations of interest
- Preventive policing
- Drug investigations
- Gang intelligence
- And much more...

Because we chose to attend the conference for educational purposes rather than as a vendor, I didn't get the chance to show you our platform in action. Can we set up a quick 30-minute call this week or next so I can make sure you see a live demo and get any questions you may have about location-based social media intelligence answered?

Please let me know what works for you and we can get something set up. In the meantime, you can [click here](#) for a quick overview of our platform or [click here](#) to read a few of the many success stories we've heard from our customers.

I look forward to speaking soon,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Jon Newman [jon.newman@geofeedia.hi.ms]
Sent: Monday, September 29, 2014 1:57 PM
To: nicholas.gambino@pd.boston.gov
Subject: RE: IACA Follow Up - Geofeedia

Hi Nicholas,

I just wanted to follow up one last time to see if you received my messages about Geofeedia. I want to respect your time so I won't continue to fill your inbox. If I do not hear back, I'll assume that now is not a good time to evaluate our technology but will hope to hear from you sometime in the future.

Thank you again for your time,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

On Thu 18, 2014 at 3:19 PM, Nicholas Gambino <nicholas.gambino@pd.boston.gov> wrote:

Hi Nicholas,

My name is Jon Newman and I represent Geofeedia. I'm reaching out because I was in attendance at last week's IACA conference and was happy to hear Geofeedia's location-based social media intelligence platform mentioned during a number of sessions.

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- Drug investigations
- Gang intelligence
- And much more...

Because we chose to attend the conference for educational purposes rather than as a vendor, I didn't get the chance to show you our platform in action. Can we set up a quick 30-minute call this week or next so I can make sure you see a live demo and get any questions you may have about location-based social media intelligence answered?

Please let me know what works for you and we can get something set up. In the meantime, you can [click here](#) for a quick overview of our platform or [click here](#) to read a few of the many success stories we've heard from our customers.

I look forward to speaking soon,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Jon Newman [jon.newman@geofeedia.hi.ms]
Sent: Thursday, September 18, 2014 10:20 AM
To: nicholas.gambino@pd.boston.gov
Subject: IACA Follow Up - Geofeedia

Hi Nicholas,

My name is Jon Newman and I represent Geofeedia. I'm reaching out because I was in attendance at last week's IACA conference and was happy to hear Geofeedia's location-based social media intelligence platform mentioned during a number of sessions.

In case you weren't able to hear what some of the speakers thought of our platform, agencies across the country rely on Geofeedia for:

- Actionable, public data tied to specific locations of interest
- Preventive policing
- Drug investigations
- Gang intelligence
- And much more...

Because we chose to attend the conference for educational purposes rather than as a vendor, I didn't get the chance to show you our platform in action. Can we set up a quick 30-minute call this week or next so I can make sure you see a live demo and get any questions you may have about location-based social media intelligence answered?

Please let me know what works for you and we can get something set up. In the meantime, you can [click here](#) for a quick overview of our platform or [click here](#) to read a few of the many success stories we've heard from our customers.

I look forward to speaking soon,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 1:05 PM
To: nicholas.gambino@pd.boston.gov; blair.rapalyea@pd.boston.gov
Subject: Geofeedia trial

Hello everyone:

You should have just received an email invitation to the two week Geofeedia trial which begins today. Please click the link in the email and create a password for your login.

Below are a few short videos and user guides to help walk you through the tool:

<https://www.youtube.com/watch?v=pjZU8KRoezo>

<http://geofeedia.com/how-it-works>

[Geofeedia how to.pdf](#)

[User Guide- September2014.pdf](#)

User Track video:

[User Track Twitter-Instagram Set Up.mov](#)

****Ryan, Timothy and Kelley:** You already had access in a previous trial so I was not able to send you invitations but your account is active. Please login using your email address as your username and the original password you had created. If you do not remember your password, email me directly and I will reset it for you.

Please do not hesitate to reach out if you have any questions.

Thank you,

--

Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 1:04 PM
To: nicholas.gambino@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=nicholas.gambino%40pd.boston.gov&key=ZddHPs2%2BYTSGjH7q8flpOjcEiC5mDRDup5heBb7YsoE%3D>

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:40 PM
To: michael.ridge@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=michael.ridge%40pd.boston.gov&key=edQN%2F8Ab3qhU2QNMbr0dLnz%2F0Kd5I5XK4fxNVUA1YgY%3D>

From: Kelley Hutchinson [kelley.hutchinson@pd.boston.gov]
Sent: Friday, November 21, 2014 3:24 PM
To: Jon Newman
Subject: Re: Geofeedia trial

Thank you! Sorry about that, was awhile ago and don't recall. I am logged in now.

Thanks very much.

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: 617-343-4328
Please note new email: Kelley.Hutchinson@pd.boston.gov

On Fri, Nov 21, 2014 at 3:18 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
You have a previously activated account at some point but not a big deal.

I just reset your password to "geo123".

Can you try logging in and let me know if you have issues?

Thanks,
Jon

On Fri, Nov 21, 2014 at 2:08 PM, Kelley Hutchinson <kelley.hutchinson@pd.boston.gov> wrote:

Hi Jon,
I don't think I was part of that trial. Could you check for me?

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: [617-343-4328](tel:617-343-4328)
Please note new email: Kelley.Hutchinson@pd.boston.gov

On Fri, Nov 21, 2014 at 3:01 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hi Kelley,

You are likely one of the users who previously had access in an old trial which means you

wouldn't have received the invitation. If you go to www.geofeedia.com you should be able to login with your old credentials. Your username is your email address. If you cannot remember your password, ping me back and I will reset one for you.

Thanks,

On Fri, Nov 21, 2014 at 1:38 PM, Kelley Hutchinson <kelley.hutchinson@pd.boston.gov> wrote:

Hi Jon,

I only received this email. I did not receive another one with a link to begin the free trial.

Thank you,
Kelley

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: [617-343-4328](tel:617-343-4328)
Please note new email: Kelley.Hutchinson@pd.boston.gov

On Fri, Nov 21, 2014 at 12:46 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hello everyone:

You should have just received an email invitation to the two week Geofeedia trial which begins today. Please click the link in the email and create a password for your login.

Below are a few short videos and user guides to help walk you through the tool:

<https://www.youtube.com/watch?v=pjZU8KRoezo>

<http://geofeedia.com/how-it-works>

[Geofeedia how to.pdf](#)

[User Guide- September2014.pdf](#)

User Track video:

[User Track Twitter-Instagram Set Up.mov](#)

****Ryan, Timothy and Kelley:** You already had access in a previous trial so I was not able to send you invitations but your account is active. Please login using your email

address as your username and the original password you had created. If you do not remember your password, email me directly and I will reset it for you.

Please do not hesitate to reach out if you have any questions.

Thank you,

--



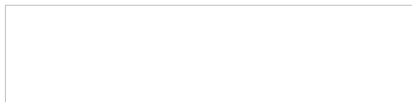
Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



--



Jon Newman
Director, Law Enforcement / Public Safety
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[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654

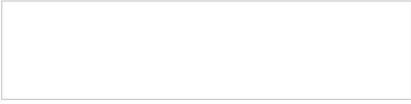


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Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502

Chicago, IL 60654



From: Kelley Hutchinson [kelley.hutchinson@pd.boston.gov]
Sent: Friday, November 21, 2014 2:38 PM
To: Jon Newman
Subject: Re: Geofeedia trial

Hi Jon,
I only received this email. I did not receive another one with a link to begin the free trial.

Thank you,
Kelley

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: 617-343-4328
Please note new email: Kelley.Hutchinson@pd.boston.gov

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Hello everyone:

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<http://geofeedia.com/how-it-works>

▣ [Geofeedia how to.pdf](#)

▣ [User Guide- September2014.pdf](#)

User Track video:

▣ [User Track Twitter-Instagram Set Up.mov](#)

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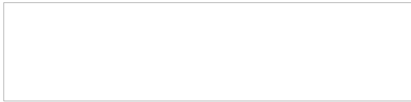
Please do not hesitate to reach out if you have any questions.

Thank you,

--



Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 3:19 PM
To: Kelley Hutchinson
Subject: Re: Geofeedia trial

You have a previously activated account at some point but not a big deal.

I just reset your password to "geo123".

Can you try logging in and let me know if you have issues?

Thanks,
Jon

On Fri, Nov 21, 2014 at 2:08 PM, Kelley Hutchinson <kelley.hutchinson@pd.boston.gov> wrote:

Hi Jon,
I don't think I was part of that trial. Could you check for me?

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: [617-343-4328](tel:617-343-4328)
Please note new email: Kelley.Hutchinson@pd.boston.gov

On Fri, Nov 21, 2014 at 3:01 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Kelley,

You are likely one of the users who previously had access in an old trial which means you wouldn't have received the invitation. If you go to www.geofeedia.com you should be able to login with your old credentials. Your username is your email address. If you cannot remember your password, ping me back and I will reset one for you.

Thanks,

On Fri, Nov 21, 2014 at 1:38 PM, Kelley Hutchinson <kelley.hutchinson@pd.boston.gov> wrote:

Hi Jon,
I only received this email. I did not receive another one with a link to begin the free trial.

Thank you,
Kelley

Kelley Hutchinson
Homeland Security Analyst

Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: [617-343-4328](tel:617-343-4328)
Please note new email: Kelley.Hutchinson@pd.boston.gov

On Fri, Nov 21, 2014 at 12:46 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Hello everyone:

You should have just received an email invitation to the two week Geofeedia trial which begins today. Please click the link in the email and create a password for your login.

Below are a few short videos and user guides to help walk you through the tool:

<https://www.youtube.com/watch?v=pjZU8KRoezo>

<http://geofeedia.com/how-it-works>

▫ [Geofeedia how to.pdf](#)

▫ [User Guide- September2014.pdf](#)

User Track video:

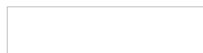
▫ [User Track Twitter-Instagram Set Up.mov](#)

****Ryan, Timothy and Kelley:** You already had access in a previous trial so I was not able to send you invitations but your account is active. Please login using your email address as your username and the original password you had created. If you do not remember your password, email me directly and I will reset it for you.

Please do not hesitate to reach out if you have any questions.

Thank you,

--



Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21

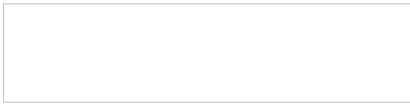
444 N Wells St., Suite 502
Chicago, IL 60654



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312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 3:02 PM
To: Kelley Hutchinson
Subject: Re: Geofeedia trial

Hi Kelley,

You are likely one of the users who previously had access in an old trial which means you wouldn't have received the invitation. If you go to www.geofeedia.com you should be able to login with your old credentials. Your username is your email address. If you cannot remember your password, ping me back and I will reset one for you.

Thanks,

On Fri, Nov 21, 2014 at 1:38 PM, Kelley Hutchinson <kelley.hutchinson@pd.boston.gov> wrote:

Hi Jon,

I only received this email. I did not receive another one with a link to begin the free trial.

Thank you,
Kelley

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: [617-343-4328](tel:617-343-4328)
Please note new email: Kelley.Hutchinson@pd.boston.gov

On Fri, Nov 21, 2014 at 12:46 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hello everyone:

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<https://www.youtube.com/watch?v=pjZU8KRoezo>

<http://geofeedia.com/how-it-works>

[Geofeedia how to.pdf](#)

[User Guide- September2014.pdf](#)

User Track video:

****Ryan, Timothy and Kelley:** You already had access in a previous trial so I was not able to send you invitations but your account is active. Please login using your email address as your username and the original password you had created. If you do not remember your password, email me directly and I will reset it for you.

Please do not hesitate to reach out if you have any questions.

Thank you,

--



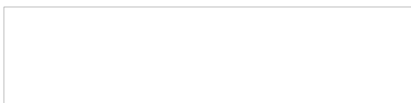
Jon Newman
Director, Law Enforcement / Public Safety
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312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, November 21, 2014 3:29 PM
To: Kelley Hutchinson
Subject: Re: Geofeedia trial

No problem!

On Fri, Nov 21, 2014 at 2:23 PM, Kelley Hutchinson <kelley.hutchinson@pd.boston.gov> wrote:
Thank you! Sorry about that, was awhile ago and don't recall. I am logged in now.

Thanks very much.

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: [617-343-4328](tel:617-343-4328)
Please note new email: Kelley.Hutchinson@pd.boston.gov

On Fri, Nov 21, 2014 at 3:18 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
You have a previously activated account at some point but not a big deal.

I just reset your password to "geo123".

Can you try logging in and let me know if you have issues?

Thanks,
Jon

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Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: [617-343-4328](tel:617-343-4328)
Please note new email: Kelley.Hutchinson@pd.boston.gov

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Thanks,

On Fri, Nov 21, 2014 at 1:38 PM, Kelley Hutchinson
<kelly.hutchinson@pd.boston.gov> wrote:

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User Track video:

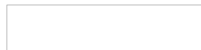
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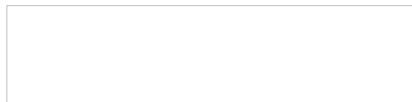
Please do not hesitate to reach out if you have any questions.

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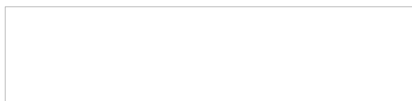
Jon Newman
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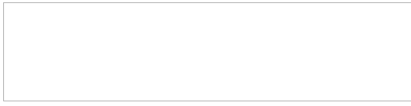


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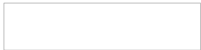


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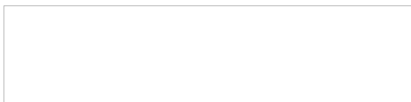
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Chicago, IL 60654



From: Kelley Hutchinson [kelley.hutchinson@pd.boston.gov]
Sent: Friday, November 21, 2014 3:09 PM
To: Jon Newman
Subject: Re: Geofeedia trial

Hi Jon,
I don't think I was part of that trial. Could you check for me?

Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
PH: 617-343-4328
Please note new email: Kelley.Hutchinson@pd.boston.gov

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Hi Kelley,

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Kelley Hutchinson
Homeland Security Analyst
Boston Regional Intelligence Center
Boston Police Department
One Schroeder Plaza Boston, MA 02120
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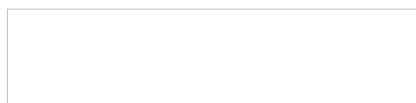
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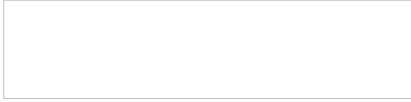
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Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Geofeedia [no-reply@geofeedia.com]
Sent: Monday, January 27, 2014 9:38 AM
To: kelley.hutchinson@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://geofeedia.com/account/D6h1P/join?emailAddress=kelley.hutchinson%40pd.boston.gov&key=pMkZGVi%2BzK5jSbwxmHieLqKAhnmTss3Jf%2FApcBeeva8%3D>

From: Al Meger [al.meger@geofeedia.hi.ms]
Sent: Monday, December 08, 2014 10:51 AM
To: dahlbeckj.bpd@cityofboston.gov
Subject: RE: My new role at Geofeedia

Hi Joseph,

I hope that your Thanksgiving break was enjoyable and relaxing. I really enjoyed down time with my family.

I wanted to follow up one last time before the Holidays to see if you received my previous messages about demoing Geofeedia. I want to respect your time so I won't continue to fill your inbox.

If I do not hear back from you, I would like to wish you and your family a Merry Christmas and a Happy New Year!

Thank you again for your time,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

On Thu 20, 2014 at 3:18 PM, Joseph Dahlbeck <dahlbeckj.bpd@cityofboston.gov> wrote:

Hi again Joseph,

I wanted to follow up on the note I sent the other week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

I'd be happy to arrange a quick demo and free trial for further evaluation and consideration. Please let me know if that's something that would interest you, and I appreciate your time.

Regards,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

Hello

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-

conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback! <http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Al Meger [al.meger@geofeedia.hi.ms]
Sent: Thursday, November 20, 2014 10:19 AM
To: dahlbeckj.bpd@cityofboston.gov
Subject: RE: My new role at Geofeedia

Hi again Joseph,

I wanted to follow up on the note I sent the other week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

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Regards,

Al Meger
Account Executive, Law Enforcement / Public Safety
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507-456-1943

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All my best to you,

Al Meger
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Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Al Meger [al.meger@geofeedia.com]
Sent: Tuesday, October 21, 2014 1:05 PM
To: dahlbeckj.bpd@cityofboston.gov
Subject: My new role at Geofeedia

Hi Joseph,

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

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All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

This email was sent from: Geofeedia, located at 101 North Wacker Drive, Suite 2008, Chicago, IL 60606. [Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

□

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:41 PM
To: john.riley@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=john.riley%40pd.boston.gov&key=XnfRb%2F721SnvY5vqAtDg%2BFxv7maXVLutE3Eyx%2FTqy%2FA%3D>

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, December 08, 2014 5:24 PM
To: jennifer.gillis@pd.boston.gov
Subject: Geofeedia Request

Hi Jennifer,

Thank you for inquiring about extending your free trial. At this time I am in the process of working with Ryan Walsh to gather feedback from the trial period. This will ultimately help in the final decision on whether or not to move forward with Geofeedia.

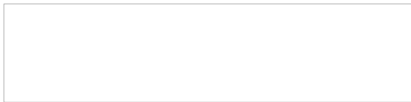
Please let me know if you have any questions but also please be sure to share all feedback with Ryan. Your opinion is appreciated.

Regards,
Jon Newman

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Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:40 PM
To: jennifer.gillis@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

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To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

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From: Al Meger [al.meger@geofeedia.hi.ms]
Sent: Thursday, November 20, 2014 10:21 AM
To: campbellel@cityofboston.gov
Subject: RE: My new role at Geofeedia

Hi again Elizabeth,

I wanted to follow up on the note I sent the other week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

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Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

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All my best to you,

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Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Al Meger [al.meger@geofeedia.hi.ms]
Sent: Monday, December 08, 2014 10:20 AM
To: campbellel@cityofboston.gov
Subject: RE: My new role at Geofeedia

Hi Elizabeth,

I hope that your Thanksgiving break was enjoyable and relaxing. I really enjoyed down time with my family.

I wanted to follow up one last time before the Holidays to see if you received my previous messages about demoing Geofeedia. I want to respect your time so I won't continue to fill your inbox.

If I do not hear back from you, I would like to wish you and your family a Merry Christmas and a Happy New Year!

Thank you again for your time,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

On Thu 20, 2014 at 3:20 PM, Elizabeth Campbell <campbellel@cityofboston.gov> wrote:

Hi again Elizabeth,

I wanted to follow up on the note I sent the other week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

I'd be happy to arrange a quick demo and free trial for further evaluation and consideration. Please let me know if that's something that would interest you, and I appreciate your time.

Regards,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
507-456-1943

Hello

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-

conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback! <http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Al Meger [al.meger@geofeedia.com]
Sent: Tuesday, October 21, 2014 1:05 PM
To: campbellel@cityofboston.gov
Subject: My new role at Geofeedia

Hi Elizabeth,

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback!
<http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

This email was sent from: Geofeedia, located at 101 North Wacker Drive, Suite 2008, Chicago, IL 60606. [Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

□

From: Jon Newman [jon.newman@geofeedia.com]

Sent: Friday, November 21, 2014 12:47 PM

To: Ryan Walsh; david.carabin@pd.boston.gov

CC: michael.ridge@pd.boston.gov; brendan.wheeler@pd.boston.gov;

andrew.greathouse@pd.boston.gov; blair.repalyea@pd.boston.gov;

alex.moskos@pd.boston.gov; clifford.goodband@pd.boston.gov; jennifer.gillis@pd.boston.gov;

elizabeth.campbell@pd.boston.gov; timothy.fitzgerald@pd.boston.gov;

john.riley@pd.boston.gov; kelley.hutchinson@pd.boston.gov; nicholas.gamino@pd.boston.gov

Subject: Geofeedia trial

Hello everyone:

You should have just received an email invitation to the two week Geofeedia trial which begins today. Please click the link in the email and create a password for your login.

Below are a few short videos and user guides to help walk you through the tool:

<https://www.youtube.com/watch?v=pjZU8KRoezo>

<http://geofeedia.com/how-it-works>

▫ [Geofeedia how to.pdf](#)

▫ [User Guide- September2014.pdf](#)

User Track video:

▫ [User Track Twitter-Instagram Set Up.mov](#)

****Ryan, Timothy and Kelley:** You already had access in a previous trial so I was not able to send you invitations but your account is active. Please login using your email address as your username and the original password you had created. If you do not remember your password, email me directly and I will reset it for you.

Please do not hesitate to reach out if you have any questions.

Thank you,

--



Jon Newman

Director, Law Enforcement / Public Safety

Geofeedia, Inc. | geofeedia.com

312-724-8439 (Primary)

636-236-4267 (Secondary)

Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:40 PM
To: elizabeth.campbell@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=elizabeth.campbell%40pd.boston.gov&key=fa2Xbai574VhFIHktcuJh4D%2BU1EdYxhCXG%2FuZpdUu60TcTLH9OrL8A%3D%3D>

From: Brandon Filoramo [brandon.filoramo@geofeedia.hi.ms]
Sent: Saturday, September 06, 2014 9:49 AM
To: david.cataldo@pd.boston.gov
Subject: See you at the New England Intel Conference

Good morning,

My name is Brandon Filoramo and I wanted to quickly introduce myself as a speaker at the upcoming New England Intelligence Conference on September 10. I'm with Geofeedia, the leading location-based social media intelligence platform for law enforcement and public safety, and I'll be hosting an informational session called "Accessing Location Tagged Social Media" at 11:30am in the Junior Ballroom.

I look forward to meeting you next week, and please feel free to reach out to me with any questions prior to the event.

Regards,

Brandon Filoramo
East Coast Representative
Geofeedia, Inc. | geofeedia.com
O: 312.724.8457 C: 248.703.8608
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Thursday, November 20, 2014 5:35 PM
To: Ryan Walsh
CC: David Carabin
Subject: Re: Trial Accounts

Hi Ryan,

Thank you for helping me coordinate the demo. I hope everyone found it beneficial.

I will just need a list of first/last names and email addresses and a timeline of when you want to get started. We can activate a trial for 2 weeks from your start date.

I will send invites to everyone along with user guides and videos to help walk everyone through the tool.

Let me know if you need anything else on my end.

Thanks,

On Thu, Nov 20, 2014 at 2:49 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

Thanks for getting on the line with us and demonstrating the Geofeedia tools for us today.

After talking with Dave, we'd like to take you up on your offer to create a few trial accounts for us to test out the features over a short period of time.

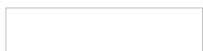
What would you need from us to get them setup?

Let me know if this would be possible and we can go from there.

Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov

--



Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Thursday, November 20, 2014 7:18 PM
To: Jon Newman
CC: Ryan Walsh
Subject: Re: Trial Accounts

Thanks Jon and Ryan

Sent from my iPhone. Please excuse spelling and grammar errors.

On Nov 20, 2014, at 5:35 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Ryan,

Thank you for helping me coordinate the demo. I hope everyone found it beneficial.

I will just need a list of first/last names and email addresses and a timeline of when you want to get started. We can activate a trial for 2 weeks from your start date.

I will send invites to everyone along with user guides and videos to help walk everyone through the tool.

Let me know if you need anything else on my end.

Thanks,

On Thu, Nov 20, 2014 at 2:49 PM, Ryan Walsh <ryan.walsh@pd.boston.gov> wrote:

Hi Jon,

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After talking with Dave, we'd like to take you up on your offer to create a few trial accounts for us to test out the features over a short period of time.

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Thanks,
Ryan

Ryan Walsh
Sr. Intelligence Analyst
Boston Regional Intelligence Center
Boston Police Department
[617-343-5497](tel:617-343-5497) or [617-343-4328](tel:617-343-4328)
Ryan.Walsh@pd.boston.gov



Jon Newman
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312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Wednesday, April 22, 2015 11:46 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question
Attachments: Geofeedia Order Form - BRIC.pdf

Hi Dave,

Thank you for the email. That won't be a problem at all, as long as the new users are under the Regional Intelligence Center and it's not being shared with other divisions. Based on your email, it doesn't sound like that's the case at all, so I've gone ahead and added 5 more users to make the total 30.

If you do see an increase in the user base, there is a chance your data consumption will likely go up along with it. At this point, it looks like you have enough room to spare and shouldn't have a problem, but I wanted to let you know beforehand with increased usage it may cause the data limits to get close.

I have gone ahead and attached the updated form for you. I'm glad to hear we could work this out!

Best,
Trent

On Wed, Apr 22, 2015 at 12:24 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Trent,

Thank you very much for the quick response. I reviewed the updated info you provided -- this all makes sense to me. And thank you very much for raising our number of users -- this is actually something I wanted to discuss with you... We really needed the bump from 20-25, so thank you very much for this. I have a decent size group of analysts that I would consider power users, and I also have a group of analysts that use the system a bit less frequently, albeit during times when it is very much a necessary tool. We are going to be right at the top of our threshold by August once we are able to hire to fill a few vacancies we have in the office. I'm a bit nervous that this is going to leave us with no wiggle room in the event one of our detectives (as opposed to our analysts) needs to use this to support an investigation. Is there any chance you could expand our number of users to 30 in order to provide us with this flexibility? I can pretty much assure you that the additional five users would likely be very much "occasional" users; however, I just would hate to find myself in a position where we had no room for expansion. Is this possible? I sincerely appreciate your consideration.

Thank you,
Dave

On Fri, Apr 17, 2015 at 8:59 AM, Trent McMahan <trent.mcmahan@geofeedia.com> wrote:

Hi David,

Thank you for the email. I'm excited to work with your organization moving forward!

Apologies for my delayed response, I wanted to confirm this was something we could accommodate again. Good news, is we can!

We have had to put measures in place in our contracts moving forward that keep our system from being abused. Because of this, I wanted to point out a few things written in the attached order form that are different.

Users: We have had to put a measure in place to limit an account from suddenly going from 10 users to 100 and being used across multiple organizations without our knowledge. This is something your organization has not done and we certainly appreciate that.

I have put the number of users in the contract to Twenty-Five (25), as I see your account has 19 active users. I did this with hopes the extra 6 user licenses would give you flexibility.

Geofeed Manager (Recordings): Another item we are not able to leave as unlimited anymore is the Recordings function, strictly for data purposes. Ultimately, it's more likely you'll go over your data cap before using all 15 location recordings. I looked into your account and noticed you have 4 active recordings. Again, hoping the 15 number gives you enough flexibility as it's unlikely you will ever go that high.

Please let me know if you have any questions or concerns around this and I will be happy to work with you to look into any changes.

Thanks,
Trent

On Thu, Apr 16, 2015 at 2:05 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon and Trent,

I'm reaching out to get the ball rolling on the BRIC's next contract with Geofeedia. As you know, our current contract expires on July 31, 2015. Unfortunately, we are working with another limited pool of funding for this renewal. I met with my grant administrator this morning and he believes we will have enough funding to set up another contract with you for the time period of August 1, 2015 - January 31, 2016. We are anticipating this cost staying below the \$10,000 margin -- if it goes above, we will need to put this contract out to bid which will delay the process and create additional risks. Will it be possible to put a new contract in place that is structured and priced similar to the one we are currently using? If so, can you please send me a quote at your earliest convenience so that I can get the ball rolling on this?

On Feb 1, 2016, we will have a new funding source available that will allow for a lot more flexibility, contractually. There are also additional interested parties that would like to explore Geofeedia as a social media solution to support their organization's public safety needs, within the Metro Boston Homeland Security Region. This should present you with an opportunity to compete for a much larger contract supporting the BRIC's whole region of law enforcement stakeholders, as opposed to just the internal BRIC personnel. I submitted a budget/project proposal that will be voted on within the next few months. Once I know more, we will be able to begin coordinating some demonstrations, etc. for these additional stakeholders.

Please reach out with any questions. Hopefully this contract to get the BRIC from August through January will be as simple as the last contact.

Thank you,
Dave

On Tue, Jan 13, 2015 at 5:48 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,
Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:
Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there...
Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM
January 08, 2015
Form Submission Type: New Vendor Registration
- Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be

authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman
<jon.newman@geofeedia.com>
wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman
<jon.newman@geofeedia.com>
wrote:

Sounds good.

On Mon, Dec 22, 2014
at 4:13 PM, David Carabin
<david.carabin@pd.boston.gov>
wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman
<jon.newman@geofeedia.com>
wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be

paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon,
Dec 22,
2014 at
3:54 PM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi Jon,
I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get

everything
accomplished.
I know
that
pushes
things
out a
few
weeks,
but this
is
actually
really
fast for
our
City's
processing
capabilities.

Thoughts?
Issues?

On
Mon,
Dec 22,
2014 at
2:00
PM, Jon
Newman
<jon.newman@geofeedia.com>

wrote:

Just
got
word
on
my
end
that
we
can
make
this
work.
I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I am
able
to
activate

the
account
for
use.

Do
you
know
what
kind
of
timeline
we
are
looking
at
here?

On
Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>

wrote:

Jon,
I
just
spoke
to
my
grant
administrator...

We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).

If
we
do
this,
we
don't
need

a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?

We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.

The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and
running
prior
to
the
Tsamaev
Trial
beginning
in
January.

We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get

for
\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

--

**David
Carabin**
Director
Boston
Regional
Intelligence
Center
Bureau
of
Intelligence
&
Analysis
Boston
Police
Department
Office: [617-
343-
4328](tel:617-343-4328)

NOTE


-

**UPDATED
EMAIL**

ADDRESS:

david.carabin@pd.boston.gov

--


Jon
Newman
Director,
Law
Enforcement
/
Public
Safety
Geofeedia,
Inc.
| geofeedia.com
~~312-~~
~~724-~~
~~8439~~
(Primary)
~~636-~~
~~236-~~
~~4267~~
(Secondary)
Skype:
jon.newman21
444 N
Wells
St.,
Suite
502
Chicago,
IL
60654

--

**David
Carabin**

Director
Boston
Regional
Intelligence
Center
Bureau
of
Intelligence
&
Analysis
Boston
Police
Department
Office: [617-
343-
4328](tel:617-343-4328)

NOTE


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**UPDATED
EMAIL**

ADDRESS:

david.carabin@pd.boston.gov

--


Jon Newman
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Indianapolis, IN 46204

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Thursday, January 08, 2015 7:37 AM
To: Jon Newman
Subject: Re: Quote and Contract Question

Great thank you!

Sent from my iPhone

On Jan 7, 2015, at 8:12 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

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Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I

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Hi Dave,

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I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

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Sounds good.

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Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

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next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really fast for our City's processing capabilities.

Thoughts? Issues?

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What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

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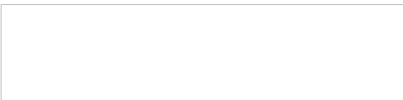
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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Monday, December 22, 2014 2:08 PM
To: Jon Newman
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Hi Jon. I'll find out and get back to you ASAP. Thanks

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
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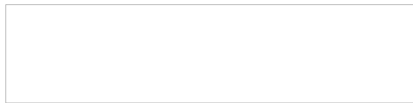
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NOTE - UPDATED EMAIL ADDRESS:

david.carabin@pd.boston.gov

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, January 07, 2015 10:11 AM
To: Jon Newman
Subject: Re: Quote and Contract Question

Hi Jon,
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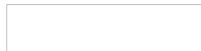
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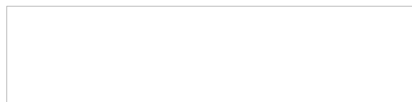
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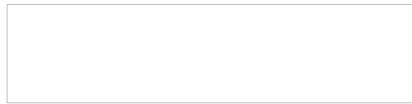
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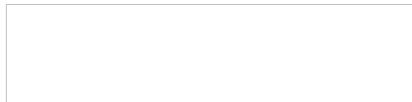
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From: Trent McMahan [trent.mcmahan@geofeedia.com]
Sent: Friday, April 17, 2015 8:00 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question
Attachments: Geofeedia Order Form - BRIC.pdf

Hi David,

Thank you for the email. I'm excited to work with your organization moving forward!

Apologies for my delayed response, I wanted to confirm this was something we could accommodate again. Good news, is we can!

We have had to put measures in place in our contracts moving forward that keep our system from being abused. Because of this, I wanted to point out a few things written in the attached order form that are different.

Users: We have had to put a measure in place to limit an account from suddenly going from 10 users to 100 and being used across multiple organizations without our knowledge. This is something your organization has not done and we certainly appreciate that.

I have put the number of users in the contract to Twenty-Five (25), as I see your account has 19 active users. I did this with hopes the extra 6 user licenses would give you flexibility.

Geofeed Manager (Recordings): Another item we are not able to leave as unlimited anymore is the Recordings function, strictly for data purposes. Ultimately, it's more likely you'll go over your data cap before using all 15 location recordings. I looked into your account and noticed you have 4 active recordings. Again, hoping the 15 number gives you enough flexibility as it's unlikely you will ever go that high.

Please let me know if you have any questions or concerns around this and I will be happy to work with you to look into any changes.

Thanks,
Trent

On Thu, Apr 16, 2015 at 2:05 PM, David Carabin <david.carabin@pd.boston.gov> wrote:
Hi Jon and Trent,

I'm reaching out to get the ball rolling on the BRIC's next contract with Geofeedia. As you know, our current contract expires on July 31, 2015. Unfortunately, we are working with another limited pool of funding for this renewal. I met with my grant administrator this morning and he believes we will have enough funding to set up another contract with you for the time period of August 1, 2015 - January 31, 2016. We are anticipating this cost staying below the \$10,000 margin -- if it goes above, we will need to put this contract out to bid which will delay the process and create additional risks. Will it be possible to put a new contract in place that is structured and priced similar to the one we are currently using? If so, can you please send me a quote at your earliest convenience so that I can get the ball rolling on this?

On Feb 1, 2016, we will have a new funding source available that will allow for a lot more flexibility, contractually. There are also additional interested parties that would like to explore Geofeedia as a social media solution to support their organization's public safety needs, within the Metro Boston Homeland Security Region. This should present you with an opportunity to compete for a much larger contract supporting the BRIC's whole region of law enforcement stakeholders, as opposed to just the internal BRIC personnel. I submitted a budget/project proposal that will be voted on within the next few months. Once I know more, we will be able to begin coordinating some demonstrations, etc. for these additional stakeholders.

Please reach out with any questions. Hopefully this contract to get the BRIC from August through January will be as simple as the last contact.

Thank you,
Dave

On Tue, Jan 13, 2015 at 5:48 PM, Jon Newman <jon.newman@geofeedia.com> wrote:
Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

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Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January
08, 2015
Form Submission Type: New Vendor Registration -
Vendor ID: 0000078005
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Make
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**David
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NOTE

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**UPDATED
EMAIL**

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O: [317-214-8714](tel:317-214-8714)
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55 Monument Circle, Suite 710
Indianapolis, IN 46204

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Tuesday, January 13, 2015 8:22 AM
To: Jon Newman
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there...
Thanks for checking in.
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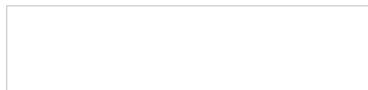
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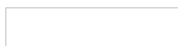
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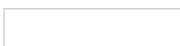
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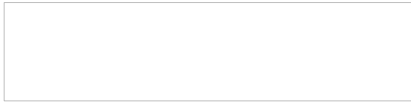
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[312-724-8439](tel:312-724-8439) (Primary)
[636-236-4267](tel:636-236-4267) (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



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David Carabin

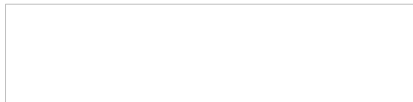
Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)

NOTE - UPDATED EMAIL ADDRESS:
david.carabin@pd.boston.gov

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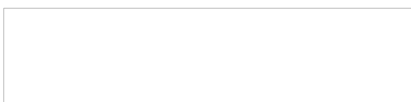
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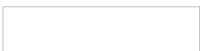
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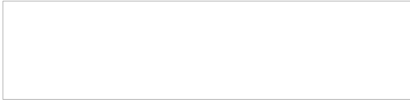
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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, December 31, 2014 11:25 AM
To: Jon Newman
BCC: Andrew Murphy
Subject: Re: Quote and Contract Question

Hi Jon,

I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

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I am able to activate the account for you if you can get a signature on the proposal and return it.

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Thanks,
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Sent from my iPhone

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Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

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Thoughts? Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Jon,

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What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

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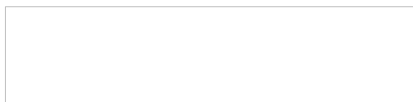
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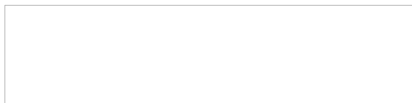
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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Monday, December 22, 2014 4:54 PM
To: Jon Newman
Subject: Re: Quote and Contract Question

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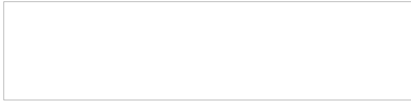
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NOTE - UPDATED EMAIL ADDRESS:

david.carabin@pd.boston.gov

From: David Carabin [david.carabin@pd.boston.gov]
Sent: Wednesday, January 14, 2015 7:56 AM
To: Jon Newman
CC: Cliff Goodband; Mark Bachta; Walsh, Ryan; Carly Tschantz
Subject: Re: Quote and Contract Question

Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,
Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks
Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.
Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM
January 08, 2015
Form Submission Type: New Vendor
Registration - Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the

City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

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Issues?

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<jon.newman@geofeedia.com>

wrote:
Just
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on
my
end
that
we
can
make
this
work.
I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until

July
31,
2015,
essentially
a
seven
month
contract.

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Do
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timeline
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I
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We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place

for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).
If
we
do
this,
we
don't
need
a
contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?
We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.
The
bonus
for
me
is
that
we
really
want
to
have
this
software
up
and

running
prior
to
the
Tsarnaev
Trial
beginning
in
January.
We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
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for
\$9,999
(#
of
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to
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how
many
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I'll
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get
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Make
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Thanks,
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David

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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Thursday, April 16, 2015 1:05 PM
To: Jon Newman; trent.mcmahan@geofeedia.com
CC: Walsh, Ryan; Carly Tschantz
Subject: Re: Quote and Contract Question

Hi Jon and Trent,

I'm reaching out to get the ball rolling on the BRIC's next contract with Geofeedia. As you know, our current contract expires on July 31, 2015. Unfortunately, we are working with another limited pool of funding for this renewal. I met with my grant administrator this morning and he believes we will have enough funding to set up another contract with you for the time period of August 1, 2015 - January 31, 2016. We are anticipating this cost staying below the \$10,000 margin -- if it goes above, we will need to put this contract out to bid which will delay the process and create additional risks. Will it be possible to put a new contract in place that is structured and priced similar to the one we are currently using? If so, can you please send me a quote at your earliest convenience so that I can get the ball rolling on this?

On Feb 1, 2016, we will have a new funding source available that will allow for a lot more flexibility, contractually. There are also additional interested parties that would like to explore Geofeedia as a social media solution to support their organization's public safety needs, within the Metro Boston Homeland Security Region. This should present you with an opportunity to compete for a much larger contract supporting the BRIC's whole region of law enforcement stakeholders, as opposed to just the internal BRIC personnel. I submitted a budget/project proposal that will be voted on within the next few months. Once I know more, we will be able to begin coordinating some demonstrations, etc. for these additional stakeholders.

Please reach out with any questions. Hopefully this contract to get the BRIC from August through January will be as simple as the last contact.

Thank you,
Dave

On Tue, Jan 13, 2015 at 5:48 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
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Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor
ID: 0000078005
Form Status: Approved

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Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

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I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

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Sounds good.

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<david.carabin@pd.boston.gov>
wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman
<jon.newman@geofeedia.com>
wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014 at 3:54 PM, David Carabin
<david.carabin@pd.boston.gov>

wrote:

Hi Jon,
I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really fast for our City's processing capabilities.

Thoughts?
Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman
<jon.newman@geofeedia.com>

wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and

return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,
I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need a contract and can essentially issue a PO immediately.

Can you let me know what your thoughts are on this? We have some money available that will allow us to move VERY quickly on this. The bonus for me is that

we really want to have this software up and running prior to the Tsarnaev Trial beginning in January. We are the point for all intel coordination related to this trial.

What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin
Director
Boston
Regional
Intelligence
Center
Bureau
of
Intelligence
&
Analysis
Boston
Police
Department
Office: [617-343-4328](tel:617-343-4328)
***NOTE -
UPDATED***

**EMAIL
ADDRESS:**
david.carabin@pd.boston.gov

--

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Director, Law
Enforcement /
Public Safety
Geofeedia, Inc.
| geofeedia.com
[312-724-8439](tel:312-724-8439)
(Primary)
[636-236-4267](tel:636-236-4267)
(Secondary)
Skype:
jon.newman21
444 N Wells
St., Suite 502
Chicago, IL
60654

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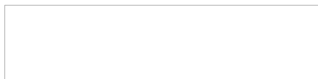
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From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Wednesday, January 14, 2015 9:40 AM
To: David Carabin
CC: Jon Newman; Cliff Goodband; Mark Bacht; Walsh, Ryan
Subject: Re: Quote and Contract Question

Hello Everyone,

I wanted to also confirm that your account is now active, and you an access any searches you may need. Let me know if you need assistance with adding users and assigning admin rights in anyway.

Thank you.

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 8:49 AM, Carly Tschantz <carly.tschantz@geofeedia.com> wrote:

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

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M: [\(847\) 624-6522](tel:8476246522)
Skype: carly.tschantzgeofeedia
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On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

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Our
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was
to
at
least
get
a
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on
the
proposal
sometime
before
year-
end
to
at
least
activate
the
account.
From
there,
we
usually
issue
an
invoice
which
has
30-
45
days
to
be
paid
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If
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Otherwise,
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wrote:

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grant
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He
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requested
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regarding
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for
this
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He
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he
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by
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Right
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of
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we
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need
to
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If
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goes
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place
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approx
6
months
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until
July
31)
and
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or
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(\$9,999).
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Can
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prior
to
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Tsamaev
Trial
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January.
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are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
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for
\$9,999
(#
of
seats
not
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for
how
many
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I'll
work
with
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on
this
and
then
we
can
get
an
extended
contract
in
place
that
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pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

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Police
Department
Office: [617-343-4328](tel:617-343-4328)

NOTE

-

UPDATED

EMAIL

ADDRESS:

david.carabin@pd.boston.gov

-

-

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/
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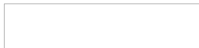
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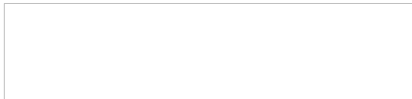
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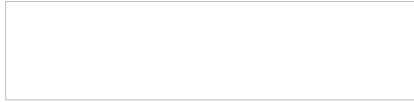
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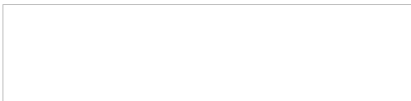
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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Thursday, January 08, 2015 4:57 PM
To: Jon Newman
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

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Thanks,
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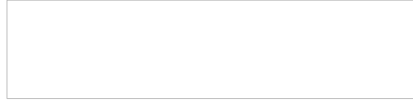
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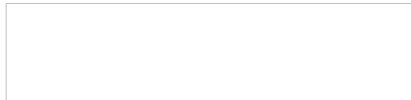
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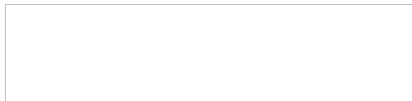
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From: David Carabin [david.carabin@pd.boston.gov]
Sent: Tuesday, January 13, 2015 4:54 PM
To: Jon Newman
CC: Cliff Goodband; Mark Bachta; Walsh, Ryan
Subject: Re: Quote and Contract Question
Attachments: BRIC PROPOSAL 1.13.15 (7 month)-signed.pdf

Jon,
Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks

Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.

Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID:
0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

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On Mon, Dec 22, 2014 at 11:12 AM, David Carabin <david.carabin@pd.boston.gov>

wrote:

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Make sense?

Thanks,
Dave

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David Carabin

Director
Boston
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Boston Police
Department
Office: [617-343-4328](tel:617-343-4328)

**NOTE -
UPDATED
EMAIL
ADDRESS:**

david.carabin@pd.boston.gov

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(Primary)
[636-236-4267](tel:636-236-4267)
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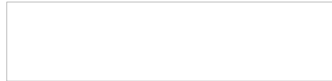
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Sent: Monday, December 22, 2014 5:10 PM
To: David Carabin
Subject: Re: Quote and Contract Question

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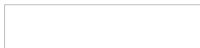
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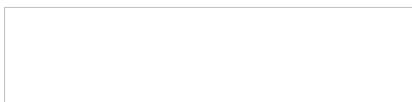
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, January 07, 2015 8:12 PM
To: David Carabin
Subject: Re: Quote and Contract Question

Thanks for sending, Dave.

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Thanks,

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Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

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Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

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I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

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On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you

all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin
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Thanks Jon ill check tomorrow

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Jon Newman

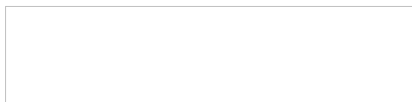
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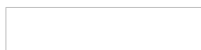
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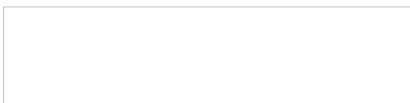
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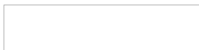
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From: Carly Tschantz [carly.tschantz@geofeedia.com]
Sent: Wednesday, January 14, 2015 8:49 AM
To: David Carabin
CC: Jon Newman; Cliff Goodband; Mark Bachta; Walsh, Ryan
Subject: Re: Quote and Contract Question

Hello David,

Nice to meet you as well! Welcome to Geofeedia! We are very excited to get you up and running with the platform as soon as possible. Would you and your team be available for a training session some point next week? Training takes 40 minutes to an hour so please let me know a time that works best for you and your team.

I have attached a user guide for you to reference at your convenience. If you could provide me with the following information for your additional users (first name, last name, and e-mail address), I will be able to set that account up right away.

Thank you and look forward to speaking with you in the future.

[User Guide](#)

Best Regards,

Carly Tschantz
Customer Success Manager
Geofeedia, Inc. | geofeedia.com
O: (773) 304-4177
M: (847) 624-6522
Skype: carly.tschantzgeofeedia
444 N Wells St., Suite 502
Chicago, IL 60654

On Wed, Jan 14, 2015 at 7:56 AM, David Carabin <david.carabin@pd.boston.gov> wrote:
Thanks Jon. Carly - nice to meet you. Please advise in next steps for account activation. We can send you a list of names and contact info if that makes most sense?

Sent from my iPhone

On Jan 13, 2015, at 5:49 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bachta and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks

Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.

Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47
AM January 08, 2015
Form Submission Type: New Vendor
Registration - Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just

waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

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which
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please
let me
know.
Otherwise,
it can
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Thanks,

On
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Issues?

On
Mon,
Dec
22,
2014
at
2:00
PM,
Jon
Newman
<jon.newman@geofeedia.com>

wrote:

Just
got
word
on
my
end
that
we
can
make
this
work.
I
have
attached
an
updated
proposal
which
shows
\$9,999
from
signed
date
until
July
31,
2015,
essentially
a
seven
month
contract.

Once
you
are
able
to
sign
and
return,
I
am
able
to
activate
the
account

for
use.

Do
you
know
what
kind
of
timeline
we
are
looking
at
here?

On
Mon,
Dec
22,
2014
at
11:12
AM,
David
Carabin
<david.carabin@pd.boston.gov>
wrote:

Jon,
I
just
spoke
to
my
grant
administrator...
We
can
move
this
much
quicker
if
we
attempt
to
get
something
in
place
for
approx
6
months
(up
until
July
31)
and
if
we
can
stay
at
or
below
(\$9,999).
If
we
do
this,
we
don't
need
a
contract

contract
and
can
essentially
issue
a
PO
immediately.

Can
you
let
me
know
what
your
thoughts
are
on
this?

We
have
some
money
available
that
will
allow
us
to
move
VERY
quickly
on
this.

The
bonus
for
me
is

that
we
really
want
to
have
this
software
up
and
running
prior
to
the

Tsarnaev
Trial
beginning
in
January.

We
are
the
point
for
all
intel
coordination
related
to
this
trial.

What
can
we
get
for

\$9,999
(#
of
seats
not
to
exceed,
and
for
how
many
months)?
I'll
work
with
you
on
this
and
then
we
can
get
an
extended
contract
in
place
that
can
pick
up
where
this
leaves
off.

Make
sense?

Thanks,
Dave

-
-

**David
Carabin**
Director
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Intelligence
Center
Bureau
of
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&
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Boston
Police
Department
Office: [617-
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4328](tel:617-343-4328)

NOTE

-

**UPDATED
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ADDRESS:**

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--

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Newman
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| geofeedia.com

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[Redacted]

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, January 13, 2015 7:40 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Quote and Contract Question

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08, 2015
Form Submission Type: New Vendor Registration - Vendor ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin
<david.carabin@pd.boston.gov> wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

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Hi Jon,

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Thoughts? Issues?

On Mon, Dec 22, 2014 at 2:00 PM, Jon Newman
<jon.newman@geofeedia.com> wrote:

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Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

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Jon,

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What can we get for \$9,999 (# of seats not to exceed, and for how many months)? I'll work with you on this and then we can get an extended contract in place that can pick up where this leaves off.

Make sense?

Thanks,
Dave

--

David Carabin

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Boston Police Department

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NOTE - UPDATED EMAIL ADDRESS:

david.carabin@pd.boston.gov

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Jon Newman

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[Redacted]

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, December 31, 2014 1:55 PM
To: David Carabin
Subject: Re: Quote and Contract Question

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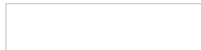
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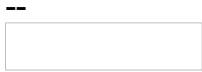
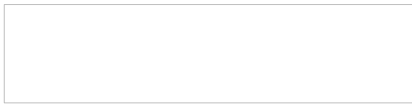
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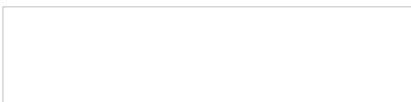
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Wednesday, December 17, 2014 5:33 PM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Geofeedia Licensing Questions

Hi Dave,

Nice hearing from you! Yes, Monday I am free at 11am EST or anytime after 1pm EST. Tuesday I am free anytime before noon EST. Please let me know what works for you and I will send over an invite to block off a 30 minute window, although the conversation should not last that long.

Thanks,

On Wed, Dec 17, 2014 at 4:26 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,
I'd like to schedule a call with you to discuss your licensing model and costs for BRIC licensing. Will you have time Monday or Tuesday of next week for a conversation?

Thank you.

--

David Carabin

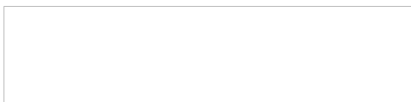
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From: Jon Newman [jon.newman@geofeedia.com]
Sent: Friday, December 19, 2014 9:50 AM
To: David Carabin
CC: Walsh, Ryan
Subject: Re: Geofeedia Licensing Questions

Hi Dave,

Just circling back to see if you are still available at the suggested times on Monday or Tuesday of next week.

Thanks,

On Wed, Dec 17, 2014 at 4:32 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Nice hearing from you! Yes, Monday I am free at 11am EST or anytime after 1pm EST. Tuesday I am free anytime before noon EST. Please let me know what works for you and I will send over an invite to block off a 30 minute window, although the conversation should not last that long.

Thanks,

On Wed, Dec 17, 2014 at 4:26 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I'd like to schedule a call with you to discuss your licensing model and costs for BRIC licensing. Will you have time Monday or Tuesday of next week for a conversation?

Thank you.

--

David Carabin

Director
Boston Regional Intelligence Center
Bureau of Intelligence & Analysis
Boston Police Department
Office: [617-343-4328](tel:617-343-4328)

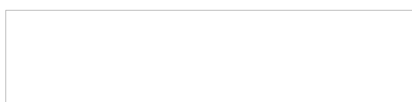
NOTE - UPDATED EMAIL ADDRESS:

david.carabin@pd.boston.gov

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Skype: jon.newman21
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|

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From: Al Meger [al.meger@geofeedia.com]
Sent: Tuesday, October 21, 2014 1:05 PM
To: carabind.bpd@cityofboston.gov
Subject: My new role at Geofeedia

Hi Dave,

I hope all is well. I wanted to reconnect with you to let you know that I recently started a new position at Geofeedia, the leader in location-based social media intelligence, as a Law Enforcement / Public Safety Account Executive.

I'm excited to have the opportunity to continue helping our men and women of law enforcement leverage the true power of location-based social media intelligence to enhance situational awareness and force multiply investigations within vital geographic locations.

I would be delighted to set up a quick 30 minute call with you to learn more about your social media efforts, and to provide a quick web demonstration of our platform. When would be a good day and time for you?

I will also be attending the IACP conference in Orlando (booth #986) along with the pre-conference meetings with ASCIA and MCC. Please let me know if you'll be there so we can meet.

In the meantime here is a quick video overview of our platform. Let me know what you think. I value your feedback!
<http://youtu.be/pjZU8KRoezo>

All my best to you,

Al Meger
Account Executive, Law Enforcement / Public Safety
Geofeedia | geofeedia.com
312-675-4389
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

This email was sent from: Geofeedia, located at 101 North Wacker Drive, Suite 2008, Chicago, IL 60606. [Manage Subscriptions](#) | [Update Profile](#) | [Unsubscribe](#)

□

From: Jon Newman [jon.newman@geofeedia.com]

Sent: Friday, December 19, 2014 10:54 AM

To: david.carabin@pd.boston.gov; ryan.walsh@pd.boston.gov

Subject: Invitation: BRIC / Geofeedia pricing discussion @ Mon Dec 22, 2014 11am - 11:30am (David Carabin)

Attachments: invite.ics

BRIC / Geofeedia pricing discussion

[more details »](#)

When Mon Dec 22, 2014 11am – 11:30am Eastern Time

Where Dial: 860-970-0010 ; access code: 127-560-510# ([map](#))

Calendar David Carabin

Who

- Jon Newman - organizer
- ryan.walsh@pd.boston.gov
- david.carabin@pd.boston.gov

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account david.carabin@pd.boston.gov because you are subscribed for invitations on calendar David Carabin.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, December 22, 2014 11:50 AM
To: David Carabin
Subject: Geofeedia Proposal / Sole Source
Attachments: BRIC PROPOSAL 12.22.14.pdf; BRIC sole source-signed.pdf

Hi Dave,

Thanks again for your time on the phone this morning. I have attached an updated proposal for your review along with sole source documentation.

I am working on the contract vehicle stuff today and will let you know what progress is made.

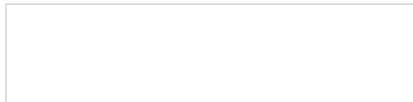
Please let me know if you need anything else in the meantime.

Thanks,
Jon Newman

--



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From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:38 PM
To: david.carabin@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=david.carabin%40pd.boston.gov&key=RqNaclYz1HltX3wnC0dwnnz%2FOKd5I5XK4fxNVUA1YgY%3D>

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, June 09, 2014 4:16 PM
To: david.carabin@pd.boston.gov
Subject: Geofeedia - Social Media Intelligence - @NRIG
Attachments: OneSheet-LawEnforcement (4).pdf

Hi Director Carabin,

I hope you are well. Bill Schenkelberg from NEORFC put us in touch before, and I have spoken with Ryan Walsh a handful of times in the past. Geofeedia recently presented at the NE Regional Fusion Center Director's a few weeks ago, and I wanted to personally reach out.

Do you know if Geofeedia is something being considered at the BRIC?

We are currently working with 28 fusion centers around the country including Mass Commonwealth, and we would love to help support you all as well.

Please let me know if this is something you would be interested in learning more about.

Thank you,
Jon Newman

--



Jon Newman
Director of Sales, Law Enforcement / Public Safety
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From: Phil Harris [phil@geofeedia.com]

Sent: Wednesday, June 25, 2014 7:16 AM

To: harold.cataldo@pd.boston.gov; paul.fitzgerald@pd.boston.gov; david.carabin@pd.boston.gov; mhartzler@sheriff.hamilton-co.org; nick.warnecke@hamilton-co.org; LJ Fusaro; michael.kowal@ct.gov; ctic@ct.gov; kenneth.rigney@ct.gov; shawn.griffin@ct.gov; danielle.johnson@ct.gov; brett.paradis@ct.gov; lee.toffey@ct.gov; jclynch@cvs.com; michael.vendetti@cvscaremark.com; lee.wight@dc.gov; william.kewer@ct.gov; daniel.cooler@hq.dhs.gov; macy.hunsicker@hq.dhs.gov; thomas.nowak@dhs.gov; peter.payson@hq.dhs.gov; trevor.wilson@hq.dhs.gov; brian.moynihan@hq.dhs.gov; michael.peterson@hq.dhs.gov; daniel.meadows@state.de.us; sean.connelly@ic.fbi.gov; james.doherty@ic.fbi.gov; robert.hehl@ic.fbi.gov; christopher.t.hermann@ic.fbi.gov; george.hurley@ic.fbi.gov; frank.mores@ic.fbi.gov; kerry.sleeper@ic.fbi.gov; matthew.soles@ic.fbi.gov; matthew.niedermeier@ic.fbi.gov; andrea.rugg@ic.fbi.gov; Phil Harris; Jack Schenk; rick.smith@cincinnati-oh.gov; nicholas.minogue@hsi.dhs.gov; joyh@leotta.co; tsirl@leotta.co; kristine.foley@massmail.state.ma.us; melissa.pirrota@massmail.state.ma.us; dermot.quinn@massmail.state.ma.us; anna.h.love@maine.gov; lindsey.nystrom@massmail.state.ma.us; amy.thibault@pol.state.ma.us; kristin.wilczynski@state.ma.us; daivd.engel@maryland.gov; Glenn Archer; seanle@nctc.gov; bradfoss@nctc.gov; William Schenkelberg; gbrowning@nespin.riss.net; cdonovan@nespin.riss.net; rflood@nespin.riss.net; dkennedy@nespin.riss.net; rplasse@nespin.riss.net; mrinaldi@nespin.riss.net; dsekula@nespin.riss.net; dkelley@nehidta.org; onelson@nehidta.org; ktivnan@nehidta.org; jcosta@cityofnewport.com; frosa@cityofnewport.com; msellers@cityofnewport.com; deirdre.boulter@dos.nh.gov; christopher.scott@dos.nh.gov; lpp4895@gw.njsp.org; maureen.lancaster@ohsp.state.nj.us; lpp5083@gw.njsp.org; lpp5263@gw.njsp.org; jimsheehan@verizon.net; jdaley@dhses.ny.gov; robert.poisson@troopers.ny.gov; rlzwyer@dps.state.oh.us; thyman@pa.gov; williath@dni.gov; henrydo@dni.gov; john.mccoy@ema.ri.gov; stephen.morley@ema.ri.gov; william.accardi@risp.dps.ri.gov; michael.dicomitis@risp.dps.ri.gov; dawn.mannix@risp.dps.ri.gov; Patrick Reilly; john.soscia@risp.dps.ri.gov; marc.housley@ct.gov; brian.pires@usdoj.gov; andrea.dew.uk@usnwc.edu; paul.gately@usnwc.edu; jessica.l.mcintyre@uscg.mil; erin.g.lambie@uscg.mil; michael.macarilla@state.vt.us; ctic.er@ct.gov; thomas.guthlein@ema.ri.gov; mark.mudge@dos.nh.gov

CC: Jon Newman

Subject: Geofeedia: Newport NERIG Follow-up

My name is Phil Harris, CEO of Geofeedia (www.geofeedia.com).

We appreciate the opportunity to sponsor the NERIG Conference in Newport. We are here to support your mission.

Geofeedia is a social media intelligence platform that pinpoints the location of persons of interest, weapons, gang members, threats, and more. We have the ability to geo-fence specific locations such as a house, apartment building, neighborhood, school, event location or an entire city to find social intelligence specific to that location. Since inventing this technology almost three years ago, we've signed-up dozens of Fusion, HIDTA, and Major Cities' law enforcement groups..... and hundreds of LE groups at the local level.

Per a request from several of you, we would be delighted to share Geofeedia on a trial basis with the correct person from your intelligence team. We can also put you in touch with our Fusion Center customers in the Northeast. Please just let me know.

Thank you for the consideration.

With respect,



Phil Harris

CEO

Geofeedia, Inc. | geofeedia.com

(312) 257-2923

101 North Wacker Drive, Suite 2008
Chicago, IL 60606

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Tuesday, January 13, 2015 5:49 PM
To: David Carabin
CC: Cliff Goodband; Mark Bacht; Walsh, Ryan; Carly Tschantz
Subject: Re: Quote and Contract Question

Thank you very much. I would like to introduce everyone to Carly Tschantz who handles our training and customer success.

As part of next steps, Carly will arrange trainings, account activation, on-boarding, etc. with those requested above by Dave.

Please let me know if anyone has any questions.

We look forward to working with you this year!

Regards,
Jon Newman

On Tue, Jan 13, 2015 at 3:53 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Jon,

Attached please find the signed documentation to get our accounts set up. I kindly ask that you use Cliff Goodband, Mark Bacht and Ryan Walsh as the main points of contact within the BRIC for getting this project rolling (I will also remain engaged as well, but these guys will be leading the use amongst the analysts).

Please let us know what the next steps are.

Thanks very much,

Dave

On Tue, Jan 13, 2015 at 3:57 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Great to hear! I have attached an updated quote. Once signed and returned I can activate the account for use. I will then send over to my finance team to create an invoice. If there is any specific billing or points of contact for invoicing, please include those contacts.

Let me know if you require anything else from me.

Thanks,

On Tue, Jan 13, 2015 at 2:52 PM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I just received permission to move forward. Can you please re-issue to me any documentation that I need to sign? I will sign it now and get it back over to you so that we can move forward. I was advised to let you know that you will just need to submit an invoice to our grant folks and they will take it from there.

Thanks

Dave

On Tue, Jan 13, 2015 at 9:13 AM, <jon.newman@geofeedia.com> wrote:

Great, thanks!

Sent from my iPhone

On Jan 13, 2015, at 8:22 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon. Nothing quite yet. We anticipate receiving approval before the end of the week. We are just/still waiting on the monetary transfer from the grant, which takes 5-7 days. Almost there... Thanks for checking in.

Dave

Sent from my iPhone

On Jan 13, 2015, at 7:40 AM, Jon Newman <jon.newman@geofeedia.com>

wrote:

Hi Dave,

Just checking to see if you need anything else on my end.

Thanks,

On Fri, Jan 9, 2015 at 8:03 AM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Hi Dave:

Vendor ID below:

Company Name: Geofeedia, Inc.
Submitted by Operator ID: geofeedia
Operator ID Description: GenevaMalagutti
Form Submission Date: Thursday at 10:47 AM January 08,
2015
Form Submission Type: New Vendor Registration - Vendor
ID: 0000078005
Form Status: Approved

Let me know if you need anything else from me!

Thanks,

On Thu, Jan 8, 2015 at 4:02 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Awesome, thanks for the update! We did everything on the registration side, just waiting for our Vendor ID.

Please let me know if you need anything in the meantime.

Thanks,

On Thu, Jan 8, 2015 at 3:57 PM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Jon - just got word from my grant admin that he expects the funding to support this purchase to pass through in the next day or so. Once I receive word that this has occurred, he is going to issue a purchase order and I will be authorized to sign the documentation you provided me to set up our service. Just wanted to keep you in the loop and let you know that it is possible that you might hear from me tomorrow or early next week to move this forward. Looking forward to it!

Thanks,
Dave

On Wed, Jan 7, 2015 at 8:12 PM, Jon Newman

<jon.newman@geofeedia.com> wrote:

Thanks for sending, Dave.

We will get this all set up asap. I will let you know as soon as we receive the Vendor ID#.

Thanks,

On Wed, Jan 7, 2015 at 9:11 AM, David Carabin

<david.carabin@pd.boston.gov> wrote:

Hi Jon,

The latest from my Grant Admin with some directions for starting to move things forward:

Hey David. In preparation for this (I'm still waiting on info

regarding the new contract regs) can you have Geofeedia register as a vendor? Here are the instructions:

You will need to register for a user name and password on the

City's supplier portal: <https://procurement.cityofboston.gov/psp/prdsp/SUPPLIER/ERP/h/?tab=DEFAULT>

Once you do this you will receive confirmation with your login info. You will then have to log in, click the main menu tab, and vendor e-form homepage. From here the system will walk you through the steps. Once that is complete you'll receive a confirmation email with your vendor ID #.

Can you please register as directed above and just let me know when this is all set? I'll keep pushing these guys so we can make this happen sooner than later.

Thanks,

Dave

On Wed, Dec 31, 2014 at 1:55 PM, Jon Newman <jon.newman@geofeedia.com> wrote:

Sounds great!

On Wed, Dec 31, 2014 at 10:25 AM, David Carabin <david.carabin@pd.boston.gov> wrote:

Hi Jon,

I'm waiting for direction and approval from my grant administrator before signing off. He is waiting to hear back from the people who handle purchases for the City before he can give me the go-ahead. I'll be in touch as soon as I hear more info.

Thanks, Dave

Sent from my iPhone

On Dec 31, 2014, at 11:18 AM, Jon Newman <jon.newman@geofeedia.com> wrote:

Hi Dave,

Hope you are enjoying the holidays! Just wanted to check and see where things currently stand with the purchase of Geofeedia. I want to make sure you all have access, especially with new years activity tonight.

I am able to activate the account for you if you can get a signature on the proposal and return it.

Please let me know if I can help with anything.

Thanks,
Jon

On Mon, Dec 22, 2014 at 4:18 PM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Sounds good.

On Mon, Dec 22, 2014 at 4:13 PM, David Carabin
<david.carabin@pd.boston.gov>
wrote:

Thanks Jon ill check tomorrow

Sent from my iPhone

On Dec 22, 2014, at 5:10 PM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Hi Dave,

Yes, that is fine. Our hope was to at least get a signature on the proposal sometime before year-end to at least activate the account. From there, we usually issue an invoice which has 30-45 days to be paid off. If this is possible, please let me know. Otherwise, it can wait.

Thanks,

On Mon, Dec 22, 2014 at 3:54 PM,
David Carabin
<david.carabin@pd.boston.gov>
wrote:

Hi Jon,
I just got in touch with my grant guy. He has requested some details regarding the contract/PO process for this specific matter. He believes he should know all of the details he needs by early next week. Right now there are a lot of people out for the holidays, so we just need to work around that. If all goes the way we hope, he thinks that January 9th will be a likely day to get everything accomplished. I know that pushes things out a few weeks, but this is actually really

fast for our City's processing capabilities.

Thoughts?
Issues?

On Mon, Dec 22, 2014 at 2:00 PM,
Jon Newman
<jon.newman@geofeedia.com>
wrote:

Just got word on my end that we can make this work. I have attached an updated proposal which shows \$9,999 from signed date until July 31, 2015, essentially a seven month contract.

Once you are able to sign and return, I am able to activate the account for use.

Do you know what kind of timeline we are looking at here?

On Mon, Dec 22, 2014 at 11:12 AM,
David Carabin
<david.carabin@pd.boston.gov>
wrote:

Jon,
I just spoke to my grant administrator... We can move this much quicker if we attempt to get something in place for approx 6 months (up until July 31) and if we can stay at or below (\$9,999). If we do this, we don't need a contract and can

essentially
issue a PO
immediately.

Can you let
me know
what your
thoughts are
on this? We
have some
money
available
that will
allow us to
move VERY
quickly on
this. The
bonus for me
is that we
really want
to have this
software up
and running
prior to the
Tsarnaev
Trial
beginning in
January.
We are the
point for all
intel
coordination
related to
this trial.

What can we
get for
\$9,999 (# of
seats not to
exceed, and
for how
many
months)? I'll
work with
you on this
and then we
can get an
extended
contract in
place that
can pick up
where this
leaves off.

Make
sense?

Thanks,
Dave

--


**David
Carabin**
Director
Boston
Regional
Intelligence
Center
Bureau of

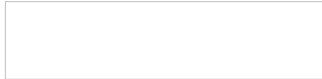
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**NOTE -
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ADDRESS:**

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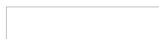
David Carabin

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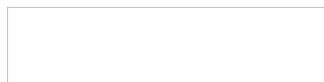
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[Redacted]

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M: 636-236-4267
444 N Wells St., Suite 502
Chicago, IL 60654

[Redacted]

From: Jon Newman [jon.newman@geofeedia.hi.ms]
Sent: Monday, September 29, 2014 1:04 PM
To: clifford.goodband@pd.boston.gov
Subject: RE: IACA Follow Up - Geofeedia

Hi Cliff,

I just wanted to follow up one last time to see if you received my messages about Geofeedia. I want to respect your time so I won't continue to fill your inbox. If I do not hear back, I'll assume that now is not a good time to evaluate our technology but will hope to hear from you sometime in the future.

Thank you again for your time,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

On Thu 18, 2014 at 3:19 PM, Cliff Goodband <clifford.goodband@pd.boston.gov> wrote:

Hi Cliff,

My name is Jon Newman and I represent Geofeedia. I'm reaching out because I was in attendance at last week's IACA conference and was happy to hear Geofeedia's location-based social media intelligence platform mentioned during a number of sessions.

In case you weren't able to hear what some of the speakers thought of our platform, agencies across the country rely on Geofeedia for:

- Actionable, public data tied to specific locations of interest
- Preventive policing
- Drug investigations
- Gang intelligence
- And much more...

Because we chose to attend the conference for educational purposes rather than as a vendor, I didn't get the chance to show you our platform in action. Can we set up a quick 30-minute call this week or next so I can make sure you see a live demo and get any questions you may have about location-based social media intelligence answered?

Please let me know what works for you and we can get something set up. In the meantime, you can [click here](#) for a quick overview of our platform or [click here](#) to read a few of the many success stories we've heard from our customers.

I look forward to speaking soon,

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101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Jon Newman [jon.newman@geofeedia.hi.ms]
Sent: Tuesday, September 23, 2014 10:47 AM
To: clifford.goodband@pd.boston.gov
Subject: RE: IACA Follow Up - Geofeedia

Hi again Cliff,

Wanted to follow up on the note I sent last week to see if you and your agency would be interested in learning more about Geofeedia's social media intelligence and investigative technology.

I'd be happy to arrange a quick demo and free trial for further evaluation and consideration. Please let me know if that's something that would interest you, and I appreciate your time.

Regards,

Jon Newman
Director of Sales, Law Enforcement / Public Safety
jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

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(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

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From: Jon Newman [jon.newman@geofeedia.hi.ms]
Sent: Thursday, September 18, 2014 10:20 AM
To: clifford.goodband@pd.boston.gov
Subject: IACA Follow Up - Geofeedia

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I look forward to speaking soon,

Jon Newman
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jon.newman@geofeedia.com
(312) 724-8439
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Geofeedia [no-reply@geofeedia.com]
Sent: Monday, January 27, 2014 9:37 AM
To: clifford.goodband@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **BRIC (Boston Regional Intelligence Fusion Center)** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://geofeedia.com/account/D6h1P/join?emailAddress=clifford.goodband%40pd.boston.gov&key=Q6EBRaLV050t%2B3lxcS2lmr59xzMYy9AJf%2FApcBeeva8%3D>

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:40 PM
To: clifford.goodband@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=clifford.goodband%40pd.boston.gov&key=CkGDMeFP6XmuPHoxBG3VD%2BIOjUPa821Z8rod%2BNM%2BWC4%3D>

From: Jon Newman [jon.newman@geofeedia.com]
Sent: Monday, December 15, 2014 2:18 PM
To: anthony.stevens@pd.boston.gov
Subject: Geofeedia Trial

Hi Anthony,

Thank you for reaching out. I have been in touch with Ryan Walsh and Dave Carabin and we are in the process of collecting feedback from you recently expired Geofeedia trial. Please be sure to let them know about your experience using Geofeedia.

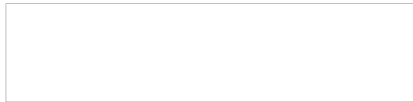
I will let you know where things stand once I have learned from them about next steps.

Thank you,
Jon Newman

--



Jon Newman
Director, Law Enforcement / Public Safety
Geofeedia, Inc. | geofeedia.com
312-724-8439 (Primary)
636-236-4267 (Secondary)
Skype: jon.newman21
444 N Wells St., Suite 502
Chicago, IL 60654



From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 4:32 PM
To: anthony.stevens@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Anthony.Stevens%40pd.boston.gov&key=4JJPVA5ZBY9xEbaUFVpCALUTm%2F5%2Blvps%2B1XtIsCUrpo%3D>

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 4:32 PM
To: andrew.zani@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Andrew.Zani%40pd.boston.gov&key=WxS7ZhNAvN1FgDffy4JDMLhyFmLxP1JagXahDSBn1kQ%3D>

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 1:01 PM
To: blair.rapalyea@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=Blair.Rapalyea%40pd.boston.gov&key=CKAQdvJcVOnEF5eAAYntTVUaZgWSpTzXj6BEpqT4YIE%3D>

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:40 PM
To: brendan.wheeler@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

To accept this invitation, [click here](#) or click the link below. From there, you will create a password and automatically be enrolled as a member of the **Boston Regional Intelligence Center** account.

Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=brendan.wheeler%40pd.boston.gov&key=84%2FWlcAlopHhVGLjP5OonbUTm%2F5%2Blvps%2B1XtIsCUrpo%3D>

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:39 PM
To: andrew.greathouse@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

Hi,

You have been invited by jon.newman@geofeedia.com to join **Geofeedia** as a member of the **Boston Regional Intelligence Center** account.

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Thanks!

- The Geofeedia Team

Accept this invitation: <https://app.geofeedia.com/account/D6u1B/join?emailAddress=andrew.greathouse%40pd.boston.gov&key=uZyCsmXXCPHpfzYd5BAelcQGkjs2Ugi8rod%2BNM%2BWC4%3D>

From: Brandon Filoramo [brandon.filoramo@geofeedia.hi.ms]
Sent: Saturday, September 06, 2014 9:48 AM
To: moskosa.bpd@cityofboston.gov
Subject: See you at the New England Intel Conference

Good morning,

My name is Brandon Filoramo and I wanted to quickly introduce myself as a speaker at the upcoming New England Intelligence Conference on September 10. I'm with Geofeedia, the leading location-based social media intelligence platform for law enforcement and public safety, and I'll be hosting an informational session called "Accessing Location Tagged Social Media" at 11:30am in the Junior Ballroom.

I look forward to meeting you next week, and please feel free to reach out to me with any questions prior to the event.

Regards,

Brandon Filoramo
East Coast Representative
Geofeedia, Inc. | geofeedia.com
O: 312.724.8457 C: 248.703.8608
101 North Wacker Drive, Suite 2008
Chicago, IL 60606

If you would like to no longer receive e-mail from me, please [click here](#). This email was sent from Geofeedia, located at 101 N. Wacker Dr., Chicago, IL 60606.

From: Geofeedia [no-reply@geofeedia.com]
Sent: Friday, November 21, 2014 12:39 PM
To: alex.moskos@pd.boston.gov
Subject: Geofeedia Invitation

Geofeedia Invitation

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Thanks!

- The Geofeedia Team

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